

**SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

**FORM S-1**  
**REGISTRATION STATEMENT**  
*Under The Securities Act of 1933*

**CBOT Holdings, Inc.**

(Exact name of registrant as specified in its charter)

**Delaware**  
 (State or Other Jurisdiction of  
 Incorporation or Organization)

**6231**  
 (Primary Standard Industrial  
 Classification Code Number)

**36-4468986**  
 (I.R.S. Employer  
 Identification Number)

**141 West Jackson Boulevard**  
**Chicago, Illinois 60604**  
**(312) 435-3500**

(Address, including zip code, and telephone number, including area code, of registrant's principal executive offices)

**Carol A. Burke**  
**Executive Vice President and Chief of Staff**  
**CBOT Holdings, Inc. and**  
**Board of Trade of the City of Chicago, Inc.**  
**141 West Jackson Boulevard**  
**Chicago, Illinois 60604**  
**(312) 435-3500**

(Name, address, including zip code, and telephone number, including area code, of agent for service)

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**Approximate date of commencement of proposed sale to public:** As promptly as practicable after this registration statement becomes effective and the satisfaction or waiver of certain other conditions described herein.

If any of the securities being registered on this form are to be offered on a delayed or continuous basis pursuant to Rule 415 under the Securities Act of 1933, check the following box.

If this form is filed to register additional securities for an offering pursuant to Rule 462(b) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering.

If this form is a post-effective amendment filed pursuant to Rule 462(c) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering.

If this form is a post-effective amendment filed pursuant to Rule 462(d) under the Securities Act, check the following box and list the Securities Act registration statement number of the earlier effective registration statement for the same offering.

If delivery of this prospectus is expected to be made pursuant to Rule 434, check the following box.

**CALCULATION OF REGISTRATION FEE**

| Title of Each Class of<br>Securities to be Registered | Proposed Maximum<br>Aggregate<br>Offering Price(1)(2) | Amount of<br>Registration Fee |
|---|---|-------------------------------|
| Class A common stock, \$0.001 par value per share     | \$ 150,000,000  | \$ 17,655                     |

- (1) Estimated solely for the purpose of computing the amount of the registration fee pursuant to Rule 457(o) under the Securities Act.
- (2) Includes shares that the underwriters have the option to purchase to cover over-allotments, if any.

**The registrant hereby amends this registration statement on such date or dates as may be necessary to delay its effective date until the registrant shall file a further amendment which specifically states that this registration statement shall thereafter become effective in accordance with Section 8(a) of the Securities Act of 1933 or until the registration statement shall become effective on such date as the Commission, acting pursuant to said Section 8(a), may determine.**

The information in this prospectus is not complete and may be changed. We and the selling stockholders may not sell the securities described in this document until the registration statement filed with the Securities and Exchange Commission is declared effective. This prospectus is not an offer to sell these securities and neither we nor the selling stockholders are soliciting an offer to buy these securities in any state where the offer or sale is not permitted.

PROSPECTUS (SUBJECT TO COMPLETION), DATED MAY 9, 2005

## Shares



### CLASS A COMMON STOCK

CBOT Holdings is offering \_\_\_\_\_ shares of its Class A common stock and the selling stockholders are offering \_\_\_\_\_ shares of Class A common stock held by them. This is our initial public offering and there is currently no public market for our shares. We currently estimate that the initial public offering price will be between \$ \_\_\_\_\_ and \$ \_\_\_\_\_ per share. CBOT Holdings will not receive any of the proceeds from the shares of Class A common stock sold by the selling stockholders.

We intend to apply to list our Class A common stock on either the New York Stock Exchange or the NASDAQ National Market.

Investing in our Class A common stock involves risks. See "[Risk Factors](#)" beginning on page 7.

#### PRICE \$ PER CLASS A SHARE

|           | <u>Price to Public</u> | <u>Underwriting Discounts and Commissions</u> | <u>Proceeds to CBOT Holdings</u> | <u>Proceeds to Selling Stockholders</u> |
|-----------|------------------------|---|----------------------------------|---|
| Per Share | \$ _____               | \$ _____                                      | \$ _____                         | \$ _____                                |
| Total     | \$ _____               | \$ _____                                      | \$ _____                         | \$ _____                                |

CBOT Holdings has granted the underwriters an option to purchase an additional \_\_\_\_\_ shares of its Class A common stock to cover over-allotments.

Neither the Securities and Exchange Commission nor any state securities regulators have approved or disapproved of these securities, or determined if this prospectus is truthful or complete. Any representation to the contrary is a criminal offense.

The underwriters expect to deliver the shares of Class A common stock to purchasers on or about \_\_\_\_\_, 2005.

**Credit Suisse First Boston**

**JPMorgan**

**Citigroup**

**William Blair & Company**

**Keefe, Bruyette & Woods**

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Until \_\_\_\_\_, 2005, 25 days after the date of this prospectus, all dealers that effect transactions in shares of our Class A common stock, whether or not participating in this offering, may be required to deliver a prospectus. This is in addition to the dealers' obligation to deliver a prospectus when acting as underwriters and with respect to their unsold allotments or subscriptions.

## **ABOUT THIS PROSPECTUS**

In this prospectus, the terms “company,” “exchange,” “we,” “us” and “our” refer to CBOT Holdings, Inc. and its subsidiary, the Board of Trade of the City of Chicago, Inc., when the distinction between the two companies is not important to the discussion. When the distinction between the two companies is important to the discussion, we use the term “CBOT” to refer to the Board of Trade of the City of Chicago, Inc. and “CBOT Holdings” to refer to CBOT Holdings, Inc. On April 22, 2005, we completed a series of restructuring transactions that converted our organization from a nonstock, not-for-profit company with members into a stock, for-profit holding company with stockholders and a nonstock, for-profit derivatives exchange subsidiary with members. For a more detailed discussion of our restructuring, see the section of this prospectus entitled “The Restructuring Transactions.”

You should rely only on the information contained in this prospectus. We have not authorized anyone to provide you with information different from that contained in this prospectus. We and the selling stockholders are offering to sell shares of Class A common stock and seeking offers to buy shares of Class A common stock only in jurisdictions where offers and sales are permitted. The information contained in this prospectus is accurate only as of the date of this prospectus, regardless of the time of delivery of this prospectus or of the Class A common stock.

## **REGISTERED TRADEMARKS**

CBOT® and our logo are our registered trademarks. e-cbot is our service mark. LIFFE CONNECT® is a registered trademark of LIFFE Administration and Management. Certain other trademarks used herein are the property of their respective owners.

## SUMMARY

*In this summary, we highlight selected information described in greater detail elsewhere in this prospectus. This summary is not complete and may not contain all of the information that you should consider before investing in our Class A common stock. Consequently, you should read the entire prospectus very carefully before investing in our Class A common stock. Unless otherwise indicated, all information in this prospectus (1) reflects the completion of our restructuring transactions, and (2) assumes the underwriters do not exercise their over-allotment option granted by us.*

### **Our Business**

We are one of the world's leading and most liquid derivatives exchanges based on contract volume, with approximately 15% of all global listed futures and options on futures contracts traded on our platforms during 2004. Our flagship U.S. Treasury futures and options products traded approximately 472 million contracts in 2004, evidencing our leadership position in global trading of futures and options on futures on U.S. Treasury securities. Furthermore, in 2004, we traded 85.1 million agricultural futures and options on futures contracts, representing a significant share of the North American market for such products.

We offer trading of our products through both our electronic trading and open-auction platforms. Coupled with our leading technology infrastructure, we believe that this "side-by-side" trading, which effectively creates one marketplace with multiple access points, provides unique trading opportunities by offering deep liquidity coupled with transparency that affords all market participants equal access and the ability to compete openly for outstanding orders. Our market participants include many of the world's largest banks, investment firms and commodities producers and users. Other market users include financial institutions, such as public and private pension funds, mutual funds, hedge funds and other managed funds, insurance companies, corporations, commercial banks, professional independent traders and retail customers.

Our trading volume during 2004 was 600.0 million contracts, a 32% increase from the 454.6 million contracts we traded in 2003. The increase in trading volume we experienced was double the 16% increase in global volume in 2004. Electronic trading volume increased to 349.6 million contracts in 2004, versus 235.7 million contracts in 2003, and represented 58% of our trading volume compared to 52% in 2003. Open-auction trading volume for 2004 increased 12% to 223.9 million contracts compared to 199.4 million contracts in 2003. We reported net income of approximately \$42.0 million in 2004, versus \$30.7 million (which includes adjustments for minority interests of \$62.9 million) in 2003. Our 2004 revenues were \$380.2 million, approximately equivalent to the \$381.3 million recorded during 2003.

### **Our Markets**

Based on data from the Futures Industry Association, the total number of futures and options on futures contracts traded worldwide on reporting futures exchanges grew from about 1.5 billion in 1999 to about 4.0 billion in 2004, representing a compound annual growth rate of about 22.5%. In the United States, the total number of futures and options on futures contracts traded on derivatives exchanges increased from about 592.9 million in 1999 to about 1.6 billion in 2004. In Europe, the total number of futures and options on futures contracts traded on derivatives exchanges grew from about 565.2 million in 1999 to about 1.3 billion in 2004, and in Asia this number grew from 206.5 million in 1999 to about 607 million in 2004.

We believe that the substantial recent growth in global futures and options on futures trading volume is attributable to a number of factors:

- increasing awareness of the importance of risk management;
- greater price volatility in key market sectors, such as in the fixed-income sector;

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- greater access to futures and options on futures markets through technological innovation and the relaxation of regulatory barriers; and
- growing awareness of the opportunities to obtain or hedge market exposure through the use of futures and options on futures contracts at a lower cost than the cost of obtaining or hedging comparable market exposure by purchasing or selling the underlying financial instrument or commodity.

In addition, we also believe that globalization, increasingly sophisticated market participants, deregulation, recent advances in technology and consolidation among market participants are changing the way both the futures and broader commodities and derivatives exchange markets operate and present significant opportunities for us.

### **Competitive Strengths**

We believe that we are a global leader in the derivatives trading industry and continue to successfully compete in order to increase our leading market position. We believe that we are well positioned to maintain and expand our status through our principal competitive strengths.

*Leading Market Position and Liquidity in Key Global Products.* We are one of the world's leading and most liquid derivatives exchanges based on contract volume. In an increasingly competitive derivatives trading industry, we have retained the leading position in our flagship U.S. Treasury and agricultural products by offering global market participants industry-leading electronic trading and open-auction platforms. We believe that our platforms enable market participants to leverage a centralized pool of liquidity using the platform of their choice.

*Hybrid Market Structure with Market Leading Technology.* We believe that side-by-side trading of our products across both electronic trading and open-auction platforms coupled with our leading technology infrastructure has enabled and improved liquidity and transparency in the markets we provide. In 2004, our benchmark Treasury futures and options on futures products traded 88% of their volume on our electronic trading platform while our agricultural futures and options on futures products traded 98% of their volume on our open-auction platform, demonstrating that global market participants prefer different trading platforms for different products. We believe that our electronic trading platform, e-cbot powered by LIFFE CONNECT<sup>®</sup>, offers industry-leading speed, flexibility, functionality, performance and redundancy. In addition to e-cbot, we have developed and implemented industry-leading technology to automate many aspects of our open-auction platform in order to increase operational efficiencies, improve risk management, introduce near-real time order matching and, most significantly, better position us for growth as market participants seek more sophisticated means to manage risk.

*Global Reach.* Our pursuit of 24/7 liquidity for our core products, together with more inclusive access policies, has attracted a larger and more diverse group of market participants to trade in our products that are recognized as global benchmarks. We utilize both electronic access points and licensing agreements to offer trading in our products and to serve risk management needs across multiple time zones around the globe.

*Innovation and New Product Development.* Since our founding in 1848 as the first organized futures exchange in North America, we have demonstrated our ability to create benefits for global market participants through innovative products and enhanced market structures. Our exchange has developed and introduced many of the features that have become widely accepted in the derivatives trading industry today, such as standardized contract terms, standardized terms of margin and delivery and a clearing function. Additionally, we continually modify and update our products, adapting them to meet the needs of our participants as industry trends and requirements have shifted over time.

*Efficient and Scalable Operating Platform.* We believe that we have an operating platform that is among the most efficient and scalable in our industry. We have established key relationships that provide us with the ability to respond quickly to meet the needs of our market participants without requiring significant incremental investment.

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*Strong Brand Recognition and Reputation.* Our “Chicago Board of Trade” brand name enjoys an outstanding reputation among market participants as a leading derivatives exchange. We intend to capitalize on our strong brand recognition as we expand both domestically and internationally.

### **Growth Strategies**

Globalization, increasingly sophisticated market participants, deregulation, advances in technology and market consolidation among market participants offer significant opportunities for expanding derivative markets and derivatives exchanges generally. We believe that we are uniquely positioned to capitalize upon each of these trends and to leverage our competitive strengths in order to execute our growth strategies.

*Expand Customer Access and Product Distribution.* We intend to continue to expand our access policies and increase our product distribution in markets we deem strategically important. We expect to achieve this by continuing to establish high-speed electronic access points to our exchange and seeking registrations to offer direct connections to market participants in Asia and Europe, which we believe represent meaningful opportunities to expand our customer base. We also intend to increase our product distribution in markets that we believe have demonstrated a demand for sophisticated risk management techniques.

*Develop New Products.* We intend to continue to develop new products and modify existing products to address the changing needs of our marketplace, to meet the demand for increasingly sophisticated risk management techniques and to leverage existing volume and liquidity in our traded futures and options on futures contracts. Additionally, we intend to develop new products with deliverables related to, or derived from, commodities underlying currently traded futures and options on futures contracts. In an effort to leverage our brand and technology platform, we also intend to continue to look for opportunities globally to provide markets for futures and options on futures contracts on commodities that do not have North American counterparts, but are important to other international regions.

*Provide New Service Offerings.* We believe that there are significant opportunities to broaden our service offerings to develop new revenue sources. For example, we intend to collaboratively offer for trading on e-cbot certain products currently traded at other exchanges. Additionally, we plan to expand our existing market data offerings to meet the particular information needs of global market participants as well as develop value-added services to complement these offerings.

*Pursue Selective Acquisitions and Partnerships.* We plan to pursue acquisitions and/or enter into strategic partnerships both domestically and internationally that will allow us to expand our current business by providing new product offerings, entering new markets and enhancing our technology.

*Capitalize on Asset Class Convergence.* We intend to provide derivatives market participants with greater access to the cash and over-the-counter markets related to our core products. This will allow market participants to access multiple liquidity pools while providing the benefits of credit intermediation.

### **Recent Completion of Our Restructuring Transactions**

On April 22, 2005, we completed a series of restructuring transactions that converted our organization from a nonstock, not-for-profit company with members into a stock, for-profit holding company with stockholders and a nonstock, for-profit derivatives exchange subsidiary with members. This type of transaction is sometimes called a demutualization. As a result of the restructuring transactions, CBOT members became stockholders of CBOT Holdings and members of the CBOT subsidiary. For more information on the restructuring transactions, please see the section entitled “The Restructuring Transactions.”

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**Risk Factors**

We face risks in operating our business, including risks that may prevent us from achieving the objectives of our growth strategies. You should carefully consider these risks before investing in our Class A common stock. For a description of the risks affecting our business or an investment in our Class A common stock, please see the section entitled “Risk Factors.”

**Corporate Information**

We are incorporated in the State of Delaware. Our principal executive offices are located at 141 West Jackson Boulevard, Chicago, Illinois 60604 and our telephone number is (312) 435-3500. Our web site is <http://www.cbot.com>. Information contained on our web site is not incorporated by reference into this prospectus. You should not consider information contained on our web site as part of this prospectus.



**THE OFFERING**

Common stock offered:

|  |        |
|--|--------|
| Class A common stock offered by us                       | shares |
| Class A common stock offered by the selling stockholders | shares |
| Total  | shares |

Common stock to be outstanding immediately after the offering:

|                      |         |
|----------------------|---------|
| Class A common stock | shares  |
| Class B common stock | 1 share |

Use of proceeds

We intend to use the net proceeds from this offering for general corporate purposes, including for development of our technology infrastructure and financing possible acquisitions and investments. We will not receive any proceeds from the sale of shares of Class A common stock by the selling stockholders in this offering. Please see the section entitled "Use of Proceeds."

Proposed stock exchange symbol

The number of shares of Class A common stock to be outstanding immediately after this offering is based on the number of shares outstanding at , 2005. If the underwriters exercise their over-allotment option in full, we will issue and sell an additional shares and the number of shares of Class A common stock to be outstanding immediately after this offering will be .

The Class A common stock represents an equity ownership interest in CBOT Holdings and has traditional features of common stock, including dividend, voting and liquidation rights. In addition, the holders of Class A common stock have certain additional voting rights. In particular, the holders of Class A common stock have the right to vote on any proposal for any transaction either involving the sale of a significant amount of CBOT Holdings' assets to a third party or in which CBOT Holdings proposes to acquire, invest in or enter into a business in competition with the then principal existing business of the CBOT. Further, the approval of a majority of the holders of Class A common stock is required for CBOT Holdings, as the holder of the sole Class A membership in the CBOT, to vote in favor of certain specified proposals that materially affect the operations of the CBOT, including any merger of the CBOT with a third party and any transaction involving the sale of a significant amount of the CBOT's assets to a third party.

Following this offering, the board of directors of CBOT Holdings will be divided into two classes of nine and eight directors, each elected to serve two-year terms. The board of directors will be elected pursuant to two procedures. Eleven of the directors will be elected exclusively by the holders of Class A common stock. The remaining six directors will be elected exclusively by a voting trust which holds the sole share of Class B common stock of CBOT Holdings. This voting trust will be required to elect as directors of CBOT Holdings those persons elected to the board of directors of the CBOT by the Series B-1 (Full) and B-2 (Associate) members of the CBOT. The boards of directors of CBOT Holdings and the CBOT will be identical.

The Series B-1 (Full) and B-2 (Associate) members of the CBOT will retain the right to vote on proposals by the board of directors of the CBOT to amend the bylaws of the CBOT, which include the rules and regulations of the CBOT, in a manner that could adversely affect certain "core rights" of the members of the CBOT, including the right to trade certain products, the right to maintain open-auction markets and the right to vote on any proposal to trade agricultural products side-by-side on our electronic and open-auction trading platforms between 6:00 a.m., Central Time, and 6:00 p.m., Central Time.

## SUMMARY CONSOLIDATED FINANCIAL AND OTHER DATA

The following table sets forth a summary of consolidated financial and other data for the CBOT. This historical data relates to the CBOT rather than CBOT Holdings because we did not complete our restructuring transactions, which created our holding company structure, until April 22, 2005. The balance sheet data as of December 31, 2003 and 2004 and operating data for the years ended December 31, 2002, 2003 and 2004 have been derived from our audited consolidated financial statements and related notes included elsewhere in this prospectus. The balance sheet data as of March 31, 2005 and operating data for the three months ended March 31, 2004 and 2005 have been derived from the unaudited consolidated financial statements and related notes included elsewhere in this prospectus. The balance sheet data as of December 31, 2002 have been derived from audited consolidated financial statements and related notes and the balance sheet data as of March 31, 2004 have been derived from unaudited consolidated financial statements and related data not included in this prospectus. The balance sheet and operating data as of and for the three months ended March 31, 2004 and 2005 include, in the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation of such data. The results of operations for the three months ended March 31, 2005 are not necessarily indicative of the results that may be expected for the entire year. The information set forth below should be read in conjunction with “Management’s Discussion and Analysis of Financial Condition and Results of Operations,” the consolidated financial statements and the related notes, and other financial information included elsewhere in this document.

|   | Year Ended December 31, |                  |                  | Three Months Ended<br>March 31, |                  |
|---|-------------------------|------------------|------------------|---------------------------------|------------------|
|   | 2002                    | 2003             | 2004             | 2004                            | 2005             |
|   | (in thousands)          |                  |                  | (unaudited)                     |                  |
| <b>Operating Data</b>   |                         |                  |                  |                                 |                  |
| Revenues:   |                         |                  |                  |                                 |                  |
| Exchange fees   | \$204,963               | \$285,815        | \$204,004        | \$ 54,351                       | \$ 66,518        |
| Clearing fees   | —                       | 1,158            | 73,556           | 16,589                          | 21,277           |
| Market data   | 58,258                  | 55,850           | 64,234           | 15,979                          | 18,522           |
| Building  | 25,239                  | 20,061           | 22,428           | 5,398                           | 5,608            |
| Services  | 16,554                  | 16,059           | 12,828           | 3,056                           | 3,591            |
| Other   | 3,259                   | 2,359            | 3,143            | 5,512                           | 941              |
| <b>Total revenues</b>   | <b>308,273</b>          | <b>381,302</b>   | <b>380,193</b>   | <b>100,885</b>                  | <b>116,457</b>   |
| Operating expenses  | 249,240                 | 264,488          | 305,970          | 74,004                          | 80,469           |
| <b>Income from operations</b>   | <b>59,033</b>           | <b>116,814</b>   | <b>74,223</b>    | <b>26,881</b>                   | <b>35,988</b>    |
| Income taxes  | 24,295                  | 22,511           | 32,809           | 10,978                          | 14,945           |
| <b>Income before equity in unconsolidated subsidiary and minority interest</b>                              | <b>34,738</b>           | <b>94,303</b>    | <b>41,414</b>    | <b>15,903</b>                   | <b>21,043</b>    |
| Equity in loss of unconsolidated subsidiary—net of tax of \$285, \$437, \$320, \$93 and \$170, respectively | (427)                   | (656)            | (479)            | (139)                           | (255)            |
| Minority interest in (income) loss of subsidiary  | —                       | (62,940)         | 1,050            | 254                             | —                |
| <b>Net income</b>   | <b>\$ 34,311</b>        | <b>\$ 30,707</b> | <b>\$ 41,985</b> | <b>\$ 16,018</b>                | <b>\$ 20,788</b> |
| <b>Balance Sheet Data</b>   |                         |                  |                  |                                 |                  |
| Total assets  | \$354,197               | \$483,981        | \$460,416        | \$426,417                       | \$476,237        |
| Total cash and cash equivalents   | 85,790                  | 142,666          | 105,427          | 90,584                          | 117,894          |
| Short-term borrowings   | 10,714                  | 19,665           | 20,359           | 19,992                          | 20,229           |
| Long-term borrowings  | 42,857                  | 50,045           | 31,074           | 39,985                          | 20,231           |
| Minority interest   | —                       | 62,940           | —                | 2,386                           | —                |
| <b>Total equity</b>   | <b>219,036</b>          | <b>251,283</b>   | <b>293,591</b>   | <b>267,498</b>                  | <b>314,503</b>   |
| <b>Other Data</b>   |                         |                  |                  |                                 |                  |
| Total contract volume   | 343,883                 | 454,591          | 599,994          | 136,573                         | 173,101          |
| Contract volume by product:   |                         |                  |                  |                                 |                  |
| Interest rate products  | 268,021                 | 365,839          | 490,039          | 107,547                         | 143,730          |
| Agricultural products   | 66,669                  | 72,983           | 85,149           | 23,271                          | 22,779           |
| Stock index products  | 9,176                   | 15,589           | 24,079           | 5,618                           | 6,381            |
| Metals products   | 17                      | 180              | 727              | 137                             | 211              |
| Contract volume by platform:  |                         |                  |                  |                                 |                  |
| Electronic  | 129,326                 | 235,718          | 349,608          | 74,013                          | 108,079          |
| Open-auction  | 200,846                 | 199,384          | 223,929          | 56,627                          | 57,360           |
| Off-exchange  | 13,711                  | 19,489           | 26,457           | 5,933                           | 7,662            |
| Open interest at period-end (contracts)   | 5,705                   | 7,265            | 9,920            | 10,445                          | 12,914           |

## RISK FACTORS

*You should consider the risks below very carefully before making an investment decision. The risks described below are not the only ones facing our company. Additional risks not presently known to us or that we currently deem immaterial may also impair our operations.*

*Our business, financial condition or results of operation could be materially adversely affected by any of these risks. The trading price of Class A common stock could decline due to any of these risks, and you may lose all or part of your investment.*

### Risks Relating to Our Capital Structure

#### ***Holders of Class A Common Stock Who Also Own Memberships in the CBOT May Have Interests That Differ From or Conflict With Those of Holders of Class A Common Stock Who Are Not Also Owners of Memberships in the CBOT***

Immediately following this offering, we estimate that holders of Class A common stock who also own memberships in the CBOT will together own, of record, shares representing in excess of % of our outstanding Class A common stock. As a result, such shareholders will, if voting in the same manner on any matters, control the outcome of a vote on all such matters submitted to our stockholders for approval, including electing directors and approving changes of control. In addition, immediately following this offering, 14 of the 17 members of our board of directors will be members of the CBOT. We are dependent upon the revenues from the trading and clearing activities of the members of the CBOT. This dependence also gives the CBOT members substantial influence over how we operate our business.

Many of the CBOT's members derive a substantial portion of their income from their trading or clearing activities on or through the CBOT. In addition, trading privileges on the CBOT have substantial independent value. The amount of income that members of the CBOT derive from their trading or clearing activities and the value of their memberships in the CBOT are in part dependent on the fees they are charged to trade, clear and access our markets and the rules and structure of our markets. CBOT members, many of whom act as floor brokers and floor traders, benefit from trading rules, membership privileges and fee discounts that enhance their trading opportunities and profits. As a result, holders of Class A common stock who do not also own a membership in the CBOT may not have the same economic interests as holders of Class A common stock who also own a membership in the CBOT. In addition, CBOT members may have differing interests among themselves depending on a variety of factors, including the class of membership they own, whether they possess certain special rights to exercise and become a member of the Chicago Board Options Exchange without having to purchase a membership on such exchange (which we refer to as the CBOE exercise right), the role they serve in our markets, their method of trading and the products they trade. Consequently, CBOT members may advocate that we enhance and protect their clearing and trading opportunities and the value of their trading privileges over their economic interest in us represented by the Class A common stock they own.

#### ***The Certificate of Incorporation of the CBOT Grants Special Rights to Series B-1 (Full) and Series B-2 (Associate) Members of the CBOT, Which Protect Their Trading Rights and Give Them Special Board Representation***

Under the terms of the CBOT's certificate of incorporation, the holders of Series B-1 (Full) and B-2 (Associate) memberships in the CBOT have the exclusive right among members to vote on proposals by the board of directors of the CBOT to amend the bylaws of the CBOT in a manner that would adversely affect the following "core rights":

- the allocation of products that holders of any series of Class B membership may trade on the CBOT (that is, the elimination of any product from a holder's trading rights and privileges);
- the requirement that, subject to certain limited exceptions, holders of Class B memberships are charged transaction fees for trades of the CBOT's products that are lower than the transaction fees charged to someone who is not a holder of a Class B membership for the same products;
- the membership and eligibility requirements to become a holder of a Class B membership or to exercise the associated trading rights or privileges;

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- the commitment to maintain current open-auction markets so long as each such market is deemed liquid; and
- the requirement that any proposal to offer electronic trading between 6:00 a.m., Central Time, and 6:00 p.m., Central Time, of agricultural products currently traded on our open-auction markets be approved by the holders of Series B-1 (Full) and B-2 (Associate) memberships in the CBOT.

Amendments to the CBOT's certificate of incorporation require the approval of a majority of the holders of Series B-1 (Full) and B-2 (Associate) memberships, voting together as a single class based on their respective voting rights. Consequently, CBOT members have certain special rights, which are designed to protect their clearing and trading opportunities and the value of their trading privileges over the economic interest in us represented by Class A common stock.

### **Risks Relating to Our Business**

#### ***Intense Competition Could Materially Adversely Affect Our Market Share and Financial Performance***

The derivatives trading industry is highly competitive. Many of our competitors and potential competitors are more established or have greater financial resources than we do. Many of our competitors also have greater access to capital markets as well as more substantial marketing capabilities and technological and personnel resources. We expect that competition will intensify in the future. Such competition is likely to include price competition. In February 2004, in response to market conditions, we decreased trading fees on selected contracts traded on our electronic trading platform, which resulted in a 57% reduction of electronic trading fees for the year ended December 31, 2004 compared to the prior year period. Price competition in the future could have a material adverse effect on our business.

Competitive pressures may cause us to re-evaluate our current business model and strategies. For example, in an industry where a substantial portion of derivatives are traded electronically, the concept of an open-auction platform may change swiftly and substantially. Increased development of the electronic trading could substantially increase competition for some or all of the products and services we currently provide. In addition, our competitors may:

- respond more quickly to competitive pressures;
- develop products similar to the products we offer that are preferred by our customers;
- develop non-traditional alternative risk transfer products that compete with our products;
- price their products and services more competitively;
- develop and expand their network infrastructures and service offerings more efficiently;
- adapt more swiftly to new or emerging technologies and changes in client requirements;
- utilize better, more user-friendly and more reliable technology;
- take greater advantage of acquisitions, alliances and other opportunities;
- more effectively market, promote and sell their products and services;
- better leverage existing relationships with clients and strategic partners or exploit better recognized brand names to market, distribute and sell their services; and
- exploit regulatory disparities between traditional, regulated exchanges and alternative markets that benefit from a reduced regulatory burden and a lower-cost business model.

Our current and prospective competitors are numerous and include securities exchanges, options and other derivatives exchanges, market data and information vendors, electronic communications networks, crossing systems and similar entities, consortia of large customers and some of our clearing member firms and interdealer

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brokerage firms. We may also face competition from computer software companies and media and technology companies. The number of businesses providing internet-related financial services, or “e-commerce” businesses, has grown rapidly, and other companies have entered into, or are forming, joint ventures or consortia to provide services similar to those provided by us. For more information concerning the competitive nature of our industry and the challenges we face, please see the section entitled “Our Business—Competition.”

As a result of this intense competition, we cannot assure you that we will be able to retain our current customers or attract new customers to our markets, products and services. In addition, we cannot assure you that we will not lose customers because of more economical alternatives offered from competitors with comparable or possibly superior products, services or trade execution services. Our business could be materially adversely affected if we fail to attract new customers or lose a substantial number of our current customers to competitors.

### ***We May Not Be Successful in Executing Our Electronic Trading Strategy***

We have committed substantial resources to develop our electronic trading platform. We began to offer our products electronically over the a/c/e system in August 2000 and, upon the termination of our contractual arrangements relating to that system on December 31, 2003, we transferred our electronic trading operations to e-cbot powered by LIFFE CONNECT®. In implementing the a/c/e system and in transitioning from the a/c/e system to e-cbot, we have balanced the desire to maximize system functionality against the associated costs, in both capital expenditure and time to market. While we believe these decisions will benefit our electronic trading capabilities, we cannot assure you these initiatives will be successful. Our failure to successfully execute our electronic trading strategy could have a material adverse impact on our operations.

### ***We Are Subject to Certain Risks Associated with the Globalization of Our Business***

We expect that the expansion of our electronic markets will continue to increase the portion of our business that is generated from outside the United States. The globalization of our business presents a number of inherent risks, including the following:

- potential difficulty of enforcing agreements and collecting receivables through certain foreign legal systems;
- the evolving global tax treatment of electronic commerce, and the possibility that foreign governments could adopt onerous or inconsistent tax policies with respect to taxation of products traded on our markets or of the services that we provide;
- tax rates in certain foreign countries may exceed those of the United States and foreign earnings may be subject to withholding requirements or the imposition of tariffs, exchange controls or other restrictions;
- listed derivatives markets are regulated in most developed nations, and it may be impractical for us to secure or maintain the regulatory approvals necessary for our markets to be accessible from one or more nations;
- certain of our expenses are denominated in foreign currencies, which exposes us to the risk of fluctuating exchange rates and we may not fully eliminate this risk through our hedging activity;
- general economic and political conditions in the countries from which our markets are accessed may have an adverse effect on our trading from those countries; and
- it may be difficult or impossible to enforce our intellectual property rights in certain foreign countries.

As we expand our business globally, our success will be dependent, in part, upon our ability to anticipate and manage these and other risks effectively. We cannot assure you that these and other factors will not have a material adverse effect on our business as a whole.

***Our Recent Change to a For-Profit Company May Cause Members to Seek Alternative Trading Venues and Products, Which Could Negatively Impact the Liquidity of Our Markets and Our Trading Volume***

The trading activities of our members accounted for over 75% of our trading volume during 2004. When we became a for-profit company, we changed the role of our members in the operation of our business. We gave our professional staff greater decision-making responsibilities. Subject to the oversight of our board of directors, our management is charged with making decisions that are designed to enhance stockholder value, which may lead to decisions or outcomes with which our members disagree. These changes may make us less attractive to our members and encourage them to conduct their business at, or seek membership in, another exchange or to trade in equivalent products among themselves on a private, bilateral basis. A material decrease in member trading activity would negatively impact liquidity and trading volume in our products and reduce our revenues. A material reduction in the number of our clearing firms and the capital they provide to guarantee their trades and the trades of their customers would also diminish the strength and attractiveness of our markets.

***Our Trading Volume, and Consequently Our Revenues and Profits, Could Be Materially Adversely Affected If We Are Unable to Retain Our Current Customers or Attract New Customers to Our Exchange or If Derivative Trading Volume in General Decreases***

The success of our business depends, in part, on our ability to maintain and increase our trading volume and the resulting exchange fees. To do so, we must maintain and expand our product offerings, our customer base and our trade execution alternatives. Our success also depends on our ability to offer competitive prices and services in an increasingly price-sensitive business. In addition, our success depends on our ability to increase the base of individual customers who trade our products. We cannot assure you that we will be able to continue to expand our product lines, or that we will be able to retain our current customers or attract new customers. We also cannot assure you that we will not lose customers to low-cost competitors with comparable or superior products, services or trade execution facilities. If we fail to expand our product offerings or execution facilities, or lose a substantial number of our current customers, or are unable to attract new customers, our business will be adversely affected. Furthermore, declines in the overall volume of trading derivatives may negatively impact market liquidity on our exchange, which would result in lower exchange fee revenues and could materially adversely affect our ability to retain our current customers or attract new customers.

***We Have Little Internal Experience in Operating a For-Profit Derivatives Exchange***

From our formation over 150 years ago until our demutualization on April 22, 2005, we operated as a mutual, or member-owned, organization for the benefit of our members, focused on delivering member benefits and enhancing member opportunity at reasonable cost. Since then, we have begun to operate our business for the long-term benefit of our stockholders rather than solely for the purpose of delivering member benefits and enhancing member opportunity. As a result, our historical financial and business results may not be representative of what they may be in the future. Further, our management has limited experience operating a for-profit business. Consequently, our continued transition to for-profit operations will be subject to risks, expenses and difficulties that we cannot predict and may not be capable of handling in an efficient manner.

***We Depend on Our Executive Officers and Other Key Personnel***

Our future success depends in large part upon the continued service of our executive officers, as well as various key management, technical and trading operations personnel. We believe that it is difficult to hire and retain executive management with the skills and abilities desirable for managing and operating a derivatives exchange. The loss of key management such as our President and Chief Executive Officer, Bernard W. Dan, our Executive Vice President and Chief of Staff, Carol A. Burke, our Executive Vice President, William M. Farrow III, our Executive Vice President and Chief Operating Officer, Bryan T. Durkin, our Executive Vice President of Marketing and Business Development, Christopher Malo, or our Senior Vice President and Chief Financial Officer, Glen M. Johnson, could have a material adverse effect on our business, financial condition and operating results. We cannot assure you that any of our key personnel will not voluntarily terminate his or her employment

with us. However, we have entered into employment agreements, each of which contains certain non-compete provisions, with each of Mr. Dan and Ms. Burke in an attempt to ensure the continuation of their employment.

Our future success also depends, in significant part, upon our ability to recruit and retain highly skilled and often specialized individuals as employees, particularly in light of the rapid pace of technological advances. The level of competition in our industry for people with these skills is intense, and from time to time we have experienced losses of key employees. Significant losses of key personnel, particularly to other employers with which we compete, could have a material adverse effect on our business, financial condition and operating results.

***We May Not Effectively Manage Our Growth***

We intend to develop and expand our business, including both our electronic trading and open-auction platforms. This growth may place a significant strain on our management, personnel, systems and other resources. We must continue to improve our operational and financial systems and managerial controls and procedures, and we will need to continue to expand, train and manage our technology workforce. We must also maintain close coordination among our technology, compliance, accounting, finance, marketing and sales organizations. We cannot assure you that we will manage our growth effectively, and our failure to do so could have a material adverse effect on our business, financial condition and operating results.

***We Are Subject to Certain Risks Relating to the Operation of an Electronic Trading Platform***

We are subject to risks relating generally to our electronic trading platform, e-cbot, which include our failure or inability to:

- acquire, develop or implement new, enhanced or updated versions of electronic trading software;
- attract independent software vendors to write front-end software that effectively accesses our electronic trading platform;
- increase the number of devices, such as trading and order routing terminals, capable of sending orders to our floor and to our electronic trading platform; and
- respond effectively to technological developments or service offerings by competitors.

If our electronic trading platform is not successful, our business or future financial condition or operating results could be materially adversely affected.

***We Depend on Third Party Suppliers for Services That Are Important to Our Business***

We depend on a number of suppliers, such as banking, clearing and settlement organizations, telephone companies, online service providers, data processors and software and hardware vendors for elements of our trading, clearing and other systems, as well as communications and networking equipment, computer hardware and software and related support and maintenance. In particular, we rely upon the Chicago Mercantile Exchange, or “CME,” to provide certain clearing services as part of the CME/CBOT Common Clearing Link and LIFFE to support our electronic trading platform, e-cbot. Thus, in addition to being competitors, CME and LIFFE Administration and Management, which we refer to as “LIFFE,” are two of our critical third party suppliers. We cannot assure you that any of these providers will be able to continue to provide these services in an efficient, cost-effective manner or that they will be able to adequately expand their services to meet our needs. An interruption in or the cessation of service by any service provider and our inability to make alternative arrangements in a timely manner, or at all, could have a material adverse effect on our business, financial condition and operating results.

***We May Be Unable to Keep Up With Rapid Technological Changes***

To remain competitive, we must continue to enhance and improve the responsiveness, functionality, accessibility and features of our proprietary software, network distribution systems and other technologies. The

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financial services and e-commerce industries are characterized by rapid technological change, changes in use and customer requirements and preferences, frequent product and service introductions embodying new technologies and the emergence of new industry standards and practices that could render obsolete our existing proprietary technology and systems. Our success will depend, in part, on our ability to:

- develop or license leading technologies useful in our business;
- enhance our existing services;
- develop new services and technology that address the increasingly sophisticated and varied needs of our existing and prospective clients; and
- respond to technological advances and emerging industry standards and practices on a cost-effective and timely basis.

We cannot assure you that we will be able to successfully implement new technologies or adapt our proprietary technology and transaction-processing systems to customer requirements or emerging industry standards. We cannot assure you that we will be able to respond in a timely manner to changing market conditions or customer requirements, and a failure to so respond could have a material adverse effect on our business, financial condition and operating results.

### ***Computer and Communications Systems Failures and Capacity Constraints Could Harm Our Reputation and Our Business***

Our failure to operate, monitor or maintain our computer systems and network services, including those systems and services related to our electronic trading platform, or, if necessary, to find replacements for our technology in a timely and cost-effective manner, could have a material adverse effect on our reputation, business, financial condition and operating results. We rely and expect to continue to rely on third parties for various computer and communications systems, such as telephone companies, on-line service providers, data processors, clearance organizations and software and hardware vendors. Our systems or those of our third party providers have in the past failed and may in the future fail, causing one or more of the following effects:

- suspension of trading;
- unanticipated disruptions in service to customers;
- slower response times;
- delays in trade execution;
- decreased customer satisfaction;
- incomplete or inaccurate accounting, recording or processing of trades;
- financial losses;
- security breaches;
- litigation or other customer claims; and
- regulatory sanctions.

Our status as a CFTC registrant requires that our trade execution and communications systems be able to handle anticipated present and future peak trading volume. Heavy use of our computer systems during peak trading times or at times of unusual market volatility could cause our systems to operate slowly or even to fail for periods of time. We monitor system loads and performance and regularly implement system upgrades to handle estimated increases in trading volume. However, we cannot assure you that our estimates of future trading volume will be accurate or that our systems will always be able to accommodate actual trading volume without failure or degradation of performance. System failure or degradation could lead our customers to file formal complaints with industry regulatory organizations, file lawsuits against us or cease doing business with us or could lead the CFTC or other regulators to initiate inquiries or proceedings for failure to comply with applicable laws and regulations.



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We cannot assure you that we will not experience system failures, outages or interruptions on either our electronic trading platform or open-auction platform that will materially adversely affect our business. Any such system failures, outages or interruptions could result from a number of factors, including power or telecommunications failure, acts of God, war or terrorism, human error, natural disasters, fire, sabotage, hardware or software malfunctions or defects, computer viruses, acts of vandalism or similar events. Any failures that cause an interruption in service or decrease our responsiveness, including failures caused by customer error or misuse of our systems, could impair our reputation, damage our brand name and have a material adverse effect on our business, financial condition and operating results.

### ***Our Networks and Those of Our Third Party Service Providers May be Vulnerable to Security Risks***

We expect the secure transmission of confidential information over public networks to continue to be a critical element of our operations. Our networks and those of our third party service providers, our member firms and our customers may be vulnerable to unauthorized access, computer viruses and other security problems. Persons who circumvent security measures could wrongfully use our information or cause interruptions or malfunctions in our operations, any of which could have a material adverse effect on our business, financial condition and operating results. We may be required to expend significant resources to protect against the threat of security breaches or to alleviate problems, including reputational harm and litigation, caused by any breaches. Although we intend to continue to implement industry-standard security measures, these measures may prove to be inadequate and result in system failures and delays that could lower trading volume and have a material adverse effect on our business, financial condition and operating results.

### ***Declines in the Global Financial Markets May Materially Adversely Affect Our Business***

Adverse economic and political conditions may cause declines in global financial markets and may affect our operating results. The global financial services business is, by its nature, risky and volatile and is directly affected by many national and international factors that are beyond our control. Any one of these factors may cause a substantial decline in the global financial services markets, which could potentially result in reduced trading volume. These events could materially adversely affect our business. These factors include:

- economic and political conditions in the United States and elsewhere in the world;
- wavering institutional/consumer confidence levels;
- the availability of cash for investment by mutual funds and other wholesale and retail investors; and
- legislative and regulatory changes.

### ***Our Decision to Operate Both Electronic and Open-Auction Trading Platforms May Materially Adversely Affect Our Operating Costs, Markets and Profitability***

It is expensive in terms of costs and management and other resources to continue operating two trading platforms for the same products. We may not have sufficient resources to adequately fund or manage both trading platforms. This may result in resource allocation decisions that materially adversely impact one or both platforms. Also, if we continue to operate both trading platforms, liquidity on each may be less than the liquidity on a competitive unified trading platform, making our trading platforms less attractive and less competitive. As a result, our total revenues may be lower than if we operated only electronic trading or only open-auction trading platforms. Moreover, to the extent that we continue to operate two trading platforms, our boards and management may make decisions which are designed to enhance the continued viability of two separate trading platforms. These decisions may have a negative impact on the overall competitiveness of each trading platform.

### ***Acquisitions and Strategic Partnerships May Not Produce the Results We Expect***

We currently believe that acquisitions and strategic partnerships are an important component of our growth strategies and could play an important role in our long-term success. In this regard, we may seek to enter into alliances or other arrangements with other parties.

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However, we cannot assure you that we will be successful in either developing, or fulfilling the objectives of, any such alliance. Further, our participation in these alliances may strain our resources and may limit our ability to pursue other strategic and business initiatives, which could have a material adverse effect on our business, financial condition and operating results.

### ***Our Market Data Fee Revenue May Decline Due to Industry Consolidation Among Market Data Vendors***

We license our market data to vendors who distribute such data to persons or entities that use or monitor our markets. For the three months ended March 31, 2005, our revenue from the sale of market data represented about 16% of our total revenue. Due to industry consolidation among our market data vendors, our year-end subscription levels decreased 8% during 2003 and remained relatively flat in 2004 versus 2003. If we continue to experience an overall trend of declining subscription levels, we may lose market data fee revenue if we are unable to continue to recover that lost revenue through terminal usage fees, increased transaction fees or the development of alternative market data products.

### ***Our Cost Structure is Largely Fixed***

Our cost structure, with the exception of stock-based compensation, is largely fixed. We base our overall cost structure on historical and expected levels of demand for our products and services. If demand for our products and services and our resulting revenues decline, we may not be able to adjust our cost structure on a timely basis. If we are unable to reduce our costs in the amount that our revenues decline, our profitability could be materially adversely affected.

### ***Our Business is Subject to Risks Related to Our Real Estate Holdings***

Revenue from our real estate operations represented about 5% of our operating revenue for the three months ended March 31, 2005. Lower occupancy rates, market rental rates and non-renewal of leases by tenants could have a material adverse effect on revenue from building operations. Any decrease in leased space could also affect future building service revenue if there is no corresponding demand for the vacated office space. Furthermore, most of our tenants are engaged in businesses that are directly or indirectly related to the brokerage/trading industry or related areas of financial services and adverse business conditions affecting those businesses could have a material adverse effect on our occupancy rates and building services revenues.

### ***We Are Dependent Upon Distributions and Dividends From Our Operating Subsidiaries to Meet Our Obligations***

CBOT Holdings has no business operations of its own. CBOT Holdings is a holding company and its only significant asset consists of a special membership in the CBOT. This membership entitles CBOT Holdings to all dividends and distributions, including proceeds upon liquidation, from the CBOT. As a result, CBOT Holdings relies exclusively upon distributions from the CBOT in order to meet its obligations. We expect that most of the earnings and cash flow of the CBOT will continue to be retained and used by it in its operations, including for purposes of servicing debt obligations it has now or may incur in the future.

## **Risks Relating to Regulation and Litigation**

We are subject to the following risks in connection with the regulation of, and litigation relating to, our business.

### ***The Legal Framework for Our Industry Has Been Modified to Lower Barriers to Entry and Decrease Continuing Regulatory Costs for Competitors***

Our industry has been subject to several fundamental regulatory changes, including changes in the statute under which we have operated since 1974. In the past, the Commodity Exchange Act generally required all

futures contracts to be executed on an exchange that has been approved by the CFTC. The exchange trading requirement was modified by CFTC regulations to permit privately negotiated swap contracts to be transacted in the over-the-counter market. The CFTC exemption under which the over-the-counter derivative market operated precluded the over-the-counter market from avoiding CFTC regulation for exchange-like electronic transaction systems and clearing. These regulatory restrictions on the over-the-counter market were repealed by the Commodity Futures Modernization Act of 2000. It is possible that the chief beneficiaries of the Commodity Futures Modernization Act will be over-the-counter dealers and competitors that operate or intend to open electronic trading facilities or to conduct their futures business directly among themselves on a bilateral basis. The customers who may access such electronic exchanges or engage in such bilateral private transactions are the same customers who conduct the vast majority of their financial business on regulated exchanges. The Commodity Futures Modernization Act also permits banks, broker-dealers and some of their affiliates to engage in foreign exchange futures transactions for or with retail customers without being subjected to regulation under the Commodity Exchange Act.

In the future, our industry may become subject to new regulations or changes in the interpretation or enforcement of existing regulations. We cannot predict the extent to which any future regulatory changes may materially adversely affect our business. For more information about potential changes in our regulatory environment, please see the section entitled “Our Business—Regulation—Changes in Existing Laws and Rules.”

***We May Not Be Able to Maintain Our Self-Regulatory Responsibilities***

Some financial services regulators have publicly stated their concerns about the ability of a financial exchange, organized as a for-profit corporation, to adequately discharge its self-regulatory responsibilities. Our regulatory programs and capabilities contribute significantly to our brand name and reputation. Although we believe that we will be permitted to maintain these responsibilities, we cannot assure you that we will not be required to modify or restructure our regulatory functions in order to address these or other concerns. Any such modifications or restructuring of our regulatory functions could entail material costs for which we have not currently planned.

***We Are Subject to Significant Risks of Litigation***

Many aspects of our business involve substantial risks of liability. For example, dissatisfied customers frequently make claims regarding quality of trade execution, improperly settled trades, mismanagement or even fraud against their service providers. We may become subject to these claims as the result of failures or malfunctions of systems and services provided by us. We could incur significant legal expenses defending claims, even those without merit. Although the Commodity Exchange Act and our CFTC-approved disclaimer and limitation of liability rules offer us some protections, an adverse resolution of any lawsuits or claims against us could have a material adverse effect on our reputation, business, financial condition and/or operating results.

We are currently subject to various litigation matters. We cannot assure you that we will be successful in defending any of these matters, and resulting adverse judgments could have a material adverse effect on our financial condition. For more information please see the section of this prospectus entitled “Our Business—Legal Proceedings.”

***Any Infringement by Us on Patent Rights of Others Could Result in Litigation and Could Materially Adversely Affect Our Operations***

Our competitors as well as other companies and individuals may obtain, and may be expected to obtain in the future, patents that concern products or services related to the types of products and services we offer or plan to offer. We cannot assure you that we are or will be aware of all patents containing claims that may pose a risk of infringement by our products, services or technologies. Claims of infringement are not uncommon in our industry. For example, in August 2004, Trading Technologies International, Inc. filed a lawsuit against eSpeed, Inc., alleging

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infringement of certain patents relating to Trading Technologies' trading software. Although we do not believe that Trading Technologies has sued any exchanges, Trading Technologies has indicated that it intends to protect its intellectual property, and we cannot assure you that Trading Technologies will not take such actions in the future.

In general, if one or more of our products, services or technologies were to infringe patents held by others, we may be required to stop developing or marketing the products, services or technologies, to obtain licenses to develop and market the services from the holders of the patents or to redesign the products, services or technologies in such a way as to avoid infringing on the patent claims. If we were unable to obtain these licenses and were required to redesign or stop developing or marketing our products, services or technologies to avoid infringement, we may not be able to redesign, and could be required to stop developing or marketing, our products, services or technologies, which could materially adversely affect our business, financial condition and operating results.

### ***We May Not Be Able to Protect Our Intellectual Property Rights***

We rely primarily on trade secret, copyright, service mark, trademark law and contractual protections to protect our proprietary technology and other proprietary rights. Notwithstanding that we take precautions to protect our intellectual property rights, it is possible that third parties may copy or otherwise obtain and use our proprietary technology without authorization or otherwise infringe on our rights. We also seek to protect our software and databases as trade secrets and under copyright law. We have copyright registrations for certain of our software, user manuals and databases. The copyright protection accorded to databases, however, is fairly limited. While the arrangement and selection of data generally are protectable, in many instances the actual data are not, and others may be free to create databases that would perform the same function. In some cases, including a number of our most important products, there may be no effective legal recourse against duplication by competitors. In addition, in the future, we may have to rely on litigation to enforce our intellectual property rights, protect our trade secrets, determine the validity and scope of the proprietary rights of others or defend against claims of infringement or invalidity. Any such litigation, whether successful or unsuccessful, could result in substantial costs to us and diversions of our resources, either of which could materially adversely affect our business.

### ***Member Misconduct Could Harm Us and is Difficult to Detect***

Although we perform significant self-regulatory functions, there have been a number of highly publicized cases involving fraud or other misconduct in the futures industry in recent years. We run the risk that the holders of Class B memberships in the CBOT, other persons who use our markets or our employees will engage in fraud or other misconduct, which could result in regulatory sanctions and serious reputational harm. It is not always possible to deter misconduct, and the precautions we take to prevent and detect this activity may not be effective in all cases.

### **Risks Associated With Purchasing Class A Common Stock in This Offering**

#### ***There Has Been No Prior Public Market For Our Class A Common Stock, and We Cannot Assure You That An Active Trading Market In Our Stock Will Develop or Be Sustained***

Prior to this offering, there has been no public market for our Class A common stock separate and apart from Class B memberships in the CBOT. We cannot assure you that an active trading market in Class A common stock will develop or be sustained after this offering. Although we intend to apply to list our Class A common stock on either the New York Stock Exchange or the NASDAQ National Market, we do not know whether third parties will find our Class A common stock to be attractive or whether firms will be interested in making a market for our stock. The initial public offering price of our Class A common stock will be determined through negotiations between us and the representatives of the underwriters and thus may not be indicative of the market

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price for our Class A common stock after this offering. Consequently, you may not be able to resell your shares above the initial public offering price and may suffer a loss on your investment.

### ***You Will Incur Immediate and Substantial Dilution in the Net Tangible Book Value of the Class A Common Stock You Purchase in This Offering***

Purchasers of Class A common stock in this offering will suffer an immediate and substantial dilution in net tangible book value per share. Dilution is the amount by which the offering price paid by the purchasers of Class A common stock will exceed the net tangible book value per share of Class A common stock after the offering. Upon the sale by us of \_\_\_\_\_ shares at an assumed initial public offering price of \$ \_\_\_\_\_ per share, the mid-point of the range shown on the cover of this prospectus, and after deducting estimated underwriting discounts and commissions and estimated offering expenses, our net tangible book value as of March 31, 2005 would have been \$ \_\_\_\_\_, or \$ \_\_\_\_\_ per share of Class A common stock. This represents an immediate increase in net tangible book value to existing stockholders of \$ \_\_\_\_\_ per share and an immediate dilution to new investors of \$ \_\_\_\_\_ per share. For a more detailed description, please see the section entitled “Dilution.”

### ***Sales of Class A Common Stock May Have An Adverse Impact On Its Market Price***

Sales of a substantial number of shares of Class A common stock in the public market following this offering, or the perception that large sales could occur, could cause the market price of the Class A common stock to decline. Either of these circumstances could also limit our future ability to raise capital through an offering of equity securities. After completion of this offering, there will be \_\_\_\_\_ shares of Class A common stock issued and outstanding, or \_\_\_\_\_ shares if the underwriters exercise their over-allotment option in full. All of the shares of Class A common stock sold in this offering will be freely tradable without restriction or further registration under the Securities Act by persons other than our “affiliates” within the meaning of Rule 144 under the Securities Act. For a description of shares eligible for sale in the public market, please see the section entitled “Shares Eligible for Future Sale.”

Our currently issued and outstanding shares of Class A common stock are registered under the Securities Act but are subject to significant transfer restrictions. These transfer restrictions will gradually expire over an 18-month period following this offering. Upon expiration, the Class A common stock held by existing stockholders will be freely transferable unless held by “affiliates” within the meaning of Rule 144 under the Securities Act. If stockholders of CBOT Holdings sell a large number of shares of Class A common stock upon the expiration of some or all of these restrictions, the market price for the Class A common stock could decline significantly. For a more detailed description of the transfer restrictions imposed on the Class A common stock, please see the section entitled “Description of Capital Stock.”

### ***Our Stock Price May Be Volatile***

The initial public offering price of Class A common stock will be determined by negotiations between us and the representatives of the underwriters and may not be indicative of the market price of Class A common stock after this offering or the price at which Class A common stock may be sold in the public market after the offering. Factors such as variations in our financial results, announcements by us or others, developments affecting us and general market volatility could cause the market price of Class A common stock to fluctuate significantly.

### ***We Do Not Intend to Pay Dividends On Our Class A Common Stock***

We have never declared or paid any cash dividend on our Class A common stock. We currently intend to retain any future earnings and do not expect to pay any dividends in the foreseeable future.

### **SPECIAL NOTE ABOUT FORWARD-LOOKING STATEMENTS**

Some of the statements included at “Summary,” “Risk Factors,” “Management’s Discussion and Analysis of Financial Condition and Results of Operations,” “Our Business” and elsewhere in this prospectus constitute forward-looking statements. These statements involve known and unknown risks, uncertainties and other factors that may cause our actual results, levels of activity, performance or achievements to be materially different from any future results, levels of activity, performance or achievements expressed or implied by these forward-looking statements. These factors include, among other things, those listed at “Risk Factors” and elsewhere in this prospectus.

In some cases, you can identify forward-looking statements by terminology such as “may,” “will,” “should,” “could,” “expects,” “plans,” “anticipates,” “believes,” “estimates,” “predicts,” “potential” or “continue” or the negative of such terms or other comparable terminology.

Although we believe that the expectations reflected in the forward-looking statements are reasonable, we cannot guarantee future results, levels of activity, performance or achievements. Moreover, neither we nor any other person assumes responsibility for the accuracy and completeness of such statements. We are under no duty to update any of the forward-looking statements after the date of this prospectus.

## USE OF PROCEEDS

Our net proceeds from the sale of Class A common stock in this offering will be about \$ \_\_\_\_\_, assuming an initial public offering price of \$ \_\_\_\_\_, the mid-point of the range shown on the cover of this prospectus. If the underwriters fully exercise their over-allotment option, our net proceeds from the offering will be about \$ \_\_\_\_\_. Net proceeds are what we expect to receive after paying the underwriters' discounts and commissions and other expenses of the offering based on an assumed initial public offering price of \$ \_\_\_\_\_ per share. We will not receive any proceeds from the sale of shares of Class A common stock by the selling stockholders in this offering.

The principal purposes of this offering are to obtain additional capital, create a public market for our Class A common stock, facilitate our future access to public equity markets and provide increased visibility in a marketplace in which a number of our current and potential competitors are or will be publicly held companies. While, at this time, we have no specific allocations for the use of proceeds from this offering, we intend to use the net proceeds primarily for general corporate purposes, including for development of our technology infrastructure, capital expenditures and working capital. We also may use a portion of the proceeds to acquire or invest in businesses, technologies, products or services, although no specific acquisitions are planned and no portion of the net proceeds has been allocated for any acquisition. Our management will have broad discretion over how we use the net proceeds from this offering. Pending such uses, we intend to invest the net proceeds from this offering in short-term, interest-bearing investment grade securities.

## DIVIDEND POLICY

Subject to the limitations under Delaware corporation law and any preferential dividend rights of outstanding preferred stock, holders of Class A common stock are entitled to receive their pro rata share of such dividends or other distributions as may be declared by our board of directors out of funds legally available therefor. We currently intend to retain any future earnings for use in the operation and expansion of our business, and we do not anticipate paying any dividends on the Class A common stock in the foreseeable future.

## CAPITALIZATION

The following table sets forth the capitalization of CBOT Holdings as of March 31, 2005, as adjusted to reflect the completion of the restructuring and as adjusted to reflect the completion of the restructuring and the issuance and sale by us of \_\_\_\_\_ shares of Class A common stock in this offering at an assumed initial public offering price of \$ \_\_\_\_\_ per share, the mid-point of the range shown on the cover of this prospectus.

The information set forth below should be read in conjunction with the sections entitled “Selected Consolidated Financial and Other Data” and “Management’s Discussion and Analysis of Financial Condition and Results of Operation” and the financial statements and related notes included elsewhere in this prospectus.

|  | As of March 31, 2005                     |  |
|--|--|--|
|  | As Adjusted<br>for the<br>Restructuring  | As Adjusted<br>for the<br>Restructuring<br>and the<br>Offering |
|  | (in thousands, except per share<br>data) |  |
| Long-term debt (including current portion)   | \$ 40,460                                | \$   |
| Stockholders’ equity:  |  |  |
| Class A common stock, \$0.001 par value, 200,000,000 shares authorized, 49,359,836 shares issued and outstanding, as adjusted for the restructuring; _____ shares issued and outstanding, as adjusted for the restructuring and the offering | 49                                       |  |
| Class B common stock, \$0.001 par value, 1 share authorized, none issued and outstanding, as adjusted for the restructuring; 1 share issued and outstanding, as adjusted for the restructuring and the offering                              | —  |  |
| Preferred stock, \$0.001 par value, 20,000,000 shares authorized, none issued and outstanding  | —  |  |
| Additional paid-in capital   | 314,454                                  |  |
| Total stockholders’ equity   | 314,503                                  |  |
| Total capitalization   | \$ 354,963                               | \$   |



### DILUTION

Purchasers of Class A common stock in this offering will suffer immediate and substantial dilution in net tangible book value per share. Dilution is the amount by which the offering price paid by the purchasers of Class A common stock will exceed the net tangible book value per share of Class A common stock after the offering. The net tangible book value per share of Class A common stock is determined by subtracting total liabilities from the total book value of the tangible assets and dividing the difference by the number of shares of Class A common stock deemed to be outstanding on the date the book value is determined. As of March 31, 2005, we had a net tangible book value of \$ \_\_\_\_\_, or \$ \_\_\_\_\_ per share of Class A common stock. Upon the sale by us of \_\_\_\_\_ shares of Class A common stock at an assumed initial public offering price of \$ \_\_\_\_\_ per share, the mid-point of the range shown on the cover of this prospectus, and after deducting estimated underwriting discounts and commissions and estimated offering expenses, our net tangible book value as of March 31, 2005, would have been \$ \_\_\_\_\_, or \$ \_\_\_\_\_ per share of Class A common stock. This represents an immediate increase in net tangible book value to existing stockholders of \$ \_\_\_\_\_ per share and immediate dilution to new investors of \$ \_\_\_\_\_ per share. The following table illustrates this per share dilution:

|   |          |
|---|----------|
| Assumed initial public offering price per share                   | \$       |
| Net tangible book value per share before this offering            | \$ _____ |
| Increase in net tangible book value per share after this offering |          |
| Net tangible book value per share after this offering             | _____    |
| Dilution per share to new investors                               | \$ _____ |

**SELECTED CONSOLIDATED FINANCIAL AND OTHER DATA**

The following table sets forth selected consolidated financial and other data for the CBOT. This historical data relates to the CBOT rather than CBOT Holdings because we did not complete our restructuring transactions, which created our holding company structure, until April 22, 2005. The selected balance sheet data as of December 31, 2003 and 2004 and the selected operating data for each of the years in the three-year period ended December 31, 2004 have been derived from the audited consolidated financial statements and notes included elsewhere in this prospectus. The selected balance sheet data as of March 31, 2005 and selected operating data for the three months ended March 31, 2004 and 2005 have been derived from the unaudited consolidated financial statements and related notes included elsewhere in this prospectus. The selected balance sheet data as of December 31, 2000, 2001 and 2002 and the selected operating data for each of the years in the two-year period ended December 31, 2001 have been derived from audited consolidated financial statements and related notes and the selected balance sheet data as of March 31, 2004 have been derived from the unaudited consolidated financial statements and related notes not included in this prospectus. The selected balance sheet and operating data as of and for the three months ended March 31, 2004 and 2005 include, in the opinion of management, all adjustments (consisting of normal recurring accruals) considered necessary for a fair presentation of such data. The results of operations for the three months ended March 31, 2005 are not necessarily indicative of the results that may be expected for the entire year. The information set forth below should be read in conjunction with “Management’s Discussion and Analysis of Financial Condition and Results of Operations,” the consolidated financial statements and related notes and other financial information included elsewhere in this document.

|   | Year Ended December 31, |                 |                  |                  |                  | Three Months Ended March 31, |                  |
|---|-------------------------|-----------------|------------------|------------------|------------------|------------------------------|------------------|
|   | 2000                    | 2001            | 2002             | 2003             | 2004             | 2004                         | 2005             |
|   | (in thousands)          |                 |                  |                  |                  | (unaudited)                  |                  |
| <b>Operating Data</b>   |                         |                 |                  |                  |                  |                              |                  |
| Revenues:   |                         |                 |                  |                  |                  |                              |                  |
| Exchange fees   | \$ 102,180              | \$ 134,968      | \$ 204,963       | \$ 285,815       | \$ 204,004       | \$ 54,351                    | \$ 66,518        |
| Clearing fees   | —                       | —               | —                | 1,158            | 73,556           | 16,589                       | 21,277           |
| Market data   | 61,060                  | 66,509          | 58,258           | 55,850           | 64,234           | 15,979                       | 18,522           |
| Building  | 24,530                  | 24,828          | 25,239           | 20,061           | 22,428           | 5,398                        | 5,608            |
| Services  | 18,829                  | 14,262          | 16,554           | 16,059           | 12,828           | 3,056                        | 3,591            |
| Other(1)  | 8,154                   | 11,164          | 3,259            | 2,359            | 3,143            | 5,512                        | 941              |
| <b>Total revenues</b>   | <b>214,753</b>          | <b>251,731</b>  | <b>308,273</b>   | <b>381,302</b>   | <b>380,193</b>   | <b>100,885</b>               | <b>116,457</b>   |
| Expenses:   |                         |                 |                  |                  |                  |                              |                  |
| Salaries and benefits   | 56,973                  | 59,141          | 59,315           | 64,122           | 70,046           | 17,915                       | 18,633           |
| Clearing services   | —                       | —               | —                | 972              | 54,755           | 12,210                       | 16,516           |
| Depreciation and amortization   | 40,704                  | 44,228          | 37,438           | 32,869           | 46,011           | 11,292                       | 13,814           |
| Professional services   | 32,459                  | 20,013          | 30,716           | 28,155           | 27,910           | 6,673                        | 4,592            |
| General and administrative expenses   | 14,537                  | 12,618          | 11,171           | 18,455           | 20,302           | 5,465                        | 4,922            |
| Building operating costs  | 22,584                  | 22,961          | 24,579           | 25,042           | 24,315           | 6,355                        | 6,638            |
| Information technology services   | 37,723                  | 42,537          | 42,807           | 56,116           | 36,953           | 8,181                        | 10,677           |
| Contracted license fees   | 2,003                   | 2,010           | 13,999           | 27,601           | 6,179            | 1,443                        | 1,625            |
| Programs  | 3,539                   | 1,847           | 3,449            | 5,891            | 10,724           | 2,786                        | 2,016            |
| Loss on impairment of long-lived assets   | —                       | 15,210          | 6,244            | —                | —                | —                            | —                |
| Interest  | 6,773                   | 6,734           | 4,754            | 3,975            | 4,703            | 1,324                        | 922              |
| Litigation  | —                       | 3,000           | 10,735           | —                | 3,500            | —                            | —                |
| Severance and related costs   | 8,261                   | 9,875           | 4,033            | 1,290            | 572              | 360                          | 114              |
| <b>Operating expenses</b>   | <b>225,556</b>          | <b>240,174</b>  | <b>249,240</b>   | <b>264,488</b>   | <b>305,970</b>   | <b>74,004</b>                | <b>80,469</b>    |
| Income (loss) from operations   | (10,803)                | 11,557          | 59,033           | 116,814          | 74,223           | 26,881                       | 35,988           |
| Income taxes  | 952                     | 5,297           | 24,295           | 22,511           | 32,809           | 10,978                       | 14,945           |
| Income (loss) before cumulative effect of change in accounting principles, equity in unconsolidated subsidiary and minority interest in consolidated subsidiary | (11,755)                | 6,260           | 34,738           | 94,303           | 41,414           | 15,903                       | 21,043           |
| Cumulative effect of change in accounting principles—net of tax of \$36(2)  | —                       | (51)            | —                | —                | —                | —                            | —                |
| Equity in loss of unconsolidated subsidiary—net of tax of \$285, \$437, \$320, \$93 and \$170, respectively   | —                       | —               | (427)            | (656)            | (479)            | (139)                        | (255)            |
| Minority interest in (income) loss of subsidiary  | —                       | —               | —                | (62,940)         | 1,050            | 254                          | —                |
| <b>Net income (loss)</b>  | <b>\$ (11,755)</b>      | <b>\$ 6,209</b> | <b>\$ 34,311</b> | <b>\$ 30,707</b> | <b>\$ 41,985</b> | <b>\$ 16,018</b>             | <b>\$ 20,788</b> |

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|   | Year Ended December 31, |            |            |            |            | Three Months Ended March 31, |            |
|---|-------------------------|------------|------------|------------|------------|------------------------------|------------|
|   | 2000                    | 2001       | 2002       | 2003       | 2004       | 2004                         | 2005       |
|   | (in thousands)          |            |            |            |            | (unaudited)                  |            |
| <b>Balance Sheet Data</b>               |                         |            |            |            |            |                              |            |
| Total assets                            | \$ 359,074              | \$ 341,891 | \$ 354,197 | \$ 483,981 | \$ 460,416 | \$ 426,417                   | \$ 476,237 |
| Total cash and cash equivalents         | 28,205                  | 53,167     | 85,790     | 142,666    | 105,427    | 90,584                       | 117,894    |
| Total liabilities                       | 180,151                 | 156,419    | 135,161    | 169,758    | 166,825    | 156,533                      | 161,734    |
| Short-term borrowings                   | 27,083                  | 18,398     | 10,714     | 19,665     | 20,359     | 19,992                       | 20,229     |
| Long-term borrowings                    | 64,286                  | 58,324     | 42,857     | 50,045     | 31,074     | 39,985                       | 20,231     |
| Minority interest                       | —                       | —          | —          | 62,940     | —          | 2,386                        | —          |
| Total equity                            | 178,923                 | 185,472    | 219,036    | 251,283    | 293,591    | 267,498                      | 314,503    |
| <b>Other Data</b>                       |                         |            |            |            |            |                              |            |
| Total contract volume                   | 233,529                 | 260,333    | 343,883    | 454,591    | 599,994    | 136,573                      | 173,101    |
| Contract volume by product:             |                         |            |            |            |            |                              |            |
| Interest rate products                  | 169,433                 | 194,302    | 268,021    | 365,839    | 490,039    | 107,547                      | 143,730    |
| Agricultural products                   | 60,303                  | 60,801     | 66,669     | 72,983     | 85,149     | 23,271                       | 22,779     |
| Stock index products                    | 3,793                   | 5,215      | 9,176      | 15,589     | 24,079     | 5,618                        | 6,381      |
| Metals products                         | —                       | 15         | 17         | 180        | 727        | 137                          | 211        |
| Contract volume by platform:            |                         |            |            |            |            |                              |            |
| Electronic                              | 15,523                  | 52,559     | 129,326    | 235,718    | 349,608    | 56,627                       | 57,360     |
| Open-auction                            | 218,006                 | 207,774    | 200,846    | 199,384    | 223,929    | 74,013                       | 108,079    |
| Off-exchange                            | —                       | —          | 13,711     | 19,489     | 26,457     | 5,933                        | 7,662      |
| Open interest at period-end (contracts) | 4,461                   | 5,252      | 5,705      | 7,265      | 9,920      | 10,445                       | 12,914     |

- (1) Other revenues consist of members' dues, interest income, fines and other miscellaneous items. Dues on CBOT memberships were waived through May 2000, and again from January 2002 to December 2004.
- (2) In 2001, the CBOT adopted Statement of Financial Accounting Standards ("SFAS") No. 133, "Accounting for Derivative Instruments and Hedging Activities," as amended and interpreted, requiring recognition of all derivative instruments in the Consolidated Statements of Financial Condition as either assets or liabilities and the measurement of those instruments at fair value. SFAS No. 133 also requires changes in the fair value of derivative instruments to be recorded each period in current earnings or other comprehensive income depending on the intended use of the derivatives.

## MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

*This document contains forward-looking statements that involve risks and uncertainties. Our actual results could differ materially from those anticipated in these forward-looking statements as a result of several factors, including the risks and uncertainties faced by us as described below and elsewhere in this prospectus, including in the section entitled "Risk Factors" above.*

On April 22, 2005, we completed a series of restructuring transactions that converted our organization from a nonstock, not-for-profit company with members into a stock, for-profit holding company with stockholders and a nonstock, for-profit derivatives exchange subsidiary with members. This type of transaction is sometimes called a demutualization. As a result of the restructuring transactions, our members became stockholders of CBOT Holdings and members of the CBOT subsidiary.

Prior to the completion of the restructuring transactions, CBOT Holdings had not begun doing business as a separate entity and, therefore did not have its own set of financial statements. As a result, the financial condition and results of operations discussed here are those of the CBOT, which operated the exchange prior to the completion of the restructuring transactions. The CBOT continues to operate the exchange after the restructuring transactions as a subsidiary of CBOT Holdings. It is currently anticipated that the business of the CBOT will be the primary business of CBOT Holdings.

### Overview

We are one of the world's leading and most liquid derivatives exchanges based on contract volume, with approximately 15% of all global listed futures and options on futures contracts traded on our platforms during 2004. We offer products in five broad categories: interest rate products, agricultural products, stock market indices, metals and energy products. We offer trading of our products through both our electronic trading and open-auction platforms. Coupled with our leading technology infrastructure, we believe that this "side-by-side" trading, which effectively creates one marketplace with multiple access points, provides unique trading opportunities by offering deep liquidity coupled with transparency that affords all market participants equal access and the ability to compete openly for outstanding orders.

We derive a substantial portion of our revenue from exchange fees relating to the trading in our markets, which accounted for 54% of our total revenues in 2004. In addition, we derive revenue from clearing fees generated from trading in our markets and from the sale of market data related to trading in our markets, which accounted for 19% and 17%, respectively, of our total revenues in 2004. In order to increase the volume of contracts traded on our markets and resulting revenues, we seek to develop and promote contracts designed to satisfy the trading, hedging and risk management needs of our market participants. We also seek to introduce new technology and functionality to enhance the distribution, accessibility, liquidity and usability of our products.

### *Exchange Fees*

Our largest source of operating revenues is exchange fee revenue. Exchange fee revenue is a function of three variables: (1) exchange fee rates, determined for the most part by contract type, trading mechanism and membership/customer status; (2) trading volume; and (3) transaction mix between contract type, trading mechanism and membership customer status. Because our trading fees are assessed on a per transaction basis, our exchange fee revenues are directly correlated to the volume of contracts traded on our markets. While exchange fee rates are established by us, trading volume and transaction mix are primarily influenced by factors outside our control. These external factors include: price volatility in the underlying commodities, interest rate or inflation volatility, changes in U.S. government monetary or fiscal policies, agricultural or trade policies, weather conditions in relation to agricultural commodities, and national and international economic and political conditions.

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Recent years have seen a steady increase in the total trading volume on derivatives exchanges. According to industry sources, total global volume on futures and options on futures was 2.6 billion, 3.4 billion and 3.9 billion contracts traded in 2002, 2003 and 2004, respectively, representing year over year growth of 27% during 2003 and 16% during 2004. We have also experienced consistent increases in our trading volumes over the last several years. Our total volume was 343.9 million, 454.6 million and 600.0 million contracts traded in 2002, 2003 and 2004, respectively, representing annual growth for 2003 and 2004 of 32% in both 2003 and 2004. Contract trading volume levels in 2002, 2003 and 2004 were each consecutive CBOT record highs.

The following chart illustrates trading volume across the four different categories of products traded at the CBOT for 2003 and 2004 (in thousands) (our energy products did not launch until March 2005):

| Trading Volume by Product Category | 2003           |             | 2004           |             | Volume Change  | % of Change |
|------------------------------------|----------------|-------------|----------------|-------------|----------------|-------------|
|                                    | Volume         | % of Total  | Volume         | % of Total  |                |             |
| Interest Rate                      | 365,839        | 80%         | 490,039        | 82%         | 124,200        | 86%         |
| Agricultural                       | 72,983         | 16%         | 85,149         | 14%         | 12,166         | 8%          |
| Stock Market Indices               | 15,589         | 4%          | 24,079         | 4%          | 8,490          | 6%          |
| Metals                             | 180            | 0%          | 727            | 0%          | 547            | 0%          |
| <b>Total</b>                       | <b>454,591</b> | <b>100%</b> | <b>599,994</b> | <b>100%</b> | <b>145,403</b> | <b>100%</b> |

Our recent growth in trading volume is largely attributable to growth in trading volume of our interest rate products. Interest rate products primarily consist of our U.S. Treasury complex, which includes contracts on 30-year U.S. Treasury bonds, as well as 10, 5, and 2-year Treasury notes. Volume on these contracts represented 79% of our 2004 total volume and 81% of the volume growth from 2003 to 2004. We believe that the recent growth in trading volume related to contracts on U.S. Treasury securities is due to macro-economic factors as well as CBOT-specific factors.

Macro-economic factors that we believe affect trading volume in contracts on U.S. Treasury securities include the volatility in the underlying cash markets for such securities, the tightening of credit markets and the level of deficit spending by the U.S. government. Volatility in the underlying cash markets related to U.S. Treasury securities has increased in recent years, which we believe has led to increased trading volume in contracts on U.S. Treasury securities traded at the CBOT. Also, we believe that recent corporate scandals and associated credit problems have led companies to become more conservative in the management of their credit risk and, therefore, that such companies have increased their use of derivative instruments on regulated exchanges such as the CBOT, which is regulated by the CFTC and whose contracts are guaranteed through the CME/CBOT Common Clearing Link. Finally, we believe that recent deficit spending by the U.S. government has necessitated additional issuances of U.S. Treasury securities which, in turn, have increased trading volume in contracts on U.S. Treasury securities.

Some CBOT-specific factors that we believe affect trading volume in contracts on U.S. Treasury securities include expanded distribution, lower pricing and the shift from open-auction traded volume to electronically traded volume. During 2003, we expanded the distribution of our products to large European institutional trading firms to attract new trading volume. Also, we lowered exchange fees at the beginning of 2003 and on select contracts at the beginning of 2004, some of which were increased in the first quarter of 2005. Finally, as discussed below, electronic trading is becoming a more significant source of our trading volume each year. In our experience, products historically offered for trading on our open-auction markets that are concurrently offered for trading on our electronic trading platform generally tend to experience significant volume growth following their side-by-side offering for trading on our electronic trading platform.

While not certain, we expect that the macro-economic and CBOT-specific factors that contributed to past volume increases will continue to contribute to future volume levels. Therefore, if these same factors continue to exist, we may experience similar increases in contract trading volume. However, additional factors may arise that could offset future increases in contract trading volume or result in a decline in contract trading volume, such as

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new or existing competition or other events. Accordingly, you should understand that our recent contract trading volume history may not be an indicator of future contract trading volume results.

Trading volume primarily consists of trades on our electronic trading and open-auction platforms. A small portion of our volume consists of transactions that are executed outside of both our electronic trading platform and our open-auction platform. This “off-exchange” volume includes transactions such as wholesale trades, exchange for physicals (EFPs), exchange for risk (EFRs) and exchange for swaps (EFSs). Recently, trading volume on our electronic trading platform has surpassed trading volume on our open-auction trading platform. However, trading volume on our open-auction trading platform has also increased albeit at a more modest rate. The following chart provides contract trading volume on our various platforms (in thousands):

| Trading Volume by Platform | 2003    |            | 2004    |            | Volume of Change | % of Change | % Change |
|----------------------------|---------|------------|---------|------------|------------------|-------------|----------|
|                            | Volume  | % of Total | Volume  | % of Total |                  |             |          |
| Electronic                 | 235,718 | 52%        | 349,608 | 58%        | 113,890          | 78%         | 48%      |
| Open-auction               | 199,384 | 44%        | 223,929 | 37%        | 24,545           | 17%         | 12%      |
| Off-exchange               | 19,489  | 4%         | 26,457  | 4%         | 6,968            | 5%          | 36%      |
| Total                      | 454,591 | 100%       | 599,994 | 100%       | 145,403          | 100%        | 32%      |

### *Clearing Fees*

In November 2003, we began to transition clearing services for certain products to the CME/CBOT Common Clearing Link. This transition was completed by January 2004. Under the terms of our arrangement with the CME, we receive clearing fees in respect of each side of a trade made either on our electronic trading or open-auction platforms that is cleared through the CME/CBOT Common Clearing Link. We received no clearing fees under our arrangement for clearing services provided by our former clearing services provider. In 2004, we recognized \$73.6 million of clearing fees, representing 19% of our total revenues. The aggregate amount of clearing fees received by us is based upon contract trading volume in our products and, therefore, will fluctuate based on the same factors that affect our trading volume.

### *Market Data*

We derive additional revenue from the sale of market data generated by trading in our markets. Because we are the principal market for our products, our price information has value as a key indicator of the financial and agricultural markets. To some extent, revenues from the sales of our market data are also dependent upon volume, as well as our ability to remain a principal market and to respond to innovations in technology that may affect the availability, reliability and price of market data. Sales of market data accounted for 17% of our total revenues in 2004.

### *Building Revenues*

We rent commercial space in the buildings that we own. These revenues are generally affected by market rental rates, lease renewals and business conditions in the financial services industry in which most of our tenants operate. Building expenses are dependent on variable utility costs, cleaning expenses, real estate taxes and other general operating costs.

The current commercial real estate market in Chicago is very competitive due to overall excesses in available business space. During 2002, a significant tenant vacated over 200,000 square feet of office space. Due to the competitive real estate market, we were not able to obtain new tenants for all the space or at the same lease rates, which led to reduced building revenues in 2003 of \$5.2 million. Also, in December 2004, another tenant, who leased approximately 50,000 square feet of office space, vacated their space and we have not found a new tenant for such space. If we continue to have difficulty finding new tenants at historical lease rates, the revenues from real estate operations could continue to be adversely affected.

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### *Service Revenues*

We derive revenue from the provision of various services to our trading community in relation to their trading activities. These consist of telecommunication and connectivity services to allow access to our trading platforms, as well as general services such as trading floor amenities and trader documentation and security authorization.

### *Other Revenues*

Other revenues consist primarily of interest income on short-term investments and fines assessed to the trading community for rules violations.

### *Membership Dues*

The board of directors of the CBOT currently possesses the authority to levy assessments on our memberships. These assessments are levied on an as-needed basis and are generally nonrecurring in nature.

### *Operating Expenses*

Our expenses are generally incurred to support our electronic trading and open-auction platforms, as well as our building operations to a lesser extent. Some of our expenses are fixed in nature, meaning that the overall expense structure is generally independent of trading volume. Others are based, in part, on trading volume levels and will therefore vary directly with volume levels. Salaries and benefits represent our largest expense category and are mostly dependent upon our staffing requirements and the overall employment market. Other significant operating expenses in recent years are expenses associated with enhancements to our trading systems, license fees to our electronic trading system providers, litigation expenses and development of the restructuring transactions.

### *Alliances*

Due to increasing competitive pressures in the futures industry, we review our competitive position on an ongoing basis and from time to time consider, and engage in discussions with other parties regarding, various strategic alliances, acquisitions, divestitures and other arrangements in order to continue to compete effectively, improve our financial results, increase our business and allocate our resources efficiently.

For example, the CBOT has made its products available on its electronic trading platform since 1992, initially relying on the Globex system, and, beginning in 1994, on Project A, which was operated through the electronic trading division of Ceres Trading Limited Partnership until its decommissioning in August 2000. In August 2000, Project A was replaced by the a/c/e system, which was the product of an alliance between the CBOT and certain affiliates and Deutsche Börse AG, the Swiss Stock Exchange and their jointly owned subsidiaries, Eurex Zurich AG and Eurex Frankfurt AG. In January 2004, we replaced the a/c/e system software with the LIFFE CONNECT<sup>®</sup> system software designed and built by LIFFE. We currently rely on the LIFFE CONNECT<sup>®</sup> system software to power e-cbot pursuant to a license agreement with LIFFE that provides us a license to use the LIFFE CONNECT<sup>®</sup> system software for a period of five years, commencing November 24, 2003.

In April 2003, we entered into an agreement with the CME to establish the CME/CBOT Common Clearing Link pursuant to which clearing and related services are provided to us. In March 2004, we entered into an agreement with Dow Jones & Company to calculate, distribute and sublicense to interested parties the Dow Jones CBOT Treasury Index. The underlying index components are our U.S. Treasury Bond, 10-Year U.S. Treasury Note and 5-Year U.S. Treasury Note futures prices. Under a 1997 agreement, we have been the exclusive global distributor of Dow Jones Indices. In addition, in December 2002, we entered into an arrangement with eSpeed, Inc. that grants eSpeed a license to distribute our products on its multiple buyer/multiple seller real-time electronic marketplaces.

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We have also entered into memoranda of understanding with several international exchanges, such as the Tokyo International Financial Futures Exchange, the Taiwan Exchange, the Dalian Exchange and the Sydney Futures Exchange in order to exchange various information and cooperate on issues such as development of new products, changes to existing contract specifications and trading methods and other areas of mutual interest. Further, in December 2004, we implemented agreements with the Minneapolis Grain Exchange, the Kansas City Board of Trade and the Winnipeg Commodity Exchange to provide them access to our e-cbot system for the purpose of listing their contracts on an electronic trading platform. Also, we now act as those three exchanges' sole distributor of market data. We believe that it is important for us to form strategic partnerships to bring together the necessary expertise and resources to address competitive pressures and meet new market demands.

### Segments

We have identified two reportable operating segments: exchange trading and real estate operations. The exchange trading segment primarily consists of revenue and expenses from both the electronic trading and open-auction platforms, as well as from the sale of related market data to vendors and from clearing services. The real estate operations segment consists of revenue and expenses from renting and managing our real estate. We allocate indirect expenses to each operating segment.

### Results of Operations

#### *Three months ended March 31, 2005 compared to three months ended March 31, 2004*

Net income for the first quarter of 2005 was \$20.8 million, 30% higher than the first quarter of 2004 and an all-time quarterly record. This record income was primarily a result of increased revenues of \$15.6 million in the first quarter of 2005, offset to a degree by increased operating expenses of \$6.5 million compared to the first quarter of 2004. Revenues increased from the prior year primarily as a result of record trading volume in the first quarter of 2005.

The following chart provides trading volume across the different categories of products traded at the CBOT (in thousands):

| Trading Volume by Product | 1st Quarter 2004 |             | 1st Quarter 2005 |             | Volume Change | % of Change | % Change   |
|---------------------------|------------------|-------------|------------------|-------------|---------------|-------------|------------|
|                           | Volume           | % of Total  | Volume           | % of Total  |               |             |            |
| Interest Rate             | 107,547          | 79%         | 143,730          | 83%         | 36,183        | 99%         | 34%        |
| Agricultural              | 23,271           | 17%         | 22,779           | 13%         | (492)         | -1%         | -2%        |
| Stock Market Indices      | 5,618            | 4%          | 6,381            | 4%          | 763           | 2%          | 14%        |
| Metals and Energy         | 137              | 0%          | 211              | 0%          | 74            | 0%          | 54%        |
| <b>Total</b>              | <b>136,573</b>   | <b>100%</b> | <b>173,101</b>   | <b>100%</b> | <b>36,528</b> | <b>100%</b> | <b>27%</b> |

The following chart provides contract trading volume on our various platforms (in thousands):

| Trading Volume by Platform | 1st Quarter 2004 |             | 1st Quarter 2005 |             | Volume Change | % of Change | % Change   |
|----------------------------|------------------|-------------|------------------|-------------|---------------|-------------|------------|
|                            | Volume           | % of Total  | Volume           | % of Total  |               |             |            |
| Electronic                 | 74,013           | 54%         | 108,079          | 63%         | 34,066        | 93%         | 46%        |
| Open-auction               | 56,627           | 42%         | 57,360           | 33%         | 733           | 2%          | 1%         |
| Off-exchange               | 5,933            | 4%          | 7,662            | 4%          | 1,729         | 5%          | 29%        |
| <b>Total</b>               | <b>136,573</b>   | <b>100%</b> | <b>173,101</b>   | <b>100%</b> | <b>36,528</b> | <b>100%</b> | <b>27%</b> |

Trading volume in the first quarter of 2005 was 173.1 million contracts, a 27% increase from the 136.6 million contracts in the first quarter of 2004. Electronic trading volume increased 46% to 108.1 million contracts



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versus 74.0 million contracts in the first quarter of 2004. Open-auction trading volume increased slightly to 57.4 million contracts compared to 56.6 million contracts in 2004. The percentage of electronic trading to total trading volume increased to 63% in the first quarter of 2005 from 54% in the first quarter of 2004. Off-exchange volume was 7.7 million contracts and 5.9 million contracts in the first quarters of 2005 and 2004, respectively.

*Revenues.* Consolidated revenues for the quarter ended March 31, 2005 were \$116.5 million, a 15% increase from \$100.9 million in the first quarter of 2004. The following chart provides revenues by source and by percent of total revenues for the quarter ended March 31:

|                       | 1st Quarter 2004  |             | 1st Quarter 2005  |             | Variance         |            |
|-----------------------|-------------------|-------------|-------------------|-------------|------------------|------------|
|                       | In Thousands      | % of Total  | In Thousands      | % of Total  | In Thousands     | % Change   |
| Exchange fees         | \$ 54,351         | 54%         | \$ 66,518         | 57%         | \$ 12,167        | 22%        |
| Clearing fees         | 16,589            | 16%         | 21,277            | 18%         | 4,688            | 28%        |
| Market data           | 15,979            | 16%         | 18,522            | 16%         | 2,543            | 16%        |
| Building              | 5,398             | 5%          | 5,608             | 5%          | 210              | 4%         |
| Services              | 3,056             | 3%          | 3,591             | 3%          | 535              | 18%        |
| Dues                  | 4,658             | 5%          | —                 | 0%          | (4,658)          | -100%      |
| Other                 | 854               | 1%          | 941               | 1%          | 87               | 10%        |
| <b>Total revenues</b> | <b>\$ 100,885</b> | <b>100%</b> | <b>\$ 116,457</b> | <b>100%</b> | <b>\$ 15,572</b> | <b>15%</b> |

Revenues from exchange fees increased 22% to \$66.5 million in the first quarter of 2005, from \$54.4 million in the prior year period. Exchange fee revenues grew at a lesser rate than trading volume due to a reduction in the average fee per contract rate in the current period. The average fee per contract traded in the first quarter of 2005 was \$0.38, 5% less than the \$0.40 per contract rate in the first quarter of 2004. In February 2004, we decreased trading fees on selected contracts traded on our electronic trading platform. Based upon 2004 operating results, as well as other factors, we made modest fee increases in January 2005 for certain electronic trades for which we had reduced trading fees during 2004. The higher fees charged before the fee reduction in February 2004, offset somewhat by the fee increases made in 2005, accounted for the higher average fee per contract rate in the first quarter of 2004. We continuously evaluate the fees that we charge on all types of trades and may adjust fees in the future.

Electronic trading fees were \$30.6 million for the quarter ended March 31, 2005, 32% more than the \$23.1 million in the prior year period. The growth rate in electronic trading revenues was less than the growth rate of electronic trading volume because the trading fee reductions introduced in February 2004 were for selected contracts traded primarily on our electronic trading platform. The average electronic trading fee per contract traded was \$0.28 in the first quarter of 2005, compared to \$0.31 in the prior year period. Additionally, volume discounts reduced electronic trading fees by \$1.7 million in the first quarter of 2004.

Open-auction trading fees were \$21.4 million for the quarter ended March 31, 2005, a \$1.8 million decrease compared to \$23.2 million in the prior year period. The first quarter of 2004 included revenue of \$1.0 million for under paid exchange fees that were discovered upon our routine exchange fee audit process. The average open-auction fee per contract traded was \$0.38 in the first quarter of 2005, compared to \$0.41 in the prior year period. Volume discounts and fee caps reduced open-auction trading fees by \$1.0 million and \$0.3 million in the first quarters of 2005 and 2004, respectively.

Off-exchange fees were \$14.5 million in the first quarter of 2005 versus \$8.0 million in the first quarter of 2004. These fees include charges for off-exchange transactions such as wholesale trades, EFPs, EFRs and EFSs, which are part of reported trading volume. These fees also include charges for other off-exchange transactions that are not included in our reported trading volume. We refer to such transactions that we charge fees for but do not include in reported volume as non-trade allocations (NTAs), which include transactions such as assignments of positions, expirations of options or delivery charges.

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Clearing fee revenues were \$21.3 million versus \$16.6 million in the first quarters of 2005 and 2004, respectively. Clearing fees are a fixed amount per contract traded and fluctuate directly with trading volume. The clearing fee revenue increase of 28% is primarily a result of the increased trading volume in the current period.

Total trading volume-based revenues, which consist of exchange and clearing fees, were \$87.8 million in the first quarter of 2005 versus \$70.9 million in the first quarter of 2004. The average revenue per reported contract in the first quarter of 2005 was \$0.507, 2% less than the \$0.519 per contract rate in the first quarter of 2004.

Market data revenues were \$18.5 million in the first quarter of 2005, a 16% increase from \$16.0 million in the first quarter of 2004. The main component of market data revenues, quote fees, increased by \$2.1 million, or 14%, due to a pricing increase for real time quote feeds instituted in January of 2005. Other market data revenues increased by \$0.4 million in the first quarter of 2005 primarily from the development of new market data products and from the distribution of market data for other exchanges that we began hosting on our electronic trading platform in the fourth quarter of 2004.

Member dues of \$4.7 million were recognized in the first quarter of 2004 related to a six month dues assessment made in January 2004. The dues were levied by our board of directors in order to provide us with adequate funds to meet increased financial demands associated with competitive pressures such as the launch of Eurex US. The need for an additional dues levy was reviewed by the board of directors in July 2004, at which time it was decided that an additional dues levy was unnecessary. The board of directors reevaluated this decision in October 2004 and decided to rescind the original dues assessment. No dues were assessed during 2005.

*Operating Income.* Income from operations increased 34% to \$36.0 million in the quarter ended March 31, 2005. Operating income from the exchange trading segment increased \$9.0 million, or 34%, to \$35.6 million in 2005. Operating income from the real estate operations segment increased slightly to \$0.1 million in 2005 from operating income of zero in 2004.

The exchange trading segment increase was largely the result of \$12.2 million and \$2.5 million increases in exchange fee and market data fee revenues, respectively. These revenue increases were partially offset by a \$2.4 million increase in segment depreciation expense and a \$2.5 million increase in technology expense. Exchange fees and market data fees increased in 2005 due to trading volume increases and quote fee increases, respectively, as discussed above. Depreciation increased in 2005 due to technology projects related to enhancing our electronic trading and open-auction trading platforms that were completed at the end of 2004 and in early 2005. Increases in technology expenses also related to supporting both of our trading platforms.

The real estate operations segment increased by \$0.1 million from income of zero in 2004, primarily as a result of increased building revenue of \$0.3 million, \$0.1 million of which related to internal rent charges for office space used by the CBOT that is eliminated in consolidation. Building segment expenses increased slightly by \$0.2 million.

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*Expenses.* Operating expenses totaled \$80.5 million for the quarter ended March 31, 2005, compared to \$74.0 million for the same period of 2004, a 9% increase. Operating expenses as a percent of total revenues decreased to 69% in 2005, from 73% in 2004, thereby raising the operating margin to 31% in 2005 from 27% in 2004. The following chart illustrates operating expenses and income from operations in total and as a percent of total revenues for the quarter ended March 31:

|                                     | 1st Quarter 2004 |            | 1st Quarter 2005 |            | Variance     |          |
|-------------------------------------|------------------|------------|------------------|------------|--------------|----------|
|                                     | In Thousands     | % of Total | In Thousands     | % of Total | In Thousands | % Change |
| Total revenues                      | \$ 100,885       | 100%       | \$ 116,457       | 100%       | \$ 15,572    | 15%      |
| Expenses:                           |                  |            |                  |            |              |          |
| Salaries and benefits               | 17,915           | 18%        | 18,633           | 16%        | 718          | 4%       |
| Clearing services                   | 12,210           | 12%        | 16,516           | 14%        | 4,306        | 35%      |
| Depreciation and amortization       | 11,292           | 11%        | 13,814           | 12%        | 2,522        | 22%      |
| Professional services               | 6,673            | 7%         | 4,592            | 4%         | (2,081)      | -31%     |
| General and administrative expenses | 5,465            | 5%         | 4,922            | 4%         | (543)        | -10%     |
| Building operating costs            | 6,355            | 6%         | 6,638            | 6%         | 283          | 4%       |
| Information technology services     | 8,181            | 8%         | 10,677           | 9%         | 2,496        | 31%      |
| Contracted license fees             | 1,443            | 1%         | 1,625            | 1%         | 182          | 13%      |
| Programs                            | 2,786            | 3%         | 2,016            | 2%         | (770)        | -28%     |
| Interest                            | 1,324            | 1%         | 922              | 1%         | (402)        | -30%     |
| Severance and related costs         | 360              | 0%         | 114              | 0%         | (246)        | -68%     |
| Operating expenses                  | 74,004           | 73%        | 80,469           | 69%        | 6,465        | 9%       |
| Income from operations              | \$ 26,881        | 27%        | \$ 35,988        | 31%        | \$ 9,107     | 34%      |

Salaries and benefits were \$18.6 million in the first quarter of 2005, a 4% increase from \$17.9 million in the first quarter of 2004. Salaries increased \$1.2 million in 2005 due to higher staffing levels as well as merit increases. We employed 3% more full time employees at the end of March 31, 2005 as compared with a year earlier.

Clearing services expense was \$16.5 million in the first quarter of 2005, a 35% increase from \$12.2 million in the same period of 2004. Clearing service expense represents a contract trading volume-based fee we pay to our provider of clearing services. Accordingly, this expense varies in direct correlation with our trading volume. The average rate per cleared trade that we paid for clearing in the first quarter of 2005 was approximately 6% more than the rate paid in the first quarter of 2004 due to negotiated fee reductions in 2004 that did not continue into 2005. This increased clearing rate paid in 2005 accounts for the clearing services expense growth of 35% that exceeded the 28% clearing fee revenue growth in the first quarter of 2005.

Depreciation and amortization charges increased \$2.5 million to \$13.8 million in the first quarter of 2005, from \$11.3 million in the first quarter of 2004. This increase was the result of assets placed into service since the first quarter of 2004. Specifically, additional depreciation of \$1.4 million was recorded on software and equipment for technological enhancements to the electronic and open-auction trading platforms. Various building improvements and projects finished in the last year led to \$0.3 million of additional depreciation. Also, the first quarter of 2005 included \$0.3 million of additional depreciation related to a change in the estimated useful life of equipment used in connection with our electronic trading platform.

Professional services expense decreased \$2.1 million in the first quarter of 2005 to \$4.6 million, from \$6.7 million in 2004. The largest variance in professional services was a decrease of \$2.3 million in costs for consultants and programmers primarily used for modifications to our various trading technologies. Costs related to the restructuring process we are going through increased \$0.7 million in the current quarter and legal fees decreased approximately \$0.5 million.

General and administrative expenses decreased \$0.5 million, or 10%, to \$4.9 million in the first quarter of 2005. Expenses for leased computers and computer hardware increased \$0.9 million in 2005 due to additional

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computers and servers leased since the first quarter of 2004 to meet our increasing reliance on technology to support our electronic and open-auction trading venues. However, gains on foreign currency transactions were \$0.2 million in 2005, as compared to the \$1.3 million of losses realized in the first quarter of 2004.

Information technology services were \$10.7 million in the first three months of 2005, a 31% increase from \$8.2 million in 2004. The increase is primarily the result of \$1.4 million of increased maintenance charges for our hardware and software systems. Also, costs associated with connections to our electronic trading system increased \$0.6 million in the current quarter as we continued to add more customers to our electronic platform.

Contracted license fees in the first quarter of 2005 were \$1.6 million, a slight increase from \$1.4 million in 2004. The licensing arrangement in place for the electronic trading platform is fixed for the term of the license agreement and was \$0.4 million in each period. Other license fees, which are volume based, were \$1.2 million and \$1.0 million in 2005 and 2004, respectively.

Programs costs decreased \$0.8 million to \$2.0 million in the three months ended March 31, 2005, as advertising costs decreased \$0.4 million in the current quarter. Also, the first quarter of 2004 included \$0.3 million of costs to subsidize the expense of European firms connecting to our electronic trading system. These costs were higher in 2004 as we tried to generate interest, both domestically and abroad, in our new electronic trading system that was developed during 2003.

The provision for income taxes was \$14.9 million in the first quarter of 2005, compared to \$11.0 million in the same period of 2004. The effective tax rate was 42% and 41% for the 2005 and 2004 period, respectively. These rates were higher than the corporate federal and state combined rate of 40% due to expenses that are non-deductible for tax purposes, such as expenses related to the restructuring transactions of \$1.4 million and \$0.8 million in 2005 and 2004, respectively.

### *Year ended December 31, 2004 compared to year ended December 31, 2003*

*Revenues.* Consolidated revenues for the year ended December 31, 2004 were \$380.2 million, approximately equivalent to the \$381.3 million recorded during 2003. The following chart provides revenues by source and by percentage of total revenues for the years ended December 31:

|                      | 2003              |             | 2004              |             | Variance          |           |
|----------------------|-------------------|-------------|-------------------|-------------|-------------------|-----------|
|                      | In Thousands      | % of Total  | In Thousands      | % of Total  | In Thousands      | % Change  |
| Exchange fees        | \$ 285,815        | 75%         | \$ 204,004        | 54%         | \$ (81,811)       | -29%      |
| Clearing fees        | 1,158             | 0%          | 73,556            | 19%         | 72,398            | 6252%     |
| Market data          | 55,850            | 15%         | 64,234            | 17%         | 8,384             | 15%       |
| Building             | 20,061            | 5%          | 22,428            | 6%          | 2,367             | 12%       |
| Services             | 16,059            | 4%          | 12,828            | 3%          | (3,231)           | -20%      |
| Other                | 2,359             | 1%          | 3,143             | 1%          | 784               | 33%       |
| <b>Total revenue</b> | <b>\$ 381,302</b> | <b>100%</b> | <b>\$ 380,193</b> | <b>100%</b> | <b>\$ (1,109)</b> | <b>0%</b> |

Trading volume during 2004 was 600.0 million contracts, a 32% increase from the 454.6 million contracts in the previous year. The increase in trading volume we experienced was double the 16% volume increase in global volume in 2004. Electronic trading volume increased 48% to 349.6 million contracts in 2004 versus 235.7 million contracts in 2003. The percentage of electronic trading to total trading volume increased from 52% in 2003 to 58% in 2004. Open-auction trading volume for 2004 increased 12% to 223.9 million contracts compared to 199.4 million contracts in 2003. Off-exchange volume was 26.5 million contracts and 19.5 million contracts in 2004 and 2003, respectively.

Despite the increased contract trading volume described above, revenues from exchange fees decreased 29%, or \$81.8 million, from \$285.8 million in the year ended December 31, 2003 to \$204.0 million in 2004. In February

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2004, we decreased trading fees on selected contracts traded on our electronic trading platform in response to market conditions. Due to this fee reduction, the average fee per contract traded fell to \$0.34 in 2004 versus \$0.63 in 2003. The decision to reduce trading fees made in February 2004 was revisited in November 2004 as part of the annual budget process. Based upon 2004 operating results and ongoing competitive threats, as well as other factors, we determined to maintain our basic fee structure, with the exception that we would make modest fee increases for certain electronic trades for which we had reduced trading fees during 2004. We continuously evaluate the fees that we charge on all types of trades and may decide to adjust fees in the future.

Open-auction trading fees were \$84.1 million for the year ended December 31, 2004, a 19% increase compared to \$70.9 million in the prior year period. The average open-auction fee per contract traded was \$0.38 in 2004, compared to \$0.36 in the prior year due to a pricing increase for certain trades made at the end of 2003. Volume discounts reduced open-auction trading fees by \$0.7 million and \$1.3 million in 2004 and 2003, respectively.

The increase in open-auction trading fees primarily related to a 12% increase in volume during 2004 on agricultural products such as corn, wheat and soybeans; contracts which are almost entirely traded in our open-auction pits. We believe that we experienced increased trading of agricultural products in 2004 due to several factors that create market uncertainty or volatility. We believe that there were relatively tight supplies of the major agricultural commodities due to increased international demand, particularly from China, and also due to poor growing conditions in 2003 and the first part of 2004. Also, we believe that there is increased market uncertainty due to the emergence of multiple crop years since the U.S. is no longer the primary producer of certain agricultural commodities. For instance, Brazil and Argentina's combined soybean production is now estimated to be greater than the U.S.'s total production. In response to this development, we have announced plans to launch a South American soybean contract, pending CFTC approval, with delivery points in Brazil in the second quarter of 2005, which would mark the first time we have offered an agricultural contract with a delivery point outside the United States. Finally, we believe that there is an overall increase in the awareness and knowledge of price risk management strategies, that producers locked in record level prices early in 2004 and that investors are recognizing new opportunities within the agricultural futures industry.

Electronic trading fees were \$81.1 million for the year ended December 31, 2004, 57% less than the \$188.9 million in the prior year period. The trading fee reductions introduced in February 2004 in response to market conditions were for selected contracts traded on our electronic trading platform. Such contracts represented about 92% of total electronic trading volume, which led to the decreased electronic trading fee revenue despite increased electronic trading volume. The average electronic trading fee per contract traded was \$0.23 in 2004, compared to \$0.80 in the prior year. Additionally, volume discounts reduced electronic trading fees by \$1.9 million and \$18.4 million in 2004 and 2003, respectively. Except for the nominal fee discussed above that we are reinstating for certain electronic trades for which we had waived all trading fees, we expect to maintain our current pricing structure in the immediate future and therefore expect that we will recognize average electronic trading fees similar to those in 2004 as opposed to the higher rates experienced in prior years.

Off-exchange volume fees were \$38.8 million in 2004 versus \$26.0 million in 2003. Other contract trading volume represents transactions, such as non-trade allocations and exchange for physical transactions, that do not occur on either our electronic trading or open-auction platforms.

Beginning in November 2003, we began to receive clearing fees in respect of each side of a trade made in our electronic trading and open-auction platforms that is cleared through the CME/CBOT Common Clearing Link. Clearing fee revenues in the year ended December 31, 2004 were \$73.6 million versus \$1.2 million in the previous year. Prior to the establishment of the CME/CBOT Common Clearing Link, our members cleared transactions executed on our electronic trading and open-auction platforms through another third-party provider of clearing services who billed our members directly for clearing services, so no clearing fee revenue was recorded by us prior to November 2003.

Market data revenues were \$64.2 million in 2004, a 15% increase from \$55.9 million in 2003. The main component of market data revenues, quote fees, increased by \$7.4 million, or 14%, due to a pricing increase for

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real time quote feeds instituted in January 2004. The increase in quote fee pricing was offset to a degree by a reduction in the average number of market data subscriptions in 2004 versus 2003, which was consistent with recent trends as industry consolidation had reduced the total subscription demand for market data. However, subscription levels during the first nine months of 2004 were relatively flat in comparison with levels at year end 2003 and increased slightly during the fourth quarter of 2004. It is possible that the recent stabilization in subscription demands we have experienced is a result of reaching a sustainable level for market data subscriptions or that our increased trading volume has created new demand for market data subscriptions. Nevertheless, we may continue to see subscription levels decrease in the future.

Other market data revenues increased \$1.0 million in 2004 from the previous year. We expect that the new market data products we have offered, or may offer in the future, will help to alleviate future reduction in revenues we may experience from decreased market data subscriptions. For instance, in May 2003, we introduced a web-based quote and charting application called CBOT Advantage, which allows subscribers to create interactive charts with real-time data. Revenues from this new offering were \$0.8 million and \$0.6 million in 2004 and 2003, respectively. We also introduced DataExchange in June 2004, which provides subscribers with web-based access to 30 years of historical CBOT market data. While DataExchange revenues were not significant in 2004, we expect both new products to provide future growth in our market data revenues.

Building revenues from leased office space were \$22.4 million for the year ended December 31, 2004, a \$2.4 million increase from the same period of 2003. The increase in 2004 primarily resulted from an increase in the occupancy rate in the buildings owned by us due to the procurement of new tenants to occupy some of the space vacated by a significant tenant in 2002. However in December 2004, another tenant, who leased approximately 50,000 square feet of office space, representing approximately \$1.3 million in annualized revenue, vacated their space and we have not found a new tenant for such space. If we have difficulty finding a new tenant, future building revenues could be adversely affected.

Member dues of \$9.3 million were recognized in the first half of 2004 related to a six month dues assessment made in January 2004. The dues were levied by our board of directors in order to provide us with adequate funds to meet increased financial demands associated with competitive pressures such as the launch of Eurex US. The need for an additional dues levy was reviewed by the board of directors in July 2004, at which time it was decided that an additional dues levy was unnecessary. The board of directors reevaluated this decision in October 2004 and decided to rescind the original dues assessment. No dues were assessed during 2003.

*Operating Income.* Income from operations decreased 36% to \$74.2 million in the year ended December 31, 2004. Operating income from the exchange trading segment decreased \$46.0 million, or 39%, to \$72.7 million in 2004. Operating income from the real estate operations segment increased \$3.4 million in 2004 from an operating loss of \$1.8 million in 2003.

The exchange trading segment decrease was largely the result of a \$81.8 million decrease in exchange fee revenues and a \$13.3 million increase in segment depreciation offset, to a degree by increased net clearing income of \$18.6 million and decreased license fees of \$21.4 million. Exchange fees decreased in 2004 due to the fee cuts discussed previously. Depreciation increased in 2004 due to the e-cbot system that was capitalized at the end of 2003. As discussed above, clearing service revenues and expenses were not recorded until November 2003 due to the arrangement with the clearing house utilized before that time to bill customers directly for clearing services. License fees decreased in 2004 due to the change in the provider of our electronic trading system.

The real estate operations segment increased by \$3.4 million from a loss of \$1.8 million in 2003, primarily as a result of increased building revenue of \$2.4 million as building vacancy was reduced from 2003 levels due to the procurement of new tenants. Building segment results were also favorably affected by reduced interest expense of \$0.7 million, due to lower debt levels on loans related to real estate.

*Expenses.* Operating expenses totaled \$306.0 million for the year ended December 31, 2004, compared to \$264.5 million for the same period of 2003, a 16% increase. Operating expenses as a percent of total revenues

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increased from 69% in 2003, to 80% in 2004, thereby lowering the operating margin to 20% in 2004 from 31% in 2003. In 2004, we experienced significant operating expense increases in clearing services and depreciation due to our new clearing arrangement and enhanced electronic trading system. However, we experienced sizable decreases in our technology costs and license fees due to more favorable licensing and operating agreements with the provider of our new electronic trading system as compared to those with our previous provider. While we have some significant variations in line item expenses between 2004 and 2003, we believe that our current level of operating expenses is commensurate with the new business model we created at the end of 2003 and that our future operating expenses will be more comparable to those experienced in 2004. The following chart illustrates operating expenses and income from operations in total and as a percent of total revenues for the years ended December 31:

|                                     | 2003         |            | 2004         |            | Variance     |          |
|-------------------------------------|--------------|------------|--------------|------------|--------------|----------|
|                                     | In Thousands | % of Total | In Thousands | % of Total | In Thousands | % Change |
| Total revenues                      | \$ 381,302   | 100%       | \$ 380,193   | 100%       | \$ (1,109)   | 0%       |
| Expenses:                           |              |            |              |            |              |          |
| Salaries and benefits               | 64,122       | 17%        | 70,046       | 18%        | 5,924        | 9%       |
| Clearing services                   | 972          | 0%         | 54,755       | 14%        | 53,783       | 5533%    |
| Depreciation and amortization       | 32,869       | 9%         | 46,011       | 12%        | 13,142       | 40%      |
| Professional services               | 28,155       | 7%         | 27,910       | 7%         | (245)        | -1%      |
| General and administrative expenses | 18,455       | 5%         | 20,302       | 5%         | 1,847        | 10%      |
| Building operating costs            | 25,042       | 7%         | 24,315       | 6%         | (727)        | -3%      |
| Information technology services     | 56,116       | 15%        | 36,953       | 10%        | (19,163)     | -34%     |
| Contracted license fees             | 27,601       | 7%         | 6,179        | 2%         | (21,422)     | -78%     |
| Programs                            | 5,891        | 2%         | 10,724       | 3%         | 4,833        | 82%      |
| Interest                            | 3,975        | 1%         | 4,703        | 1%         | 728          | 18%      |
| Litigation                          | —            | 0%         | 3,500        | 1%         | 3,500        | —        |
| Severance and related costs         | 1,290        | 0%         | 572          | 0%         | (718)        | -56%     |
| Operating expenses                  | 264,488      | 69%        | 305,970      | 80%        | 41,482       | 16%      |
| Income from operations              | \$ 116,814   | 31%        | \$ 74,233    | 20%        | \$ (42,591)  | -36%     |

Salaries and benefits were \$70.0 million in 2004, a 9% increase from the \$64.1 million recorded in 2003. Salaries, incentive pay and payroll taxes increased \$6.0 million in 2004 due to higher staffing levels as well as merit increases. We employed 3% more full time employees at the end of December 2004 as compared with December 2003. Also, medical insurance costs increased \$1.9 million in 2004. This increase of 38% is similar to rising health care costs that most U.S. companies are experiencing.

Clearing services expense was \$54.8 million in 2004 versus \$1.0 million in 2003. Clearing service expense represents a contract trading volume-based fee we pay to our provider of clearing services. Accordingly, this expense varies in direct correlation with our trading volume. Also, as discussed above, 2004 clearing service expense represents the first full year effect of the November 2003 implementation of the CME/CBOT Common Clearing Link.

Depreciation and amortization charges increased \$13.1 million from \$32.9 million in 2003 to \$46.0 million in 2004. This increase relates to additional depreciation of \$12.4 million recorded on new software and equipment placed into service since November of 2003 related to e-cbot and the CME/CBOT Common Clearing Link.

Professional services expense decreased modestly in 2004 to \$27.9 million, from \$28.2 million in 2003. The largest variance in professional services was a decrease of \$1.7 million in costs for consultants and programmers

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used for modifications to our various trading technologies. This decrease was offset to a degree by increased expenses related to the current restructuring process in the amount of \$1.1 million. We anticipate similar usage levels of professional resources in the next few years as we continue to enhance and maintain the technology supporting both our electronic and open-auction trading venues.

General and administrative expenses increased \$1.8 million to \$20.3 million in 2004. Expenses for leased computers and computer hardware increased \$2.7 million in 2004 primarily due to increased needs for computers and servers to facilitate our increasing reliance on technology to support our electronic and open-auction trading venues. Also, losses on foreign currency transactions were \$0.8 million in 2004, \$1.3 million better than the \$2.1 million of losses realized in 2003. General and administrative expenses, other than foreign currency gains and losses, tend to be relatively fixed and, therefore, do not vary significantly from period to period. Gains and losses on foreign currency transactions, however, are based upon the spot rate between the U.S. dollar and the British pound sterling, the currency in which we have liabilities with LIFFE. Our general policy to mitigate the potential change in the value of the dollar versus the pound is to utilize foreign currency forward contracts when the future payment timing and amount is known, such as for scheduled debt payments or fixed support payments. We do not utilize foreign currency forward contracts when the payment timing or amount is uncertain and therefore we will continue to have potentially significant fluctuations in foreign currency gains and losses in the future. As of December 31, 2004, we had forward contracts for approximately 40.1 million pounds sterling (\$76.9 million), which relate to scheduled payments on existing debt and firm commitments through 2008.

Information technology services were \$37.0 million in 2004, a 34% decrease from \$56.1 million in 2003. The decrease is mostly the result of the transition in the fourth quarter of 2003 to the new e-cbot electronic trading system. The operating costs paid to maintain the e-cbot system were approximately \$18.6 million less than those paid to operate the previous a/c/e system due to more favorable operating agreements with LIFFE.

Contracted license fees in 2004 were \$6.2 million, a 78% decrease from \$27.6 million in the prior year. The decrease primarily relates to the licensing arrangements in place for the electronic trading platform being used in each period. Such fees were \$2.1 million and \$24.7 million in 2004 and 2003, respectively. The license for the LIFFE CONNECT<sup>®</sup> system software is fixed for the term of the license agreement. The a/c/e system software license was composed of a fixed fee as well as a variable quarterly fee based on daily a/c/e system volume. Other license fees were \$4.1 million and \$2.9 million in 2004 and 2003, respectively.

Programs costs increased \$4.8 million to \$10.7 million in 2004. The increase relates to efforts to increase our presence in new markets, specifically in Europe. In 2004, we spent \$1.8 million on a program to connect new users in Europe to our electronic trading platform. We also experienced increases in advertising and trade relation expenses of \$2.0 million and \$0.5 million, respectively, in our active pursuit of new interest in our exchange products, both in the United States and abroad. Also, market maker program expenses increased \$0.6 million during 2004 as we strove to generate increased liquidity in specific exchange contracts.

Litigation settlement expense of \$3.5 million was recognized in 2004. This represents a payment made to plaintiffs' lawyers in a settlement agreement made to settle the lawsuit brought by certain Associate Members, GIMs, IDEMs and COMs relating to the proposed allocation of equity in the restructuring of the CBOT. Under the terms of the settlement agreement, we were obligated to pay \$3.5 million in attorney fees and expenses upon entry of a final judgment order by the Circuit Court of Cook County, Illinois, which happened in the fourth quarter of 2004. In addition, upon an affirmative vote by our members in favor of a restructuring (which occurred on April 14, 2005), we became obligated to pay an additional \$4.0 million in attorney fees in the second quarter of 2005.

Building operating costs in 2004 decreased \$0.7 million, or 3%, largely the result of lower real estate tax expense of \$0.6 million in 2004 related to decreasing tax rates imposed on commercial property by the county in which we are located. Interest expense increased \$0.7 million primarily due to new debt acquired in the second half of 2003 related to the new electronic trading platform.



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Finally, minority interest in the loss of a subsidiary was \$1.1 million in 2004 versus \$62.9 million of minority interest in the income of a subsidiary in 2003. Ceres, the subsidiary in which we recognize a minority interest, was dissolved as of December 31, 2003. The Ceres loss in the current year represented wind up activities as the assets of Ceres were liquidated. The liquidation process was completed in 2004, with the final distribution to Ceres partners made in December 2004.

The provision for income taxes was \$32.8 million in 2004, compared to \$22.5 million in 2003. The effective tax rate was 44% and 19% for 2004 and 2003, respectively. The 2003 rate was lower than 2004 largely because of the minority interest recorded in each period. Excluding the effects of the recorded minority interest, the effective tax rate would have been 44% and 42% in 2004 and 2003, respectively. These rates were higher than the corporate federal and state combined rate of 40% due to expenses that are non-deductible for tax purposes, such as the \$3.5 million litigation settlement in 2004 and expenses related to the restructuring transactions of \$4.1 million and \$3.0 million in 2004 and 2003, respectively.

### *Year ended December 31, 2003 compared to year ended December 31, 2002*

**Revenues.** Consolidated revenues for the year ended December 31, 2003 were \$381.3 million, an increase of 24%, from \$308.3 million in the corresponding period of 2002. The following chart illustrates revenues by source and by percent of total revenues:

|                      | 2002              |             | 2003              |             | Variance         |            |
|----------------------|-------------------|-------------|-------------------|-------------|------------------|------------|
|                      | In Thousands      | % of Total  | In Thousands      | % of Total  | In Thousands     | % Change   |
| Exchange fees        | \$ 204,963        | 66%         | \$ 285,815        | 75%         | \$ 80,852        | 39%        |
| Clearing fees        | —                 | 0%          | 1,158             | 0%          | 1,158            | —          |
| Market data          | 58,258            | 19%         | 55,850            | 15%         | (2,408)          | -4%        |
| Building             | 25,239            | 8%          | 20,061            | 5%          | (5,178)          | -21%       |
| Services             | 16,554            | 5%          | 16,059            | 4%          | (495)            | -3%        |
| Other                | 3,259             | 1%          | 2,359             | 1%          | (900)            | -28%       |
| <b>Total revenue</b> | <b>\$ 308,273</b> | <b>100%</b> | <b>\$ 381,302</b> | <b>100%</b> | <b>\$ 73,029</b> | <b>24%</b> |

Trading volume during 2003 was 454.6 million contracts, a 32% increase from 343.9 million contracts in 2002. The increase in trading volume we experienced is comparable to the 27% increase experienced globally on futures markets in 2003 as customers utilize our products to mitigate risks they face in their businesses. Open-auction trading volume in 2003 decreased slightly to 199.4 million contracts compared to 200.9 million contracts in the prior year. Trading volume for electronic trading increased 82% to 235.7 million contracts in 2003 versus 129.3 million contracts in 2002. The percentage of electronic trading to total trading volume increased from 38% in 2002 to 52% in 2003.

Due to the increased trading volume described above, revenues from exchange fees increased 39%, or \$80.9 million, from \$205.0 million in 2002 to \$285.8 million in 2003. The average fee per contract traded was \$0.63 and \$0.60 for the year ended December 31, 2003 and December 31, 2002, respectively.

Open-auction and off-exchange fees were \$96.9 million for the year ended December 31, 2003, a 2% decrease compared to \$98.7 million in the prior year period. In January 2003, management decreased the individual member fees on open-auction trades by three cents at all volume levels. This fee reduction primarily accounted for the \$1.8 million decrease in open-auction fees. The average open-auction fee per contract traded was \$0.44 for the year ended December 31, 2003, compared to \$0.46 for the same period of the prior year. Volume discounts reduced open-auction trading fees by \$1.3 million and \$2.4 million in 2003 and 2002, respectively.

Electronic trading fees were \$188.9 million in 2003, 78% higher than the \$106.3 million in the prior year. In October 2002, management decreased the individual member fees on electronic trades by five cents at all volume

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levels. The increased electronic trading volume described above, offset to a degree by this fee reduction, largely accounted for the higher electronic trading fees. The average electronic trading fee per contract traded was \$0.80 for the year ended December 31, 2003, compared to \$0.82 for the prior year. Volume discounts reduced electronic trading fees by \$18.4 million and \$7.4 million in 2003 and 2002, respectively.

Market data revenues were \$55.9 million in 2003, a 4% decrease from \$58.3 million in 2002. The main component of market data revenues, quote fees, decreased by \$6.7 million, or 11%, due to a reduction in the average number of terminal subscriptions in the current period. This was offset to a degree by a \$3.6 million reduction in rebates to member firms for terminal subscription fees, as the rebate program was discontinued at the end of 2002. The reduction in terminal subscriptions is consistent with recent trends as industry consolidation has reduced the total subscription demand for market data. This trend is expected to continue in the future.

Building revenues from leased office space were \$20.1 million for the year ended December 31, 2003, a 21% decrease from \$25.2 million for the same period of 2002. One of our more significant tenants paid a \$0.8 million lease termination penalty in the first quarter of 2002. The building revenues attributable to this tenant in 2002 were about \$4.5 million, excluding the early termination penalty. If the space occupied by the tenant cannot be leased at similar lease rates or in a timely manner, building revenues could continue to be significantly affected in the future.

Beginning in November 2003, we began to receive clearing fees in respect of each side of a trade made on our electronic trading and open-auction platforms that is cleared through the CME/CBOT Common Clearing Link. Prior to the CME/CBOT Common Clearing Link, our members cleared transactions executed on our electronic trading and open-auction platforms through another third-party provider of clearing services who billed our members directly for clearing services, so no clearing fee revenue or expense was record in 2003 prior to November 2003. Clearing fee revenues in 2003 of \$1.2 million represent fees charged to customers for the clearing of trades. We paid \$1.0 million of this fee to the CME, which payment is recorded as clearing services expense. Both clearing fee revenue and clearing services expense are recognized in the period the clearing is performed.

Service revenues decreased in 2003 to \$16.1 million from \$16.6 million a year earlier. A trading floor efficiency fee of \$2.5 million was charged in 2002. No such fee was charged in 2003. Trading floor efficiency fees may be assessed when determined necessary based upon management's review of operational funding requirements. Service revenues in 2003 included \$2.6 million of one-time charges to member firms to offset costs incurred by us to install data lines between member firms and the trading host for the e-cbot system that was developed and implemented in November 2003.

*Operating Income.* Income from operations increased 98%, or \$57.8 million, to \$116.8 million in 2003. Operating income from the exchange trading segment increased 74% to \$118.6 million in 2003. This increase is mainly the result of higher segment revenues of \$78.2 million coupled with lower depreciation of \$4.2 million and the absence of a \$10.7 million and a \$6.2 million charge for a litigation settlement and an asset impairment charge, respectively, that were recorded in 2002. These improvements to operating income were offset to a degree by an increase in license fees of \$13.6 million, as well as increased technology expenses of \$13.3 million. The real estate operations segment increased by \$7.4 million to a loss of \$1.8 million in the current year, primarily as a result of higher segment revenues of \$3.2 million and lower corporate overhead allocation of \$2.0 million. This segment's revenues were higher due to increased charges of \$8.4 million for staff space used within the building. Building rent for third party customers decreased by \$5.2 million.

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*Expenses.* Operating expenses totaled \$264.5 million for the year ended December 31, 2003, compared to \$249.2 million for the year ended December 31, 2002, a 6% increase. Operating expenses as a percent of total revenues decreased from 81% in 2002, to 69% in 2003, thereby raising the operating margin to 31% in 2003 from 19% in the prior year. The following chart illustrates operating expenses and income from operations in total and as a percent of total revenues:

|   | 2002         |            | 2003         |            | Variance     |          |
|---|--------------|------------|--------------|------------|--------------|----------|
|   | In Thousands | % of Total | In Thousands | % of Total | In Thousands | % Change |
| Total revenues                          | \$ 308,273   | 100%       | \$ 381,302   | 100%       | \$ 73,029    | 24%      |
| Expenses:                               |              |            |              |            |              |          |
| Salaries and benefits                   | 59,315       | 19%        | 64,122       | 17%        | 4,807        | 8%       |
| Depreciation and amortization           | 37,438       | 12%        | 32,869       | 9%         | (4,569)      | -12%     |
| Professional services                   | 30,716       | 10%        | 28,155       | 7%         | (2,561)      | -8%      |
| General and administrative expenses     | 11,171       | 4%         | 18,455       | 5%         | 7,284        | 65%      |
| Building operating costs                | 24,579       | 8%         | 25,042       | 7%         | 463          | 2%       |
| Information technology services         | 42,807       | 14%        | 56,116       | 15%        | 13,309       | 31%      |
| Contracted license fees                 | 13,999       | 5%         | 27,601       | 7%         | 13,602       | 97%      |
| Programs                                | 3,449        | 1%         | 5,891        | 2%         | 2,442        | 71%      |
| Clearing services                       | —            | 0%         | 972          | 0%         | 972          | —        |
| Loss on impairment of long-lived assets | 6,244        | 2%         | —            | 0%         | (6,244)      | -100%    |
| Interest                                | 4,754        | 2%         | 3,975        | 1%         | (779)        | -16%     |
| Litigation                              | 10,735       | 3%         | —            | 0%         | (10,735)     | -100%    |
| Severance and related costs             | 4,033        | 1%         | 1,290        | 0%         | (2,743)      | -68%     |
| Operating expenses                      | 249,240      | 81%        | 264,488      | 69%        | 15,248       | 6%       |
| Income from operations                  | \$ 59,033    | 19%        | \$ 116,814   | 31%        | \$ 57,781    | 98%      |

Salaries and benefits were \$64.1 million in 2003, an 8% increase from \$59.3 million for the same period of 2002. Salaries and pension costs increased \$3.0 million and \$1.6 million, respectively, in 2003. Offsetting these increases, was \$2.0 million of capitalized salaries related to work performed by our staff on the development of the e-cbot system. Severance costs of \$3.4 million related to a separation agreement with our former President and Chief Executive Officer were recorded in 2002. Also, severance costs related to ongoing staff reductions of \$1.3 million and \$0.6 million were recorded in 2003 and 2002, respectively.

General and administrative expenses increased \$7.3 million to \$18.5 million in the year ended December 31, 2003. In the second quarter of 2002, we instituted a policy to lease personal computers and computer hardware as opposed to purchasing them. Such lease costs were \$0.9 million in 2002 compared to \$4.2 million in 2003, an increase of \$3.3 million. Losses on foreign currency transactions were \$2.1 million in 2003 versus \$1.4 million of foreign currency gains in 2002. We have commitments and obligations denominated in both euros and pounds sterling. During 2003, the exchange rate between the U.S. dollar and the euro and between the U.S. dollar and the pound sterling increased by 20% and 11%, respectively. Other fluctuations included increased telecommunications expenses of \$1.3 million related to a one-time payment of \$0.8 million to a vendor to settle billing disputes, increased bad debt expense of \$1.1 million and decreased loss on disposal of fixed assets of \$1.5 million.

Depreciation and amortization charges decreased \$4.6 million from \$37.4 million in 2002 to \$32.9 million in 2003. The first quarter of 2002 included \$6.2 million of depreciation related to the a/c/e system. In April 2002, we began licensing the a/c/e system software and thereby relinquished any ownership rights to the software. Accordingly, 2003 does not include depreciation related to the a/c/e system. This decrease was offset to a degree by depreciation of \$3.4 million recorded on new equipment placed into service during 2003 related to the e-cbot system.

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Information technology services were \$56.1 million in 2003, a \$13.3 million, or 31%, increase from \$42.8 million in 2002. In the year ended December 31, 2003, we recorded \$4.4 million of expense related to the installation of new data lines to link member firms with the e-cbot system being developed. A portion of these costs have been recovered from member firms and is presented in service revenues. Information technology services also were affected by increased a/c/e system operations costs of \$7.8 million, which were higher because of additional operating charges related to the increased electronic trading volume during 2003, and also because of foreign currency fluctuation between the U.S. dollar and the euro, the currency in which the a/c/e system operations costs are denominated.

Contracted license fees were \$27.6 million in the year ended December 31, 2003, versus \$14.0 million in the prior year. The license fees primarily relate to the licensing arrangement for the a/c/e system software that became effective in April of 2002. Such fees were \$24.5 million and \$12.0 million in 2003 and 2002, respectively. The a/c/e system software license was denominated in euros and composed of a fixed fee as well as a variable quarterly fee based on daily a/c/e system volume. Volume on the a/c/e system increased about 81% during the year and, as mentioned previously, the average exchange rate between the U.S. dollar and the euro increased 20% as well. These increases, coupled with the full year of a/c/e system software license fees in 2003 versus nine months in 2002, led to the higher a/c/e system software license fees. Other license fees were \$3.1 million and \$2.0 million in 2003 and 2002, respectively.

Professional services expenses decreased 8% to \$28.2 million in 2003. Consultant expenses increased \$2.0 million and legal expenses decreased \$5.0 million, in 2003 compared to the prior year. We utilized more consultant resources during 2003 because of the development and implementation of the new electronic trading platform. Legal expenses in 2002 included \$5.7 million related to representation on a patent litigation lawsuit that had no activity during 2003 as the lawsuit has been settled. Professional services also included amounts related to the current demutualization plan of \$3.0 million and \$3.3 million in 2003 and 2002, respectively.

Building operating costs in 2003 increased 2%, to \$25.0 million, mainly the result of higher general insurance expense of \$0.6 million. Interest expense decreased \$0.8 million largely due to reductions in outstanding debt. Finally, program costs increased \$2.4 million for the most part due to increased expenses of \$2.6 million related to market maker programs. Market maker programs, which began in 2002, were expanded during 2003 to generate increased liquidity in designated exchange products.

Minority interest in the income of a subsidiary was \$62.9 million in the year ended December 31, 2003. We only recognize minority interest in this subsidiary when we have accumulated net income. Since the subsidiary had accumulated losses during the year ended December 31, 2002, no minority interest was recorded in that period. The minority interest relates to the income of Ceres. Ceres was formed by the CBOT for the purpose of engaging in electronic trading activities related to futures markets. The CBOT, through eCBOT, as general partner, held a 10% interest in Ceres. Members of the CBOT were limited partners of Ceres. Under the terms of the Ceres partnership agreement, income and losses are allocated to the general partner and limited partners based on their partnership interests. Losses in excess of limited partner capital accounts are allocated to eCBOT, as general partner. Electronic volume in 2002 and 2003 increased to the extent that Ceres was able to recuperate the accumulated costs of offering an electronic trading platform and became profitable on an accumulated basis during the middle of 2003. We ceased conducting our electronic trading business through Ceres as of December 31, 2003. Ceres was dissolved on December 31, 2003 and was liquidated during 2004.

The provision for income taxes was \$22.5 million for the year ended December 31, 2003, compared to \$24.3 million a year earlier. The effective tax rate was 19% and 41% for 2003 and 2002, respectively. The 2003 rate was lower than the prior year largely because of the minority interest recorded in 2003. Excluding the effect of the minority interest, the effective tax rate 2003 would have been 42%. This rate, as well as the prior period rate, were higher than the corporate federal and state combined rate of 40% due to expenses that are non-deductible for tax purposes, such as those related to the restructuring transactions.

## Financial Position

At March 31, 2005, total assets were \$476.2 million, a \$15.8 million increase from the December 31, 2004 balance of \$460.4 million. Cash and cash equivalents increased \$12.5 million, primarily the result of cash from operations of \$28.0 million, offset by cash payments of \$10.7 million and \$4.9 million for debt repayments and capital expenditures, respectively. Restricted cash, at March 31, 2005, decreased \$3.6 million from year end 2004 levels from the return of \$3.6 million in margin collateral that had been required under foreign currency forward contracts in place. Property and equipment, net of accumulated depreciation, decreased \$8.8 million from December 31, 2004. The change to property and equipment reflects recorded depreciation of \$13.7 million offset by capital acquisitions of \$4.9 million.

At December 31, 2004, total assets were \$460.4 million, a \$23.6 million decrease from the December 31, 2003 balance of \$484.0 million. Cash and cash equivalents decreased \$37.2 million, which reflects cash payments of \$61.9 million to the limited partners of Ceres for their minority interests in the liquidation of Ceres, \$95.1 million of net cash flows from operations and cash payments of \$51.3 million and \$19.8 million for capital expenditures and debt repayments, respectively. Restricted cash, at December 31, 2004 increased \$7.4 million from year end 2003 levels as a result of the placement into escrow of \$4.0 million to secure payment of attorney fees as well as a \$3.3 million increase in margin collateral required under foreign currency forward contracts in place. The escrow for attorney fees relates to payments potentially required under the settlement agreement associated with the lawsuit discussed above that was brought by certain Associate Members, GIMs, IDEMs and COMs. The increased margin collateral is a result of our increased use of foreign currency forward contracts in an attempt to mitigate our exposure to fluctuations in the pound sterling, the currency in which many of our obligations with LIFFE are denominated. Finally, property and equipment, net of accumulated depreciation, increased \$4.7 million from December 31, 2003. The change to property and equipment reflects capital acquisitions of \$51.3 million, recorded depreciation of \$45.7 million and disposals of assets with \$0.9 million of net book value.

Our rules and regulations specify minimum financial requirements for delivery of physical commodities, maintenance of capital requirements and deposits on pending arbitration matters. To satisfy these requirements, member firms have deposited U.S. Treasury securities with us. These deposits are not considered our assets, nor does any interest earned on these deposits accrue to us; accordingly, they are not reflected in the consolidated financial statements included in the Exhibits of this prospectus. The aggregate market value of these securities on deposit was \$6.1 million and \$16.3 million as of December 31, 2004 and December 31, 2003, respectively.

Total liabilities at March 31, 2005 decreased \$5.1 million from December 31, 2004 to \$161.7 million. Accounts payable at March 31, 2005 decreased \$7.7 million from December 31, 2004 to a balance of \$12.8 million due to timing differences in payments to vendors. Income tax payable was \$12.0 million at March 31, 2005 versus a recorded tax receivable at year end 2004 of \$1.6 million. This variance is a result of first quarter estimated tax payments not being due until the second quarter in any given tax year. Total debt was reduced as a result of debt payments of \$10.7 million made in the first quarter of 2005.

Total liabilities at December 31, 2004 decreased \$3.4 million from December 31, 2003 to \$166.3 million. Accounts payable decreased \$8.8 million from December 31, 2003 to a balance of \$20.5 million partly due to a \$13.7 million reduction in the amounts owed to our electronic trading system providers. Our obligations to such providers was lower because we were only supporting one electronic trading platform during 2004 whereas we were supporting two at the end of 2003. Also, total debt was reduced as a result of debt payments of \$19.8 million made in 2004. These liability decreases were offset by a \$10.8 million increase in fees accrued for clearing services, as well as by a \$8.3 million increase in our deferred tax liability. Accrued clearing services increased because the fees are paid quarterly in arrears and at year end 2003 our clearing arrangement had been in effect for about one month and only on a limited basis.

## Liquidity and Capital Resources

Our operations are the major source of our liquidity. In addition, working capital requirements can be met through an available revolving line of credit. Cash requirements principally consist of capital expenditures for technology enhancements as well as scheduled debt repayments. At March 31, 2005, we had \$101.5 million in unrestricted cash and \$20.0 million in an available, unused revolving line of credit. At December 31, 2004, we had \$91.2 million in unrestricted cash and the \$20.0 million line of credit.

We anticipate that current cash balances and future funds generated through operations will be sufficient to meet cash requirements currently and in the long-term. If the cash flows from operations are significantly affected due to the competition from Eurex discussed above or other reasons, we currently have a variety of capital options for satisfying short-term cash needs, such as the unused revolving line of credit and the ability to assess dues on our membership at our board of directors' discretion. In the past we have also used assets of the company to secure loans when necessary.

### *Net Cash Flows From Operating Activities*

Net cash provided by operating activities totaled \$28.0 million and \$23.6 million for the first quarters of 2005 and 2004 respectively. The \$4.4 million increase in cash from operations was primarily the result of increased net income of \$4.8 million in the two periods. Cash provided by operations in 2005 primarily consisted of \$20.8 million of net income adjusted for non-cash items such as \$13.8 million of depreciation and reduced by a \$5.4 million increase in net assets and liabilities. Cash provided by operations in 2004 primarily consisted of \$16.0 million of net income adjusted for non-cash items such as \$11.3 million of depreciation and amortization and reduced by a \$4.8 million increase in net assets and liabilities.

Net cash provided by operating activities totaled \$95.1 million, \$114.2 million and \$79.4 million for 2004, 2003 and 2002, respectively. Cash provided by operations in 2004 primarily consisted of \$42.0 million of net income adjusted for non cash items such as \$46.0 million of depreciation, \$8.9 million of deferred income taxes and \$1.1 million of minority interest in the loss of a consolidated subsidiary.

Cash provided by operations in 2003 primarily consisted of \$30.7 million of net income adjusted for non-cash items such as \$32.9 million of depreciation and amortization, \$8.7 million of deferred taxes and \$62.9 million of minority interest in the income of a consolidated subsidiary. This was offset to some degree by increased income tax receivables, prepaid expenses and other assets of \$9.8 million, \$8.5 million and \$8.5 million, respectively. Income tax receivables increased over the prior year due to tax savings related to capital acquisitions made during the year that qualify for an accelerated tax life. Several contracts entered into during 2003 that related to the new electronic trading platform required prepayment of various fees. These prepaid amounts are included in either prepaid or other assets depending on the future period to which they relate and account primarily for the increases in these account balances at December 31, 2003.

Cash provided by operations in 2002 primarily consisted of \$34.3 million of net income adjusted for non-cash items such as \$37.4 million of depreciation and amortization and \$6.2 million of the loss on an asset impairment charge.

### *Net Cash Flows Used in Investing Activities*

Net cash used in investing activities totaled \$4.9 million and \$65.1 million in the quarters ended March 31, 2005 and 2004, respectively. Cash used for investing in 2004 largely related to \$60.3 million of liquidation payments to the limited partners of Ceres. Cash used for capital acquisitions in the first quarters of 2005 and 2004 was \$4.9 million and \$4.7 million, respectively.

Net cash used in investing activities totaled \$112.9 million, \$46.9 million and \$24.1 million in 2004, 2003 and 2002, respectively. We ceased conducting our electronic trading business through Ceres as of December 31,

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2003. Ceres was dissolved on December 31, 2003 and was liquidated during 2004. Cash used for investing in 2004 largely related to \$61.9 million of liquidation payments to the limited partners of Ceres. Cash used for capital acquisitions in 2004, 2003 and 2002 was \$51.3 million, \$46.1 million and \$22.7 million, respectively.

### *Capital Expenditures*

Capital expenditures in the first quarters of both 2005 and 2004 related primarily to the technology driving our electronic and open-auction trading platforms. For 2005, we expect our total capital expenditures to approximate \$54 million. Planned investments include \$30 million for replacement hardware and additional software related to our trading platforms, as well as \$24 million for real estate projects. Real estate investments are expected to include \$13 million in "Class L" renovation efforts and \$11 million in tenant improvement and other building projects.

As part of our "Class L" renovation efforts, we are planning an \$18.5 million, two-year building renovation at 141 W. Jackson that will include cleaning and renovating the limestone facade, elevator modernization, lobby renovation and other infrastructure improvements. In addition, we plan on updating the lighting in the lobby. Our objective is to make the 141 W. Jackson building more appealing for office tenants.

On June 23, 2004, a proposal was approved by the Chicago City Council redesignating the property-tax classification for our landmark building at 141 W. Jackson in Chicago as "Class L" in order to help us renovate it. The Class L classification is expected to lower our property taxes by a total of approximately \$17.0 million over 12 years beginning in 2006. The reduction in property-tax assessments associated with the Class L designation is available to owners renovating landmark buildings. The north facade and lobby of the 141 W. Jackson building have been city landmarks since 1977 but a separate ordinance extended a protected status to all four facades.

Major capital expenditures in 2004 related to \$11.3 million of enhancements to e-cbot, \$9.5 million related to a project to automate trade matching of contracts executed in our open-auction arenas and \$9.6 million related to various building improvements. The remaining \$20.9 million of capital expenditures in 2004 were for various initiatives, primarily made to enhance, support or modernize our technological infrastructure. Capital expenditures during 2003 amounted to \$69.7 million. Of this amount, \$46.1 million was financed with cash whereas \$23.7 million was financed through financing arrangements. Capital expenditures in 2003 were mainly related to the development of the e-cbot system and the CME/CBOT Common Clearing Link. Capital expenditures in 2002 consisted of \$3.4 million of building improvements, \$3.2 million for a new telephone system and \$14.4 million in computer hardware and software costs, which primarily related to a new enterprise resource planning software system.

### *Net Cash Flows Used in Financing Activities*

Net cash used in financing activities totaled \$10.6 million for both quarters ended March 31, 2005 and 2004. These amounts primarily related to repayments of long-term debt.

Net cash used in financing activities totaled \$19.4 million, \$10.4 million and \$22.7 million for 2004, 2003 and 2002, respectively. These amounts predominantly relate to repayments of long-term debt.

### *Long-Term and Short-Term Debt*

During the first quarters of 2005 and 2004, we made scheduled payments of \$10.7 million on senior notes payable. Also, in the second half of 2005, principal repayments of \$8.8 million are scheduled to be made on the LIFFE financing agreement.

During the full year 2004, besides the scheduled payment of \$10.7 million made on senior notes payable, we also made scheduled principal repayments of \$9.1 million on the LIFFE financing agreement. During 2003, we

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made a scheduled payment of \$10.7 million on the senior notes. During 2002, we made a scheduled payment of \$10.7 million on the senior notes, repaid a \$4.3 million note due to Eurex related to the a/c/e system and made an \$8.0 million early payment to retire a secured note payable due in 2004. See Note 3 to the consolidated financial statements for further discussion of debt activity.

### Contractual Obligations

The following aggregates contractual commitments and obligations that affect our financial condition and liquidity position as of December 31, 2004 (in thousands):

|   | Payments Due by Period |                 |                   |                  |                 |
|---|------------------------|-----------------|-------------------|------------------|-----------------|
|   | Total                  | 2005            | 2006 to 2007      | 2008 to 2009     | 2010 and Beyond |
| <b>Contractual Obligations</b>  |                        |                 |                   |                  |                 |
| Long-term debt obligations  | \$ 51,433              | \$20,359        | \$ 31,074         | \$ 0             | \$ 0            |
| Interest on long-term debt  | 3,284                  | 1,824           | 1,460             | —                | —               |
| Operating lease obligations   | 10,311                 | 6,160           | 4,149             | 2                | —               |
| Purchase obligations (1)  | 123,891                | 30,445          | 62,240            | 31,206           | —               |
| Other long-term liabilities reflected on the Balance Sheet under GAAP (2) | 6,000                  | 2,000           | 4,000             | —                | —               |
| <b>Total</b>  | <b>\$ 194,919</b>      | <b>\$60,788</b> | <b>\$ 102,923</b> | <b>\$ 31,208</b> | <b>\$ 0</b>     |

- (1) Purchase obligations include scheduled payments to LIFFE in connection with the operation of our electronic trading platform and minimum required payments to the CME in connection with the CME/CBOT Common Clearing Link.
- (2) Other long-term liabilities relate to payments due from a settlement agreement in a patent rights lawsuit entered in 2002 and exclude approximately \$39.1 million related to deferred tax liabilities and post-employment benefit plans due to the uncertainty of the timing of eventual payments.

#### *LIFFE Agreements*

In May 2003, we entered into a managed services agreement with LIFFE pursuant to which LIFFE will provide us services related to the operation and support of e-cbot, which agreement was amended and restated in August 2004. The agreement took effect on November 23, 2003 and expires on December 31, 2008. The minimum costs due under this agreement are \$12.4 million, \$12.9 million, \$13.4 million and \$13.2 million in 2005, 2006, 2007 and 2008, respectively. In addition, we entered into a software license agreement with LIFFE pursuant to which we license the software necessary for the operation of e-cbot. License fees under this agreement are fixed and are not dependent on transaction volume. Pursuant to these agreements, LIFFE generally retains all rights and interest in and to the LIFFE CONNECT<sup>®</sup> technology while being required to provide support and make modifications as specified by us.

#### *CME Clearing Services Agreement*

In April 2003, we signed a clearing services agreement with the CME under which the CME provides clearing and related services for all of our products. The initial term of the clearing services agreement is four years, with optional three year renewals. On March 1, 2004, the initial term was extended by one year to January 10, 2009.

We are responsible for costs associated with the establishment and maintenance of all telecommunications equipment and services required under the clearing services agreement. As part of the agreement, we collect a clearing fee on each side of a trade made on our platforms. A portion of this fee is payable to the CME for their clearing services provided. The fee varies based on transaction volume and is guaranteed to the CME to be at least \$4.5 million per quarter.



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### *Ceres Liquidation*

We ceased conducting electronic trading through Ceres as of December 31, 2003. Ceres was dissolved on December 31, 2003 and was subsequently liquidated with its assets distributed to its partners in accordance with the terms of the Ceres limited partnership agreement. In January 2004, \$60.3 million was paid to the limited partners of Ceres as a liquidating distribution. In November 2004, a final distribution of \$1.6 million was paid to the limited partners of Ceres thus completing the liquidation of Ceres assets.

### *OneChicago, LLC Venture*

In August 2001, we became a minority interest holder in the venture OneChicago, LLC with the CBOE and the CME. OneChicago is a for-profit company whose business is to facilitate the electronic trading of single-stock futures. Pursuant to the joint venture agreement, we were obligated to make capital contributions of approximately \$1.0 million, which was satisfied in February 2002. While not obligated to make further capital contributions to OneChicago, we may elect to participate in additional capital requests to maintain our relative ownership in OneChicago. We made such voluntary contributions totaling approximately \$2.0 million as of March 31, 2005. We recognized after-tax losses of \$0.4 million, \$0.7 million and \$0.5 million in 2002, 2003 and 2004, respectively, and of \$0.3 million in the first quarter of 2005, with respect to our minority interest in OneChicago.

### **Critical Accounting Policies**

The information provided below describing critical accounting policies is pursuant to SEC Financial Reporting Release No. 60 directing registrants to include a discussion of "critical" accounting policies or methods used in the preparation of financial statements.

The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the U.S. requires management to make estimates and assumptions that affect the reported amounts in the financial statements. Actual amounts could differ from those estimates. The following represents those critical accounting policies where materially different amounts would be reported under different conditions or using different assumptions.

#### *Receivables*

Accounts receivable, net of allowances, were \$34.6 million and \$47.8 million at December 31, 2004 and March 31, 2005, respectively. Allowances were determined based upon our evaluation of known requirements, aging of receivables, historical experience and the current economic environment. Amounts associated with potential bad debts, net of expected recoveries, are reflected in net accounts receivable. These types of allowances are reflected as a reduction of revenue upon the determination that such allowances are reasonably estimatable and probable. While we believe that we have appropriately considered known or expected outcomes, our customers' ability to pay their obligations, including those to us, could be adversely affected by such factors as contraction in exchange trading volume or a general decline in the economy.

#### *Exchange Fee Rebates*

Clearing firms designate the membership/customer status for each trade submitted to the CBOT, which determines the exchange fee rate applied to the trade. If clearing firms subsequently identify errors in the designations of the membership/customer status, they may request a rebate for the incorrectly charged exchange fee rate. Prior to January 1, 2005, clearing firms could submit requests for adjustments relating to trading activity during the past year. Subsequent to January 1, 2005, the period for adjustment was reduced to six months. We provide an accrual for exchange fee rebates based on pending rebate requests and our historical pattern of rebates processed, and records the liability as a reduction of exchange fee revenue. We regularly analyze the historical rebate trend and make adjustments to recorded reserves as appropriate. Rebates charged against exchange fee

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revenue in 2004 amounted to approximately \$3.7 million, or approximately 2 percent, of gross exchange fee revenue. A one-percentage point increase in the rebates to related gross exchange fee revenue would decrease net sales and operating income by approximately \$1.8 million.

The following provides a reconciliation of the accrual for exchange fee rebates, as of, and for the years ended December 31, and the quarter ended March 31 (in thousands):

|  | Year Ended |          |          | 1st<br>Quarter |
|--|------------|----------|----------|----------------|
|  | 2002       | 2003     | 2004     | 2005           |
| Accrual for exchange fee rebates—beginning of period | \$ 3,899   | \$ 2,568 | \$ 4,351 | \$ 2,301       |
| Provision  | 2,160      | 2,846    | 3,683    | 656            |
| Payments   | (3,491)    | (1,063)  | (5,733)  | (1,370)        |
| Accrual for exchange fee rebates—end of period       | \$ 2,568   | \$ 4,351 | \$ 2,301 | \$ 1,587       |

### *Real Estate Taxes*

We own three buildings in the downtown Chicago area. Real estate taxes are assessed on these buildings based upon the market value as determined by the taxing agency. Real estate taxes are received and payable in the year following the assessment year. Therefore, we must estimate the real estate tax liability for a year before the actual assessment has been determined. We use historical increases in tax rates, as well as the assistance of outside real estate counsel, to determine the appropriate real estate tax liability to record.

### *Long-Lived Assets*

Long-lived assets to be held and used by us are reviewed to determine whether any events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable. We base our evaluation on such impairment indicators as the nature of the assets, the future economic benefit of the assets, any historical or future profitability measurements, as well as other external market conditions or factors that may be present. If such impairment indicators are present that would indicate that the carrying amount of the asset may not be recoverable, we determine whether an impairment has occurred through the use of an undiscounted cash flows analysis of assets at the lowest level for which identifiable cash flows exist. In the event of an impairment, we recognize a loss for the difference between the carrying amount and the estimated value of the asset as measured using quoted market prices or, in the absence of quoted market prices, a discounted cash flow analysis.

### *Pension and Post-Retirement Benefits*

We offer pension benefits and post-retirement health care benefits to many of our employees. We engage outside actuaries to calculate our obligations and costs under these programs. With the assistance of outside actuaries, we must develop long-term assumptions, the most significant of which are the health care cost trend rate, discount rate and the expected return on plan assets which for 2004, we estimated to be 10.0%, 6.0% and 8.5%, respectively. A difference between the assumed rates and the actual rates, which will not be known for decades, can be significant in relation to the obligations and the annual cost recorded for these programs. Note 6 to the consolidated financial statements describes the impact of a one-percentage point change in the health care cost trend rate; however, there can be no certainty that a change would be limited to only one percentage point.

### *Litigation*

We account for litigation losses in accordance with Statement of Financial Accounting Standards (“SFAS”) No. 5, Accounting for Contingencies. Under SFAS No. 5, loss contingency provisions are recorded for probable losses at management’s best estimate of a loss, or when a best estimate cannot be made, a minimum loss contingency amount is recorded. Accordingly, we are often initially unable to develop a best estimate of loss, and therefore the minimum amount, which could be zero, is recorded. We have no recorded reserve for legal proceedings as management does not believe there is a probable or estimable loss.

## **Market Risk**

We provide markets for trading futures and options on futures. However, we do not trade futures and options on futures for our own account. We invest available cash in highly liquid, short-term investment grade paper. We do not believe there is significant risk associated with these short-term investments. Our long-term debt pays interest at a weighted fixed rate of 6.2%. Based on the terms of our existing long-term debt and the terms currently available for similar borrowings, management estimates the fair value of the long-term debt approximates the carrying value.

## **Foreign Currency Risk**

We have from time to time entered into arrangements that are related to the provision of our electronic trading software that are denominated in euros and pounds sterling. As a result, we are exposed to movements in foreign currency exchange rates. The primary purpose of our foreign currency hedging activities is to manage the volatility associated with foreign currency purchases of materials and services and liabilities created in the normal course of business. We do not rely on economic hedges to manage risk.

We enter into forward contracts when the timing of the future payment is certain. When the exact foreign currency amount is known, such as under fixed service agreements, we treat this as a firm commitment and identify the hedge instrument as a fair value hedge. When the foreign currency amount is variable, such as under variable service agreements, we treat this as a forecasted transaction and identify the hedge instrument as a cash flow hedge. At the time we enter into a forward contract, the forecasted transaction or firm commitment is identified as the hedged item and the forward contract is identified as the hedge instrument. We measure hedge ineffectiveness using the forward rates for hedges at each reporting period. In all forward contracts, the critical terms of the hedging instrument and the hedged item match. At each reporting period we verify that the critical terms of the contract continue to be the same.

In connection with our arrangements with Eurex, we previously utilized foreign currency forward contracts that we identified as cash flow hedges. These cash flow hedges were intended to offset the effect of exchange rate fluctuations on forecasted purchases of variable monthly services denominated in euros. These contracts designated as cash flow hedges had notional amounts approximating \$3.4 million (3.1 million euros) at December 31, 2003. Gains and losses on these instruments were deferred in other comprehensive income (OCI) until the underlying transaction was recognized in earnings. A gain before income taxes of approximately \$0.1 million was deferred in OCI at December 31, 2003, and was reclassified into general and administrative expense as the underlying transactions were recognized. There were no gains or losses recorded on these cash flow hedges related to hedge ineffectiveness.

We currently utilize foreign currency forward contracts that we identified as fair value hedges. These are intended to offset the effect of exchange rate fluctuations on firm commitments for purchases of fixed annual and quarterly services denominated in pounds sterling associated with our arrangements with LIFFE. These contracts designated as fair value hedges had notional amounts approximating \$46.1 million (26.9 million pounds sterling) at March 31, 2005, \$51.9 million (30.1 million pounds sterling) at December 31, 2004 and \$7.7 million (4.4 million pounds sterling) at December 31, 2003. Gains and losses on these hedge instruments, as well as the gains and losses on the underlying hedged item, are recognized currently in general and administrative expense. There were no gains or losses recorded on these fair value hedges related to hedge ineffectiveness.

We also utilize foreign currency forward contracts that are intended to offset the effect of exchange rate fluctuations on recorded debt that is denominated in pounds sterling. These contracts, which are not designated as hedges under FASB Statement No. 133, had notional amounts approximating \$17.5 million (10.1 million pounds sterling) at March 31, 2005. Gains and losses on these hedge instruments, as well as the gains and losses on revaluing the recorded debt, are recognized currently in general and administrative expense.

## Recent Accounting Pronouncements

In November 2002, the FASB issued FASB Interpretation No. (“FIN”) 45, Guarantor’s Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others. FIN 45 requires that upon issuance of a guarantee, the guarantor must recognize a liability for the fair value of the obligation it assumes under that guarantee. The disclosure provisions of FIN 45 became effective for financial statements that end after December 15, 2002. The provisions for initial recognition and measurement became effective on a prospective basis for guarantees that are issued or modified after December 31, 2002. The adoption of FIN 45 did not have an impact on our consolidated financial statements for the year ended December 31, 2003.

In June 2002, the FASB issued SFAS No. 146, Accounting for Costs Associated with Exit or Disposal Activities, which addresses financial accounting and reporting for costs associated with exit or disposal activities. SFAS No. 146 nullifies Emerging Issues Task Force (EITF) Issue No. 94-3, Liability Recognition for Certain Employee Termination Benefits and Other Costs to Exit an Activity (Including Certain Costs Incurred in a Restructuring). The adoption of SFAS No. 146 did not have an impact on our financial position or results of operations.

In January 2003, the FASB issued FIN 46, Consolidation of Variable Interest Entities. FIN 46 clarifies the application of Accounting Research Bulletin No. 51, Consolidated Financial Statements, to certain entities in which equity investors do not have the characteristics of a controlling financial interest or do not have sufficient equity at risk for the entity to finance its activities without additional subordinated financial support from other parties. FIN 46 requires the consolidation of a variable interest entity whereby an enterprise will absorb a majority of the entity’s expected losses if they occur, receive a majority of the entity’s expected residual returns if they occur, or both. In December 2003, the FASB issued FIN 46R, Consolidation of Variable Interest Entities, an interpretation of ARB 51 (as revised December 2003). FIN 46R provides guidance on the identification of entities for which control is achieved through means other than through voting rights (Variable Interest Entities) and how to determine when and which business enterprise should consolidate the Variable Interest Entity (the Primary Beneficiary). The adoption of FIN 46R did not have an impact on our financial position or results of operations.

In May 2003, the FASB issued SFAS No. 150, Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity. This Statement became effective for financial instruments entered into or modified after May 31, 2003 and establishes standards for how an issuer classifies and measures certain financial instruments with characteristics of both liabilities and equity. It requires that an issuer classify a financial instrument that is within its scope as a liability (or an asset in some circumstances). The adoption of SFAS No. 150 did not have an impact on our financial position or results of operations.

In December 2003, the FASB issued SFAS No. 132 (revised December 2003) (“SFAS No. 132R”), Employers’ Disclosures about Pensions and Other Postretirement Benefits to revise employers’ disclosures about pension plans and other postretirement benefit plans. It does not change the measurement or recognition of those plans required by FASB Statements No. 87, Employers’ Accounting for Pensions, No. 88, Employers’ Accounting for Settlements and Curtailments of Defined Benefit Pension Plans and for Termination Benefits, and No. 106, Employers’ Accounting for Postretirement Benefits Other Than Pensions. This Statement retains the disclosure requirements contained in SFAS No. 132, Employers’ Disclosures about Pensions and Other Postretirement Benefits, which it replaces. Additional disclosures include information describing the types of plan assets, investment strategy, measurement date(s), plan obligations, cash flows, and components of net periodic benefit cost recognized during interim periods. SFAS No. 132R became effective for financial statements with fiscal years ending after December 15, 2003. The interim-period disclosures required by this Statement became effective for interim periods beginning after December 15, 2003. We have adopted the disclosure requirements of FAS No. 132R.

In December 2004, the FASB issued SFAS No. 153, Exchange of Non-monetary Assets—an amendment of APB Opinion No. 29 which is based on the principle that exchanges of non-monetary assets be measured based

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on the fair value of the assets exchanged. This statement eliminates the exception for non-monetary exchanges of similar productive assets and replaces it with a general exception for exchanges of non-monetary assets that do not have commercial substance. This Statement is effective for financial statements with fiscal years ending after June 15, 2005. It is anticipated that the adoption of SFAS No. 153 will not have an impact on the CBOT's financial position or results of operations.

In December 2004, the FASB issued SFAS No. 123 (revised December 2004) (SFAS No. 123R), Share-Based Payment which establishes standards for the accounting for transactions in which an entity exchanges its equity instruments for goods or services, primarily focusing on transactions in which an entity obtains employee services in share-based payment transactions. It does not change the guidance for share-based transactions with parties other than employees provided in Statement No. 123 as originally issued and EITF No. 96-18, Accounting for Equity Instruments that are Issued to Other Than Employees for Acquiring, or in Conjunction with Selling, Goods or Service. The Statement requires the measurement of the cost of employee services received in exchange for an award of equity instruments to be based on the grant-date fair value of the award. This Statement is effective for financial statements with fiscal years beginning after June 15, 2005. It is currently not anticipated that the adoption of SFAS No. 123R will have a material impact on the CBOT's financial position or results of operations.

### Quarterly Comparisons

Our operating results may fluctuate as a result of, among other things, trading volume. The information below sets forth by quarter our income statement data for the three months ended March 31, 2005 and for the years ended December 31, 2004 and 2003 (in thousands):

#### Year Ended December 31, 2005

|                        | 1st<br>Quarter | 2nd<br>Quarter | 3rd<br>Quarter | 4th<br>Quarter |
|------------------------|----------------|----------------|----------------|----------------|
| Revenues               | \$ 116,457     |                |                |                |
| Expenses               | 80,469         |                |                |                |
| Income from operations | 35,988         |                |                |                |
| Net income             | \$ 20,788      |                |                |                |

#### Year Ended December 31, 2004

|                        | 1st<br>Quarter | 2nd<br>Quarter | 3rd<br>Quarter | 4th<br>Quarter |
|------------------------|----------------|----------------|----------------|----------------|
| Revenues               | \$ 100,885     | \$ 102,096     | \$ 93,575      | \$ 83,637      |
| Expenses               | 74,004         | 73,585         | 73,774         | 84,607         |
| Income from operations | 26,881         | 28,511         | 19,801         | (970)          |
| Net income             | \$ 16,018      | \$ 16,522      | \$ 12,166      | \$ (2,721)     |

#### Year Ended December 31, 2003

|                        | 1st<br>Quarter | 2nd<br>Quarter | 3rd<br>Quarter | 4th<br>Quarter |
|------------------------|----------------|----------------|----------------|----------------|
| Revenues               | \$ 81,544      | \$ 95,932      | \$ 104,918     | \$ 98,908      |
| Expenses               | 55,572         | 66,456         | 64,370         | 70,090         |
| Income from operations | 25,972         | 29,476         | 40,548         | 20,818         |
| Net income             | \$ 14,832      | \$ 9,861       | \$ 6,864       | \$ (850)       |

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In the fourth quarter of 2004, we recorded \$3.5 million in litigation expenses related to the settlement of the lawsuit brought by certain Associate Members, GIMs, IDEMs and COMs relating to the proposed allocation of equity in a restructuring of the CBOT.

In both the first and second quarter of 2004, we recorded \$4.7 million of membership dues revenue. The dues assessment was made to provide us with adequate funds to meet increased financial demands associated with competitive pressures such as the launch of Eurex US. The need for an additional dues levy was reviewed by the board of directors in July 2004 at which time it was decided that an additional dues levy was unnecessary. The board of directors reevaluated this decision in October 2004 and decided to rescind the original dues assessment. The rescission of the dues was recorded in the fourth quarter of 2004.

In the fourth quarter of 2003, we recorded \$3.4 million in charges related to support agreements for the new electronic trading platform that became operational during November, as well as \$2.7 million in depreciation on assets placed into service related to the new electronic trading platform.

In the second, third and fourth quarters of 2003, we recorded minority interest in the income of our Ceres subsidiary of \$12.8 million, \$28.3 million and \$21.8 million, respectively. We only recognized minority interest in this subsidiary when we had accumulated net income. Since the subsidiary had accumulated losses prior to the second quarter of 2003, no minority interest was recorded previously.

## THE RESTRUCTURING TRANSACTIONS

On April 22, 2005, we completed a series of restructuring transactions that converted our organization from a nonstock, not-for-profit company with members into a stock, for-profit holding company with stockholders and a nonstock, for-profit derivatives exchange subsidiary with members. This type of transaction is sometimes called a demutualization. As a result of the restructuring transactions, CBOT members became stockholders of CBOT Holdings and members of the CBOT subsidiary. The restructuring transactions were designed to:

- demutualize our organization by creating a stock, for-profit holding company, CBOT Holdings, and distributing shares of common stock of CBOT Holdings to our members, while maintaining the CBOT as a nonstock subsidiary of CBOT Holdings;
- modernize our corporate governance structure by, among other things, adopting new mechanisms for initiating and voting on stockholder and member proposals, providing for a modest reduction in the size of our board and modifying the nomination and election process for directors as well as the terms of office and qualifications of directors; and
- facilitate the creation of public markets for equity securities of CBOT Holdings following a subsequent approval by the stockholders of CBOT Holdings.

As a result of the restructuring transactions, each CBOT member received:

- shares of Class A common stock, designated in three series known as Series A-1, A-2 and A-3; and
- one of the five series of Class B memberships in the CBOT that corresponds to the class of membership held immediately prior to the restructuring transactions.

The Class A common stock represents an equity ownership interest in CBOT Holdings and has traditional features of common stock, including dividend, voting and liquidation rights.

The holders of Class A common stock have the right to vote on all matters upon which the stockholders of CBOT Holdings are entitled to vote generally, including the election of directors. The holders of Class A common stock also have the right to vote on any proposal for any transaction either involving the sale of a significant amount of CBOT Holdings' assets to a third party or in which CBOT Holdings proposes to acquire, invest in or enter into a business in competition with the then existing business of the CBOT. Further, the affirmative vote of a majority of the votes cast by the holders of the majority of the outstanding shares of Class A common stock of CBOT Holdings is required for CBOT Holdings, as the holder of the sole Class A membership in the CBOT, to vote in favor of any of the following proposals at any annual or special meeting of the stockholders:

- any merger of the CBOT with a third party;
- any transaction involving the sale of a significant amount of the CBOT's assets to a third party;
- any transaction in which the CBOT proposes to acquire, invest in or enter into a business in competition with the then existing business of the CBOT; or
- any dissolution or liquidation of the CBOT.

Amendments to the certificate of incorporation of CBOT Holdings generally require the approval of the board of directors of CBOT Holdings and the approval of a majority of the outstanding shares of Class A common stock. In addition, the board of directors of CBOT Holdings has the authority to adopt, amend or repeal the bylaws of CBOT Holdings without the approval of stockholders. However, the holders of Class A common stock also have the right to initiate, without the approval of the board of directors of CBOT Holdings, proposals to adopt, amend or repeal the bylaws of CBOT Holdings.

The number of shares of Class A common stock received by each member in the restructuring transactions was determined in accordance with our settlement of a lawsuit brought by certain members challenging our

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previously proposed allocation methodology. Of the total shares of Class A common stock received by each member, about one-third was issued as Series A-1, about one-third was issued as Series A-2 and about one-third was issued as Series A-3. The Class A common stock was issued in three series in order to implement certain transfer restrictions applicable to the shares.

The following chart depicts the number of shares of Class A common stock received by the CBOT members pursuant to the restructuring transactions.

**CBOT Holdings Class A Common Stock  
Received by each CBOT Membership and each Class of CBOT Membership,  
and the Relative Voting Power at CBOT Holdings**

| Class of CBOT Membership                    | Number of Members | Shares of Class A Common Stock Received for each CBOT Membership | Shares of Class A Common Stock Received by each Class of CBOT Membership | Relative Voting Power at CBOT Holdings of each Class of CBOT Membership <sup>1</sup> |
|---|-------------------|--|--|--|
| Full  | 1,402             |  | 38,327,876   | 77.65%   |
| Series A-1                                  |                   | 9,114  |  |  |
| Series A-2                                  |                   | 9,112  |  |  |
| Series A-3                                  |                   | 9,112  |  |  |
| Total                                       |                   | 27,338   |  |  |
| Associate                                   | 807               |  | 8,070,000  | 16.35%   |
| Series A-1                                  |                   | 3,334  |  |  |
| Series A-2                                  |                   | 3,333  |  |  |
| Series A-3                                  |                   | 3,333  |  |  |
| Total                                       |                   | 10,000   |  |  |
| GIM   | 120               |  | 600,000  | 1.22%  |
| Series A-1                                  |                   | 1,668  |  |  |
| Series A-2                                  |                   | 1,666  |  |  |
| Series A-3                                  |                   | 1,666  |  |  |
| Total                                       |                   | 5,000  |  |  |
| IDEM  | 641               |  | 705,100  | 1.43%  |
| Series A-1                                  |                   | 368  |  |  |
| Series A-2                                  |                   | 366  |  |  |
| Series A-3                                  |                   | 366  |  |  |
| Total                                       |                   | 1,100  |  |  |
| COM   | 643               |  | 1,607,500  | 3.26%  |
| Series A-1                                  |                   | 834  |  |  |
| Series A-2                                  |                   | 833  |  |  |
| Series A-3                                  |                   | 833  |  |  |
| Total                                       |                   | 2,500  |  |  |
| Sub-Total                                   | 3,613             |  | 49,310,476   | 99.90%   |
| Plaintiff Class Representative Compensation |                   |  | 49,360   | 0.10%  |
| Grand Total                                 |                   |  | 49,359,836   | 100.00%  |

The sum of the percentages does not total exactly 100.00% as a result of rounding.

The shares of Series A-1, A-2 and A-3 common stock received by CBOT members in connection with the restructuring transactions are generally subject to a complete restriction on transfer. However, holders of Series



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A-1, A-2 and A-3 common stock may transfer all, but not less than all, of their shares of Series A-1, A-2 and A-3 common stock if all such shares are transferred together with the Class B membership associated with such shares. The transfer restriction periods applicable to each series of Class A common stock will expire:

- 180 days after the close of this offering in the case of Series A-1 common stock;
- 360 days after the close of this offering in the case of Series A-2 common stock;
- 540 days after the close of this offering in the case of Series A-3 common stock.

Subject to our right to conduct organized sales of Class A common stock, when the restriction period applicable to a series of shares expires, the series of shares will automatically convert into unrestricted Class A common stock. The board of directors of CBOT Holdings has the ability to reduce or eliminate the general transfer restrictions applicable to the Series A-1, A-2 and A-3 common stock of CBOT Holdings. Holders of restricted Class A common stock are also able to transfer their shares prior to the expiration and conversion in connection with a “permitted transfer.” For more information about these transfer restrictions, see the section of this prospectus entitled “Description of Capital Stock—Transfer Restrictions.”

There were five series of Class B memberships in the CBOT issued to members, Series B-1 (Full), Series B-2 (Associate), Series B-3 (GIM), Series B-4 (IDEM) and Series B-5 (COM), with each series corresponding to one of the five previously existing classes of CBOT membership. The Class B memberships represent trading rights and privileges in the exchange operated by the CBOT. With respect to each series of Class B membership, the trading rights and privileges, including, in the case of the Series B-1 (Full) members, the right to exercise and become a member of the Chicago Board Options Exchange without purchasing a membership on such exchange, correspond to those previously associated with the corresponding class of membership. Class B memberships in the CBOT are freely transferable, subject to any applicable membership requirements of the CBOT.

The Class B memberships do not entitle the holders to the right to receive any dividends or distributions, including the proceeds from liquidation, from the CBOT. The holders of Series B-1 (Full) and B-2 (Associate) memberships have the exclusive right among members (including CBOT Holdings as the Class A member) to vote on any proposals to amend the certificate of incorporation of the CBOT approved by the CBOT board of directors and to initiate and vote on, whether or not approved by the board of directors, any proposals to amend the bylaws of the CBOT.

The board of directors of the CBOT also has the right to amend the bylaws of the CBOT, which include the rules and regulations of the exchange. However, the holders of Series B-1 (Full) and B-2 (Associate) memberships have the exclusive right among members to vote on proposals by the board of directors of the CBOT to amend the bylaws of the CBOT in a manner that would adversely affect the following “core rights”:

- the allocation of products that holders of any series of Class B membership may trade on the exchange operated by the CBOT (that is, the elimination of any product from a holder’s trading rights and privileges);
- the requirement that, subject to certain limited exceptions, holders of Class B memberships are charged transaction fees for trades of the CBOT’s products that are lower than the transaction fees charged to someone who is not a holder of a Class B membership for the same products;
- the membership and eligibility requirements to become a holder of a Class B membership or to exercise the associated trading rights or privileges;
- the commitment to maintain current open-auction markets so long as each such market is deemed liquid; and
- the requirement that any proposal to offer electronic trading between 6:00 a.m., Central Time, and 6:00 p.m., Central Time, of agricultural products currently traded on our open-auction markets be approved by the holders of Series B-1 (Full) and B-2 (Associate) memberships in the CBOT.

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In addition, pursuant to the terms of a settlement agreement entered into by the CBOT and certain of its members related to a lawsuit brought by certain members challenging a previously proposed methodology for allocating equity in the CBOT in the restructuring, unless and until a “change of control” of the CBOT occurs, the CBOT is contractually prohibited from adopting any amendment to its certificate of incorporation, bylaws or rules and regulations, as in effect as of February 2, 2004, that would adversely affect the contract trading rights of Series B-2 (Associate), Series B-3 (GIM), Series B-4 (IDEM) and Series B-5 (COM) members of the CBOT.

The following chart shows the number and type of Class B memberships received in the restructuring transactions in respect of each former class of CBOT membership prior to the restructuring transactions. In addition, the chart shows the relative voting power of the holders of the Class B memberships, by class of CBOT membership, upon the completion of the restructuring transactions on those matters on which Class B memberships are entitled to vote.

### **Class B Memberships in the CBOT Received for each Former CBOT Membership and each Class of Former CBOT Membership, and the Relative Voting Power at the CBOT**

| <b>Former Class of<br/>CBOT Membership</b> | <b>Number of Current<br/>Members</b> | <b>Number and Series of<br/>Class B Membership<br/>Received for each<br/>Former CBOT<br/>Membership</b> | <b>Number and Series of<br/>Class B Membership<br/>Received by each<br/>Class<br/>of CBOT<br/>Membership</b> | <b>Relative Voting<br/>Power at the<br/>CBOT of<br/>each Current<br/>Class of<br/>CBOT<br/>Membership</b> |
|--|--------------------------------------|---|--|---|
| Full                                       | 1,402                                | 1 Series B-1  | 1,402 Series B-1   | 91.25%  |
| Associate                                  | 807                                  | 1 Series B-2  | 807 Series B-2   | 8.75%   |
| GIM  | 120                                  | 1 Series B-3  | 120 Series B-3   | 0.00%   |
| IDEM                                       | 641                                  | 1 Series B-4  | 641 Series B-4   | 0.00%   |
| COM  | 643                                  | 1 Series B-5  | 643 Series B-5   | 0.00%   |
| <b>Total</b>                               | <b>3,613</b>                         |   |  | <b>100.00%</b>  |

## INDUSTRY OVERVIEW

### Introduction

Futures and options on futures contracts are derivative products that provide the means for hedging, speculation and asset allocation and are used in nearly all sectors of the global economy. Futures and options on futures contracts are generally traded through a centralized auction or computerized matching process, with all bids and offers on each contract made public. Through this process, a prevailing market price is reached for each contract, based primarily on the laws of supply and demand. Futures and options on futures markets are rarely used to actually buy or sell the physical commodity or financial instrument being traded. Rather, they are used for price estimation, risk management and, for some people, investment and profit.

As a general matter, futures contracts are contracts made to buy or sell a commodity or financial instrument at a specific date in the future, which are standardized according to the quality, quantity and delivery time and location for such underlying commodity or financial instrument. Options on futures contracts are contracts that provide the buyer the right and the seller the obligation to buy or sell, respectively, a futures contract at a certain price for a limited period of time.

Futures contracts were developed primarily in the midwestern United States during the mid-1800s as a mechanism to assist agricultural producers and commercial users in managing the price risks they faced as a result of problems associated with changes in supply and demand, transportation and storage of crops. By the mid-1860s, most of the features of modern futures contracts were being utilized by market participants, including standardized quality, quantity and time and location of delivery as well as a margining system, that is, a system for depositing funds with the exchange to guarantee performance of futures contracts.

The futures industry that developed in the late-1800s and early-1900s largely served agricultural producers and commercial users. However, the advent of futures contracts based upon financial futures, which developed following the move towards floating exchange rates between U.S. and Western European countries in the early 1970s, greatly expanded the uses and benefits of futures contracts. Today, the futures industry makes available for trading futures contracts based upon interest rates, agricultural commodities, currencies, equities and equity indices and other underlying instruments and risk-based activities.

Notwithstanding the rapid growth and diversification of futures markets, their primary purpose remains the same—to provide an efficient mechanism for the management of price risks. Futures markets attract two kinds of market participants: hedgers, or those who seek to minimize and manage price risk, and speculators, or those who are willing to take on risk in the hope of making a profit. By buying and selling futures contracts, hedgers seek to protect themselves from adverse price changes. For example, a producer hedger wants to transfer the risk that prices will decline by the time a sale is made. By contrast, a consumer hedger wants to transfer the risk that prices will increase before a purchase is made. Speculators buy when they anticipate rising prices and sell when they anticipate declining prices. The interaction of hedgers and speculators helps to provide active, liquid and competitive markets. Other market participants utilize futures as a method of asset allocation and a means to achieve greater diversification and a potentially higher overall rate of return on their investments. These market participants attempt to assure that at least a portion of their investment portfolio is allocated to an asset class that has the potential to perform well when other portions of the portfolio are underperforming.

### Methods of Trading

Trading in futures products at futures exchanges has traditionally occurred primarily on physical trading floors in arenas called “pits” through an auction process known as “open-auction.” Open-auction trading is face-to-face trading, with each trader serving as his or her own auctioneer. The traders stand in the pit and make bids and offers to one another, via shouting or flashed hand signals, to buy and sell contracts. Only members owning or leasing a seat on the exchange may trade in the pit, and orders from individual and institutional traders are sent

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to these members on the trading floor, usually through a broker. The rules of many exchanges also permit block trading, which involves the private negotiation of large purchases and sales away from the trading floor, but which are settled and cleared through the exchange's clearing facilities.

Futures exchanges also offer exchange-for-physical, or EFP, transactions and exchange basis facility, or EBF, transactions. An EFP transaction is a simultaneous exchange of a futures position for a corresponding cash position, outside of the public market, in the context of a non-interest rate contract. An EBF is essentially an EFP trade that is transacted in the context of interest rate contracts. EFPs and EBFs are also sometimes referred to as "cash for futures transactions."

In order to expand access to their markets, most futures exchanges, either exclusively or in combination with open-auction trading facilities, provide electronic trading platforms that allow subscribing customers to obtain real-time information about bid and ask prices and trading volume and enter orders directly into the platform's centralized order book, subject to the agreement of a clearing firm to accept responsibility for clearing resulting transactions on behalf of the customer. The emergence of electronic trading has been enabled by the ongoing development of sophisticated electronic order routing and matching systems, as well as advances in communications networks and protocols. Examples of electronic trading platforms include Globex and LIFFE CONNECT<sup>®</sup>, and platforms offered by Eurex and eSpeed.

### **Liquidity of Markets**

Liquidity of markets is a key component to retaining current customers and attracting new customers and ensuring the success of a market. Liquidity is important because it means a contract is easy to buy or sell quickly with minimal price disturbance. Liquidity is a function of the number of participants making a market or otherwise trading in a contract, the size, or notional value, of the positions participants are willing to accommodate and the prevailing spread between the levels at which bids and offers are quoted for the relevant contract. As a result, the volume of contracts or transactions executed on an exchange is a widely recognized indicator of liquidity on the exchange. Volume is stated in round turn trades, which represent matched buy and sell orders. In addition, the daily total of positions outstanding on an exchange, or open interest, and notional values of contracts traded are widely recognized indicators of the level of customer interest in a specific contract.

A neutral, transparent and relatively anonymous trading environment, as well as a reputation for market integrity, are critical to the establishment and maintenance of a liquid market. In addition, a successful exchange must provide cost-effective execution and have access to an advanced technology infrastructure that enables reliable and efficient trade execution as well as dependable clearing and settlement capabilities.

### **Clearing and Settlement**

Transactions executed on futures exchanges are settled through an entity called a clearing house that acts as a central counterparty to the clearing firm on each side of the transaction. When a futures transaction has been executed in the pit or on an electronic platform and matched, the clearing house facilitates the consummation of the transaction by substituting itself as the counterparty to both the clearing firm that is or represents the buyer and the clearing firm that is or represents the seller in the transaction. By interposing itself between two transacting parties, a clearing house guarantees the contractual obligations of the transaction. A clearing house also can provide clearing services for transactions that occur outside the pit or electronic platform, such as block trades, EFPs and EBFs.

The measures used to evaluate the strength and efficiency of a clearing house include the number of transactions that are processed per day, the amount of settlement payments that are handled per day and the amount of collateral deposits managed by the clearing house. Examples of clearing houses for futures products include the CME Clearing House, The Clearing Corporation, LCH.Clearnet, Eurex Clearing AG and Singapore Exchange Derivatives Clearing Limited.

## Industry Growth

Based on data from the Futures Industry Association, the total number of futures and options on futures contracts traded worldwide on reporting derivatives exchanges grew from about 1.5 billion in 1999 to about 4.0 billion in 2004, representing a compound annual growth rate of about 22.5%. In the United States, the total number of futures and options on futures contracts traded on derivatives exchanges increased from about 592.9 million in 1999 to about 1.6 billion in 2004. In Europe, the total number of futures and options on futures contracts traded on derivatives exchanges grew from about 565.2 million in 1999 to about 1.3 billion in 2004, and in Asia this number grew from 206.5 million in 1999 to 607 million in 2004.

We believe that there are currently about 52 futures exchanges located in about 30 countries. The top 15 futures exchanges in order of volume of futures and options on futures contracts traded for the year ended December 31, 2004 based on publicly reported data are: CME, Eurex, a joint venture of Deutsche Börse and the Swiss Exchange, CBOT, Euronext.liffe, Mexican Derivatives Exchange, Bolsa de Mercadorias & Futuros, New York Mercantile Exchange, Dailan Commodity Exchange, Tokyo Commodity Exchange, London Metal Exchange, National Stock Exchange of India, Korea Futures Exchange, Taiwan Futures Exchange, Sydney Futures Exchange and Tel-Aviv Stock Exchange. Based on this data, in the United States, the top four futures exchanges are the CME, the CBOT, the New York Mercantile Exchange and the New York Board of Trade.

We believe that the substantial recent growth in global futures and options on futures trading volume is attributable to a number of factors:

- increasing awareness of the importance of risk management;
- greater price volatility in key market sectors, such as in the fixed-income sector;
- greater access to futures and options on futures markets through technological innovation and the relaxation of regulatory barriers; and
- growing awareness of the opportunities to obtain or hedge market exposure through the use of futures and options on futures contracts at a lower cost than the cost of obtaining or hedging comparable market exposure by purchasing or selling the underlying financial instrument or commodity.

## Trends in the Industry

Globalization, increasingly sophisticated market participants, deregulation, recent advances in technology and consolidation are changing the way both the futures and broader commodities and derivatives exchange markets operate. We describe each of these trends below.

### *Globalization*

In recent years, the world's financial markets, as well as the derivatives exchanges that serve them, have experienced an accelerating pace of globalization. Robust growth and an increasing standard of living in emerging economies such as China and India are causing imbalances in supply and demand of both industrial and agricultural commodities. The emphasis on greater geographic diversification of investments, investment opportunities in emerging markets such as these and expanded cross-border commercial activities are leading to increasing levels of cross-border trading and capital movements. In response to these trends, derivatives exchanges within particular geographic regions are both expanding access to their markets across borders and consolidating.

### *Increasingly Sophisticated Market Participants*

Wealth creation associated with the aging of the global baby boom generation together with a shift from passive to active investment strategies and an increasingly sophisticated investment community is also creating

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pressure on the financial services industry to utilize more sophisticated risk management techniques, including derivatives. In particular, financial institutions, hedge funds and proprietary trading firms have committed, and are expected to continue to commit, increasing amounts of capital to trading in futures and options on futures contracts.

In addition, increasing pressure from a variety of market participants to improve transparency and more effectively manage counter-party risks is causing a shift from over-the-counter to exchange traded derivatives.

### *Deregulation*

Deregulation and the opening of markets within the financial services industry in the United States, Europe and Asia has increased customer access to products and markets, reduced regulatory barriers to product innovation and encouraged consolidation. In particular, in the United States, many regulatory barriers to product development were largely repealed by the enactment of the Commodity Futures Modernization Act of 2000. The adoption of the Commodity Futures Modernization Act created a more flexible regulatory framework for exchanges, clearing houses and other financial institutions. Among other developments, the Commodity Futures Modernization Act authorized the trading of new products, such as futures contracts on individual stocks and narrow-based stock indexes, which were prohibited under prior law. The Commodity Futures Modernization Act also enabled regulated exchanges to self-certify new contracts and rules, without the delays occasioned by regulatory review and approval, permitting quicker product launch and modification. The financial services industry in Europe and Asia has experienced similar changes in their regulatory regime.

### *Technological Advances*

Technological advances have led both to the decentralization of exchanges and the introduction of alternative trading systems, or ATSS.

- *Decentralization.* Exchanges are no longer required to operate in specific geographic locations, and customers no longer need to act through local financial services intermediaries in some markets. Market participants around the world are now able to trade certain products nearly 24 hours a day through electronic platforms.
- *ATSS.* Advances in electronic trading technology have also led to the emergence of ATSS. These systems bring together the orders of buyers and sellers of financial instruments and have the capacity both to route orders to exchanges as well as to internalize customer order flow within their own order book. ATSS have not yet emerged, however, in the U.S. futures markets, although a number of successful electronic trading platforms offering financial derivatives that are economically similar to futures contracts operate today, particularly in the foreign exchange and fixed-income markets. It is not yet clear how these trading systems will continue to evolve in and outside the United States.

### *Consolidation*

We believe that deregulation and competition will continue to pressure exchanges to consolidate across borders to gain operating efficiencies necessary to compete for customers and intermediaries. We also believe that there will be continued efforts to consolidate cash markets (or markets that directly trade financial instruments, such as securities, or commodities on a current or forward basis) and derivatives markets on single exchange platforms. Singapore Derivatives Exchange, the Tokyo Stock Exchange, Deutsche Börse Group, which owns a controlling interest in Eurex, and Euronext N.V. are major securities exchanges in addition to being futures exchanges, highlighting the growing convergence between cash and derivatives markets. Euronext N.V., which resulted from the merger of the Amsterdam Exchanges N.V., Paris Bourse SBF SA and Societe de la Bourse de Valeurs Mobilières de Bruxelles S.A. (the Brussels Exchange), has recently acquired a controlling interest in LIFFE and announced plans to integrate its derivatives markets.

## OUR BUSINESS

### Overview

Founded in 1848, we are one of the world's leading and most liquid derivatives exchanges based on contract volume, with 15% of the global listed futures and options on futures contracts traded during 2004. Our flagship U.S. Treasury futures and options products traded approximately 472 million contracts in 2004, evidencing our leadership position in global trading of futures and options on futures on U.S. Treasury Securities. Furthermore, in 2004, we traded 85.1 million agricultural futures options on futures contracts, representing a significant share of the North American market for such contracts.

We offer side-by-side trading of our products across both electronic trading and open-auction platforms coupled with a leading technology infrastructure, which we believe provides unique trading opportunities through deep liquidity coupled with transparency which affords all market participants equal access and the ability to compete openly for outstanding orders. Our market participants include many of the world's largest banks, investment firms and commodities producers and users. Other market users include financial institutions, such as public and private pension funds, mutual funds, hedge funds and other managed funds, insurance companies, corporations, commercial banks, professional independent traders and retail customers.

From our origins as a market for trading cash grain, we have evolved into a major financial center, offering a diverse range of contracts based on interest rates, agricultural commodities, equity and equity indices, metals and other underlying instruments and risk-based activities. In particular, we offer markets in interest rate products such as U.S. Treasury bonds and notes, Federal Funds Rate, interest rate swaps, municipal bonds, and German debt instruments, including Bunds, Bobls and Schatz, and agricultural products such as wheat, corn, soybeans and rough rice. In addition, our stock market index markets include the Dow Jones Industrial Average<sup>SM</sup> and our metals markets include full-sized and mini-sized contracts for gold and silver.

We also engage in extensive regulatory compliance activities, including market surveillance and financial supervision activities, designed to ensure market integrity and provide financial safeguards for users of our markets. Further, we market and distribute valuable real-time and historical market data generated from trading activity in our markets to users of our products and related cash and derivative markets and financial information providers.

Our trading volume during 2004 was 600.0 million contracts, a 32% increase from the 454.6 million contracts we traded in the previous year. The increase in trading volume we experienced was double the 16% volume increase experienced in the global futures markets as a whole in 2004. Open-auction trading volume for 2004 increased 12% to 223.9 million contracts compared to 199.4 million contracts in 2003. Electronic trading volume increased 48% to 349.6 million contracts in 2004 versus 235.7 million contracts in 2003. We reported net income of approximately \$42.0 million in 2004, a 37% increase from \$30.7 million in 2003. Our 2004 revenues were \$380.2 million, approximately equivalent to the \$381.3 million recorded during 2003.

On April 22, 2005, we completed a series of restructuring transactions that changed our organization from a nonstock, not-for-profit company with members into a stock, for-profit holding company with stockholders and a nonstock, for-profit derivatives exchange subsidiary with members. This type of transaction is sometimes called a demutualization. As a result of the restructuring transactions, CBOT members became stockholders of CBOT Holdings and members of the CBOT.

### Competitive Strengths

We believe that we have established ourselves as a global leader in the derivatives trading industry and our strategy is to continue to compete in order to grow our leading market position. We believe that we are well positioned to maintain and expand our status as a premier global marketplace through our principal competitive strengths.

*Leading Market Position and Liquidity in Key Global Products*

We are one of the world's leading and most liquid derivatives exchanges based on contract volume. Liquidity is an influential factor in attracting and retaining global market participants to an exchange. Furthermore, liquidity significantly improves the likelihood that orders will be executed in an open and transparent manner, which is especially important for large positions and volatile market conditions.

With global derivatives trading volume reaching record levels, we have retained the leading position in our flagship U.S. Treasury and agricultural products by offering global market participants industry-leading electronic trading and open-auction platforms. We believe that our industry-leading platforms enable market participants to leverage a centralized pool of liquidity using the platform of their choice.

*Hybrid Market Structure with Market Leading Technology*

We believe that side-by-side trading of our products across both electronic trading and open-auction platforms coupled with our technology infrastructure has enabled and improved liquidity and transparency in the markets we provide. For example, our benchmark U.S. Treasury futures and options on futures products traded 88% of their volume on our electronic trading platform while our agricultural futures and options on futures products traded 98% of their volume on our open-auction platform, demonstrating that global market participants prefer different trading platforms for different products. We believe that market participants demand the flexibility of having access to both electronic trading and open-auction platforms, particularly when they have sophisticated or large orders or during times of extreme volatility when open-auction trading can be the preferred method of execution. We intend to continue to maintain and develop our electronic and open-auction trading platforms to meet the evolving needs of market participants.

In 1992, we were among the first exchanges to begin offering electronic trading of futures contracts. We were also the first exchange to provide side-by-side trading of futures contracts on an electronic trading and open-auction platform, effectively creating one marketplace with multiple access points. We believe that our electronic trading platform, e-cbot powered by LIFFE CONNECT<sup>®</sup>, offers industry-leading speed, flexibility, functionality, performance, and redundancy. In addition to e-cbot and our strong track record of embracing technology to enhance trading and risk management, we have developed and implemented industry-leading technology to automate many aspects of our open-auction platform in order to increase the operational efficiencies, improve risk management, introduce near-real time order matching and, most significantly, better position us for growth as market participants demand more sophisticated means to manage risk.

*Global Reach*

Our pursuit of 24/7 liquidity for our core products, together with more inclusive access policies, has attracted a larger and more diverse group of market participants to trade in our products that are recognized as global benchmarks. We have established electronic access points to our exchange in Chicago, New York, London, Paris, Amsterdam and Gibraltar. We are currently licensed to offer direct connections for global market participants to our exchange in 16 different countries, with 239 connections already established as of March 31, 2005. These access points and licensing agreements allow us to offer trading in our products and serve risk management needs across multiple time zones. In February 2004, we introduced a permit program designed to facilitate European customer access to our financial, stock index, and commodity markets via e-cbot. To date, we have issued over 27 permits to European customers. Additionally, we have strategic relationships that serve as a starting point for future market and product development with the Taiwan Futures Exchange, Dalian Commodity Exchange, Tokyo International Financial Futures Exchange, Sydney Futures Exchange and the Tokyo Grain Exchange.

*Innovation and New Product Development*

Since our founding, we have continually demonstrated our ability to create greater benefits for global market participants through innovative products and enhanced market structures. Our exchange has developed



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and introduced many of the features that have become accepted in the derivatives trading industry today, including standardized contract terms, standardized terms of margin and delivery, and a clearing function. Additionally, we continually modify and update our products, adapting them to meet the needs of our participants as industry trends and requirements have shifted over time.

In 1975, we were the first exchange to launch a financial futures contract by providing the then \$37.6 billion mortgage market with an exchange traded futures contract based on Ginnie Mae mortgages to hedge interest rate exposure. We have since capitalized on this first-mover advantage in financial futures by developing other related products and services including the first 30-year U.S. Treasury Bond futures contract (1977), the first options on financial futures contracts with the introduction of the U.S. Treasury Bond options (1982), the first evening trading session for U.S. Treasury futures and options (1987) and after hours electronic trading in financial futures (1994).

In 2004, we successfully launched several new products in many of our core areas, including fixed income, equities and metals. For example, last year we introduced options on mini-sized Dow<sup>SM</sup> futures which already have become our most successful 100% electronic option on futures product. Other recent product launches include new precious metals futures with the electronic trading of 100 oz. Gold and 5,000 oz. Silver futures.

### *Efficient and Scalable Operating Platform*

We believe that we have an operating platform that is among the most efficient and scalable in our industry. We have established key strategic relationships that provide us with the ability to respond quickly to meet the needs of our market participants without requiring significant incremental investment. For example, in November 2003, we began clearing through the CME/CBOT Common Clearing Link. The CME/CBOT Common Clearing Link enabled the CBOT to outsource the provision of its clearing, processing and guarantee services to the CME without the CBOT incurring the added technology investment necessary to support these systems. We believe that the CME/CBOT Common Clearing Link has driven major cost savings throughout the futures industry and specifically to the end user by establishing a joint guarantee pool, providing collateral and capital efficiencies from combined portfolio margining and establishing common processing and standardized business practices. Adopting this approach to clearing has enabled the CBOT to maintain control over its product base and open interest, while generating a significant clearing revenue stream. We further believe that the CME/CBOT Common Clearing Link has enabled market participants from both the CBOT and the CME to realize substantial savings through performance bond reductions as well as capital reductions.

We derive significant benefits from our relationship with LIFFE Market Solutions, which designed and built the LIFFE CONNECT<sup>®</sup> system software, which powers our electronic trading platform, e-cbot. We believe that e-cbot is the world's most widely accessible electronic trading platform for derivatives, offering our products directly to traders at 239 locations in 16 countries worldwide as of March 31, 2005. By implementing the LIFFE CONNECT<sup>®</sup> system software, we believe that we have been able to achieve substantial cost savings for our members while providing a world-class electronic trading platform in e-cbot.

### *Strong Brand Recognition and Reputation*

Our "Chicago Board of Trade" brand name enjoys an outstanding reputation among market participants as a leading derivatives exchange. As a driver of change within the derivatives trading industry, we believe that we have developed a reputation for strength, innovation, liquidity and transparency among market participants. We intend to capitalize on our strong brand recognition as we expand our business domestically and internationally.

### **Growth Strategies**

We believe that there are several global trends that are re-shaping the marketplace and driving volume growth in exchange traded derivatives. Globalization, increasingly sophisticated market participants,

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deregulation, advances in technology and market consolidation among participants offer significant opportunities for expanding derivatives markets, and derivatives exchanges generally. For more information, please see the section of this prospectus entitled “Industry—Trends in the Industry.” We believe that we are uniquely positioned to capitalize upon each of these trends and to leverage our competitive strengths in order to execute our growth strategies.

### *Expand Customer Access and Product Distribution*

We intend to continue to expand our access policies and increase our product distribution in markets we deem strategically important. We expect to achieve this by continuing to establish high speed electronic access points to our exchange and seek registrations to offer direct connections to market participants in geographic locations such as Europe and Asia, which we believe represent meaningful opportunities to expand our customer base. We have already established high-speed electronic access points in Chicago, New York, London, Paris, Amsterdam and Gibraltar. In addition, we have plans to establish additional points of presence in Asia. We believe that additional high-speed access points as well as upgrades to existing access points will help us to continue to exploit the speed and reliability of our technologically advanced trading network in locations where customers and potential customers are currently disadvantaged by slower access. One example of an international customer group that demands higher speed electronic access is the Asian market for hedging U.S. dollar denominated interest rate risk.

Along with expanding access to our exchange, we also intend to increase our product distribution in markets that we believe have demonstrated a demand for sophisticated risk management techniques. We believe that Asia, in particular, due to its large holdings of U.S. Treasury debt and other U.S. dollar-denominated debt, represents a significant potential market for our existing, market-leading U.S. dollar-denominated interest rate complex of futures and options on futures.

### *Develop New Products*

We intend to continue to develop new products and modify existing products to address the changing needs of our marketplace, to meet demand for increasingly sophisticated risk management techniques and to leverage existing volume and liquidity in our traded futures and options on futures contracts. For example, in 2003, we introduced options on federal funds futures contracts and, in 2004, we created with our partners at Dow Jones & Company a Dow Jones-CBOT Treasury Index that are both extensions of our market leading U.S. dollar-denominated interest rate complex of futures and options on futures. We expect to continue to create products in our five product categories of interest rate products, agricultural products, stock market indices, metals and energy products.

Additionally, we intend to leverage our competitive strength in commodity products to develop new products with deliverables related to or derived from commodities underlying currently traded futures and options on futures contracts. For example, in March 2005, we introduced the corn-based CBOT Denatured Fuel Ethanol futures contract, which is a natural extension of our successful grain futures contracts. In response to the growing importance of certain geographic regions, we are planning to introduce new products designed for geographic markets not optimally served by our existing product line. For example, in order to capitalize on the increasing importance of the South American soybean market and to meet the demands of global market participants who require a product that more accurately represents the risk associated with production, we recently announced our intention to launch a South America Soybean futures contract. This new South American Soybean futures contract will be physically settled and delivered in Brazil, but will closely resemble our North America Soybeans futures contracts in most other material aspects. In an effort to leverage our brand and technology platform, we also intend to continue to look for opportunities globally to provide markets for futures and options on futures contracts on commodities that do not have North American counterparts, but are important to other international regions.

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### *Provide New Service Offerings*

We believe that there are significant opportunities to broaden our service offerings to develop new revenue sources that are not transaction-driven. For example, in response to the increasing centralization of trading occurring in many markets, we intend to collaboratively offer for trading on e-cbot products currently traded at other exchanges. As an example, in December 2004, we began to host for trading on e-cbot the agricultural futures and options products of the Winnipeg Commodity Exchange, the Kansas City Board of Trade and the Minneapolis Grain Exchange. We intend to continue to identify and pursue other similar opportunities, both domestically and internationally.

An important revenue source for us is our market data products and information offerings. We intend to further develop our market data offerings by integrating proprietary information generated by our exchange into new market data products designed to meet the needs of a greater number of customers. Sophisticated quantitative approaches to risk management as well as customer time sensitivity has created new needs, uses and demands for trading related data and analytics. We intend to create new value-added services to complement our market data products, including databases, analytical tools and other services to assist end-users. We also intend to expand our market data distribution by expanding into alternative markets offered by other exchanges. For example, we recently became the sole distributor over our Quote Vendor Network of electronic trading and open-auction market data from the Minneapolis Grain Exchange, the Kansas City Board of Trade and the Winnipeg Commodity Exchange, as a result of our strategic partnerships with such exchanges. We expect there will be similar opportunities with other global exchanges and intend to proactively pursue such relationships.

### *Pursue Selective Acquisitions and Partnerships*

To more effectively address the risk management needs of market participants and growing markets in geographically distant regions, we plan to pursue acquisitions and/or enter into strategic partnerships or other alliances both domestically and internationally that will allow us to expand our current business by providing new product offerings, entering new markets and enhancing our technology. We currently have memoranda of understanding with several key global markets in order to meet increased demand for our products, including the Taiwan Futures Exchange, Dalian Commodity Exchange, Tokyo International Financial Futures Exchange, Sydney Futures Exchange, Tokyo Grain Exchange and Shanghai Futures Exchange. We believe that these and future strategic global alliances will expand our trading platform and result in increased product liquidity. Future acquisitions or strategic partnerships may occur domestically or internationally and may include other exchanges, technology companies or other companies that will help us achieve our objectives.

### *Capitalize on Asset Class Convergence*

We believe that the rapid and continued growth in exchange-traded derivative contracts has been driven in part by the elimination of counterparty risk offered by exchanges such as ours. We intend to provide derivatives market participants with greater access to the cash and over-the-counter (OTC) markets related to our core products, allowing market participants to access multiple liquidity pools while providing the benefits of credit intermediation. We believe that OTC markets provide a significant opportunity for us to migrate existing OTC liquidity to our exchange platform as well as align our leading futures product markets with key cash and OTC marketplaces. We currently facilitate the convergence of certain of our core products with cash markets by offering exchange for physicals (EFP), exchange for swaps (EFS), exchange for risk (EFR) and wholesale trading in select products.

## **Trading Platforms**

We offer market participants side-by-side trading of our products across both electronic trading and open-auction platforms. We were the first exchange to provide side-by-side trading on our electronic trading and open-

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auction platforms, effectively creating one marketplace with multiple access points. We believe that market participants demand the flexibility of having access to both electronic trading and open-auction platforms, particularly when they have sophisticated or large orders or during times of extreme volatility when open-auction trading can be the preferred method of execution. We intend to continue to maintain and develop our electronic and open-auction trading platforms to meet the evolving needs of market participants.

### *Electronic Trading Platform*

We offer our members and certain non-members who have permission from a CBOT clearing member the ability to execute transactions in most of our products on our electronic trading platform, e-cbot. Generally, trading on our electronic trading platform takes place by submitting an order through a trading application (front-end software) into our electronic trading platform's central order book. Having received the orders, the electronic trading platform's trading host stores all orders in a central order book and performs order matching with corresponding orders (this is an electronic representation of the marketplace) where the criteria for determining order priority is dependent on the contract being traded. An order placed on our electronic trading platform may be revised or withdrawn at any time during a trading session prior to its execution. After a trade has been executed on our electronic trading platform, confirmation of execution is sent to the trading application. In addition, trade details are also sent from the trading host to the CME/CBOT Common Clearing Link.

The CBOT has made its products available for electronic trading since 1992, initially, on the Globex system, and, beginning in 1994, on Project A, which was operated through the electronic trading division of Ceres until its decommissioning in August 2000. In August 2000, Project A was replaced by the a/c/e system, which was the product of an alliance between the CBOT and certain affiliates and Deutsche Börse AG, the Swiss Stock Exchange and their jointly owned subsidiaries, Eurex Zurich AG and Eurex Frankfurt AG. In January 2004, we replaced the a/c/e system software with the LIFFE CONNECT® system software. We also understand that the LIFFE CONNECT® system software has been selected to support the electronic marketplaces of the Tokyo International Financial Futures Exchange, Nasdaq LIFFE Markets and Euronext.liffe to trade a wide range of fixed income and equity derivatives products.

We believe that e-cbot is the world's most widely accessible electronic trading platform for futures and options on futures contracts, taking markets for our products directly to traders at 239 locations in 16 countries worldwide as of March 31, 2005. In addition to its accessibility and diversity of product offerings, with over 250 products currently listed, we believe that e-cbot offers the benefits of reliability, high-speed transaction executions and the scalability to permit it to handle high trading volumes. Among other benefits, e-cbot currently provides its users the following features:

- support for complex trading strategies, recognizing 36 types of strategies, with the opportunity to construct each strategy with up to 32 legs;
- the calculation of "implied" pricing, which provides an instant price for complex strategy trades;
- protections designed to ensure that traders are quoted the best price and that there is no logging risk; that is, all the parts of a strategy will be executed or none at all will be executed;
- multiple trade matching alternatives, including price/time priority and pro-rata algorithms; and
- dynamic price limits, which move automatically with the market, reducing the potential for mis-trades that periodically affect other markets.

We believe that e-cbot has a widely accepted application programming interface that makes it easy and economical for independent software vendors and member developers to build front-ends for users. At least 18 independent software vendors have built front-end trading applications specific to the requirements of brokers, market makers and proprietary traders and 71 member firm proprietary front-end applications have been developed as of March 31, 2005.

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In order to facilitate connectivity to e-cbot, there are now six points of presence (POPs) that route orders to the host. These POPs are located in or near major financial centers, including Chicago, New York, London, Paris, Amsterdam and Gibraltar. This arrangement offers flexibility and choice of connections, including direct access through our electronic trading system's network, access through a service provider (SP) or access through a member's own network.

We currently rely on the LIFFE CONNECT<sup>®</sup> system software to power e-cbot pursuant to a license agreement with LIFFE that provides us a license to use the LIFFE CONNECT<sup>®</sup> system software for a period of five years, commencing November 24, 2003.

### *Open-Auction Platform*

We also offer our members the ability to execute transactions in our products on our open-auction platform. Our open-auction platform provides markets for our products by facilitating the public auction of orders in trading pits—a centralized meeting place for traders and floor brokers to trade our products. Orders by market participants not physically located on the trading floor are communicated to floor brokers either telephonically or, increasingly, via our electronic order transmission systems. The trading floors, which cover about 115,150 square feet, have booths surrounding the trading pits from which clearing member firm personnel can communicate with customers regarding current market activity and prices and receive orders either electronically or by telephone. In addition, our trading floors display current market information and news on wallboards hung above the trading pits.

We believe that many market participants find the open-auction platform to be an efficient mechanism for price discovery. The open-auction platform leverages our members' market-making expertise by utilizing hundreds of participants to facilitate liquidity and to provide floor brokers with a mechanism to manage execution risk for customers. We believe that the open-auction system is regarded as having a long-standing history as an environment of integrity, stability and reliability.

We have developed and implemented technology to automate many aspects of the open-auction trading process to increase operational efficiencies, improve risk management, introduce near real-time order matching and, most significantly, better position us for growth as market participants demand more sophisticated means to manage risk. Our open-auction efforts have focused on the following trading applications:

- *Order Transmission Systems.* Our Order Direct application protocol interface enables our members to transmit orders electronically to and from the open-auction trading pits and any other firm or broker and provides an entry point for Internet-based orders from customers and branch offices. This application has resulted in increased order and confirmation speed, reduced transaction costs, decreased risk of error, improved customer account tracking and bookkeeping and faster clearing reconciliation. eOpenoutcry.com is our web-enabled, browser-based software system that allows trade order entry, execution and confirmation display via the Internet, enhancing member access to the trading floor while reducing transaction costs.
- *Trade Execution Systems.* Our customers may select one of two trade execution systems for executing transactions in our open-auction trading markets. COMET is our booth-based order entry device that fulfills the need for fast and efficient electronic order delivery to the trading floor while preserving the firm's choice of delivery method to the broker. In keeping with the firm's preference, COMET orders may be "flashed" by hand, delivered by wireless headset or delivered electronically to the broker for execution. COMET then enables the trade data to be electronically routed to the firm's bookkeeping system and to the clearing location on a real-time basis. Electronic Clerks are our order receipt and deck management devices for brokers. Using a hard-wired or wireless Electronic Clerk, unit brokers may receive orders from multiple member firms. Orders are automatically organized by price and order type for ease and speed of execution and trade confirmations are automatically returned to the originator.

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- *Floor Operations Technology.* Floor operations technology consists of the pricing and quotation network as well as the data network. The pricing and quotation network collects and disseminates in real-time all CBOT pricing data. The internal data network connects futures commission merchants with the floor and one another for all CBOT pricing data. The pricing quotation network comprises price reporters who monitor the price fluctuation in each of the pits and use an electronic data network to communicate this information. As trades are executed, the reporters enter the price data into the pricing network. The price network transmits the data to the wall board display system, the historical data library and the data services network for re-transmittal through information providers, such as Bloomberg. The current data network is a traditional wired network. Substantially all futures commission merchant offices have the capability to access the network in order to communicate with other offices and the floor. Most futures commission merchants have external data connections as well as access via the Internet.

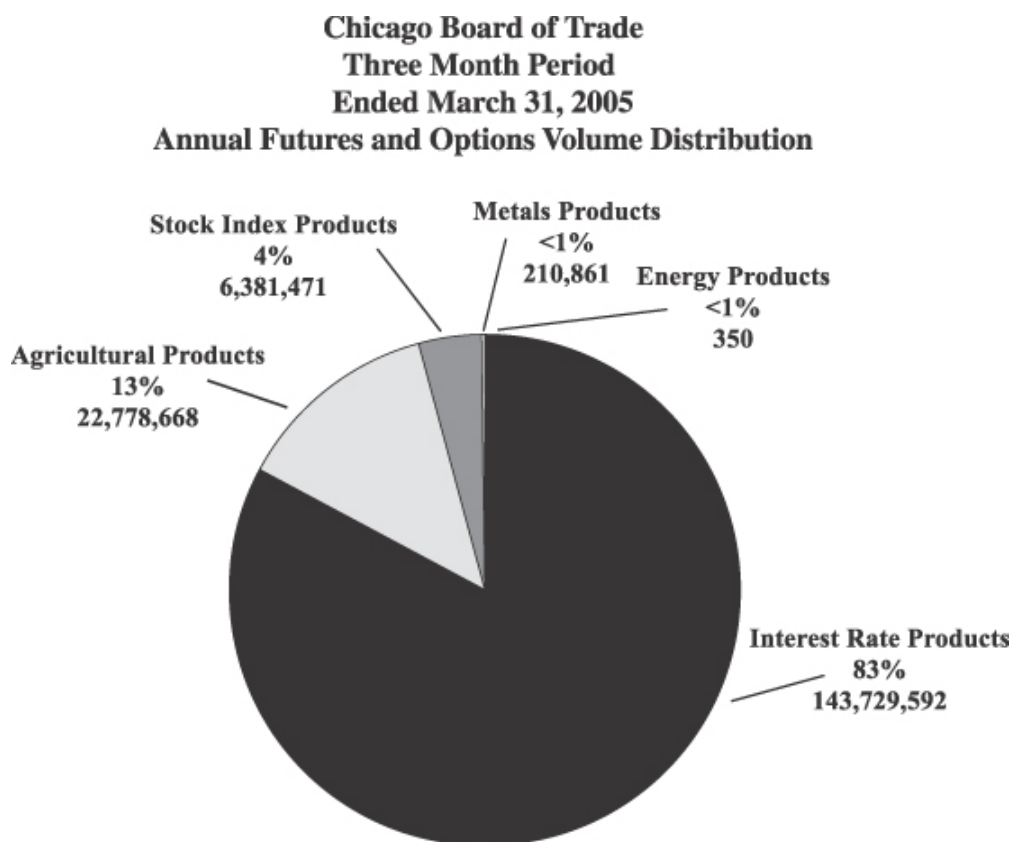
## **Products**

We believe that the range and diversity of the products that may be traded on our exchange contribute significantly to our success. We offer markets in futures and options on futures contracts in four product categories: interest rate products, agricultural products, stock market indices and metals.

In addition, in March 2005 we launched our corn-based CBOT Denatured Fuel Ethanol futures contract as the first product in our energy category of products. We have a business development division to support market participants and foster the trading and development of current and future products. Our business development staff meets regularly with market users, members and clearing members to determine whether our current products, facilities and services meet the participants' needs and whether modifications or enhancements are necessary. Our business development staff also develops new product ideas in consultation with market users and other financial institutions. For example, in 2003 we launched mini-sized Dow<sup>SM</sup> futures-options, the first all-electronic options products, in response to a perceived market need.

The following chart depicts the distribution of trading volumes across our five major product categories for the three months ended March 31, 2005:

- interest rate products;
- agricultural products;
- stock index products;
- metals products; and
- energy products.



Source: CBOT records

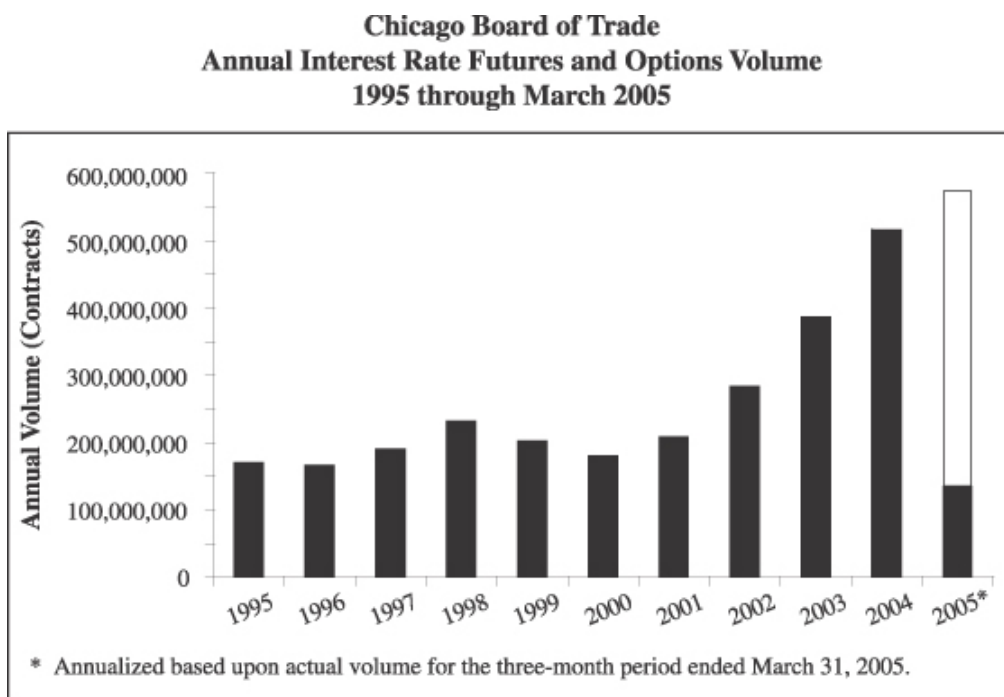
*Interest Rate Products*

Eighty-three percent of all of the contracts traded at the CBOT during the three months ended March 31, 2005 were either financial futures or options on financial futures contracts. Our interest rate product line includes our thirty-year U.S. Treasury bond futures and options on futures, ten-year, five-year and two-year U.S. Treasury note futures and options on futures, Fed Funds futures and options on futures and interest rate swap futures. In addition, in April 2004, we began to offer markets for contracts on German debt instruments, including Bund, Bobl and Schatz futures.

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The overall volume of our interest rate products for the three months ended March 31, 2005 was up 34% compared to the same period of 2004. Volatility in the underlying cash markets for U.S. Treasury securities has increased in recent years, which we believe has led to increased trading volume relating to contracts on U.S. Treasury securities traded at the CBOT. In May 2005, representatives of the U.S. Treasury Department indicated that they would consider issuing again thirty-year U.S. Treasury bonds. If this were to occur, we may experience further increased trading volume related to contracts on U.S. Treasury securities traded at the CBOT.

Volume in our interest rate products continues to constitute a significant part of our business. The following chart indicates the annual trading volume of interest rate futures and options on the CBOT since 1994.



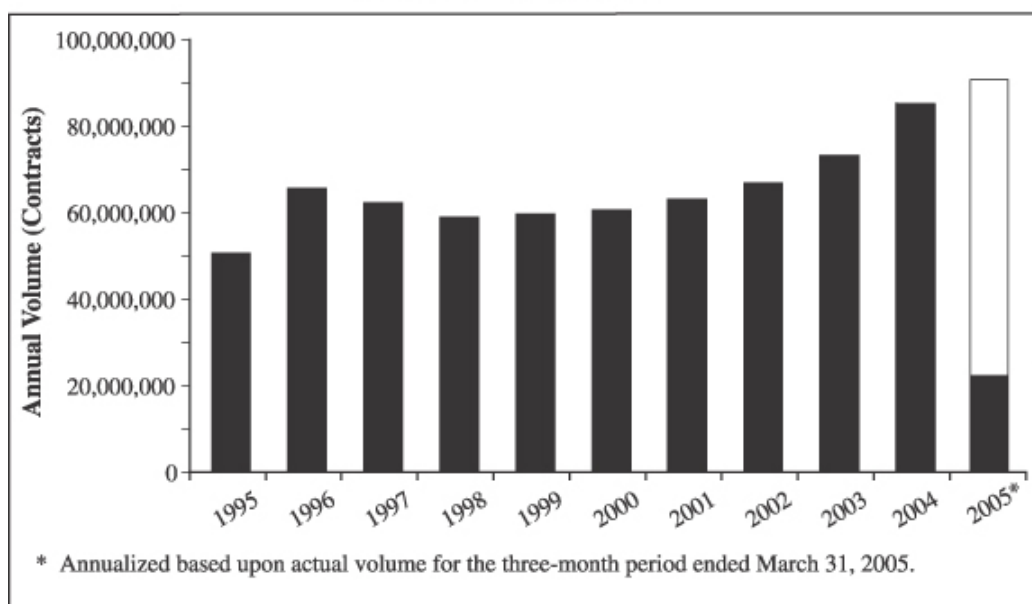
Source: CBOT records

*Agricultural Products*

Agricultural products are the core product area from which we started. We have maintained a strong franchise in our agricultural products, including contracts based on soybeans, soybean oil and meal, corn, wheat, oats, rough rice and other agricultural commodities. Our market users include agricultural producers, grain elevators, food processors and retail customers. Our agricultural products represented about 13% of all contracts traded at the CBOT in the three months ended March 31, 2005. Our trading volumes in these products since 1994 are illustrated in the following chart.



**Chicago Board of Trade  
Annual Agricultural Futures and Options Volume  
1995 through March 2005**



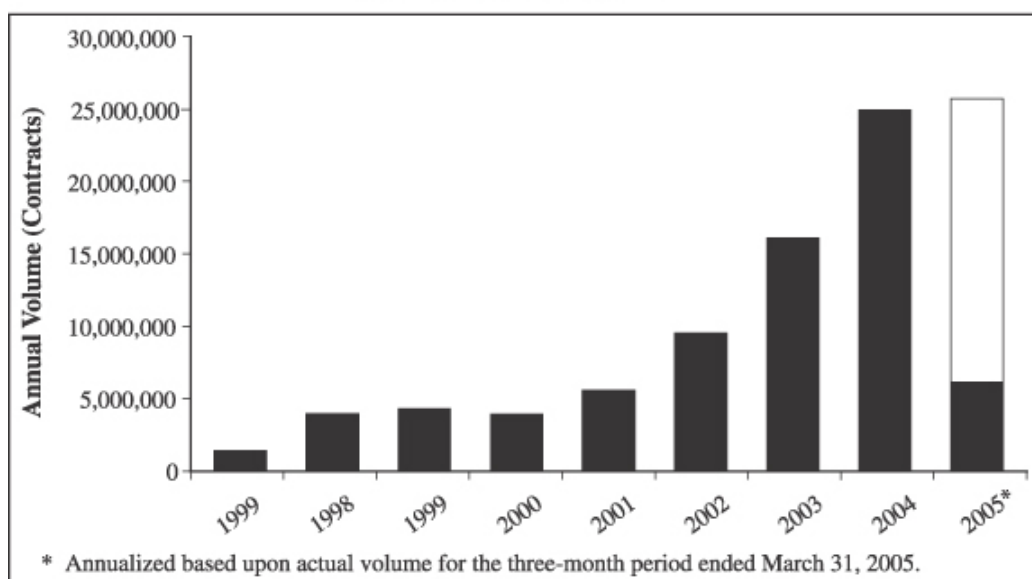
Source: CBOT records

*Stock Market Index Products*

Futures and options on futures contracts on stock market indices are intended to allow traders and investors the opportunity to invest in the entire market, in selected portions of the market or in the relative performances of the various market sectors relative to one another and relative to the entire market. Market users of these products include public and private pension funds, investment companies, mutual funds, insurance companies and other financial services companies that benchmark their investment performance to different segments of the equity markets. We currently offer futures and options on futures contracts on the Dow Jones Industrial Average<sup>SM</sup>. In addition, we also offer mini-sized futures and options contracts on the Dow Jones Industrial Average<sup>SM</sup>.

We are able to offer contracts on the Dow Jones Industrial Average<sup>SM</sup> as a result of a licensing arrangement we entered into with Dow Jones & Company, Inc. in 1997, which is currently scheduled to terminate in 2007. This arrangement provides us a non-transferable and exclusive worldwide license to use such indices and various other indices published by Dow Jones, including the Dow Jones Transportation Average<sup>SM</sup>, the Dow Jones Global Indexes<sup>SM</sup>, the Dow Jones Utilities Average<sup>SM</sup>, the Dow Jones Composite Average<sup>SM</sup>, the Dow Jones SmallCap Index<sup>SM</sup>, the Dow Jones MidCap Index<sup>SM</sup>, the Dow Jones LargeCap Index<sup>SM</sup> and the Dow Jones-AIG Commodity Index<sup>SM</sup>, as the basis for standardized exchange traded futures and options on futures contracts. As depicted in the following chart, our equity index product trading volumes have generally increased since the introduction of the Dow Jones indices in late 1997.

**Chicago Board of Trade  
Annual Stock Index Futures and Options Volume  
1997 through March 2005**



Source: CBOT records

*Metals Products*

For many investors, buying and storing metals in the physical form such as coins, bullions or bars is not a practical choice as an investment. Practical alternatives to purchasing metals in the physical form include some form of stock ownership or the purchase of futures. We currently offer mini-size gold and silver futures contracts. Additionally, in October 2004, we began to offer full-size contracts on gold and silver futures on our electronic platform.

*Energy Products*

In March 2005, we launched our corn-based CBOT Denatured Fuel Ethanol futures contract as the first product in our energy category of products.

**Clearing Services**

We provide a full range of clearing services for every contract traded through our exchange. In addition to clearing services, the CME/CBOT Common Clearing Link allows us to provide processing for all clearing functions, including post-execution trade processing, position management, collateral management and settlement. A single clearing guarantee fund covers both CBOT and CME products, with the combined assets maintained by the CME clearing house.

Prior to the establishment of the CME/CBOT Common Clearing Link in January 2004, our members cleared transactions through another third party clearing services provider, Board of Trade Clearing Corporation. We terminated our arrangements with this provider in order to provide our clearing members the benefits of the CME/CBOT Common Clearing Link. These benefits include:

- all position reporting and open interest calculation for the CBOT and CME are done only once and in the same, consistent manner;

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- firms do not have to incur the expenses associated with moving collateral between two clearing houses, eliminating the need for costly operational support of a cross-margin arrangement between the CBOT and CME;
- reduced contributions by firms to risk capital pools or guarantee funds;
- reductions in direct clearing-related fees (transaction fees and ancillary fees);
- operational efficiencies created by firms being able to combine clearing operations for two exchanges into a single back office; and
- simplified business practices (i.e., a single set of systems interfaces, including formats for data files, trade messages and reports and a standardized online interface).

Pursuant to our clearing services agreement with CME, which expires on January 10, 2009, we must pay clearing charges based on the volume of trades made on our electronic trading and open-auction platforms that are cleared through the CME/CBOT Common Clearing Link.

### **Market Data**

Our markets generate valuable information regarding the prices of our products and the trading activity in those markets. We sell our market data, which includes bids, offers, trades and trade size, to vendors who redistribute the data to persons or entities that use our markets or that monitor general economic conditions. Such persons and entities include financial information providers, futures commission merchants, banks, broker-dealers, public and private pension funds, investment companies, mutual funds, insurance companies, hedge funds, commodity pools, individual investors and other financial services companies or organizations. As of December 31, 2004, our market data was displayed on about 142,000 screens worldwide. Revenue from market data represented about 16% of our total revenue in the first quarter of 2005.

We believe that the market data supplied by the CBOT enhances trading activity in our products and trading activity in related cash and derivatives markets. The dissemination of real-time data generates revenue and supports our customer bases with timely market information. In general, the price information is sent via dedicated networks to over 131 worldwide quote vendors and subvendors. These firms consolidate our market data and information with data from other exchanges and third party data and news services and the firms resell the consolidated data and information to their subscribers. These quote vendors distribute our market data through dedicated networks, the Internet and wireless handheld devices.

We intend to further develop our market data offerings by integrating proprietary information generated by our exchange into new market data products designed to meet the needs of a greater number of customers. Sophisticated quantitative approaches to risk management as well as customer time sensitivity have created new needs, uses and demands for trading related data and analytics. We intend to create new value-added services to complement our market data products, including databases, analytical tools and other services to assist end-users. In 2004, we introduced a new historical pricing service called DataExchange, which enabled us to capture greater value from the historical pricing data of our markets. This is in addition to the new quote service, CBOT Advantage, that we launched in 2003 to provide the marketplace with a web-based, real-time quote and charting tool for our products.

### **Building Services**

Our building services division operates our commercial real estate assets. In total, we own and manage three buildings, with over 1.5 million square feet of commercial space in the aggregate, in the central business district of the City of Chicago. As of December 31, 2004, the buildings were about 82% occupied, with about 34% of the total space used by the CBOT itself.

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Tenants pay market rates for rent. The majority of tenant leases have terms of three to five years, with large tenants having leases for up to fifteen years. As of December 31, 2004, the largest tenant, other than the CBOT itself, leased 3% of the rentable area and the next five largest tenants leased about 5% of our commercial space. We manage both the real estate and the general services relating to such real estate such as cleaning, power and telephone services. Building services generated about 6% of our total revenue in 2004.

We have spent considerable resources so that all three buildings have advanced electrical, mechanical and telecommunication infrastructure and services. The demographics of the tenants of our commercial space have begun to widen beyond traditional brokerage/trading service firms to include other financial services firms, which we believe is due to the location and desirable electrical, telecommunications and mechanical infrastructure of our buildings.

We are currently planning an \$18.5 million, two-year renovation that will include cleaning and renovating the building's limestone facade, elevator modernization, lobby renovation and other infrastructure improvements. In addition, we plan to update the lighting in the lobby. Our objective is to make the 141 W. Jackson building more appealing for office tenants. On June 23, 2004, a proposal was approved by the Chicago City Council redesignating the property-tax classification for our landmark building at 141 W. Jackson in Chicago as "Class L" in order to help us renovate it. The Class L classification is expected to lower our property taxes by about \$17 million over 12 years, beginning in 2006. The reduction in property-tax assessments associated with the Class L designation is available to owners renovating landmark buildings. The north facade and lobby of the 141 W. Jackson building have been city landmarks since 1977, but a separate ordinance extended a protected status to all four facades. We anticipate the cost of the renovation will be capitalized.

### **Strategic Acquisitions, Partnerships and Other Alliances**

Due to increasing competitive pressures in the derivatives trading industry, we review our competitive position on an ongoing basis and from time to time consider, and engage in discussions with other parties regarding, various strategic acquisitions, partnerships, divestitures and other arrangements and alliances in order to continue to compete effectively, improve our financial results, increase our business and allocate our resources efficiently. For example, in April 2003, we entered into an agreement with the CME to establish the CME/CBOT Common Clearing Link, pursuant to which the CME provides clearing and related services to the CBOT. In addition, in December 2002, the CBOT and eSpeed, Inc. entered into an arrangement that grants eSpeed a license to distribute CBOT products on its multiple buyer/multiple seller real-time electronic marketplaces. We currently have memoranda of understanding with several key global markets in order to meet increased demand for our products, including the Taiwan Futures Exchange, Dalian Commodity Exchange, Tokyo International Financial Futures Exchange, Sydney Futures Exchange, Tokyo Grain Exchange and Shanghai Futures Exchange. These MOUs generally provide for the exchange of information about listings of new products, changes to existing contract specifications and trading methods. Further, we have entered into agreements with the Minneapolis Grain Exchange, the Kansas City Board of Trade and the Winnipeg Commodity Exchange to host them on our electronic trading platform beginning in the fourth quarter of 2004 and to act as the three exchanges' sole distributor of market data. It is important for us to form strategic acquisitions, partnerships and other alliances to bring together the necessary expertise and resources to address competitive pressures and meet new market demands.

### **Other Business Relationships and Subsidiaries**

*Electronic Chicago Board of Trade, Inc.* eCBOT was formed in 2000 as a wholly owned subsidiary of the CBOT in anticipation of the expected reorganization of the CBOT's electronic trading business in connection with the restructuring. In September 2000, the CBOT assigned its general partnership interest in Ceres to eCBOT. Following termination of the CBOT's arrangements with the Eurex Group in December 2003, Ceres was dissolved as described in greater detail elsewhere in this document.

*OneChicago, LLC.* The CBOT is an approximately 9% interest holder in OneChicago, LLC, a joint venture formed by CBOE and the CME. OneChicago is an electronic exchange that makes available for trading single-

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stock futures and narrow-based indices. From its launch on November 8, 2002, OneChicago traded on twenty-one single-stock futures, and has expanded to over one hundred single-stock futures and ETF futures on diamonds. As a result of CBOT's participation in the joint-venture, CBOT members are automatically members of OneChicago and can trade through existing memberships and accounts.

*Taiwan Exchange.* On August 25, 2003, we announced that we had entered into a memorandum of understanding with the Taiwan Futures Exchange to pursue cooperative and potential joint business initiatives between the two exchanges. Under the terms of the agreement, the two exchanges will share information on market and product development and potentially work toward developing markets for new derivative products.

*Dalian Exchange.* On November 17, 2003, we announced that we had entered into a memorandum of understanding with the Dalian Commodity Exchange in Dalian, China in order to pursue potential joint business initiatives. The agreement calls for the sharing of information on market and product development between the two exchanges and for the two exchanges to potentially work towards developing markets for new derivative products.

*Tokyo International Financial Futures Exchange.* On March 10, 2004, we announced that we had entered into a memorandum of understanding with the Tokyo International Financial Futures Exchange in order to exchange information such as the listing of new products, changes in contract specifications and trading methods, and to discuss cooperation on new product research.

*Tokyo Grain Exchange.* On March 18, 2004, we announced that we had entered into a memorandum of understanding with the Tokyo Grain Exchange in order to share information about listings of new products, changes to existing contract specifications and trading methods. The agreement also calls for the two exchanges to begin jointly developing new products and cooperating on educational and marketing programs.

*Sydney Futures Exchange.* On October 13, 2004, we announced that we had entered into a memorandum of understanding with the Sydney Futures Exchange in order to cooperate on joint product development and the distribution of each exchange's products.

*Shanghai Futures Exchange.* On May 9, 2005, we announced that we had entered into a memorandum of understanding with the Shanghai Futures Exchange to pursue cooperative programs and potential joint business products.

### **Competition**

According to publicly available data, we are currently the third largest derivatives exchange in the world based on contract volume for futures and options on futures contracts for the year ended December 31, 2004. The top 15 derivatives exchanges in order of volume of futures and options on futures contracts for the year ended December 31, 2004 based on publicly available data are:

- CME;
- Eurex, which is a joint venture of Deutsche Börse and the Swiss Exchange;
- CBOT;
- Euronext.liffe;
- Mexican Derivatives Exchanges;
- Bolsa de Mercadorias & Futuros;
- New York Mercantile Exchange;
- Dalian Commodity Exchange;
- Tokyo Commodity Exchange;
- London Metal Exchange;

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- National Stock Exchange of India;
- Korea Futures Exchange;
- Taiwan Futures Exchange;
- Sydney Futures Exchange; and
- Tel-Aviv Stock Exchange.

Based on this data, in the United States, the top four derivatives exchanges are:

- CME;
- CBOT;
- New York Mercantile Exchange; and
- New York Board of Trade.

We face a variety of competitors and competing marketplaces and products. We compete by offering market participants efficient, cost-effective and liquid marketplaces for trade execution through both electronic trading and traditional open-auction platforms, broadly disseminated and transparent market and quotation data, access to market making, superior product design and innovative technology. Additionally, we are continually enhancing our products and providing additional efficiencies to our customers. We are committed to improving the technology, services, market integrity and liquidity that will continue to make us an industry leader in volume of trades executed.

In addition to competition from derivatives exchanges that offer comparable derivative products, we also face competition from other exchanges, from electronic trading systems, from consortia of end users and futures commission merchants and from technology firms. Other derivatives exchanges have trading systems and financial market expertise that may lead them to consider listing copies of our products. For information concerning legislative changes that may make it easier for potential competitors to enter our markets, see the section of this prospectus entitled “—Regulation—Changes in Existing Laws and Rules.”

Electronic trading firms that currently specialize in the trading of equity securities have electronic trade execution and routing systems that could be used to trade products that compete with our products. In an industry where all derivatives are traded electronically, the concept of an exchange, including the services we provide and our sources of revenue, may change swiftly and substantially. Increased development of the electronic trading markets could substantially increase competition for some or all of the products and services we currently provide. We believe, however, that the side-by-side trading of our products across both electronic trading and open-auction platforms provides overall market liquidity and neutrality that may not be available from firms that offer their products solely on an electronic trading platform. For more information, see the section of this prospectus entitled “Risk Factors—Risks Relating to Our Business—Intense Competition Could Materially Adversely Affect Our Market Share and Financial Performance.”

Consortia owned by member firms and large market participants also may become our competitors, particularly with respect to our Treasury futures and options contracts. In addition, technology companies, market data and information vendors, and front end software vendors also represent potential competitors because, as purveyors of market data, these firms typically have substantial distribution capabilities. As technology firms, they also have access to trading engines that can be connected to their data and information networks. Additionally, technology and software firms that develop trading systems, hardware and networks but who are otherwise outside of the financial services industry may be attracted to enter our markets.

## **Intellectual Property**

We regard our brand name and logos and substantial portions of our marketing elements, products, market data, software and technology as proprietary, and we attempt to protect these elements by relying on trademark, service mark, copyright and trade secret laws, contracts, restrictions on disclosure and other methods. For example, with respect to trademarks, we currently have registered marks in 16 countries.

We are undertaking a review of our intellectual property to identify property and methods of doing business which should be protected, as well as the extent of current protection for that property and the availability of additional protection. We believe that our various trade and service marks have been registered where needed. Recent legal developments allowing patent protection for methods of doing business hold the possibility of additional protection, which we are examining.

## **Marketing and Advertising**

Our marketing department targets both institutional and retail customers. Our marketing programs are designed to educate market participants, including highly sophisticated traders, portfolio managers, corporate treasurers and other market professionals, as well as retail end-users, about innovative uses of our products, such as new hedging and risk management strategies. We also seek to educate these users about changes in product design, margin requirements and new clearing services. Our marketing typically involves the development of personal relationships with market participants who actively use our markets. We participate in a number of domestic and international trade shows and seminars regarding futures and options and other marketing events designed to inform market participants about our products. Through these relationships and programs, we attempt to determine the needs of our market participants and we use this information in our product development and product maintenance efforts.

Our advertising strategy is based on both targeted direct contact and cooperative venture advertising techniques. We utilize print and electronic advertising extensively. We also support CBOT product-specific advertising.

## **Employees**

As of March 31, 2005, we had 716 full-time employees and 22 part-time employees. These numbers do not include 68 full-time employees and 22 part-time employees of C-B-T Corporation, our subsidiary engaged in managing our properties, which operates the CBOT building located at 141 West Jackson Boulevard.

We consider our relations with our employees to be good. Fifty-five of the 90 C-B-T Corporation employees are represented by one of the following unions:

- Chicago & North East Illinois District Council of Carpenters;
- United Brotherhood of Carpenters & Joiners of America;
- International Union of Operating Engineers Local 399, AFL-CIO; and
- Local 1, Service Employees International Union, SEIU, AFL-CIO.

## **Facilities**

Our principal executive offices are located at 141 West Jackson Boulevard, Chicago, Illinois 60604. Our telephone number is (312) 435-3500.

We own the three buildings, located at the property at 141 West Jackson Boulevard, which consist of a total of approximately 1,523,077 square feet. We occupy approximately 536,549 square feet of office, trading floor

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and support space. We lease the remaining space in this building to third parties. The trading area has state-of-the-art wallboard price display systems, order routing and communications systems.

In addition, we lease 1,191 square feet of office space at 1455 Pennsylvania N.W. in Washington, D.C. This space houses our government relations operations. The current lease on the Washington office space expired on January 31, 2001 and is currently being renewed on a month-to-month basis.

We also lease approximately 300 square feet of space at 55 Broadway in New York from LIFFE US. The New York office was established to better serve market participants located in or near New York. The current lease expired on March 31, 2005 and automatically renews on a quarterly basis thereafter until terminated by one of the parties.

We lease 1,880 square feet of office space at 1 George Yard in London, England, which is used by our European marketing staff. The current lease on the London office expires in December 2013.

We believe that our facilities are adequate for our current operations and that additional space can be obtained if needed.

## **Regulation**

### *Regulation of the U.S. Futures Exchange Industry*

Our operations are subject to extensive regulation by the CFTC under the Commodity Exchange Act. The Commodity Exchange Act generally requires that futures trading in commodities be conducted on a commodity exchange designated as a contract market by the CFTC. That act establishes non-financial criteria for an exchange to be designated to list futures and options contracts. Designation as a contract market for the trading of a specified futures contract is non-exclusive. This means that the CFTC may designate additional exchanges as contract markets for trading the same or similar contracts.

We are a self-regulatory organization that is subject to the oversight of the CFTC. In order to guard against default risk with respect to contracts traded on the CBOT, we have instituted detailed risk management policies and procedures. To manage the risk of financial non-performance, we have established minimum capital requirements for all futures commission merchant member firms. In addition we operate and maintain systems to:

- ensure that futures commission merchant members maintain capital in excess of the risk based capital requirement adopted by the CME;
- require that all clearing futures commission merchant member firms electronically file a financial statement each month and that all other futures commission merchant members, electronically file quarterly financial statements. Firms are placed on additional reporting, i.e., daily, weekly or monthly reporting, when necessary;
- analyze futures commission merchant member firms' financial statements with a state-of-the-art computer system designed to immediately detect financial violations and unfavorable financial trends;
- require that all futures commission merchant member firms collect initial and variation margin from their customers;
- on a daily basis, collect large trader information to determine those firms that may have increased financial exposure and, whenever necessary, contact firms to ensure financial compliance;
- during volatile market conditions, simulate the effect of market moves on large trader positions in order to identify those firms that have increased risk exposure; and



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- exercise broad disciplinary authority over member firms, including the ability to issue fines in the case of serious rule violations, and in the case of a financially distressed firm, we may take various emergency actions to protect customers, other member firms and the CBOT.

We also have surveillance and compliance operations and procedures to monitor and enforce compliance with rules pertaining to the trading, position sizes, delivery obligations and financial condition of members.

### *Changes in Existing Laws and Rules*

Additional legislation or regulation, or changes in existing laws and rules or their interpretation, may directly affect our mode of operation and our profitability. In 2003, Congress adopted amendments to the Commodity Exchange Act to reduce the cost and burdens of listing new contracts for trading. The CFTC has adopted rules to implement those changes. Other amendments to the Commodity Exchange Act have been adopted by Congress that might be less favorable to our business. The regulations under which we have operated since 1974 have been changed in a manner that will permit unregulated competitors and competitors in other regulated industries to attempt to trade our products in their own trading facilities without the same regulatory costs we bear.

The Commodity Exchange Act generally requires all futures contracts to be executed on an exchange that has been approved by the CFTC. For many years, the exchange trading requirement was modified by CFTC regulations to permit privately negotiated swap contracts to be transacted in the over-the-counter market. The CFTC exemption, under which the over-the-counter derivative market operated, precluded the over-the-counter market from using exchange-like electronic transaction systems and clearing unless specific permission, including the imposition of specific conditions, was granted by the CFTC. These limitations on the exemptions granted to the over-the-counter market were called into question by a November 1999 report of the President's Working Group on Financial Markets, which is made up of the Treasury Secretary, the Chairmen of the SEC and the CFTC and the Board of Governors of the Federal Reserve System.

The working group advocated a complete exemption from the Commodity Exchange Act for some principal-to-principal derivative exchanges that provide electronic trade execution services comparable to those performed by us. The customers who may access those exempt exchanges are also significant customers of regulated exchanges like ours. The working group recommended equivalent treatment for the existing electronic markets operated by regulated exchanges or their affiliates and further recommended legislation that would permit CFTC-regulated clearing organizations to clear futures, options on futures contracts and OTC derivatives that are not securities or securities options. In contrast, the working group recommended permitting banks and SEC-regulated clearing organizations to clear financial derivative contracts, as well as equities, government securities, repurchase and reverse repurchase agreements and other instruments. Finally, the working group recommended permitting banks and broker-dealers, and their affiliates, to operate currency futures markets for retail customers without being subject to regulation under the Commodity Exchange Act. All of the working group proposals, if adopted, would likely increase the number and quality of competitors who provide execution and clearing services for standardized derivative contracts.

In February 2000, the CFTC staff released a report advocating the passage of broad regulatory exemptions to create a regulatory environment that would permit the futures industry to accommodate itself to real world competitive conditions. Its goal was regulation by oversight rather than proscription. The degree of regulation proposed was directly related to the characteristics of the product and the type of customer that has direct or indirect access to the market, with retail customer markets being subject to greater regulation. The CFTC's proposal would treat electronic trading markets and open-auction markets in the same way.

During 2000, Congress considered legislation to implement the suggestions of the working group and the CFTC. On October 19, 2000, the U.S. House of Representatives passed that legislation in a bill numbered H.R. 4541, by a vote of 377 to 4. Further amendments were made to that bill and, as amended, it was reintroduced in

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the House of Representatives as H.R. 5660 on December 14, 2000. The U.S. House of Representatives and Senate each passed H.R. 5660 on December 15, 2000. It was signed into law by President William J. Clinton on December 21, 2000 as the Commodity Futures Modernization Act of 2000.

The Commodity Futures Modernization Act provides a series of exclusions from the Commodity Exchange Act that would allow our competitors to trade futures contracts identical to the ones that we offer without any form of regulation or oversight by the CFTC under certain circumstances. Generally those exclusions are available to markets limited to financial products traded among institutions, whether traded electronically or not. We too could comply with those exclusions and operate markets that are outside CFTC jurisdiction. If we chose to remain subject to CFTC jurisdiction, the Commodity Futures Modernization Act replaces the current rigid and rigorous statutory requirements exchanges now face with flexible core principles that exchanges—called contract markets or derivatives transaction execution facilities—would need to satisfy subject to CFTC oversight. In addition, if we elect to trade our non-agricultural contracts on the derivatives transaction execution facility platform, banks and broker-dealers would become qualified to act as a sales force for our contracts, thus expanding our sales force substantially. Finally, the Commodity Futures Modernization Act lifted the ban on trading in single-stock futures subject to the coordinated oversight of the CFTC and SEC, providing U.S. derivatives exchanges with the opportunity to compete for this new market.

The CFTC is subject to periodic reauthorization by Congress every five years. Congress is currently undertaking this process of reviewing the laws and regulations embodied in the Commodity Futures Modernization Act to ensure that those affecting the futures industry are working adequately as market conditions evolve. Changes made to the Commodity Futures Modernization Act's regulatory framework for exchanges during reauthorization could make it easier for others to compete with us at lower regulatory cost. Thus, the regulatory framework may provide greater regulatory advantages for some of our competitors than it does for us.

### **Legal Proceedings**

From time to time, we are involved in legal proceedings and litigation arising in the ordinary course of business. As of the date of this document, except as described below, we are not a party to any litigation or other legal proceeding that, in our opinion, could have a material adverse effect on our business, operating results or financial condition.

On October 15, 2003, Eurex US filed an antitrust action in federal court against the CBOT and the CME alleging that the companies illegally attempted to block its entrance into the U.S. market and charging the CBOT and the CME with having violated the Sherman Act, among other things, by offering financial inducements, valued at over \$100 million, to shareholders of The Clearing Corporation to vote against a proposed restructuring of The Clearing Corporation. Eurex subsequently amended its complaint to make additional charges, including a claim that the CBOT and the CME misrepresented Eurex's qualifications in their lobbying of Congress and the CFTC.

On December 12, 2003, the CBOT filed in the U.S. District Court for the District of Columbia a motion to dismiss the amended complaint and a motion to transfer the action to the U.S. District Court for the Northern District of Illinois. On September 2, 2004, the United States District Court for the District of Columbia granted the CBOT's motion to transfer the case to the United States District Court for the Northern District of Illinois. The court denied the CBOT's motion to dismiss as moot in light of its ruling on the transfer motion. Eurex filed a second amended complaint in the Northern District of Illinois in late March 2005. In addition to the allegations in Eurex's previous complaints, that complaint alleges, among other things, that the CBOT engaged in predatory pricing and, together with the CME, engaged in a campaign to block regulatory approval of the Eurex proposed Global Clearing Link between the Clearing Corporation, Eurex's U.S. clearing house in Chicago and Eurex Clearing in Frankfurt.

**MANAGEMENT AND EXECUTIVE COMPENSATION****Directors and Executive Officers***Directors and Executive Officers*

The board of directors of CBOT Holdings is currently composed of 18 directors. However, in connection with the completion of this offering, the size of the board of directors will be reduced to 17 directors. Set forth below are the names, ages and positions of the persons currently serving as directors and executive officers of CBOT Holdings as well as those persons who will begin a term on the board of directors upon the completion of this offering.

| <u>Name</u>           | <u>Age</u> | <u>Positions Held</u>  |
|-----------------------|------------|--|
| Charles P. Carey      | 51         | Chairman of the Board  |
| Robert F. Corvino     | 47         | Vice Chairman of the Board                                     |
| Bernard W. Dan        | 44         | President and Chief Executive Officer, Director                |
| Carol A. Burke        | 54         | Executive Vice President and Chief of Staff                    |
| William M. Farrow III | 50         | Executive Vice President                                       |
| Bryan T. Durkin       | 44         | Executive Vice President and Chief Operating Officer           |
| Christopher Malo      | 48         | Executive Vice President of Marketing and Business Development |
| Glen M. Johnson       | 56         | Senior Vice President and Chief Financial Officer              |
| James G. Bennett.     | 51         | Senior Vice President, Technical Solutions                     |
| Peter F. Borish       | 45         | Director   |
| John E. Callahan      | 63         | Director   |
| James E. Cashman      | 51         | Director   |
| Mark E. Cermak        | 53         | Director   |
| Jackie Clegg          | 43         | Director   |
| Brent M. Coan         | 40         | Director   |
| James A. Donaldson    | 60         | Director   |
| Larry G. Gerdes       | 56         | Director   |
| James P. McMillin     | 46         | Director   |
| Nickolas J. Neubauer  | 59         | Director   |
| C. C. Odom, II        | 62         | Director   |
| M.B. Oglesby, Jr.     | 62         | Director   |
| Frank S. Serrino      | 46         | Director   |
| Michael D. Walter     | 56         | Director   |
| Charles M. Wolin      | 59         | Director   |

\* Indicates the individuals that will no longer continue to serve on the board of directors of each of CBOT Holdings and the CBOT after the completion of this offering.

\*\* Indicates the individuals that will begin a term on the board of directors of each of CBOT Holdings and the CBOT after the completion of this offering, but did not serve on either the board of directors of CBOT Holdings or the CBOT before this offering.

Set forth below is a description of the backgrounds of the persons named in the table above.

*Charles P. Carey* was elected as Chairman of the Board in March 2003 and re-elected in March 2005. He also serves on the executive committee, and has been a member of the CBOT since 1978. Mr. Carey is a partner in the firm, Henning and Carey, a division of First Futures (Refco), a commodity trading firm. He holds one Series B-1 (Full) membership in the CBOT.

*Robert F. Corvino* was appointed Vice Chairman of the Board in March 2003 and elected in March 2005 after serving as a director since January 2000. He is also a member of the executive committee, the finance

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committee and the floor financial committee, of which he is the Chairman. Mr. Corvino is a member of RCH Trading LLC, a registered broker-dealer. From November 1985 to May 2000, Mr. Corvino was an independent trader. In addition, he receives compensation from us in exchange for his service as a market maker with respect to swap and agency futures contracts. In 2003 and 2004, Mr. Corvino earned \$105,948 and \$74,830, respectively, for serving in such capacity. He holds one Series B-1 (Full) membership in the CBOT.

*Bernard W. Dan* was appointed by the board to serve as President and Chief Executive Officer in November 2002 and has served as a non-voting director since 2002. He served as an Executive Vice President from July 2001 until his appointment. From 1985 until July 2001, Mr. Dan worked in a number of different senior capacities for Cargill Investor Services Inc. and its affiliates, including, Asia Pacific Regional Head, Head of Global Execution and, most recently, President.

*Carol A. Burke* has served as Executive Vice President and Chief of Staff since November 2002 and served as Executive Vice President and General Counsel since February 1995 and Senior Vice President and General Counsel since April 1994. Prior to that time, Ms. Burke held other positions in the President's office and the Legal Department of the CBOT.

*William M. Farrow III* has served as an Executive Vice President since July 2001. From 1996 until July 2001, Mr. Farrow served as Senior Vice President for Bank One Corp. As Senior Vice President his responsibilities included eCommerce/eBusiness management, technology sales management and technology platform development and conversion.

*Bryan T. Durkin* has served as Executive Vice President since December 2003. Prior to that time, Mr. Durkin served as Senior Vice President and Administrator, Office of Investigations & Audits and Order Routing from February 2000 to June 2001. From December 1999 to February 2000, Mr. Durkin served as Senior Vice President, Office of Investigations & Audits. From December 1993 through December 1999, he served as Vice President & Deputy Administrator, Office of Investigations & Audits.

*Christopher Malo* has served as Executive Vice President of Marketing and Business Development since March 2005. Prior to that time, Mr. Malo held various executive positions with Cargill Investor Services, Inc., including Senior Vice President, Investor Product Group from 2003 to 2004, Senior Vice President, Global Business Development from 2001 to 2003 and Senior Vice President, Global Operations and North American Geography from 1999 to 2001.

*Glen M. Johnson* has served as Senior Vice President and Chief Financial Officer since February 1995. From December 1982 to February 1995, he was Vice President and Treasurer of the CBOT.

*James (Chip) Bennett* has served as Senior Vice President, Technical Solutions since November 2001. From August 2001 to November 2001, Mr. Bennett served as Managing Director of Information Technology. Prior to that time, Mr. Bennett was Senior Vice President at Bank One, where he managed the information systems, since 1980.

*Peter F. Borish* was appointed by the board of directors to serve as a public director in April 2004. Mr. Borish has served as Senior Managing Director of Business Development of OneChicago, LLC since 2001. He has also served as a principal of Computer Trading Corporation, which was formed to manage assets in the futures markets and which uses trading and risk management models that he created, since 1995. From 1986 to 1994, Mr. Borish led a team of researchers, traders and systems at Tudor Investment Corporation.

*John E. Callahan* has served as a director since March 2002, and is a member of the finance committee. He is currently an independent trader. From December 1999 to July 2001, Mr. Callahan was a Managing Member of Callahan DPM, LLC. Prior to December 1999, for over twenty years, he was an independent market maker for the CBOE. Mr. Callahan holds one Series B-1 (Full) membership in the CBOT.

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*James E. Cashman* has served as a director since March 2005. Mr. Cashman has been a member of the CBOT since 1977 and is currently an independent trader. Mr. Cashman holds one Series B-1 (Full) membership in the CBOT.

*Mark E. Cermak* has served as a director since January 2000, and is the Chairman of the regulatory compliance committee and the joint CBOE/CBOT advisory committee and is a member of the finance committee and the executive committee. He is currently a President of O'Connor & Co. LLC, a clearing member of the CBOT, a position he has held since January 1995. Mr. Cermak is a director of the New England Grain and Feed Council and holds one Series B-1 (Full) membership in the CBOT.

*Jackie Clegg* was appointed by the board of directors to serve as a public director in September 2003, and is a member of the audit committee. Ms. Clegg has served as the Managing Partner of the strategic consulting firm, Clegg International Consultants, LLC since August 2001. From 1997 through July 2001, Ms. Clegg was Vice Chair of the Board of Directors and First Vice President of the Export-Import Bank (Ex-Im Bank), where she also held the position of Chief Operating Officer from 1999 through September 2000.

*Brent M. Coan* has served as a director since March 2004, and is a member of the finance committee and the soybean oil committee. From 1999 to 2001, he was a member of the technology committee. Mr. Coan has been a member of the CBOT since 1989 and is currently an independent trader. From 1991 to 2001, he was President of Harbour Management, Inc., a commodity trading advisory firm. Mr. Coan holds one Series B-1 (Full) membership in the CBOT.

*James A. Donaldson* has served as a non-resident director since March 2004. Mr. Donaldson has been a member of the exchange since 1968 and is currently an independent trader. From 1973 to 1981, he was a general partner of Kelly Grain Company. From 1981 to 1985, he held the positions of Executive Vice President and Secretary of Kelly Commodities, Inc. Mr. Donaldson holds one Series B-1 (Full) membership in the CBOT.

*Larry G. Gerdes* was appointed by the board of directors to serve as a public director in February 2005, and is a member of the human resources committee. Mr. Gerdes is currently President, CEO and Chairman of Transcend Services, Inc., an Atlanta-based medical transcription company. Mr. Gerdes is also a general partner of both Gerdes Huff Investments, an Atlanta-based private investment firm, and Sand Hill Financial Company, a venture capital partnership located in Menlo Park, California.

*James Patrick McMillin* has served as a director since January 2000, and is a member of the human resources committee. Since May 2003, Mr. McMillin has served as a Vice President with Raymond James & Associates, Inc., a financial services company. From July 2001 to May 2003, he served as Area Director for CSI, Inc., a software engineering company. From August 2000 to July 2001, Mr. McMillin served as an Account Sales Manager at Comdisco Inc., a provider of equipment leasing and network services, data protection and financial and technology management. Prior to that time, Mr. McMillin traded financial futures at the CBOT. Mr. McMillin is a director of Hinsdale Bank and Trust, a community bank, and holds one Series B-2 (Associate) membership in the CBOT.

*Nickolas J. Neubauer* has served as a director since March 2003 and is a member of the executive committee, audit committee (chair) and human resources committee. Previously, he served as Chairman of the Board from January 2001 to 2003. He has been an independent trader at the CBOT since February 1978. He is the President of Sano Corporation, an Arizona real estate corporation that he founded in 1991. Mr. Neubauer holds one Series B-1 (Full) membership in the CBOT.

*C. C. Odom, II* has served as a director since March 2002, and is a member of the executive committee, the finance committee, the Chairman of the lessors committee and the Chairman of the AMPAC steering committee. Mr. Odom has been an independent trader since 1973. He is the founder and sole proprietor of Odom Investments, which he founded in 1968, CCO Venture Capital, which he founded in 1991 and ran until 2001 and Argent Venture Capital, which he founded in 2001. He is also a co-founder and principal in Frontier Healthcare,

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LLC. He also serves as President of Mission Road Development and as Vice-Chairman of Mission Road Ministries, both of which are charitable in nature. Mr. Odom holds one Series B-1 (Full) membership in the CBOT.

*M.B. Oglesby, Jr.* was appointed by the board of directors to serve as a public director in May 2003. Mr. Oglesby has been Vice Chairman at BKSH & Associates, a firm that provides Washington government relations services to a select number of domestic and international clients, since September 2002. He served as Chief of Staff to the U.S. Trade Representative, Robert B. Zoellick, from February 2001 to June 2002. Prior to such time, Mr. Oglesby served as Chairman of Oglesby Properties and President and Chief Executive Officer of the Association of American Railroads. He also served on the board of directors of the Bear Stearns Funds.

*Frank S. Serrino* has served as a director since March 2003. He has been a member of the CBOT since 1995 and is the President of Serrino Trading Co., Inc., serving as trader and manager-owner of the firm. Mr. Serrino owns one Series B-1 (Full) membership in the CBOT. In addition, by virtue of his relationship with the firm of Serrino Trading Co., Inc., Mr. Serrino may also be deemed to beneficially own one Series B-1 (Full) membership, six Series B-2 (Associate) memberships and three Series B-5 (COM) memberships in the CBOT.

*Michael D. Walter* has served as a director since January 2000, and is a member of the audit committee and the human resources committee. Since October 1996, he has been Senior Vice President, Commodity Procurement and Economic Strategies of ConAgra Foods, Inc. From February 1989 to September 1996, Mr. Walter was President of ConAgra Specialty Grain Cos. Mr. Walter is Chairman of the Board of European Oat Millers, an oat milling company, and a director of ConAgra Malt, a worldwide manufacturer of malt. By virtue of his relationship with ConAgra, Mr. Walter may be deemed to beneficially own one Series B-1 (Full) membership in the CBOT.

*Charles M. Wolin* has served as a director since March 2005. Mr. Wolin has been a member of the exchange since 1980 and is currently an independent trader. He holds one Series B-2 (Associate) membership in the CBOT.

### *Election of Directors*

Following the completion of this offering, the board of directors of CBOT Holdings will be divided into two classes of nine and eight directors, each elected to serve two-year terms. The board of directors will be elected pursuant to two procedures. Eleven of the directors will be elected exclusively by the holders of Class A common stock. These eleven directors will be designated as parent directors. The remaining six directors will be elected exclusively by a voting trust which holds the sole share of Class B common stock of CBOT Holdings. This voting trust will be required to elect as directors of CBOT Holdings those persons elected to the board of directors of the CBOT by the Series B-1 (Full) and B-2 (Associate) members of the CBOT. These six directors will be designated as subsidiary directors and will consist of four Series B-1 (Full) members in the CBOT and two Series B-2 (Associate) members in the CBOT. Holders of Class A common stock will not have the right to vote in the election of the subsidiary directors. The boards of directors of CBOT Holdings and the CBOT will be identical.

Of the 17 total directors, at least nine shall be independent directors. Beginning with the first annual election following completion of this offering, the board of directors will be elected exclusively by the holders of Class A common stock and the holder of the sole share of Class B common stock of CBOT Holdings, respectively, for two-year terms. Following completion of this offering, the Chairman of the Board and Vice Chairman of the Board will be appointed by the board of directors.

## **Committees of the Board of Directors**

The following are the principal committees of the board of directors:

### *Executive Committee*

The executive committee of the board of directors of CBOT Holdings consists of Messrs. Carey (Chair), Corvino, Cermak, Dan and Neubauer. The executive committee exercises the authority of the full board of directors when the board is not in session, except as required by the certificate of incorporation or bylaws of CBOT Holdings or applicable law.

### *Audit Committee*

The audit committee of the board of directors of CBOT Holdings is composed of Messrs. Neubauer (Chair), Odom and Walter and Ms. Clegg. Each of the members of the audit committee are independent within the meaning of SEC rules and regulations and applicable exchange listing standards. Ms. Clegg is an “audit committee financial expert” within the meaning of SEC rules and regulations.

The audit committee is responsible for, among other things, recommending and hiring the outside auditor to conduct an annual audit of the financial affairs of CBOT Holdings, approving the scope of such audits, ensuring that adequate financial reporting systems and controls are in place, reviewing the audit findings and management’s response to those findings and ensuring the effectiveness of outside auditors and the internal financial audit staff.

### *Human Resources Committee*

The human resources committee of the board of directors of CBOT Holdings is composed of Messrs. Carey, Gerdes, McMillan and Neubauer. Each of the members of the human resources committee are independent within the meaning of SEC rules and regulations and applicable exchange listing standards.

The human resources committee is responsible for, among other things, establishing human resource policies, approving, up to certain specified levels which the board of directors from time to time shall establish, senior management compensation specifically as follows: officer salaries (excluding the salary of the President) and, in conjunction with the president, non-officer salaries, reviewing and recommending senior management appointments, reviewing senior management evaluations, development and succession plans; reviewing and recommending basic organizational structure and evaluating the performance of the president.

### *Nominating Committee*

The nominating committee of the board of directors will be reconstituted after this offering and shall be a committee of the board of directors of CBOT Holdings, composed entirely of at least three directors appointed by the board who are independent within the meaning of SEC rules and regulations and applicable exchange listing standards.

The nominating committee reviews the qualifications of potential candidates and proposes to the then-sitting board of directors for their review and approval nominees for vacant positions or positions expected to be vacant on the board of directors. The nominating committee is also responsible for nominating individuals to serve as members of the nominating committee. Although the nominating committee recommends nominees to the board of directors of CBOT Holdings, the board of directors of CBOT Holdings exercises its own judgment in approving nominees to serve as directors.

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### *Other Committees*

In addition to these committees, CBOT Holdings and the CBOT may maintain certain other board and non-board committees as currently composed, including finance, regulatory, disciplinary and membership committees at the CBOT. CBOT Holdings and the CBOT may create additional non-board advisory bodies and other non-board committees composed of directors, officers and stockholders or members, as appropriate.

### *Human Resources Committee Interlocks and Insider Participation*

None of the members of our human resources committee is an executive officer of our company. None of our executive officers serves as a current member of the board of directors or as a member of the compensation committee of any entity that has one or more executive officers serving on our human resources committee.

### **Director Compensation**

Each of the independent directors of CBOT Holdings receives an annual fee of \$40,000, plus a meeting attendance fee of \$1,500 for each meeting of the board or committee thereof that they attend. All of the directors of CBOT Holdings receive reimbursement of expenses for travel to meetings.

Directors of the CBOT do not receive any fees, except that all directors of the CBOT receive reimbursement of expenses for travel to meetings to the extent such meetings do not coincide with meetings of the board of directors of CBOT Holdings.

Our current Chairman of the Board, Charles P. Carey, was paid a total of \$240,000 in director's fees in 2004.

### **Executive Compensation**

The following table and the related notes set forth information relating to the compensation paid to each of our named executive officers, consisting of CBOT Holding's chief executive officers and each of the next four most highly compensated of the CBOT's current executive officers, for services rendered to the CBOT during the year ended December 31, 2004.

| <u>Name and Principal Position</u>                            | CBOT<br>FY 2004 Annual Compensation |                 |                                     | <u>Total</u> |
|---|-------------------------------------|-----------------|-------------------------------------|--------------|
|   | <u>Salary</u>                       | <u>Bonus(1)</u> | <u>Other Annual Compensation(2)</u> |              |
| Bernard W. Dan<br>President and Chief Executive Officer       | \$ 900,000                          | \$ 600,000      | \$ 141,452                          | \$ 1,641,452 |
| Carol A. Burke<br>Executive Vice President and Chief of Staff | 575,000                             | 250,000         | 250,514                             | 1,075,514    |
| William M. Farrow III<br>Executive Vice President             | 550,000                             | 275,000         | 101,539                             | 926,539      |
| Bryan T. Durkin<br>Executive Vice President & COO             | 400,000                             | 275,000         | 140,829                             | 815,829      |
| James G. Bennett<br>Senior Vice President                     | 234,000                             | 210,000         | 34,663                              | 478,663      |

(1) Bonuses for services performed in 2004 by named executive officers were paid in January 2005.

(2) Executives under contract with the CBOT are entitled to participate in all employee benefit plans and to receive all other fringe benefits as are from time to time made available to the senior management of the



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CBOT, which includes the CBOT contribution to a qualified 401(k) savings plan and the CBOT contribution to a non-qualified plan.

The following table presents the amount of each category of “Other Annual Compensation” paid by the CBOT with respect to each of the named executive officers:

| <u>Name</u> | <u>401(k)<br/>Matching<br/>Contribution</u> | <u>Supplemental(1)</u> | <u>Other(2)</u> | <u>Total</u> |
|-------------|---|------------------------|-----------------|--------------|
| Mr. Dan     | \$ 30,000                                   | \$ 89,139              | \$22,313        | \$141,452    |
| Ms. Burke   | 23,000                                      | 210,621                | 16,893          | 250,514      |
| Mr. Farrow  | 22,000                                      | 52,986                 | 26,553          | 101,539      |
| Mr. Durkin  | 9,000                                       | 93,366                 | 38,463          | 140,829      |
| Mr. Bennett | 5,460                                       | 19,151                 | 10,052          | 34,663       |

- (1) Supplemental income consists of 401(k) excess payments made to executives in January of 2005 to compensate them for amounts they were not able to contribute to their 401(k) plan during 2004 due to limitations imposed under federal law and payments made under the CBOT excess plan, as described more fully below.
- (2) Other income consists of taxable fringe benefits paid by the CBOT on behalf of the named executive officers.

### **Employee Benefit Plans**

#### *401(k) and Thrift Plan*

CBOT Holdings and its subsidiaries maintain a 401(k)-type plan known as the “Employee Savings Plan.” This is a defined contribution retirement plan intended to qualify under Section 401 of the Internal Revenue Code. Employees of CBOT Holdings and its subsidiaries are eligible to participate in this plan after completing three months of continuous employment.

The following table describes the elective employee and matching employer contributions as defined under this plan, and the vesting of employer contributions:

| <u>Employee Contributions*</u>    | <u>Employer Contributions</u>   |
|-----------------------------------|---|
| Basic Pre-Tax 1-4%                | 100% Match up to 4%   |
| Voluntary Pre-Tax 5-30%           | None  |
| Voluntary After-Tax 1-10%         | None  |
| Vesting of Employer Contributions | 25% after working each of the first two calendar years. Participants become fully vested after completing three years of service. |

\* Subject to limits (Employee Contributions restricted to a combined limit of 40%) and other statutory annual limits.

#### *Pension Plan*

CBOT Holdings and its subsidiaries also maintain a non-contributory defined benefit pension plan that provides a predetermined amount of retirement income to eligible participants and their beneficiaries. To participate in this plan, an employee must complete one year of employment and be at least 21 years of age. The policy funds currently required pension costs to the extent allowed for a tax deduction by the IRS. Participants become fully vested in the plan after five years of vesting service. One year of vesting service is obtained by completing 1,000 hours of work in a calendar year after age 18.

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Assuming the participant retires at age 65, the following table sets forth the retirement income for the qualified pension plan before a reduction of an amount equal to 50 percent of the participant's primary social security benefit.

**Pension Plan Table**

| Final Average Compensation | Years of Service |            |            |            |            |
|----------------------------|------------------|------------|------------|------------|------------|
|                            | 15               | 20         | 25         | 30         | 35         |
| \$125,000                  | \$ 37,500        | \$ 50,000  | \$ 62,500  | \$ 62,500  | \$ 62,500  |
| \$150,000                  | \$ 45,000        | \$ 60,000  | \$ 75,000  | \$ 75,000  | \$ 75,000  |
| \$175,000                  | \$ 52,500        | \$ 70,000  | \$ 87,500  | \$ 87,500  | \$ 87,500  |
| \$200,000                  | \$ 60,000        | \$ 80,000  | \$ 100,000 | \$ 100,000 | \$ 100,000 |
| \$250,000                  | \$ 75,000        | \$ 100,000 | \$ 100,500 | \$ 100,500 | \$ 100,500 |
| \$300,000                  | \$ 90,000        | \$ 100,500 | \$ 100,500 | \$ 100,500 | \$ 100,500 |
| \$400,000                  | \$ 100,500       | \$ 100,500 | \$ 100,500 | \$ 100,500 | \$ 100,500 |
| \$450,000                  | \$ 100,500       | \$ 100,500 | \$ 100,500 | \$ 100,500 | \$ 100,500 |
| \$500,000                  | \$ 100,500       | \$ 100,500 | \$ 100,500 | \$ 100,500 | \$ 100,500 |
| \$600,000                  | \$ 100,500       | \$ 100,500 | \$ 100,500 | \$ 100,500 | \$ 100,500 |

A plan participant's retirement benefit is determined by taking the difference between 50% of his final average compensation (based on participant's highest 60 consecutive months of earnings) and 50% of his or her primary social security benefit. But if the participant is credited with less than 25 years of benefit service, then the benefit amount is multiplied by a fraction, the numerator of which is the actual years of benefit service and the denominator of which is 25.

Any participant who had both attained age 50 and was fully vested in his accrued benefit under the terms of the plan as of September 1, 1985, will have his retirement benefit determined by taking the difference between 65 percent of his final average compensation and 50 percent of his primary social security benefit. But if the participant is credited with less than 25 years of benefit service, then the benefit amount is multiplied by a fraction, the numerator of which is the actual years of benefit service and the denominator of which is 25.

All earnings disclosed as "Other Annual Compensation" for each of the five named executives is included in the compensation covered by the plan, except for Other Annual Compensation amounts consisting of payments for the tax effect on Exec-u-care and 401K payments in excess of qualified limits. Covered compensation for 2004 for Mr. Dan, Ms. Burke, Mr. Farrow, Mr. Durkin and Mr. Bennett was \$900,000, \$775,000, \$875,000, \$550,000 and \$444,000, respectively. As of December 31, 2004, the estimated credited years of service under the CBOT pension plan for Mr. Dan, Ms. Burke, Mr. Farrow, Mr. Durkin and Mr. Bennett were 3, 22, 3, 22 and 3, respectively.

### *CBOT Excess Plan*

CBOT Holdings and its subsidiaries maintain non-qualified plans that are not subject to the Employee Retirement Income Security Act of 1974. Officers whose compensation limits their benefits under certain sections of federal law are compensated at year end for any benefit shortfall based on current actuarial assumptions that mirror the defined benefit or defined contribution plans. These year-end payments are intended to make up for the reduction in qualified pension plan benefits payable to those certain employees because of the limitations imposed under federal law.

CBOT Holdings and its subsidiaries also maintain a nonqualified supplemental pension plan for certain former employees. The liability for this nonqualified plan is funded by life insurance on the lives of the participating employees. CBOT Holdings and its subsidiaries are successors to a trust established for the purpose of administering the nonqualified plan.

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### *Health Plan*

CBOT Holdings and its subsidiaries sponsor a health plan which provides multiple medical and dental coverage options covering qualified participants and their eligible dependents. New employees are eligible to participate in the plan if working on a full-time basis after 30 days of consecutive active service. Plan funding is accomplished through a combination of fully insured and self-funded arrangements. Employees contribute specified amounts to the plan, depending on the medical or dental option elected and the number of dependents covered. The administration of claims is performed by insurance carriers and paid claims administrators.

### *Insurance Benefit Plan*

CBOT Holdings and its subsidiaries maintain a non-contributory welfare plan providing life, disability and accidental death and dismemberment benefits to eligible participants. New employees are eligible to participate in the plan if working on a full-time basis after 30 days of consecutive active service. The plan pays certain insurance carriers premiums through which designated benefits are paid.

### *Non-Qualified Plans*

CBOT Holdings and its subsidiaries maintain non-qualified plans that are not subject to the Employee Retirement Income Security Act of 1974. Employees whose compensation limits their benefits under Section 415 of the Internal Revenue Code are compensated at year end for any benefit shortfall based on current actuarial assumptions that mirror the defined benefit or defined contribution plans.

CBOT Holdings and its subsidiaries also maintain a nonqualified supplemental pension plan for certain former employees. The liability for this nonqualified plan is funded by life insurance on the lives of the participating employees. CBOT Holdings and its subsidiaries are successors to a trust established for the purpose of administering the nonqualified plan.

### *Equity Incentive Plan*

Prior to the completion of the restructuring transactions, we adopted and approved the 2005 Long-Term Equity Incentive Plan in order to enhance our ability to attract and retain highly qualified employees, officers and directors. There are several types of awards that may be issued under the equity incentive plan: restricted stock and stock units, incentive and nonqualified options, stock appreciation rights and performance awards. A total of 1,200,000 shares of our Class A common stock are reserved for issuance under the equity incentive plan, subject to equitable adjustment by our human resources committee upon certain corporate transactions or events. Shares subject to an award that remain unissued upon the expiration, termination or forfeiture of the award will again become available for award under the equity incentive plan, unless in the case of options granted under the equity incentive plan, related stock appreciation rights are exercised.

The equity incentive plan will be administered by our human resources committee. Our directors, officers and key employees and other key individuals performing services for us are eligible to receive awards under the equity incentive plan in the discretion of our human resources committee. The human resources committee has the responsibility for interpreting the plan and determining the terms and conditions of awards made under the equity incentive plan, including when they will become exercisable or otherwise vest. The human resources committee generally has the authority to amend the terms of any outstanding award. The equity incentive plan may be amended by our board or our human resources committee, subject to stockholder approval where necessary in order to satisfy legal or regulatory requirements. The equity incentive plan will terminate no later than April 22, 2015.

If a participant ceases to be a director, officer or employee of, or to perform services for, us due to cause as defined in the equity incentive plan, all of the participant's options, stock appreciation rights, restricted stock and

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stock units and performance awards will be automatically forfeited. If we experience a change in control, all of a participant's options and stock appreciation rights will become fully vested and exercisable until their expiration date, all restrictions on restricted stock and stock units will lapse and the participant will be entitled to a proportionate portion of any performance award. If a participant ceases to be a director, officer or employee of, or to perform services for, us due to any other reason, the human resources committee has the discretion to determine the circumstances under which a participant will retain or forfeit all of his or her previously granted awards.

To date, no grants have been made under the equity incentive plan.

### **Frozen Extended Leave Bank**

Any banked sick time that employees had accumulated prior to January 1, 2002 was deposited into a Frozen Extended Leave Bank. No additional time can be added to this bank and there are only two situations where the Frozen Extended Leave Bank can be used. The first situation is retirement. Employees who retire will be paid 100% of the balance in their bank. The second situation is an extended leave of absence. Employees with time in their Frozen Extended Leave Bank can use this time to be paid 100% of their pay while absent from work because of a Short Term Disability and/or Family Medical Leave of Absence. We accrue the value of hours in the Frozen Extended Leave Bank for employees based on a calculation that assumes the likelihood that they will meet the requirements for retirement.

### **Employment-Related Agreements**

We have an Executive Employment Agreement with Carol A. Burke, our Executive Vice President and Chief of Staff. The initial term of the agreement began May 18, 1999 and ran until May 18, 2002. The employment period under the agreement is extended for one calendar month for each calendar month after May 2001 that Ms. Burke serves under her agreement. The CBOT and Ms. Burke each have the right to provide notice to the other party to their respective agreements of their intent to cease extending such agreement and, upon such notice, the term of such agreement shall terminate 12 calendar months following the furnishing of notice of such intent. The agreement provides for a base salary of \$500,000 and annual increases as determined by our board of directors in its sole discretion. The agreement provides that Ms. Burke is entitled to participate in all of our employee benefit plans that are generally available to senior management, including post-employment medical and dental benefits.

In the event Ms. Burke becomes disabled, she would receive her base compensation for the first year during which she is disabled. After the first year, she would receive one-half of her base pay during the remainder of the disability, payable in installments in accordance with our normal payment schedule for senior management, but not beyond the end of the employment term. This disability pay would be reduced to the extent she receives payments from other sources such as insurance as a result of the disability. We may terminate Ms. Burke if the disability is total and permanent, in which case she would be entitled to her base compensation through the end of the employment term. Pursuant to the agreement, Ms. Burke agrees to certain non-competition provisions during the employment term and for one year thereafter.

We have also entered into an Employment Agreement with Bernard W. Dan, our President and Chief Executive Officer. The term of the agreement began September 1, 2003 and was scheduled to terminate on December 31, 2006. Pursuant to an option contained within the agreement, we have notified Mr. Dan that we are extending its term from December 31, 2006 to and including December 31, 2008.

The agreement provides for an annual base salary of \$800,000 in 2003, \$900,000 in 2004, \$950,000 in 2005 and \$1,000,000 in 2006, or such higher salary as our board of directors may determine in its sole discretion. In addition to the base salary, Mr. Dan is entitled to receive a cash performance bonus, which shall be determined by our board of directors based upon Mr. Dan's performance and upon our operating results during the year, but

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which shall not be less than \$500,000 for 2003, \$200,000 for 2004, \$300,000 for 2005 and \$400,000 for 2006. The extension provides for an annual base salary of \$1,200,000 in 2007 and 2008 and provides that Mr. Dan's cash performance bonus shall not be less than \$500,000 for each of 2007 and 2008. The agreement also provides that Mr. Dan is entitled to participate in all of our employee benefit plans that are generally available to senior management.

In the event of Mr. Dan's death or disability, Mr. Dan is entitled to receive the amount of base salary and the minimum performance bonus that he would have received had he remained employed by us for 18 months after the date that his employment is terminated by such death or disability. Pursuant to the agreement, Mr. Dan is subject to certain non-competition provisions while he is employed by us and for one year thereafter.

We have entered into an arrangement with William M. Farrow pursuant to which he will be entitled to one year of his current annual salary should his employment be terminated other than for cause.

## **CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS**

Our Vice Chairman of the Board, Robert F. Corvino, receives compensation from us in exchange for his service as a market-maker with respect to swap and agency futures contracts. In 2003 and 2004, Mr. Corvino earned \$105,948 and \$74,830, respectively, for serving in such capacity.

Immediately following this offering, 14 of the 17 members of our board of directors will be members of the CBOT. Many of the CBOT members derive a substantial portion of their income from their trading or clearing activities on or through the CBOT. In addition, trading privileges on the CBOT have substantial independent value. The amount of income that members of the CBOT derive from their trading or clearing activities and the value of their memberships in the CBOT are in part dependent on the fees they are charged to trade, clear and access our markets and the rules and structure of our markets. CBOT members, many of whom act as floor brokers and floor traders, benefit from trading rules, membership privileges and fee discounts that enhance their open-auction trading opportunities and profits.

**PRINCIPAL AND SELLING STOCKHOLDERS**

The following table sets forth information regarding beneficial ownership of Class A common stock of CBOT Holdings as of \_\_\_\_\_, 2005 by:

- each of our directors;
- each of our named executive officers;
- all directors and executive officers as a group;
- each selling stockholder; and
- all selling stockholders as a group.

Beneficial ownership is determined according to the rules of the SEC, and generally means that person has beneficial ownership of a security if he or she possesses sole or shared voting or investment power of that security, and includes options that are currently exercisable or exercisable within 60 days. Each director, officer or 5% or more stockholder, as the case may be, has furnished us with information with respect to beneficial ownership. Except as otherwise indicated, we believe that the beneficial owners of Class A common stock listed below, based on the information each of them has given to us, have sole investment and voting power with respect to their shares, except where community property laws may apply.

This table lists applicable percentage ownership based on \_\_\_\_\_ shares of Class A common stock outstanding as of \_\_\_\_\_, 2005 and also lists applicable percentage ownership based on \_\_\_\_\_ shares of Class A common stock outstanding after completion of this offering.

| Beneficial Owner                 | Shares of Class A Common Stock Beneficially Owned Prior to This Offering |        |             |             |        |             | Shares of Class A Common Stock Beneficially Owned After This Offering |        |             |             | Aggregate # of Shares of Class A Common Stock |             |  |
|----------------------------------|--|--------|-------------|-------------|--------|-------------|---|--------|-------------|-------------|---|-------------|--|
|                                  | # of Shares  |        |             | % of Series |        |             | # of Shares   |        | % of Series |             |   | # of Shares |  |
|                                  | # of Shares  | Series | % of Series | # of Shares | Series | % of Series | # of Shares   | Series | % of Series | # of Shares |   | % of Series |  |
| <b>Directors &amp; Officers:</b> |  |        |             |             |        |             |   |        |             |             |   |             |  |
| Charles P. Carey                 | 9,114  | A-1    | *           |             |        |             |   |        |             |             |   |             |  |
|                                  | 9,112  | A-2    | *           |             |        |             |   |        |             |             |   |             |  |
|                                  | 9,112  | A-3    | *           |             |        |             |   |        |             |             |   |             |  |
| Robert F. Corvino                | 9,114  | A-1    | *           |             |        |             |   |        |             |             |   |             |  |
|                                  | 9,112  | A-2    | *           |             |        |             |   |        |             |             |   |             |  |
|                                  | 9,112  | A-3    | *           |             |        |             |   |        |             |             |   |             |  |
| Peter F. Borish                  | —  | A-1    | *           |             |        |             |   |        |             |             |   |             |  |
|                                  | —  | A-2    | *           |             |        |             |   |        |             |             |   |             |  |
|                                  | —  | A-3    | *           |             |        |             |   |        |             |             |   |             |  |
| John E. Callahan                 | 9,114  | A-1    | *           |             |        |             |   |        |             |             |   |             |  |
|                                  | 9,112  | A-2    | *           |             |        |             |   |        |             |             |   |             |  |
|                                  | 9,112  | A-3    | *           |             |        |             |   |        |             |             |   |             |  |
| James E. Cashman                 | 9,114  | A-1    | *           |             |        |             |   |        |             |             |   |             |  |
|                                  | 9,112  | A-2    | *           |             |        |             |   |        |             |             |   |             |  |
|                                  | 9,112  | A-3    | *           |             |        |             |   |        |             |             |   |             |  |
| Mark E. Cermak                   | 9,114  | A-1    | *           |             |        |             |   |        |             |             |   |             |  |
|                                  | 9,112  | A-2    | *           |             |        |             |   |        |             |             |   |             |  |
|                                  | 9,112  | A-3    | *           |             |        |             |   |        |             |             |   |             |  |

\* Represents beneficial ownership of less than 1%.

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| Beneficial Owner   | Shares of Class A Common Stock Beneficially Owned Prior to This Offering |        |             |   |        |  | Shares of Class A Common Stock Beneficially Owned After This Offering |        |             |   |             |  |
|--|--|--------|-------------|---|--------|--|---|--------|-------------|---|-------------|--|
|  |  |        |             | Shares of Class A Common Stock Offered Hereby |        |  |   |        |             | Aggregate # of Shares of Class A Common Stock |             |  |
|  | # of Shares  | Series | % of Series | # of Shares                                   | Series |  | # of Shares   | Series | % of Series | # of Shares                                   | % of Shares |  |
| Jackie Clegg   | —  | A-1    | *           |   |        |  |   |        |             |   |             |  |
|  | —  | A-2    | *           |   |        |  |   |        |             |   |             |  |
|  | —  | A-3    | *           |   |        |  |   |        |             |   |             |  |
| Brent M. Coan  | 9,114  | A-1    | *           |   |        |  |   |        |             |   |             |  |
|  | 9,112  | A-2    | *           |   |        |  |   |        |             |   |             |  |
|  | 9,112  | A-3    | *           |   |        |  |   |        |             |   |             |  |
| James A. Donaldson                                       | 9,114  | A-1    | *           |   |        |  |   |        |             |   |             |  |
|  | 9,112  | A-2    | *           |   |        |  |   |        |             |   |             |  |
|  | 9,112  | A-3    | *           |   |        |  |   |        |             |   |             |  |
| Larry G. Gerdes  | —  | A-1    | *           |   |        |  |   |        |             |   |             |  |
|  | —  | A-2    | *           |   |        |  |   |        |             |   |             |  |
|  | —  | A-3    | *           |   |        |  |   |        |             |   |             |  |
| James P. McMillin  | 3,334  | A-1    | *           |   |        |  |   |        |             |   |             |  |
|  | 3,333  | A-2    | *           |   |        |  |   |        |             |   |             |  |
|  | 3,333  | A-3    | *           |   |        |  |   |        |             |   |             |  |
| Nickolas J. Neubauer                                     | 9,114  | A-1    | *           |   |        |  |   |        |             |   |             |  |
|  | 9,112  | A-2    | *           |   |        |  |   |        |             |   |             |  |
|  | 9,112  | A-3    | *           |   |        |  |   |        |             |   |             |  |
| C.C. Odom, II  | 9,114  | A-1    | *           |   |        |  |   |        |             |   |             |  |
|  | 9,112  | A-2    | *           |   |        |  |   |        |             |   |             |  |
|  | 9,112  | A-3    | *           |   |        |  |   |        |             |   |             |  |
| M.B. Oglesby, Jr.  | —  | A-1    | *           |   |        |  |   |        |             |   |             |  |
|  | —  | A-2    | *           |   |        |  |   |        |             |   |             |  |
|  | —  | A-3    | *           |   |        |  |   |        |             |   |             |  |
| Frank S. Serrino(1)                                      | 40,734   | A-1    | *           |   |        |  |   |        |             |   |             |  |
|  | 40,721   | A-2    | *           |   |        |  |   |        |             |   |             |  |
|  | 40,721   | A-3    | *           |   |        |  |   |        |             |   |             |  |
| Michael D. Walter(2)                                     | 9,114  | A-1    | *           |   |        |  |   |        |             |   |             |  |
|  | 9,112  | A-2    | *           |   |        |  |   |        |             |   |             |  |
|  | 9,112  | A-3    | *           |   |        |  |   |        |             |   |             |  |
| Charles M. Wolin   | 3,334  | A-1    | *           |   |        |  |   |        |             |   |             |  |
|  | 3,333  | A-2    | *           |   |        |  |   |        |             |   |             |  |
|  | 3,333  | A-3    | *           |   |        |  |   |        |             |   |             |  |
| Directors and Executive Officers as a group (24 persons) | 138,542  | A-1    | *           |   |        |  |   |        |             |   |             |  |
|  | 138,507  | A-2    | *           |   |        |  |   |        |             |   |             |  |
|  | 138,507  | A-3    | *           |   |        |  |   |        |             |   |             |  |

**Selling Stockholders:**

\* Represents beneficial ownership of less than 1%.

(1) Includes 31,620 Series A-1, 31,609 Series A-2 and 31,609 Series A-3 shares held through Serrino Trading Co., Inc., which Mr. Serrino is the owner.

(2) Includes 9,114 Series A-1, 9,112 Series A-2 and 9,112 Series A-3 shares owned by ConAgra Trade Group, Inc., which Mr. Walter may be deemed to beneficially own. Mr. Walter disclaims such beneficial ownership.



## DESCRIPTION OF CAPITAL STOCK

We describe generally below the material terms of the capital stock, certificate of incorporation and bylaws of CBOT Holdings. However, this description is not complete. For a complete description of the terms of the capital stock, certificate of incorporation and bylaws of CBOT Holdings, we refer you to the amended and restated certificate of incorporation and bylaws of CBOT Holdings, which are included as Exhibits 3.1 and 3.2 to the registration statement of which this prospectus forms a part. We urge you to read those documents carefully before making a decision to invest in the Class A common stock.

### Authorized Capital Stock

The authorized capital structure of CBOT Holdings consists of:

- 200,000,000 authorized shares of Class A common stock, \$0.001 par value per share;
- 16,457,138 authorized shares of Series A-1 common stock;
- 16,451,412 authorized shares of Series A-2 common stock;
- 16,451,412 authorized shares of Series A-3 common stock;
- 1 authorized share of Class B common stock, \$0.001 par value per share; and
- 20,000,000 authorized shares of preferred stock, \$0.001 par value per share.

Upon the closing of this offering, there will be issued and outstanding \_\_\_\_\_ shares of Class A common stock, \_\_\_\_\_ shares of Series A-1 common stock, \_\_\_\_\_ shares of Series A-2 common stock, \_\_\_\_\_ shares of Series A-3 common stock, 1 share of Class B common stock, and no shares of preferred stock, all of which will be validly issued, fully paid and non-assessable. The three series of Class A common stock are identical, except that the transfer restrictions associated with each series are of a different duration.

### Common Stock of CBOT Holdings

#### *General*

The Class A common stock represents an equity interest in CBOT Holdings and generally has traditional features of common stock, including, dividend, voting and liquidation rights. The Class A common stock may be issued as a single class, without series, or as determined from time to time by the board of directors, either in whole or in part in two or more series.

#### *Dividends*

Subject to the limitations under Delaware corporation law and any preferential dividend rights of outstanding preferred stock, holders of Class A common stock are entitled to receive their pro rata share of such dividends or other distributions as may be declared by the board of directors of CBOT Holdings out of funds legally available therefore. It is not currently anticipated that CBOT Holdings will pay dividends on its Class A common stock in the foreseeable future.

#### *General Voting Rights*

Unless otherwise required by the certificate of incorporation of CBOT Holdings or applicable law, holders of Class A common stock, including the Series A-1, A-2 and A-3 common stock, are entitled to one vote per share with respect to all matters upon which the stockholders of CBOT Holdings are entitled to vote generally, including amendments to the certificate of incorporation, mergers, sales of all or substantially all of the corporate

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assets or property or a dissolution. Holders of Class A common stock are also entitled to one vote per share on the election of directors to the board of directors of CBOT Holdings, subject to the special rights of the holder of the sole share of Class B common stock to elect six subsidiary directors to the board of directors of CBOT Holdings, beginning with the first annual election following the completion of this offering. Except with respect to such special rights of the holder of the Class B common stock, the holder of the Class B common stock has no other rights to vote. The common stock of CBOT Holdings does not have cumulative voting rights.

### *Special Voting Rights of the Class A Common Stock*

The holders of Class A common stock have the right to vote on any proposal for a transaction (or series of related transactions) either involving the sale of a significant amount of CBOT Holdings' assets to a third party or in which CBOT Holdings proposes to acquire, invest in or enter into a business in competition with the then principal existing business of the CBOT. Further, the affirmative vote of a majority of the votes cast by the holders of Class A common stock of CBOT Holdings is required for CBOT Holdings, as the holder of the sole Class A membership in the CBOT, to vote in favor of any of the following proposals at any annual or special meeting of the stockholders:

- any merger of the CBOT with a third party;
- any transaction (or series of related transactions) involving the sale of a significant amount of the CBOT's assets to a third party;
- any transaction (or series of related transactions) in which the CBOT proposes to acquire, invest in or enter into a business in competition with the then existing business of the CBOT; or
- any dissolution or liquidation of the CBOT.

For these purposes, a "significant amount" of assets means 10% of the fair market value of the assets, both tangible and intangible, of CBOT Holdings as of the time of the board approval of the proposed sale, as determined by the board of directors of CBOT Holdings in its sole and absolute discretion. The board of directors of CBOT Holdings shall determine, in its sole and absolute discretion, whether any business is in competition with the then existing business of the CBOT (which also includes any business proposed as of such time).

Proposals for CBOT Holdings to engage in such transactions or to vote its Class A membership in the CBOT in favor of such transactions will be adopted only if a majority of the votes cast by the holders of Class A common stock of CBOT Holdings are voted in favor of the proposal.

### *No Right to Call Special Meeting of the Stockholders*

Upon the completion of this offering, the holders of Class A common stock will not have the right to require CBOT Holdings to call a special meeting of the stockholders.

### *Special Voting Rights of the Class B Common Stock*

Following the closing of this offering, the holder of the sole share of Class B common stock will be entitled to vote to elect six subsidiary directors to the board of directors of CBOT Holdings at any annual or special meeting. However, the holder of the sole share of Class B common stock will be the subsidiary voting trust, which will be obligated to vote to elect to the board of directors of CBOT Holdings the subsidiary directors who have been elected to serve on the board of directors of the CBOT by the Series B-1 (Full) and B-2 (Associate) members of the CBOT. Thus, the voting rights of the sole share of Class B common stock is designed to ensure that the persons elected to the board of directors of the CBOT by the Series B-1 (Full) and B-2 (Associate) members of the CBOT are also be elected to serve on the board of directors of CBOT Holdings.

### *No Conversion, Preemptive or Subscription Rights*

The holders of Class A common stock have no conversion, preemptive or subscription rights, other than the automatic conversion terms of the Series A-1, A-2 and A-3 common stock of CBOT Holdings described below at "—Transfer Restrictions."

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### *Liquidation Rights*

Subject to any preferential dividend rights of outstanding preferred stock, upon any liquidation, dissolution or winding up of CBOT Holdings, whether voluntary or involuntary, holders of Class A common stock are entitled to receive their pro rata share of such assets as are available for distribution to stockholders. In other words, each share of Class A common stock has equal liquidation rights.

### **Preferred Stock**

The board of directors of CBOT Holdings is authorized to issue shares of preferred stock in one or more series; to establish from time to time the number of shares to be included in each series; and to fix the rights, preferences and privileges of the shares of each wholly unissued series and any of its qualifications, limitations or restrictions. Furthermore, the board of directors of CBOT Holdings may increase or decrease the number of shares of any series, but not below the number of shares of that series then outstanding, without any further vote or action by the holders of Class A common of CBOT Holdings. At such time, the board of directors of CBOT Holdings may authorize the issuance of preferred stock with voting or conversion rights that could adversely affect the voting power or other rights of the holders of Class A common stock. We currently have no plans to issue any shares of preferred stock.

### **Transfer Restrictions**

#### *Class A Common Stock*

Currently issued and outstanding shares of Class A common stock (all of which were issued to CBOT members in connection with the restructuring transactions) have been issued in three series: Series A-1, Series A-2 and Series A-3. Each series is subject to significant transfer restrictions pursuant to the certificate of incorporation of CBOT Holdings. The Class A common stock being sold in this offering is identical to the other series of Class A common stock except that it is not subject to transfer restrictions. The periods during which sales or transfers of shares of Series A-1, Series A-2 and Series A-3 are not permitted vary depending on the series of Class A common stock.

The transfer restriction periods will expire:

- 180 days after the close of this offering in the case of Series A-1 common stock;
- 360 days after the close of this offering in the case of Series A-2 common stock;
- 540 days after the close of this offering in the case of Series A-3 common stock.

Subject to our right to conduct organized sales of Class A common stock, as described more fully below at “—Organized Sales,” when the restriction period applicable to a series of shares expires, the series of shares will automatically convert into the same number of shares of unrestricted Class A common stock. See the section of this prospectus entitled “Shares Eligible for Future Sale” below for limitations on sales by affiliates under the securities laws. Holders of restricted Class A common stock are also able to transfer their shares prior to the expiration and conversion in connection with a “permitted transfer.”

“Permitted transfers” include:

- “conversion transfers,” in which Series A-1, A-2 and A-3 common stock of CBOT Holdings is converted into unrestricted Class A common stock in connection with transfers to CBOT Holdings, transfers made in this offering or an organized sale of Class A common stock, transfers to satisfy exchange claims and other conversion transfers approved by the board of directors of CBOT Holdings; and

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- “non-conversion transfers,” in which Series A-1, A-2 and A-3 common stock of CBOT Holdings is not converted into unrestricted Class A common stock and remains subject to transfer restrictions in connection with transfers of the related Class B membership in the CBOT, transfers to certain family members for estate planning or education purposes, bona fide pledges to lending institutions to secure trading right purchases, pledges to clearing members and other non-conversion transfers approved by the board of directors of CBOT Holdings.

The board of directors of CBOT Holdings has the ability to reduce or eliminate the general transfer restrictions applicable to the Series A-1, A-2 and A-3 common stock of CBOT Holdings.

### *Organized Sales*

After the completion of this offering, we will have the right to conduct organized sales of Class A common stock received by members of the CBOT as a result of the restructuring transactions when the transfer restriction period applicable to the Series A-1, A-2 and A-3 common stock is scheduled to expire. The purpose of this right is to enable us to facilitate a more orderly distribution of Class A common stock held by members of the CBOT into the public marketplace. If we elect to conduct an organized sale, no shares of the Series A-1, A-2 or A-3 common stock of CBOT Holdings for which transfer restrictions are scheduled to expire (as a result of the automatic conversion of such shares as discussed above) or of any other series that is subject to transfer restrictions may be sold during the applicable transfer restriction period, except as part of the organized sale or in a permitted transfer.

In order for us to elect to conduct an organized sale, we must provide the holders of Series A-1, A-2 and A-3 common stock of CBOT Holdings with a written notice of election to organize the sale of the applicable series of Class A common stock for which transfer restrictions are scheduled to expire at least 60 days prior to the scheduled expiration of the applicable transfer restriction period. Holders of such series of Class A common stock will have 20 days following the date of mailing of that notice to provide us with written notice of their intent to participate in the organized sale with respect to such series, any other series that remain subject to transfer restrictions and any unrestricted Class A common stock. The written notice must specify the series of Class A common stock and the number of shares thereof, and the number of shares of unrestricted Class A common stock that the holder has elected to include in the applicable organized sale. If such holders do not provide written notice to us during that 20-day period, they will be deemed to have elected not to include any shares in the organized sale.

The actual number of shares that may be sold in an organized sale will depend on, among other things, the number of primary shares the board of directors of CBOT Holdings determines that CBOT Holdings will offer for its own account, market conditions, investor demand and the requirements of any underwriters or placement agents and may be fewer than the aggregate number requested by stockholders to be included in the organized sale. In such event, there will be a reduction in the number of shares that each individual holder may sell based on a cut-back formula to be adopted by the board of directors of CBOT Holdings. In the event of such a cut-back, priority will be given first to shares of the series then scheduled to be released, second to shares of a series scheduled to be released from transfer restrictions at a later date and finally to unrestricted Class A common stock. The organized sale may take the form of an underwritten secondary offering, a private placement of Class A common stock to one or more purchasers, a repurchase of Class A common stock by CBOT Holdings or a similar process selected by the board of directors of CBOT Holdings. The stockholders' right to participate in an organized sale will be contingent upon the execution of all agreements, documents and instruments required to effect such sale, including, if applicable, an underwriting agreement.

We may proceed with the sale of fewer than all of the shares that have been requested to be included in an organized sale, including less than all of the shares of the series scheduled for release at the expiration of the related transfer restriction period. Additionally, we will be under no obligation to complete the organized sale.

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If less than all of the shares of the series scheduled to be released that a stockholder requests be sold in the related organized sale are sold in such organized sale, or the stockholder elects not to include all of the shares of the series scheduled for release in the applicable organized sale, the stockholder will be able to sell, on the 91st day after the later of the expiration of the related transfer restriction period and the completion of the organized sale, any of those shares that were not sold or included (i.e., such shares will automatically convert into shares of unrestricted Class A common stock on such date).

If we elect to conduct an organized sale, we will be required to complete such organized sale no later than 60 days after the expiration date of the related transfer restriction period. If the organized sale is not completed within 60 days following the applicable expiration date, any shares of the series that would have been released at the expiration of the related transfer restriction period, but for the organized sale, will automatically convert into unrestricted Class A common stock on the 61st day after the expiration of the related transfer restriction period. However, any organized sale undertaken in conjunction with the scheduled expiration of transfer restrictions applicable to the Series A-3 common stock of CBOT Holdings must be completed no later than 540 days following this offering. If such sale is not completed within 540 days following this offering, all issued and outstanding shares of Series A-3 common stock shall automatically convert into unrestricted Class A common stock on the 541st day following a qualified initial public offering.

If we elect not to conduct an organized sale at the time of any scheduled expiration of transfer restrictions applicable to a series of Class A common stock, the shares of that series for which transfer restrictions are scheduled to expire will automatically convert into unrestricted Class A common stock at the expiration of the applicable transfer restriction period.

### *Class B Common Stock*

The sole share of Class B common stock of CBOT Holdings, which will be held by a subsidiary voting trust, will be generally subject to a complete restriction on transfer. However, the board of directors of CBOT Holdings may authorize the transfer of the share of Class B common stock of CBOT Holdings upon receipt of direction to transfer such share of Class B common stock of CBOT Holdings from the CBOT following approval of such direction by a majority of the Series B-1 (Full) and B-2 (Associate) members of the CBOT.

## **Other Certificate of Incorporation and Bylaw Provisions**

### *Board of Directors*

In connection with this offering, the board of directors will be reconstituted such that it is composed of 17 directors and classified into two classes of nine and eight directors, respectively, each elected to serve for two-year terms. There will be 11 directors designated as “parent directors” and six directors designated as “subsidiary directors,” who will be elected exclusively by the holders of Class A common stock and the holder of the sole share of Class B common stock of CBOT Holdings, respectively, beginning with the first annual election following completion of a this offering. The six subsidiary directors will consist of four Series B-1 (Full) members in the CBOT and two Series B-2 (Associate) members in the CBOT. Of the 17 directors, at least nine will be independent within the meaning of the certificate of incorporation and bylaws of CBOT Holdings.

Following this offering, the Chairman of the Board and Vice Chairman of the Board will be appointed by the board of directors rather than elected by the stockholders of CBOT Holdings.

### *Nomination Procedures for Directors*

In connection with this offering, the nominating committee of CBOT Holdings will be reconstituted and shall thereafter be a committee of the board of directors of CBOT Holdings, composed entirely of at least three independent members of the board of directors of CBOT Holdings who have been appointed by the board of directors of CBOT Holdings. However, upon completion of this offering, the holders of Class A common stock will continue to be entitled to directly nominate persons to stand for election as directors of CBOT Holdings if the nominee is qualified and such stockholder satisfies certain advance notice requirements. Furthermore, if,

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upon completion of this offering, such stockholder satisfies such requirements and delivers a petition executed by at least 40 persons who are both a holder of Class A common stock and a Series B-1 (Full) member of the CBOT, CBOT Holdings will, to the extent it prepares and delivers a proxy statement and form of proxy to its stockholders, at its own expense, include the name of such nominee and all other information related to such nominee that is provided with respect to the board of directors' nominees in such proxy statement and form of proxy.

### *Advance Notice Procedures*

Advance notice must be delivered to CBOT Holdings of any business to be brought by holders of Class A common stock before an annual meeting of the stockholders and of any nominations by stockholders of persons for election to the CBOT Holdings board of directors or nominating committee at an annual or special meeting of the stockholders of CBOT Holdings.

Generally, for business to be brought before an annual meeting of the stockholders of CBOT Holdings, such advance notice provisions require that holders of Class A common stock must give written notice to the secretary of CBOT Holdings not less than 20, nor more than 60, days prior to the first anniversary of the date on which CBOT Holdings first mailed its proxy materials for the preceding year's annual meeting of the stockholders of CBOT Holdings. In each case, the notice must set forth specific information regarding such stockholder and each director nominee or other business proposed by holders of Class A common stock, as applicable, as provided in the bylaws. Except as described below with respect to nominations by holders of Class A common stock for persons to be elected to the board of directors of CBOT Holdings at a special meeting of the stockholders of CBOT Holdings at which directors are to be elected, stockholders are not permitted to make proposals, or bring other business, at a special meeting of the stockholders of CBOT Holdings.

Nominations by holders of Class A common stock for persons to be elected to the board of directors of CBOT Holdings at a special meeting of the stockholders of CBOT Holdings, if directors are to be elected at such meeting, generally requires that holders of Class A common stock give written notice to the secretary of CBOT Holdings not later than the later of the 90th day prior to such special meeting or the 10th day following the day on which public announcement is first made of the date of the special meeting and of the nominees proposed by the board of directors of CBOT Holdings.

If nominations are made in accordance with such advance notice procedures, CBOT Holdings shall, to the extent it prepares and delivers a proxy statement and form of proxy, at its own expense, include the name of such nominee and all other information related to such nominee that is provided with respect to the board of directors' nominees in such proxy statement and form of proxy in the event that:

- a holder of Class A common stock proposes to nominate an individual for election or reelection as a director of CBOT Holdings or election to the nominating committee of CBOT Holdings;
- such stockholder has satisfied each of the terms and conditions described above for the nomination of such nominee; and
- such stockholder has delivered to the secretary of CBOT Holdings a written petition, executed by at least 40 persons who are both a Series B-1 (Full) member of the CBOT and a holder of Class A common stock, proposing to nominate such nominee.

### *Special Meetings of Stockholders*

The Chairman of the Board or the board of directors of CBOT Holdings may call special meetings of the stockholders of CBOT Holdings. Upon the completion of this offering, the holders of Class A common stock will no longer have the right to require CBOT Holdings to call a special meeting of the stockholders.

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### *No Action by Written Consent of Stockholders*

All actions of the holders of Class A common stock must be taken by a vote of the holders of Class A common stock at an annual or special meeting, and such stockholders are not permitted to take action by written consent without a meeting. The holder of the sole share of Class B common stock of CBOT Holdings is permitted to take action by written consent.

### *Amendment of Certificate of Incorporation*

The approval of the board of directors of CBOT Holdings and the approval of a majority of the outstanding shares of Class A common stock are required in order to amend the certificate of incorporation of CBOT Holdings.

### *Amendment of Bylaws*

The board of directors of CBOT Holdings has the authority to adopt, amend or repeal the bylaws of CBOT Holdings without the approval of the holders of Class A common stock. However, the holders of Class A common stock have the right to initiate, without the approval of the board of directors of CBOT Holdings, proposals to adopt, amend or repeal the bylaws of CBOT Holdings. The approval of a majority of the votes cast at any annual or special meeting of the holders of Class A common stock is required in order to adopt, repeal or amend the bylaws in response to such stockholder proposals.

### *Delaware Anti-Takeover Statute*

CBOT Holdings is subject to a Delaware anti-takeover statute. Subject to certain exceptions, this statute prohibits a publicly held Delaware corporation from engaging in a “business combination” with an “interested stockholder” for a period of three years after the date of the transaction in which the person became an interested stockholder, unless:

- prior to such date, the board of directors of the corporation approved either the business combination or the transaction which resulted in the stockholder becoming an interested stockholder;
- upon the completion of the transaction which resulted in the stockholder becoming an interested stockholder, the interested stockholder owned at least 85% of the voting stock of the corporation outstanding at the time the transaction commenced, excluding, for purposes of determining the number of shares outstanding, those shares owned by persons who are directors and also officers and by employee stock plans in which employee participants do not have the right to determine confidentially whether shares held subject to the plan will be tendered in a tender or exchange offer; or
- on or after such date, the business combination is approved by the board of directors and authorized at an annual or special meeting of stockholders, and not by written consent, by the affirmative vote of at least 66 <sup>2</sup>/<sub>3</sub>% of the outstanding voting stock which is not owned by the interested stockholder.

For purposes of this statute, a “business combination” includes a merger, asset sale or other transaction resulting in a financial benefit to the interested stockholder, and an “interested stockholder” is a person who, together with affiliates and associates, owns 15% or more of the corporation’s voting stock or a person who is an affiliate of the corporation and who did own, within three years prior to the date of determination whether the person is an “interested stockholder,” 15% or more of the corporation’s voting stock.

### *Limitation of Liability of Directors*

As authorized by Delaware corporation law, a director of CBOT Holdings is not personally liable to CBOT Holdings or its stockholders for monetary damages for breach of fiduciary duty as a director, except for liability:

- for any breach of the director’s duty of loyalty to CBOT Holdings or its stockholders;

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- for any act or omission not in good faith or which involved intentional misconduct or a knowing violation of law;
- for unlawful payments of dividends or unlawful stock repurchases or redemptions as provided by Delaware corporation law; or
- for any transaction from which the director derived an improper personal benefit.

The inclusion of this provision in the certificate of incorporation of CBOT Holdings may have the effect of reducing the likelihood of derivative litigation against directors, and may discourage or deter stockholders or management from bringing a lawsuit against directors for breach of their duty of care, even though such an action, if successful, might otherwise have benefited CBOT Holdings and its stockholders.

CBOT Holdings will indemnify its directors, officers, committee members and employees and may indemnify its agents to the fullest extent permitted by law. The bylaws also permit CBOT Holdings to secure insurance on behalf of any officer, director, committee member, employee or other agent for any liability arising out of his or her actions in that capacity, regardless of whether the bylaws would permit indemnification.

### **Transfer Agent**

ComputerShare Investor Services LLC is the stock transfer agent and registrar for the Class A common stock.



## SHARES ELIGIBLE FOR FUTURE SALE

Future sales of substantial amounts of Class A common stock in the public market after this offering could adversely affect market prices prevailing from time to time and could impair our ability to raise capital through the sale of our equity securities.

Upon the completion of this offering, we will have outstanding \_\_\_\_\_ shares of Class A common stock, consisting of \_\_\_\_\_ shares of Class A common stock, \_\_\_\_\_ shares of Series A-1 common stock, \_\_\_\_\_ shares of Series A-2 common stock and \_\_\_\_\_ shares of Series A-3 common stock. The amount of shares outstanding upon completion of this offering assumes no exercise of the underwriters' over-allotment option. All of the shares sold in this offering will be freely tradable without restriction under the Securities Act unless purchased by one of our affiliates as that term is defined in Rule 144 under the Securities Act, which generally includes directors, officers or 10% stockholders.

### Transfer Restrictions

The currently issued and outstanding shares of Class A common stock are registered under the Securities Act but are subject to significant transfer restrictions. The transfer restriction periods will expire:

- 180 days after the close of this offering in the case of Series A-1 common stock;
- 360 days after the close of this offering in the case of Series A-2 common stock; and
- 540 days after the close of this offering in the case of Series A-3 common stock.

### CBOE Exercise Right

In addition, although not a restriction on transfer, Series B-1 (Full) members of the CBOT who have exercised (or who intend to exercise) and become members of the Chicago Board Options Exchange, or "CBOE," without purchasing a membership on such exchange may have a disincentive to sell their Class A common stock. Pursuant to agreements between CBOT Holdings, the CBOT and CBOE as well as the CBOT's rules and regulations, Series B-1 (Full) members of the CBOT must hold 27,338 shares of Class A common stock (the number of shares each Series B-1 (Full) member received in the restructuring transactions in respect of each Full Membership) along with the exercise right privilege associated with their Series B-1 (Full) membership in order to exercise, become and remain a member of the CBOE. As of \_\_\_\_\_, 2005, approximately \_\_\_\_\_ Series B-1 (Full) members of the CBOT had exercised and become members of the CBOE. Accordingly, for so long as such Series B-1 (Full) members of the CBOT desire to remain members of the CBOE pursuant to this right, it is expected that approximately \_\_\_\_\_ shares of Class A common stock will remain unavailable for purchase in the market for Class A common stock anticipated to develop following the completion of this offering. There can be no assurance that the proportion of the 1,402 Series B-1 (Full) members of the CBOT who exercise and become a member of the CBOE will not increase or decrease, in each case affecting the number of shares of Class A common stock that may be available for purchase at any given point of time.

### Rule 144

In general, under Rule 144 as currently in effect, a person, or persons whose shares are aggregated, who has beneficially owned restricted shares for at least one year, including the holding period of any prior owner except an affiliate, would be entitled to sell within any three-month period a number of shares that does not exceed the greater of:

- 1% of the number of shares of common stock then outstanding, which will equal about \_\_\_\_\_ shares immediately after this offering; or
- the average weekly trading volume of the common stock during the four calendar weeks preceding the filing of a Form 144 with respect to the sale.

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Sales under Rule 144 also are subject to manner of sale provisions and notice requirements and to the availability of current public information about us. Under Rule 144(k), a person who is not deemed to have been our affiliate at any time during the three months preceding a sale and who has beneficially owned the shares proposed to be sold for at least two years, including the holding period of any prior owner except an affiliate, is entitled to sell those shares without complying with the manner of sale, public information, volume limitation and notice provisions of Rule 144.

## MATERIAL U.S. FEDERAL TAX CONSEQUENCES TO NON-U.S. STOCKHOLDERS

The following is a general discussion of the material United States federal income and estate tax consequences of the purchase, ownership and disposition of shares of Class A common stock by a Non-U.S. Stockholder. For purposes of this discussion, a Non-U.S. Stockholder is a beneficial owner of our common stock who is treated for U.S. federal tax purposes as:

- a non-resident alien individual;
- a corporation, or other entity treated as a corporation for U.S. federal income tax purposes, created or organized under the laws of a jurisdiction other than the United States or any state or political subdivision thereof;
- an estate, other than an estate the income of which is subject to United States federal income taxation regardless of its source; or
- a trust, other than a trust that (i) is subject to the primary supervision of a United States court and which has one or more United States fiduciaries who have the authority to control all substantial decisions of the trust, or (ii) has a valid election in effect under applicable United States Treasury regulations to be treated as a United States person.

For purposes of this discussion, it is important to note that the rules for determining whether an individual is a non-resident alien for income tax purposes differ from those applicable for estate tax purposes. Also, a beneficial owner who is a partner in a partnership or other flow-through entity that holds our common stock should consult its own tax advisor regarding the U.S. federal income and estate tax consequences of the purchase, ownership and disposition of our common stock.

This summary assumes that our common stock is held as a capital asset (generally, property held for investment). The discussion does not address all of the United States federal income tax and estate tax considerations that may be relevant to a Non-U.S. Stockholder in light of its particular circumstances or to Non-U.S. Stockholders that may be subject to special treatment under United States federal tax laws. Furthermore, this summary does not discuss any aspects of state, local or foreign taxation. This summary is based on current provisions of the Internal Revenue Code of 1986, as amended, Treasury regulations, judicial opinions, published positions of the Internal Revenue Service and other applicable authorities, all of which are subject to change, possibly with retroactive effect. **Each prospective purchaser of Class A common stock is advised to consult its tax advisor with respect to the U.S. federal, state, local or foreign tax consequences of acquiring, holding and disposing of our Class A common stock.**

### Dividends

Although we have no current intention to pay dividends on our Class A common stock, any dividend paid to a Non-U.S. Stockholder of Class A common stock generally will be subject to withholding tax at a 30% rate (or such lower rate specified by an applicable income tax treaty). Generally, a Non-U.S. Stockholder will certify as to its status, and to any right to reduced withholding under an applicable income tax treaty, on a properly completed Internal Revenue Service Form W-8BEN. If, however, the Non-U.S. Stockholder provides a Form W-8ECI, certifying that the dividend is effectively connected with the Non-U.S. Stockholder's conduct of a trade or business within the United States, the dividend will not be subject to withholding. Instead, such dividends are subject to U.S. federal income tax at regular rates applicable to U.S. persons generally and, for corporate holders, may also be subject to "branch profits tax."

### Sale or Disposition of Class A Common Stock

Except as otherwise discussed below, a Non-U.S. Stockholder generally will not be subject to United States federal income tax on any gain realized upon the sale or other disposition of the Class A common stock unless

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(i) such gain is effectively connected with the Non-U.S. Stockholder's conduct of a United States trade or business, (ii) the Non-U.S. Stockholder is an individual who is present in the United States for a period or periods aggregating 183 days or more during the calendar year in which such sale or disposition occurs and certain other conditions are met, (iii) the Non-U.S. Stockholder is subject to provisions applicable to certain United States expatriates, or (iv) we are or become a "United States real property holding corporation" for U.S. federal income tax purposes.

A Non-U.S. Stockholder may be subject to United States federal income tax on a sale or other disposition of Class A common stock (and to withholding by the purchaser) if we are or have been a United States real property holding corporation for U.S. federal income tax purposes at any time during the five years or shorter holding period preceding the disposition. Generally, a corporation is a United States real property holding corporation for U.S. federal income tax purposes if the fair market value of its United States real property interests equals or exceeds 50% of the fair market value of all of its business assets, including real property. We own buildings with significant value and can make no assurances that we are not now, or will not become, a United States real property holding corporation for federal income tax purposes. Even if we are or become a United States real property holding corporation for such purposes, however, a Non-U.S. Stockholder that (directly or indirectly) holds no more than 5% of our Class A common stock generally will not be subject to such taxes (or to withholding on a sale or other disposition) so long as our Class A common stock is treated as regularly traded on a securities market for federal income tax purposes. In general, if our common stock is traded on an established U.S. securities market, it will be treated as regularly traded for federal tax purposes during any calendar quarter during which it is regularly quoted by brokers or dealers making a market in our Class A common stock. We can make no assurances that this exception will apply to any Non-U.S. Stockholder if we are or become a United States real property holding corporation. If the "regularly traded" exception described above does not apply, a purchaser may withhold 10% of the proceeds payable to a Non-U.S. Stockholder on a sale of our Class A common stock and the Non-U.S. Stockholder will generally be taxed on net gain from the sale of such stock at regular rates of income tax applicable to U.S. persons generally, and may also be subject to branch profits tax if the Non-U.S. Stockholder is a corporation. Any withholding on such a sale is generally creditable against the Non-U.S. Stockholder's federal income tax liability.

### **Information Reporting and Backup Withholding**

We must report annually to the Internal Revenue Service and to each Non-U.S. Stockholder the amount of dividends paid to such stockholder and the amount, if any, of tax withheld with respect to such dividends. This information may also be made available to the tax authorities in the Non-U.S. Stockholder's country of residence. Dividends paid to a Non-U.S. Stockholder may be subject to withholding as described above under "Dividends," but generally are not subject to "backup withholding" if the Non-U.S. Stockholder properly certifies as to its Non-U.S. status (usually by completing an Internal Revenue Service Form W-8BEN, including any claim to reduced withholding under an applicable income tax treaty). Treasury regulations contain special rules for determining whether an income tax treaty benefit depends upon the residence of an entity that is a holder of our Class A common stock or upon the residence of the holders of an interest in the entity.

The payment of the proceeds of the sale or other taxable disposition of the Class A common stock to or through the United States office of a broker is subject to information reporting. Information reporting requirements, but not backup withholding, will also generally apply to payments of the proceeds of a sale of the Class A common stock by foreign offices of United States brokers or foreign brokers with certain types of relationships to the United States unless the Non-U.S. Stockholder establishes an exemption.

Backup withholding is not an additional tax. Any amounts withheld under the backup withholding rules from payments made to a stockholder may be refunded or credited against such stockholder's United States federal income tax liability, if any, provided that the required information is furnished to the Internal Revenue Service.

**Estate Tax**

A non-resident alien individual should note that shares of Class A common stock held by (i) such individual or (ii) an entity created by such individual and included in such individual's gross estate for U.S. federal estate tax purposes (for example, a trust funded by such individual and with respect to which the individual has retained certain interests or powers), will be, absent an applicable treaty, treated as U.S. situs property subject to U.S. federal estate tax.

## UNDERWRITING

Under the terms and subject to the conditions contained in an underwriting agreement dated \_\_\_\_\_, we and the selling stockholders have agreed to sell to the underwriters named below, for whom Credit Suisse First Boston LLC and J.P. Morgan Securities Inc. are acting as representatives, the following respective numbers of shares of Class A common stock:

| Underwriter                     | Number of Shares |
|---------------------------------|------------------|
| Credit Suisse First Boston LLC  |                  |
| J.P. Morgan Securities Inc.     |                  |
| Citigroup Global Markets Inc.   |                  |
| William Blair & Company, L.L.C. |                  |
| Keefe, Bruyette & Woods, Inc.   |                  |
| Total                           |                  |

The underwriting agreement provides that the underwriters are obligated to purchase all the shares of Class A common stock in the offering if any are purchased, other than those shares covered by the over-allotment option described below. The underwriting agreement also provides that if an underwriter defaults the purchase commitments of non-defaulting underwriters may be increased or the offering may be terminated.

We have granted to the underwriters a 30-day option to purchase up to \_\_\_\_\_ additional shares at the initial public offering price less the underwriting discounts and commissions. The option may be exercised only to cover any over-allotments of Class A common stock.

The underwriters propose to offer the shares of Class A common stock initially at the public offering price on the cover page of this prospectus and to selling group members at that price less a selling concession of \$ \_\_\_\_\_ per share. The underwriters and selling group members may allow a discount of \$ \_\_\_\_\_ per share on sales to other broker/dealers. After the initial public offering the representatives may change the public offering price and concession and discount to broker/dealers.

The following table summarizes the compensation and estimated expenses we and the selling stockholders will pay:

|   | Per Share              |                     | Total                  |                     |
|---|------------------------|---------------------|------------------------|---------------------|
|   | Without Over-allotment | With Over-allotment | Without Over-allotment | With Over-allotment |
| Underwriting Discounts and Commissions paid by us                   | \$                     | \$                  | \$                     | \$                  |
| Expenses payable by us  | \$                     | \$                  | \$                     | \$                  |
| Underwriting Discounts and Commissions paid by selling stockholders | \$                     | \$                  | \$                     | \$                  |
| Expenses payable by the selling stockholders                        | \$                     | \$                  | \$                     | \$                  |

The representatives have informed us that the underwriters do not expect sales to accounts over which the underwriters have discretionary authority to exceed 5% of the shares of Class A common stock being offered.

We have agreed that we will not offer, sell, contract to sell, pledge or otherwise dispose of, directly or indirectly, or file with the Securities and Exchange Commission a registration statement under the Securities Act relating to, any shares of our common stock or securities convertible into or exchangeable or exercisable for any shares of our common stock, or publicly disclose the intention to make any offer, sale, pledge, disposition or

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filing, without the prior written consent of the representatives for a period of 180 days after the date of this prospectus, subject to certain exceptions. In addition, we have agreed that, except as required to permit the selling stockholders to participate in this offering, we will not waive any of the transfer restrictions applicable to our Class A common stock during this 180 day period. Notwithstanding these limitations, this agreement does not apply to any awards made by us under any of our existing employee benefit plans. In the event that either (1) during the last 17 days of the “lock-up” period, we release earnings results or material news or a material event relating to us occurs or (2) prior to the expiration of the “lock-up” period, we announce that we will release earnings results during the 16-day period beginning on the last day of the “lock-up” period, then in either case the expiration of the “lock-up” will be extended until the expiration of the 18-day period beginning on the date of the release of the earnings results or the occurrence of the material news or event, as applicable, unless the representatives waive, in writing, such an extension.

We and the selling stockholders have agreed to indemnify the underwriters against liabilities under the Securities Act, or contribute to payments that the underwriters may be required to make in that respect.

We have applied to list the shares of Class A common stock on \_\_\_\_\_ . In connection with the listing of the Class A common stock on \_\_\_\_\_ , the underwriters will undertake to sell round lots of 100 shares or more to a minimum of \_\_\_\_\_ beneficial owners.

Prior to this offering, there has been no organized public market for the Class A common stock. The initial public offering price will be determined by negotiations between us and the representatives of the underwriters. Among the factors to be considered in determining the initial public offering price will be our future prospects and those of our industry in general, our sales, operating income and other financial and operating information in recent periods, and the price earnings ratios, price-revenues ratios, market prices of securities and financial and operating information of companies engaged in activities similar to ours. The estimated initial public offering price range set forth on the cover page of this preliminary prospectus is subject to change as a result of market conditions and other factors.

In connection with the offering the underwriters may engage in stabilizing transactions, over-allotment transactions, syndicate covering transactions and penalty bids in accordance with Regulation M under the Exchange Act.

- Stabilizing transactions permit bids to purchase the underlying security so long as the stabilizing bids do not exceed a specified maximum.
- Over-allotment involves sales by the underwriters of shares in excess of the number of shares the underwriters are obligated to purchase, which creates a syndicate short position. The short position may be either a covered short position or a naked short position. In a covered short position, the number of shares over-allotted by the underwriters is not greater than the number of shares that they may purchase in the over-allotment option. In a naked short position, the number of shares involved is greater than the number of shares in the over-allotment option. The underwriters may close out any covered short position by either exercising their over-allotment option and/or purchasing shares in the open market.
- Syndicate covering transactions involve purchases of the common stock in the open market after the distribution has been completed in order to cover syndicate short positions. In determining the source of shares to close out the short position, the underwriters will consider, among other things, the price of shares available for purchase in the open market as compared to the price at which they may purchase shares through the over-allotment option. If the underwriters sell more shares than could be covered by the over-allotment option, a naked short position, the position can only be closed out by buying shares in the open market. A naked short position is more likely to be created if the underwriters are concerned that there could be downward pressure on the price of the shares in the open market after pricing that could adversely affect investors who purchase in the offering.
- Penalty bids permit the representatives to reclaim a selling concession from a syndicate member when the common stock originally sold by the syndicate member is purchased in a stabilizing or syndicate covering transaction to cover syndicate short positions.

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These stabilizing transactions, syndicate covering transactions and penalty bids may have the effect of raising or maintaining the market price of our Class A common stock or preventing or retarding a decline in the market price of the Class A common stock. As a result the price of our common stock may be higher than the price that might otherwise exist in the open market. These transactions may be effected on \_\_\_\_\_ or otherwise and, if commenced, may be discontinued at any time.

A prospectus in electronic format may be made available on the web sites maintained by one or more of the underwriters, or selling group members, if any, participating in this offering and one or more of the underwriters participating in this offering may distribute prospectuses electronically. The representatives may agree to allocate a number of shares to underwriters and selling group members for sale to their online brokerage account holders. Internet distributions will be allocated by the underwriters and selling group members that will make internet distributions on the same basis as other allocations.



## NOTICE TO CANADIAN RESIDENTS

### Resale Restrictions

The distribution of the Class A common stock of CBOT Holdings in Canada is being made only on a private placement basis exempt from the requirement that we and the selling stockholders prepare and file a prospectus with the securities regulatory authorities in each province where trades of the Class A common stock of CBOT Holdings are made. Any resale of the Class A common stock of CBOT Holdings in Canada must be made under applicable securities laws which will vary depending on the relevant jurisdiction, and which may require resales to be made under available statutory exemptions or under a discretionary exemption granted by the applicable Canadian securities regulatory authority. Purchasers are advised to seek legal advice prior to any resale of the Class A common stock of CBOT Holdings.

### Representations of Purchasers

By purchasing the Class A common stock of CBOT Holdings in Canada and accepting a purchase confirmation a purchaser is representing to us, the selling stockholders and the dealer from whom the purchase confirmation is received that:

- the purchaser is entitled under applicable provincial securities laws to purchase the Class A common stock of CBOT Holdings without the benefit of a prospectus qualified under those securities laws,
- where required by law, that the purchaser is purchasing as principal and not as agent, and
- the purchaser has reviewed the text above under Resale Restrictions.

### Rights of Action—Ontario Purchasers Only

Under Ontario securities legislation, a purchaser who purchases a security offered by this prospectus during the period of distribution will have a statutory right of action for damages, or while still the owner of the Class A common stock of CBOT Holdings, for rescission against us and the selling stockholders in the event that this circular contains a misrepresentation. A purchaser will be deemed to have relied on the misrepresentation. The right of action for damages is exercisable not later than the earlier of 180 days from the date the purchaser first had knowledge of the facts giving rise to the cause of action and three years from the date on which payment is made for the Class A common stock of CBOT Holdings. The right of action for rescission is exercisable not later than 180 days from the date on which payment is made for the Class A common stock of CBOT Holdings. If a purchaser elects to exercise the right of action for rescission, the purchaser will have no right of action for damages against us or the selling stockholders. In no case will the amount recoverable in any action exceed the price at which the Class A common stock of CBOT Holdings were offered to the purchaser and if the purchaser is shown to have purchased the securities with knowledge of the misrepresentation, we and the selling stockholders will have no liability. In the case of an action for damages, we and the selling stockholders will not be liable for all or any portion of the damages that are proven to not represent the depreciation in value of the Class A common stock of CBOT Holdings as a result of the misrepresentation relied upon. These rights are in addition to, and without derogation from, any other rights or remedies available at law to an Ontario purchaser. The foregoing is a summary of the rights available to an Ontario purchaser. Ontario purchasers should refer to the complete text of the relevant statutory provisions.

### Enforcement of Legal Rights

All of our directors and officers as well as the experts named herein and the selling stockholders may be located outside of Canada and, as a result, it may not be possible for Canadian purchasers to effect service of process within Canada upon us or those persons. All or a substantial portion of our assets and the assets of those persons may be located outside of Canada and, as a result, it may not be possible to satisfy a judgment against us or those persons in Canada or to enforce a judgment obtained in Canadian courts against us or those persons outside of Canada.

**Taxation and Eligibility for Investment**

Canadian purchasers of the Class A common stock of CBOT Holdings should consult their own legal and tax advisors with respect to the tax consequences of an investment in the Class A common stock of CBOT Holdings in their particular circumstances and about the eligibility of the Class A common stock of CBOT Holdings for investment by the purchaser under relevant Canadian legislation.

## LEGAL MATTERS

The validity of the securities offered hereby will be passed upon for CBOT Holdings by Jenner & Block LLP. Certain legal matters in connection with this offering will be passed upon for the underwriters by Davis Polk & Wardwell, New York, New York.

## EXPERTS

The consolidated financial statements of the Board of Trade of the City of Chicago, Inc. and subsidiaries as of December 31, 2003 and 2004 and for each of the three years in the period ended December 31, 2004 included in this prospectus have been audited by Deloitte & Touche LLP, independent registered public accounting firm, as stated in their report appearing herein and elsewhere in the registration statement, and have been so included in reliance upon the report of such firm given upon their authority as experts in accounting and auditing.

## WHERE YOU CAN FIND MORE INFORMATION

We have filed with the SEC a registration statement on Form S-1 under the Securities Act for the shares of Class A common stock being offered by this prospectus. This prospectus, which is part of the registration statement, does not contain all of the information included in the registration statement and the exhibits. For further information about us and the Class A common stock offered by this prospectus, you should refer to the registration statement and its exhibits. References in this prospectus to any of our contracts or other documents are not necessarily complete, and you should refer to the exhibits attached to the registration statement for copies of the actual contract or document. Prior to our restructuring, CBOT Holdings and the CBOT filed reports and other information with the SEC. You may read and copy the registration statement, the related exhibits, reports and other information that CBOT Holdings and the CBOT have filed or will file with the SEC at the SEC's public reference room located at 450 Fifth Street, N.W., Washington, D.C. 20549. You can also request copies of those documents, upon payment of a duplicating fee, by writing to the SEC. Please call the SEC at 1-800-SEC-0330 for further information on the operation of the public reference rooms. The SEC also maintains an Internet site that contains reports, proxy and information statements and other information regarding issuers that file with the SEC. That site is [www.sec.gov](http://www.sec.gov). You may also obtain this information, without charge, by request to Paul Draths, Vice President and Secretary, CBOT Holdings, Inc., 141 West Jackson Boulevard, Chicago, Illinois, 60604; Telephone 312-435-3500.

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\* Prior to the completion of the restructuring transactions, CBOT Holdings had not begun doing business as a separate entity and, therefore does not have its own set of financial statements. As a result, the financial statements included are those of the CBOT, which continues to operate the exchange after the completion of the restructuring transactions as a subsidiary of CBOT Holdings.



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**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

To the Board of Directors and Members of the  
Board of Trade of the City of Chicago, Inc.  
Chicago, Illinois

We have audited the accompanying consolidated statements of financial condition of the Board of Trade of the City of Chicago, Inc. and its subsidiaries (the "CBOT") as of December 31, 2003 and 2004, and the related consolidated statements of income, members' equity, and cash flows for each of the three years in the period ended December 31, 2004. These financial statements are the responsibility of the CBOT's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes consideration of internal control over financial reporting as a basis for designing audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the CBOT's internal control over financial reporting. Accordingly, we express no such opinion. An audit also includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements, assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, such consolidated financial statements present fairly, in all material respects, the financial position of the CBOT as of December 31, 2003 and 2004, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 2004 in conformity with accounting principles generally accepted in the United States of America.

DELOITTE & TOUCHE LLP

March 2, 2005

Member of  
Deloitte Touche Tohmatsu

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**BOARD OF TRADE OF THE CITY OF CHICAGO, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION**  
**DECEMBER 31, 2003 AND 2004**  
**(In thousands)**

|  | 2003              | 2004              |
|--|-------------------|-------------------|
| <b>ASSETS</b>  |                   |                   |
| <b>CURRENT ASSETS:</b>   |                   |                   |
| Cash and cash equivalents:   |                   |                   |
| Unrestricted   | \$ 137,127        | \$ 91,165         |
| Held under deposit and membership transfers  | 5,539             | 14,262            |
| Total cash and cash equivalents  | 142,666           | 105,427           |
| Restricted cash  | 300               | 7,661             |
| Accounts receivable—net of allowance of \$4,580 and \$4,352 in 2003 and 2004, respectively | 33,218            | 34,556            |
| Income tax receivable  | 10,781            | 1,557             |
| Deferred income taxes  | 2,805             | 2,219             |
| Prepaid expenses   | 10,387            | 20,542            |
| Total current assets   | 200,157           | 171,962           |
| <b>PROPERTY AND EQUIPMENT:</b>   |                   |                   |
| Land   | 34,234            | 34,234            |
| Buildings and equipment  | 314,474           | 320,295           |
| Furnishings and fixtures   | 174,872           | 188,316           |
| Computer software and systems  | 55,528            | 72,662            |
| Construction in progress   | 9,368             | 13,702            |
| Total property and equipment   | 588,476           | 629,209           |
| Less accumulated depreciation and amortization   | 324,024           | 360,038           |
| Property and equipment—net   | 264,452           | 269,171           |
| OTHER ASSETS—Net   | 19,372            | 19,283            |
| <b>TOTAL ASSETS</b>  | <b>\$ 483,981</b> | <b>\$ 460,416</b> |
| <b>LIABILITIES AND MEMBERS' EQUITY</b>   |                   |                   |
| <b>CURRENT LIABILITIES:</b>  |                   |                   |
| Accounts payable   | \$ 29,370         | \$ 20,545         |
| Accrued clearing services  | 823               | 11,591            |
| Accrued real estate taxes  | 8,306             | 7,623             |
| Accrued payroll costs  | 5,128             | 6,031             |
| Accrued exchange fee rebates   | 4,351             | 2,301             |
| Accrued employee termination   | 2,575             | 403               |
| Accrued liabilities  | 8,646             | 9,524             |
| Funds held for deposit and membership transfers  | 5,539             | 14,262            |
| Current portion of long-term debt  | 19,665            | 20,359            |
| Other current liabilities  | 132               | 249               |
| Total current liabilities  | 84,535            | 92,888            |
| <b>LONG-TERM LIABILITIES:</b>  |                   |                   |
| Deferred income tax liabilities  | 20,230            | 28,484            |
| Long-term debt   | 50,045            | 31,074            |
| Other liabilities  | 14,948            | 14,379            |
| Total long-term liabilities  | 85,223            | 73,937            |
| Total liabilities  | 169,758           | 166,825           |
| MINORITY INTEREST  | 62,940            | —                 |
| <b>MEMBERS' EQUITY:</b>  |                   |                   |
| Members' equity  | 251,232           | 293,591           |
| Accumulated other comprehensive income   | 51                | —                 |
| Total members' equity  | 251,283           | 293,591           |
| <b>TOTAL LIABILITIES AND MEMBERS' EQUITY</b>   | <b>\$ 483,981</b> | <b>\$ 460,416</b> |

See notes to consolidated financial statements.

**BOARD OF TRADE OF THE CITY OF CHICAGO, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF INCOME**  
**YEARS ENDED DECEMBER 31, 2002, 2003 AND 2004**  
**(In thousands)**

|   | 2002             | 2003             | 2004             |
|---|------------------|------------------|------------------|
| <b>REVENUES:</b>  |                  |                  |                  |
| Exchange fees   | \$ 204,963       | \$ 285,815       | \$ 204,004       |
| Clearing fees   | —                | 1,158            | 73,556           |
| Market data   | 58,258           | 55,850           | 64,234           |
| Building  | 25,239           | 20,061           | 22,428           |
| Services  | 16,554           | 16,059           | 12,828           |
| Other   | 3,259            | 2,359            | 3,143            |
| <b>Total revenues</b>   | <b>308,273</b>   | <b>381,302</b>   | <b>380,193</b>   |
| <b>EXPENSES:</b>  |                  |                  |                  |
| Salaries and benefits   | 59,315           | 64,122           | 70,046           |
| Clearing services   | —                | 972              | 54,755           |
| Depreciation and amortization   | 37,438           | 32,869           | 46,011           |
| Professional services   | 30,716           | 28,155           | 27,910           |
| General and administrative expenses   | 11,171           | 18,455           | 20,302           |
| Building operating costs  | 24,579           | 25,042           | 24,315           |
| Information technology services   | 42,807           | 56,116           | 36,953           |
| Contracted license fees   | 13,999           | 27,601           | 6,179            |
| Programs  | 3,449            | 5,891            | 10,724           |
| Loss on impairment of long-lived assets   | 6,244            | —                | —                |
| Interest  | 4,754            | 3,975            | 4,703            |
| Litigation  | 10,735           | —                | 3,500            |
| Severance and related costs   | 4,033            | 1,290            | 572              |
| <b>Operating expenses</b>   | <b>249,240</b>   | <b>264,488</b>   | <b>305,970</b>   |
| <b>INCOME FROM OPERATIONS</b>   | <b>59,033</b>    | <b>116,814</b>   | <b>74,223</b>    |
| <b>INCOME TAXES:</b>  |                  |                  |                  |
| Current   | 23,169           | 13,836           | 23,935           |
| Deferred  | 1,126            | 8,675            | 8,874            |
| <b>Total income taxes</b>   | <b>24,295</b>    | <b>22,511</b>    | <b>32,809</b>    |
| <b>INCOME BEFORE EQUITY IN UNCONSOLIDATED SUBSIDIARY AND MINORITY INTEREST IN CONSOLIDATED SUBSIDIARY</b> | <b>34,738</b>    | <b>94,303</b>    | <b>41,414</b>    |
| <b>EQUITY IN LOSS OF UNCONSOLIDATED SUBSIDIARY— Net of tax of \$285, \$437 and \$320, respectively</b>    | <b>(427)</b>     | <b>(656)</b>     | <b>(479)</b>     |
| <b>MINORITY INTEREST IN (INCOME) LOSS OF CONSOLIDATED SUBSIDIARY</b>                                      | <b>—</b>         | <b>(62,940)</b>  | <b>1,050</b>     |
| <b>NET INCOME</b>   | <b>\$ 34,311</b> | <b>\$ 30,707</b> | <b>\$ 41,985</b> |

See notes to consolidated financial statements.



**BOARD OF TRADE OF THE CITY OF CHICAGO, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF MEMBERS' EQUITY**  
**YEARS ENDED DECEMBER 31, 2002, 2003 AND 2004**  
**(In thousands)**

|  | <u>Members'</u><br><u>Equity</u> | <u>Accumulated</u><br><u>Other</u><br><u>Comprehensive</u><br><u>Income (Loss)</u> | <u>Total</u> |
|--|----------------------------------|--|--------------|
| BALANCE—January 1, 2002  | \$ 185,523                       | \$ (51)  | \$ 185,472   |
| Comprehensive income:  |                                  |  |              |
| Net income   | 34,311                           |  | 34,311       |
| Unrealized gains and losses on foreign exchange forward contracts, net of tax of \$(660) |                                  | 989  |              |
| Reclass for foreign exchange forward contract net gains and losses, net of tax of \$529  |                                  | (792)  |              |
| Pension liability not yet recognized as net periodic pension cost, net of tax of \$849   |                                  | (1,273)  |              |
| Total other comprehensive income   |                                  | (1,076)  | (1,076)      |
| Total comprehensive income   |                                  |  | 33,235       |
| Capital contributions  | 329                              |  | 329          |
| BALANCE—December 31, 2002  | 220,163                          | (1,127)  | 219,036      |
| Comprehensive income:  |                                  |  |              |
| Net income   | 30,707                           |  | 30,707       |
| Unrealized gains and losses on foreign exchange forward contracts, net of tax of \$(681) |                                  | 1,021  |              |
| Reclass of foreign exchange forward contract net gains and losses, net of tax of \$745   |                                  | (1,116)  |              |
| Pension liability not yet recognized as net periodic pension cost, net of tax of \$(849) |                                  | 1,273  |              |
| Total other comprehensive income   |                                  | 1,178  | 1,178        |
| Total comprehensive income   |                                  |  | 31,885       |
| Capital contributions  | 362                              |  | 362          |
| BALANCE—December 31, 2003  | 251,232                          | 51   | 251,283      |
| Comprehensive income:  |                                  |  |              |
| Net income   | 41,985                           |  | 41,985       |
| Reclass of foreign exchange forward contract net gains and losses, net of tax of \$32    |                                  | (51)   |              |
| Total other comprehensive income   |                                  | (51)   | (51)         |
| Total comprehensive income   |                                  |  | 41,934       |
| Capital contributions  | 374                              |  | 374          |
| BALANCE—December 31, 2004  | \$ 293,591                       | \$ —   | \$ 293,591   |

See notes to consolidated financial statements.

**BOARD OF TRADE OF THE CITY OF CHICAGO, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**YEARS ENDED DECEMBER 31, 2002, 2003 AND 2004**  
**(In thousands)**

|  | 2002      | 2003       | 2004       |
|--|-----------|------------|------------|
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>                                     |           |            |            |
| Net income   | \$ 34,311 | \$ 30,707  | \$ 41,985  |
| Adjustments to reconcile net income to net cash flows from operating activities: |           |            |            |
| Depreciation and amortization  | 37,438    | 32,869     | 46,011     |
| Change in allowance for doubtful accounts  | (11)      | 683        | (228)      |
| Loss on impairment of long-lived assets  | 6,244     | —          | —          |
| (Gain) loss on foreign currency transaction                                      | (1,452)   | 1,336      | 1,430      |
| Loss on sale or retirement of fixed assets                                       | 1,568     | 85         | 155        |
| Deferred income taxes  | 1,126     | 8,675      | 8,874      |
| Minority interest in income (loss) of subsidiary                                 | —         | 62,940     | (1,050)    |
| Equity in loss of unconsolidated subsidiary                                      | 712       | 1,093      | 799        |
| Changes in assets and liabilities:   |           |            |            |
| Restricted cash  | 491       | (300)      | (7,361)    |
| Accounts receivable  | (701)     | (8,239)    | (1,110)    |
| Income tax receivable/payable  | (1,013)   | (9,775)    | 9,222      |
| Prepaid expenses   | 1,287     | (8,469)    | (10,155)   |
| Other assets   | (899)     | (8,471)    | (563)      |
| Accounts payable   | 3,272     | 9,311      | (8,825)    |
| Accrued clearing services  | —         | 823        | 10,768     |
| Accrued real estate taxes  | 167       | (561)      | (683)      |
| Accrued payroll costs  | 3,024     | 105        | 903        |
| Accrued exchange fee rebates   | (1,331)   | 1,783      | (2,050)    |
| Accrued employee termination   | (1,077)   | (1,886)    | (2,172)    |
| Accrued liabilities  | (255)     | 793        | 878        |
| Due to joint venture   | (5,169)   | —          | —          |
| Funds held for deposit and membership transfers                                  | (51)      | 3,254      | 8,723      |
| Other current liabilities  | (2,164)   | (24)       | 117        |
| Other long-term liabilities  | 3,876     | (2,565)    | (569)      |
| Net cash flows from operating activities   | 79,393    | 114,167    | 95,099     |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>                                     |           |            |            |
| Acquisition of property and equipment  | (22,675)  | (46,062)   | (51,254)   |
| Proceeds from sale of property and equipment                                     | 37        | 58         | 720        |
| Distribution to partners   | —         | —          | (61,890)   |
| Investment in joint ventures   | (1,441)   | (935)      | (498)      |
| Net cash flows used in investing activities                                      | (24,079)  | (46,939)   | (112,922)  |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>                                     |           |            |            |
| Repayments of borrowings   | (23,020)  | (10,714)   | (19,790)   |
| Capital contributions from members   | 329       | 362        | 374        |
| Net cash flows used in financing activities                                      | (22,691)  | (10,352)   | (19,416)   |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS                             | 32,623    | 56,876     | (37,239)   |
| CASH AND CASH EQUIVALENTS—Beginning of year                                      | 53,167    | 85,790     | 142,666    |
| CASH AND CASH EQUIVALENTS—End of year  | \$ 85,790 | \$ 142,666 | \$ 105,427 |
| <b>CASH PAID FOR:</b>  |           |            |            |
| Interest   | \$ 4,897  | \$ 7,141   | \$ 3,742   |
| Income taxes (net of refunds)  | 27,000    | 23,174     | 13,942     |
| <b>NON-CASH FINANCING ACTIVITY:</b>  |           |            |            |
| Fixed assets acquired with debt  | \$ —      | \$ 23,656  | \$ —       |

See notes to consolidated financial statements.

**BOARD OF TRADE OF THE CITY OF CHICAGO, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**Years Ended December 31, 2002, 2003 and 2004**

**1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

*Basis of Presentation*—The consolidated financial statements include the accounts of the Board of Trade of the City of Chicago, Inc. and its wholly owned subsidiaries, including Electronic Chicago Board of Trade, Inc. (“Electronic CBOT”) which held a controlling general partner interest in Ceres Trading Limited Partnership (“Ceres”) (collectively, the “CBOT”). Ceres was dissolved on December 31, 2003 and was liquidated during 2004 (see Note 2). CBOT, through Ceres, held a 50% ownership interest in CBOT/Eurex Alliance LLC (“CBOT/Eurex Alliance”) until its liquidation in December 2003. The CBOT holds an approximate 9% interest in a joint venture called OneChicago, LLC (“OneChicago”). The CBOT accounts for its interests in CBOT/Eurex Alliance and OneChicago under the equity method. These investments are included in other assets on the Consolidated Statements of Financial Condition. All significant intercompany balances and transactions have been eliminated in consolidation.

*Business and Proposed Restructuring Transactions*—The CBOT operates markets for the trading of commodity, financial equity index and metal futures contracts, as well as options on futures contracts. Products traded on the exchange include financial derivatives, global listed agricultural futures and options contracts (e.g., wheat, corn and soybeans), and global listed financial futures and options contracts (e.g., U.S. Treasury bonds and notes). Products are traded on traditional open-auction markets on trading floors where members trade among themselves for their own accounts and for the accounts of their customers. Products are also traded electronically on e-cbot powered by LIFFE CONNECT (“e-cbot”), a system that was developed and implemented in the fourth quarter of 2003. Prior to utilizing the e-cbot system, electronic trading was offered through the a/c/e system, which was based on technology used at Eurex, a joint venture of Deutsche Börse and the Swiss Exchange, which they operated on behalf of the CBOT. The CBOT also provides a full range of clearing services for every contract traded through its exchange, whether executed in the open-auction markets or electronic trading system. Since November 2003, the CBOT began collecting a clearing fee for each trade cleared through a new clearing agreement with the Chicago Mercantile Exchange (“CME”) called the CME/CBOT Common Clearing Link. Prior to the establishment of the CME/CBOT Common Clearing Link, CBOT members cleared transactions through another third-party clearing services provider under which the CBOT received no clearing fees. The CBOT also engages in market surveillance and financial supervision activities designed to ensure market integrity and provide financial safeguards for users of the markets. In addition, the CBOT markets and distributes real-time and historical market data generated for trading activity in its markets to users of its products and related cash and derivative markets. The CBOT also owns and operates three office buildings in the city of Chicago.

Over the last several years, the CBOT has conducted an ongoing and extensive evaluation process with respect to the structure of its organization and its competitiveness in the futures industry. As a result of this evaluation process, the CBOT has determined that it should restructure its organization in order to enhance its competitiveness.

The CBOT has developed, and proposed for approval by its Full Members and Associate Members, a series of transactions designed to restructure the CBOT. These “restructuring transactions” are designed to:

- “de-mutualize” the CBOT by creating a stock, for-profit holding company, referred to as “CBOT Holdings,” and distributing shares of common stock of CBOT Holdings to its members, while maintaining the CBOT as a non-stock, for-profit subsidiary of CBOT Holdings, referred to as the “CBOT subsidiary”;
- modernize the CBOT’s corporate governance structure by, among other things, adopting new mechanisms for initiating and voting on stockholder and member proposals, providing for a modest

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reduction in the size of its board and modifying the nomination and election process for directors as well as the terms of office and qualifications of directors; and

- create a framework to facilitate public markets for equity securities of CBOT Holdings, capital-raising transactions and other securities issuances following a subsequent approval by the stockholders of CBOT Holdings.

Completion of the restructuring transactions is subject to a number of conditions, including membership approval. The accompanying consolidated financial statements do not reflect the effects of the proposed restructuring transactions.

*Use of Estimates*—The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts in the financial statements, such as estimates for bad debts, exchange fee rebates, real estate taxes and assumptions used for the calculation of pension and other postretirement benefit plan costs. Actual amounts could differ from those estimates.

*Revenue Recognition*—The largest source of the CBOT's operating revenues is exchange fees, which are assessed on trades made through the CBOT. These fees are recognized as revenue in the same period that the trades are matched and cleared. Exchange fee revenue is a function of three variables: (1) exchange fee rates, determined primarily by contract type, trading mechanism and membership/customer status, (2) trading volume and (3) transaction mix. Rebates on exchange fees arise primarily from the subsequent identification by clearing firms of misclassifications of the membership/customer status that had been reported by the clearing firms in their initial submission to the CBOT. Clearing firms can submit requests for rebates relating to trading activity during the previous year. The CBOT provides an accrual for exchange fee rebates based on pending rebate requests and the historical pattern of rebates processed. The following provides a reconciliation of the accrual for exchange fee rebates as of and for the years ended December 31 (in thousands):

|  | 2002     | 2003     | 2004     |
|--|----------|----------|----------|
| Accrual for exchange fee rebates—beginning of year | \$ 3,899 | \$ 2,568 | \$ 4,351 |
| Provision  | 2,160    | 2,846    | 3,683    |
| Payments   | (3,491)  | (1,063)  | (5,733)  |
| Accrual for exchange fee rebates—end of year       | \$ 2,568 | \$ 4,351 | \$ 2,301 |

The CBOT uses the CME as an external clearing house to guarantee, clear and settle every contract traded. The CBOT receives clearing fees in respect to each side of a trade made in the open-auction markets and electronic trading system that is cleared by the CME. No clearing fees were received under the arrangement for clearing services provided by the former clearing house provider. The CBOT selected the CME to provide these clearing services through the CME/CBOT Common Clearing Link. The CBOT had discretion in selecting the CME from alternative service providers. The CBOT is the primary obligor in the arrangement, has sole latitude in establishing prices charged to CBOT customers, determines the service specifications and bears the credit risk. As a result, the CBOT accounts for clearing fee revenue and clearing services expense on a gross basis in accordance with Financial Accounting Standards Board ("FASB") Emerging Issues Task Force ("EITF") 99-19, *Reporting Revenue Gross as a Principal versus Net as an Agent*.

The CBOT provides to market data vendors real time and delayed market data regarding the prices of the futures and options on futures contracts traded through the CBOT. Fees for market data, based on the number of subscribers, are remitted to the CBOT by market data vendors. The CBOT recognizes revenue for market data

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based on quotation services provided to market data vendors at the time services are rendered. Prior to 2003, rebates were available to member firms for one-third of their market data fees. These rebates were accrued in the month that the revenues were recorded and are reflected as a reduction in market data fees. The CBOT discontinued the rebate program effective January 1, 2003.

Revenues from the rental of office space are recognized over the life of the lease term, utilizing the straight-line method.

Service revenues consist primarily of telecommunication charges, badge fees, booth space rentals and membership application and registration fees, and are recognized when the services are provided. Additionally, service revenues in 2003 and 2004 include one-time charges to customers for establishing connections between them and the CBOT's e-cbot trading platform that went into service in November of 2003.

Other revenue relates primarily to fines levied on members and members' firms for rule infractions, as determined by the CBOT's regulatory committees and board of directors, as well as interest income and changes in cash surrender values of insurance policies.

*Cash and Cash Equivalents*—Cash and cash equivalents include highly liquid investments with maturities of three months or less from date of purchase.

*Cash Held Under Deposit and Membership Transfers*—When any membership is sold, the CBOT holds the proceeds of such sale before remitting the amount to the selling member for a specified period of time to allow other members to make claims against the selling member. "Cash held under deposit and membership transfers" consists of funds held by the CBOT from membership sales. Use of these funds is not restricted and the CBOT has an offsetting liability titled "Funds held for deposit and membership transfers."

*Restricted Cash*—Restricted cash consists of collateral required for purchase of foreign currency forward contracts. It also consists of cash collateralized for a letter of credit for legal fees required to be paid upon the completion of the restructuring transactions under the minority member litigation settlement discussed in Note 10. Finally, restricted cash includes money held in escrow in relation to the liquidation of Ceres discussed in Note 2. The following provides the components of Restricted Cash as of December 31 (in thousands):

|                                       | 2003         | 2004           |
|---------------------------------------|--------------|----------------|
| Forward contract collateral           | \$300        | \$3,590        |
| Letter of credit for legal settlement | —            | 4,005          |
| Ceres escrow                          | —            | 66             |
| <b>Total</b>                          | <b>\$300</b> | <b>\$7,661</b> |

*Accounts Receivable*—The CBOT estimates an allowance for doubtful accounts based upon factors surrounding credit risk of specific customers. The following provides a reconciliation of the allowance for doubtful accounts as of, and for the years ended, December 31 (in thousands):

|  | 2002           | 2003           | 2004           |
|--|----------------|----------------|----------------|
| Allowance for doubtful accounts—beginning of year  | \$3,908        | \$3,897        | \$4,580        |
| Provision  | 29             | 1,127          | 212            |
| Charge-offs, net of recoveries                     | (40)           | (444)          | (440)          |
| <b>Allowance for doubtful accounts—end of year</b> | <b>\$3,897</b> | <b>\$4,580</b> | <b>\$4,352</b> |

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*Property and Equipment*—Property and equipment, excluding land, are reported at historical cost, net of accumulated depreciation and amortization. Land is reported at cost. In accordance with Statement of Position No. 98 1, *Accounting for the Costs of Computer Software Developed or Obtained for Internal Use*, computer software and systems include purchased software and systems, external costs specifically identifiable to the implementation of new systems and certain payroll and payroll-related costs for employees who are directly associated with and devote time to developing computer software for internal use. Depreciation and amortization are computed using the straight-line method over the estimated useful lives of the assets, as follows:

|                               |                |
|-------------------------------|----------------|
| Buildings                     | 20 to 40 years |
| Building equipment            | 10 to 20 years |
| Furnishings and fixtures      | 3 to 10 years  |
| Computer software and systems | 3 to 5 years   |

Depreciation and amortization expense related to the above assets was \$35.4 million, \$32.5 million and \$45.7 million for the years ended December 31, 2002, 2003 and 2004, respectively.

*Other Assets*—Other assets consist of deferred rental brokerage and intangible assets (presented net of accumulated amortization), cash surrender values of executive life insurance policies, equity investments and long-term prepaid assets consisting of interest, license fees and service contracts. Amortization is computed using the straight-line method over the estimated useful lives of the assets, which range from 5 to 10 years. Amortization expense related to these assets was \$2.0 million, \$0.4 million and \$0.4 million for the years ended December 31, 2002, 2003 and 2004, respectively. Accumulated amortization was \$20.9 million and \$20.7 million at December 31, 2003 and 2004, respectively. The cash surrender values of executive life insurance policies are marked to their fair value. Equity investments are recorded at their initial capital contributions and increased or reduced by the proportionate shares of the entities' accumulated net income or loss. Long-term prepaid assets are expensed using the straight-line method over the duration that the payment relates. In January of 2003, the CBOT board of directors selected LIFFE Administration and Management ("LIFFE") to become the supplier of the CBOT's electronic trading system. On January 10, 2003, the CBOT entered into a software license agreement with LIFFE for use of the LIFFE CONNECT<sup>®</sup> system software. The initial term of the license is five years from the date the system became available for use in a real-time live trading environment, which occurred on November 24, 2003. The license fee for the entire initial term was prepaid in the amount of 5.0 million pounds sterling (\$8.2 million). The license fee is being amortized over the life of the license.

*Income Taxes*—The CBOT and its wholly owned subsidiaries file a consolidated federal income tax return. Income taxes are determined using the asset and liability method. Accordingly, deferred tax assets and liabilities are determined based upon the differences between financial statement carrying amounts and the tax bases of existing assets and liabilities, and are measured at the tax rates expected to be in effect when these differences reverse.

*Long-Lived Assets*—Long-lived assets to be held and used by the CBOT are reviewed to determine whether any events or changes in circumstances indicate that the carrying amount of the asset may not be recoverable. The CBOT bases its evaluation on such impairment indicators as the nature of the assets, the future economic benefit of the assets, any historical or future profitability measurements, as well as other external market conditions or factors that may be present. If such impairment indicators are present or other factors exist that would indicate that the carrying amount of the asset may not be recoverable, the CBOT determines whether an impairment has occurred through the use of an undiscounted cash flows analysis of assets at the lowest level for which identifiable cash flows exist. In the event of an impairment, the CBOT recognizes a loss for the difference between the carrying amount and the estimated fair value of the asset as measured using quoted market prices or, in the absence of quoted market prices, a discounted cash flow analysis.

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During the fourth quarter of 2001, formal discussions began and preliminary term sheets were shared regarding licensing a new version of the electronic trading platform. Based on management's assessment of the probable outcome of these discussions, management concluded that the carrying value of the current electronic trading platform, included in computer software and systems, should be reduced. The carrying value represented the future undiscounted cash flows to be generated from the current electronic trading platform. As a result of management's evaluation, a \$15.2 million pretax charge was recorded in the fourth quarter of 2001 to adjust the carrying value of the current electronic trading platform to its estimated realizable value. The remaining carrying value of \$12.5 million was to be completely amortized through June 2002, at which time a licensing agreement was projected to be in place. The new licensing arrangement actually became effective in April of 2002. Accordingly, three months of amortization was recorded through March 31, 2002, after which a \$6.2 million pretax charge was recorded to reduce the remaining book value to zero.

*Equity Method Investments*—Equity method investments represent investments in which the CBOT has a 20-50% interest or is able to exercise significant influence. These investments are carried at the initial capital contributions increased or reduced by the proportionate shares of the entities' accumulated net income or loss. Equity method investments are reviewed to determine whether any events or changes in circumstances indicate that the investment may be other than temporarily impaired. The CBOT bases its evaluation on its ability to recover the carrying amount of the investment or inability of the investee to sustain an earnings capacity that would justify the carrying amount of the investment. In the event of an impairment, the CBOT would recognize a loss for the difference between the carrying amount and the estimated fair value of the equity method investment.

In January 2003, the members of CBOT/Eurex Alliance agreed to liquidate the Alliance by year-end 2003 and in December 2003 the liquidation was completed. No impairment adjustment was required as the carrying value of the investment was fully recovered upon liquidation.

The CBOT is a minority interest holder in the joint venture OneChicago with the Chicago Board Options Exchange, Incorporated ("CBOE") and the CME. OneChicago is a for-profit company whose business is to facilitate the electronic trading of single-stock futures. Under the provisions of FASB Interpretation No. 46R ("FIN 46R"), *Consolidation of Variable Interest Entities, an Interpretation of ARB 51 (as Revised December 2003)*, OneChicago is a variable interest entity and the CBOT holds variable interests in OneChicago. The CBOT is not the primary beneficiary of OneChicago and therefore does not consolidate this variable interest entity as would be required under FIN 46R. Pursuant to the joint venture agreement, the CBOT was obligated to make capital contributions of approximately \$1.0 million, which was satisfied in February 2002. While not obligated to make further capital contributions to OneChicago, the CBOT may elect to participate in additional capital requests to maintain its relative ownership in OneChicago. The CBOT has made such voluntary contributions totaling approximately \$2.0 million. The net investment in OneChicago was \$0.9 million and \$0.4 million at December 31, 2003 and 2004, respectively.

*Comprehensive Income*—Comprehensive income consists of net income and other comprehensive income. Other comprehensive income refers to revenues, expenses, gains and losses that are not included in net income, but rather are recorded directly in members' equity. Accumulated other comprehensive income at December 31 consisted of the following (in thousands):

|  | <u>2003</u>  | <u>2004</u> |
|--|--------------|-------------|
| Unrealized gains on foreign exchange forward contracts | \$ 84        | \$ —        |
| Less tax effect  | (33)         | —           |
|  | <u>—</u>     | <u>—</u>    |
| Total  | <u>\$ 51</u> | <u>\$ —</u> |

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*Derivative Instruments Held For Purposes Other Than Trading*—The CBOT has from time to time entered into arrangements related to the provision of its electronic trading software that are denominated in euros and pounds sterling. As a result, the CBOT is exposed to movements in foreign currency exchange rates. The primary purpose of the CBOT's foreign currency hedging activities is to manage the volatility associated with foreign currency purchases of materials and services and liabilities created in the normal course of business. The CBOT does not rely on economic hedges to manage risk.

The CBOT enters into forward contracts when the timing of the future payment is certain. When the exact foreign currency amount is known, such as under fixed service agreements, the CBOT treats this as a firm commitment and identifies the hedge instrument as a fair value hedge. When the foreign currency amount is variable, such as under variable service agreements, the CBOT treats this as a forecasted transaction and identifies the hedge instrument as a cash flow hedge. At the time the CBOT enters into a forward contract, the forecasted transaction or firm commitment is identified as the hedged item and the forward contract is identified as the hedge instrument.

The CBOT measures hedge ineffectiveness using the forward rates for hedges at each reporting period. In all forward contracts, the critical terms of the hedging instrument and the hedged item match. At each reporting period the CBOT verifies that the critical terms of the contract continue to be the same. The CBOT will discontinue hedge accounting prospectively if it is determined that the derivative is no longer effective in offsetting changes in the fair value or cash flows of a hedged item; when the derivative expires or terminates; when the derivative is de-designated as a hedge instrument, because it is probable that the forecasted transaction will not occur; or management determines that designation of the derivative as a hedge instrument is no longer appropriate.

*Recent Accounting Pronouncements*—In November 2002, the FASB issued FASB Interpretation No. 45 ("FIN 45"), *Guarantor's Accounting and Disclosure Requirements for Guarantees, Including Indirect Guarantees of Indebtedness of Others*. FIN 45 requires that upon issuance of a guarantee, the guarantor must recognize a liability for the fair value of the obligation it assumes under that guarantee. The disclosure provisions of FIN 45 became effective for financial statements that end after December 15, 2002. The provisions for initial recognition and measurement became effective on a prospective basis for guarantees that are issued or modified after December 31, 2002. The adoption of FIN 45 did not have an impact on the CBOT's financial position or results of operations.

In June 2002, the FASB issued Statement of Financial Accounting Standard ("SFAS") No. 146, *Accounting for Costs Associated with Exit or Disposal Activities*, which addresses financial accounting and reporting for costs associated with exit or disposal activities. SFAS No. 146 nullifies EITF 94-3, *Liability Recognition for Certain Employee Termination Benefits and Other Costs to Exit an Activity (Including Certain Costs Incurred in a Restructuring)*. The adoption of SFAS No. 146 did not have an impact on the CBOT's financial position or results of operations.

In January 2003, the FASB issued Interpretation No. 46 ("FIN 46"), *Consolidation of Variable Interest Entities*. FIN 46 clarifies the application of Accounting Research Bulletin No. 51, *Consolidated Financial Statements*, to certain entities in which equity investors do not have the characteristics of a controlling financial interest or do not have sufficient equity at risk for the entity to finance its activities without additional subordinated financial support from other parties. FIN 46 requires the consolidation of a variable interest entity whereby an enterprise will absorb a majority of the entity's expected losses if they occur, receive a majority of the entity's expected residual returns if they occur, or both. In December 2003, the FASB issued FIN 46R, which provides guidance on the identification of entities for which control is achieved through means other than



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through voting rights (Variable Interest Entities) and how to determine when and which business enterprise should consolidate the Variable Interest Entity (the Primary Beneficiary). The adoption of FIN 46R did not have an impact on the CBOT's financial position or results of operations.

In May 2003, the FASB issued SFAS No. 150, *Accounting for Certain Financial Instruments with Characteristics of both Liabilities and Equity*. This Statement became effective for financial instruments entered into or modified after May 31, 2003 and establishes standards for how an issuer classifies and measures certain financial instruments with characteristics of both liabilities and equity. It requires that an issuer classify a financial instrument that is within its scope as a liability (or an asset in some circumstances). The adoption of SFAS No. 150 did not have an impact on the CBOT's financial position or results of operations.

In December 2003, the FASB issued SFAS No. 132 (revised December 2003) ("SFAS No. 132R"), *Employers' Disclosures about Pensions and Other Postretirement Benefits, an amendment of FASB Statements No. 87, 88, and 106*, to revise employers' disclosures about pension plans and other postretirement benefit plans. It does not change the measurement or recognition of those plans required by SFAS No. 87, *Employers' Accounting for Pensions*; SFAS No 88, *Employers' Accounting for Settlements and Curtailments of Defined Benefit Pension Plans and for Termination Benefits*, and SFAS No. 106, *Employers' Accounting for Postretirement Benefits Other Than Pensions*. This Statement retains the disclosure requirements contained in SFAS No. 132, *Employers' Disclosures about Pensions and Other Postretirement Benefits*, which it replaces. Additional disclosures include information describing the types of plan assets, investment strategy, measurement date(s), plan obligations, cash flows, and components of net periodic benefit cost recognized during interim periods. SFAS No. 132R became effective for financial statements with fiscal years ending after December 15, 2003. The interim-period disclosures required by this Statement became effective for interim periods beginning after December 15, 2003. The CBOT has adopted the disclosure requirements of SFAS No. 132R.

In December 2004, the FASB issued SFAS No. 153, *Exchange of Non-monetary Assets—an amendment of APB Opinion No. 29*, which is based on the principle that exchanges of non-monetary assets be measured based on the fair value of the assets exchanged. This statement eliminates the exception for non-monetary exchanges of similar productive assets and replaces it with a general exception for exchanges of non-monetary assets that do not have commercial substance. This Statement is effective for financial statements with fiscal years ending after June 15, 2005. It is anticipated that the adoption of SFAS No. 153 will not have an impact on the CBOT's financial position or results of operations.

In December 2004, the FASB issued SFAS No. 123 (revised December 2004) ("SFAS No. 123R"), *Share-Based Payment*, which establishes standards for the accounting for transactions in which an entity exchanges its equity instruments for goods or services, primarily focusing on transactions in which an entity obtains employee services in share-based payment transactions. It does not change the guidance for share-based transactions with parties other than employees provided in SFAS No. 123 as originally issued and EITF 96-18, *Accounting for Equity Instruments That Are Issued to Other Than Employees for Acquiring, or in Conjunction with Selling, Goods or Services*. The Statement requires the measurement of the cost of employee services received in exchange for an award of equity instruments to be based on the grant-date fair value of the award. This Statement is effective for financial statements with fiscal years ending after June 15, 2005. It is anticipated that the adoption of SFAS No. 123R will not have a material impact on the CBOT's financial position or results of operations.

*Prior Year Reclassifications*—Certain reclassifications have been made of prior year amounts to conform to current year presentations. Previously, the CBOT reported its equity in the loss of an unconsolidated subsidiary as part of operating expense. These losses are now reported as an adjustment to income after taxes. These losses, net of their tax effect, were \$0.4 million, \$0.7 million and \$0.5 million in 2002, 2003 and 2004, respectively.

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## 2. MINORITY INTERESTS IN SUBSIDIARIES

Ceres was formed by the CBOT for the purpose of engaging in electronic trading activities related to financial and futures markets. As described below, Ceres was dissolved in 2003 and liquidated during 2004. The CBOT, through Electronic CBOT, as general partner, held a 10% interest in Ceres. Members of the CBOT were limited partners of Ceres. Under the terms of the Ceres partnership agreement, income and losses were allocated to the general partner and limited partners based on their partnership interests. Losses in excess of limited partner capital accounts were allocated to Electronic CBOT, as general partner. The limited partners did not have rights that allowed them to participate in the management of Ceres or rights that limited the CBOT's ability to control the operations of Ceres. Accordingly, the CBOT controlled Ceres and Ceres was accounted for as a consolidated subsidiary of the CBOT.

On November 18, 2003, the Board of Directors of Electronic CBOT, on behalf of Electronic CBOT as general partner of Ceres, agreed to dissolve Ceres when the electronic trading system contractual arrangements with Deutsche Börse AG, the Swiss Stock Exchange and certain of their affiliates (collectively, the Eurex Group) terminated, which occurred on December 31, 2003. The CBOT ceased conducting the electronic trading business through Ceres as of December 31, 2003. Ceres was dissolved on December 31, 2003 and was subsequently liquidated with its assets distributed to its partners in accordance with the terms of the Ceres limited partnership agreement. As a result of the liquidation of Ceres, the holders of memberships in the CBOT subsidiary no longer participate in the electronic trading business of the CBOT as limited partners of Ceres, but rather as members of the CBOT. In January 2004, \$60.3 million was paid to the limited partners of Ceres as a liquidating distribution. In November 2004, a final distribution of \$1.6 million was paid to the limited partners, thus completing the liquidation of all Ceres assets.

## 3. DEBT

Long-term debt at December 31 consisted of the following (in thousands):

|  | 2003             | 2004             |
|--|------------------|------------------|
| Private placement senior notes, due in annual installments through 2007, at an annual interest rate of 6.81% | \$ 42,857        | \$ 32,144        |
| LIFFE financing agreement  | 26,853           | 19,289           |
|  | 69,710           | 51,433           |
| Less current portion   | 19,665           | 20,359           |
| <b>Total</b>   | <b>\$ 50,045</b> | <b>\$ 31,074</b> |

In May of 2003, the CBOT signed a financing agreement with LIFFE which allowed the CBOT to finance the costs under a development services agreement signed with LIFFE in March of 2003. Under the terms of the financing agreement, the CBOT financed 15.1 million pounds sterling (\$26.9 million at December 31, 2003) related to the development services agreement. Repayments of amounts financed began in 2004 and are due in equal annual installments through 2006. Interest was prepaid at the time of the borrowing at an effective rate of approximately 5.6%. Prepaid interest related to the financing agreement of \$2.7 million is being amortized to interest expense over three years using an effective interest rate method.

The CBOT has an agreement with LaSalle Bank National Association (the "bank") to provide the CBOT with a \$20.0 million revolving credit facility (the "Revolver"). Interest related to the Revolver is payable monthly at the lower of LIBOR plus 2.25% or the bank's prime rate. The Revolver also provides letters of credit in the amounts of \$4.0 million and 15.0 million pounds, or its U.S. Dollar equivalent. Further, the Revolver allows for

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the issuance of additional letters of credit, up to the unused portion of the \$20.0 million line of credit. The Revolver contains certain covenants, which, among other things, require the CBOT to maintain certain equity levels and financial ratios, as well as restrict the CBOT's ability to incur additional indebtedness, except in certain specified instances. The Revolver had a maturity date of January 12, 2005. In February 2005, the Revolver was amended to extend the maturity date to February 14, 2006 and to reduce a letter of credit to 10.0 million pounds or its U.S. Dollar equivalent. No principal has been borrowed nor is outstanding on the Revolver.

The aggregate amounts of required principal repayments on the CBOT's long-term debt as of December 31, 2004 are as follows (in thousands):

|              |                 |
|--------------|-----------------|
| 2005         | \$20,359        |
| 2006         | 20,359          |
| 2007         | 10,715          |
| <b>Total</b> | <b>\$51,433</b> |

#### 4. INCOME TAXES

The components of income tax expense for 2002, 2003 and 2004 are as follows (in thousands):

|                       | 2002             | 2003             | 2004             |
|-----------------------|------------------|------------------|------------------|
| <b>Current:</b>       |                  |                  |                  |
| Federal               | \$ 19,058        | \$ 9,642         | \$ 18,082        |
| State                 | 3,826            | 3,757            | 5,533            |
| <b>Total current</b>  | <b>22,884</b>    | <b>13,399</b>    | <b>23,615</b>    |
| <b>Deferred:</b>      |                  |                  |                  |
| Federal               | 919              | 8,566            | 7,892            |
| State                 | 207              | 109              | 982              |
| <b>Total deferred</b> | <b>1,126</b>     | <b>8,675</b>     | <b>8,874</b>     |
| <b>Total</b>          | <b>\$ 24,010</b> | <b>\$ 22,074</b> | <b>\$ 32,489</b> |

Deferred income taxes reflect the tax effects of temporary differences between the carrying amounts of assets and liabilities for financial reporting purposes and the amounts for income tax purposes. These temporary differences result in taxable or deductible amounts in future years. Differences between financial reporting and tax bases arise most frequently from differences in the timing of expense recognition.

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Significant components of the CBOT's deferred tax assets (liabilities) as of December 31, 2003 and 2004 are as follows (in thousands):

|   | 2003              | 2004              |
|---|-------------------|-------------------|
| <b>Current deferred tax asset:</b>            |                   |                   |
| Allowance for bad debts                       | \$ 1,937          | \$ 1,841          |
| Exchange fee rebate accrual                   | 1,007             | 520               |
| <b>Total current deferred tax asset</b>       | <b>2,944</b>      | <b>2,361</b>      |
| <b>Current deferred tax liability:</b>        |                   |                   |
| Other   | (139)             | (142)             |
| <b>Total current deferred tax liability</b>   | <b>(139)</b>      | <b>(142)</b>      |
| <b>Net current asset</b>                      | <b>\$ 2,805</b>   | <b>\$ 2,219</b>   |
| <b>Long-term deferred tax asset:</b>          |                   |                   |
| Dow Jones license amortization                | 2,374             | 2,087             |
| Employee and retiree benefit plans            | 777               | —                 |
| State income taxes                            | 598               | 942               |
| Ceres partnership                             | 202               | —                 |
| Other   | 1,905             | 2,248             |
| <b>Total long-term deferred tax asset</b>     | <b>5,856</b>      | <b>5,277</b>      |
| <b>Long-term deferred tax liability:</b>      |                   |                   |
| Depreciation                                  | (23,660)          | (30,202)          |
| Employee and retiree benefit plans            | —                 | (1,373)           |
| Capitalized interest                          | (2,426)           | (2,186)           |
| <b>Total long-term deferred tax liability</b> | <b>(26,086)</b>   | <b>(33,761)</b>   |
| <b>Net long-term liability</b>                | <b>\$(20,230)</b> | <b>\$(28,484)</b> |

The CBOT has not established a valuation allowance at December 31, 2003 and 2004 as management believes that all deferred tax assets are fully realizable.

A reconciliation of the statutory federal income tax rate to the effective income tax rate is as follows:

|  | 2002         | 2003         | 2004         |
|--|--------------|--------------|--------------|
| Statutory federal income tax rate                      | 35.0%        | 35.0%        | 35.0%        |
| State income tax rate—net of federal income tax effect | 4.5          | 4.8          | 5.6          |
| Nondeductible corporate restructuring costs            | 2.0          | 2.0          | 2.0          |
| Nondeductible litigation settlement                    | 0.0          | 0.0          | 1.7          |
| Other nondeductible expenses                           | 0.2          | 0.6          | 0.6          |
| Other—net  | (0.5)        | (0.6)        | (1.3)        |
| <b>Effective income tax rate</b>                       | <b>41.2%</b> | <b>41.8%</b> | <b>43.6%</b> |

Minority interest in Ceres has no tax effect since Ceres was a pass-through entity for tax purposes.

**BOARD OF TRADE OF THE CITY OF CHICAGO, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**

**5. MEMBERSHIP**

At December 31, 2003 and 2004, the membership of the CBOT consisted of the following classes and numbers of members:

|   | 2003  | 2004  |
|---|-------|-------|
| Full memberships  | 1,402 | 1,402 |
| Associate memberships                                       | 800   | 804   |
| Government Instruments Market membership interests ("GEM")  | 134   | 126   |
| Commodity Options Market membership interests ("COM")       | 643   | 643   |
| Index, Debt and Energy Market membership interests ("IDEM") | 641   | 641   |

The principal differences between the memberships relate to voting and trading rights, and member preferences in liquidation rights in dissolution.

**6. BENEFIT PLANS**

Substantially all employees of the CBOT are covered by a noncontributory, defined benefit pension plan. The benefits of this plan are based primarily on the years of service and the employees' average compensation levels. The CBOT's funding policy is to contribute annually the maximum amount that can be deducted for federal income tax purposes. The plan assets are primarily invested in marketable debt and equity securities. The measurement date of plan assets and obligations is December 31.

The following provides a reconciliation of pension benefit obligation, plan assets, funded status and net periodic benefit expense of the plan as of, and for the years ended, December 31 (in thousands):

|  | 2003              | 2004              |
|--|-------------------|-------------------|
| <b>Change in benefit obligation:</b>         |                   |                   |
| Benefit obligation—beginning of year         | \$ 25,297         | \$ 30,162         |
| Service cost                                 | 1,539             | 2,315             |
| Interest cost                                | 1,761             | 1,996             |
| Actuarial loss                               | 3,265             | 4,230             |
| Benefits paid                                | (1,700)           | (1,486)           |
| <b>Benefit obligation—end of year</b>        | <b>\$ 30,162</b>  | <b>\$ 37,217</b>  |
| <b>Change in plan assets:</b>                |                   |                   |
| Fair value of plan assets—beginning of year  | \$ 12,797         | \$ 21,779         |
| Actual return on plan assets                 | 2,682             | 3,504             |
| Company contributions                        | 8,000             | 11,351            |
| Benefits paid                                | (1,700)           | (1,486)           |
| <b>Fair value of plan assets—end of year</b> | <b>\$ 21,779</b>  | <b>\$ 35,148</b>  |
| <b>Accumulated benefit obligation</b>        | <b>\$(21,120)</b> | <b>\$(24,941)</b> |
| Effect of salary projection                  | (9,042)           | (12,276)          |
| <b>Projected benefit obligation</b>          | <b>(30,162)</b>   | <b>(37,217)</b>   |
| Fair value of plan assets                    | 21,779            | 35,148            |
| <b>Funded status</b>                         | <b>(8,383)</b>    | <b>(2,069)</b>    |
| <b>Unrecognized cost:</b>                    |                   |                   |
| Actuarial and investment net losses          | 11,797            | 13,897            |
| Prior service cost                           | 32                | 29                |
| <b>Prepaid benefit cost</b>                  | <b>\$ 3,446</b>   | <b>\$ 11,857</b>  |

**BOARD OF TRADE OF THE CITY OF CHICAGO, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**

The components of net periodic benefit cost are as follows (in thousands):

|                                 | 2002            | 2003            | 2004            |
|---------------------------------|-----------------|-----------------|-----------------|
| Service cost                    | \$ 1,312        | \$ 1,539        | \$ 2,315        |
| Interest cost                   | 1,669           | 1,761           | 1,996           |
| Expected return on plan assets  | (1,145)         | (1,062)         | (2,204)         |
| Net amortization:               |                 |                 |                 |
| Unrecognized prior service cost | 8               | 5               | 3               |
| Unrecognized net loss           | 269             | 671             | 830             |
| Net periodic benefit cost       | <u>\$ 2,113</u> | <u>\$ 2,914</u> | <u>\$ 2,940</u> |

Employer contributions for the year ending December 31, 2005 are expected to total \$3.3 million and estimated future benefit payments through 2014 are expected to be as follows (in thousands):

|             |                 |
|-------------|-----------------|
| 2005        | \$ 1,339        |
| 2006        | 724             |
| 2007        | 902             |
| 2008        | 760             |
| 2009        | 1,047           |
| 2010 - 2014 | 14,966          |
| Total       | <u>\$19,738</u> |

On December 8, 2003, the Medicare Act (the "Act") was signed into law. The Act introduced a prescription drug benefit under Medicare (Medicare Part D), as well as federal subsidy to sponsors of retiree health care benefit plans that provide a benefit that is at least actuarially equivalent to Medicare Part D. In May 2004, the FASB issued Staff Position ("FSP") No. 106-2, *Accounting and Disclosure Requirements Related to the Medicare Prescription Drug, Improvement and Modernization Act of 2003*, which superseded FSP No. 106-1 of the same name that was issued in January 2004. This FSP provided companies with guidance on the accounting for the effects of the Act for employers that sponsor postretirement health care plans that provide prescription drug benefits. This FSP also requires those employers to provide certain disclosures regarding the effect of the federal subsidy provided by the Act (the "Subsidy"). The guidance applies only to the sponsor of a single-employer defined benefit postretirement health care plan for which (a) the employer has concluded that prescription drug benefits available under the plan are "actuarially equivalent" to Medicare Part D and thus qualify for the Subsidy under the Act and (b) the expected Subsidy will offset or reduce the employer's share of the cost of the underlying postretirement prescription drug coverage on which the Subsidy is based. The CBOT does not offer drug prescription benefits to retirees after age 65. Accordingly, the CBOT has concluded that the prescription drug benefits available under its postretirement plans will not qualify for the Subsidy and that the Act will not have an impact on the CBOT's financial position or results of operations.

**BOARD OF TRADE OF THE CITY OF CHICAGO, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**

The allocation of plan assets at December 31, 2003 and 2004, by asset category are as follows:

|                   | <u>2003</u> | <u>2004</u> |
|-------------------|-------------|-------------|
| <b>Actual:</b>    |             |             |
| Equity securities | 66%         | 65%         |
| Debt securities   | 32          | 33          |
| Other             | 2           | 2           |
| <b>Total</b>      | <b>100%</b> | <b>100%</b> |
| <b>Target:</b>    |             |             |
| Equity securities | 65%         | 65%         |
| Debt securities   | 35          | 35          |
| Other             | 0           | 0           |
| <b>Total</b>      | <b>100%</b> | <b>100%</b> |

The investment objectives for the CBOT pension plan, established in conjunction with a comprehensive review of the current projected financial requirements of the plan and its funded status, are defined in the Investment Policy Statement. The objectives stated therein are as follows:

- The primary objective of the plan is to preserve capital in real terms while maintaining the highest probability of ensuring future benefit payments to plan participants.
- The secondary objective is to maximize returns within reasonable and acceptable levels of risk.
- The desired investment objective is a long-term rate of return on assets greater than the rate of inflation as measured by the Consumer Price Index, based upon a five-year investment horizon.
- The investments of the plan are diversified with the intent to minimize the risk of large investment losses.
- The policy is based on the expectation that the volatility of a well-diversified portfolio is similar to that of the markets. Consequently, the volatility of the total portfolio, in aggregate, should be reasonably close to the volatility of a weighted composite of market indices.

The primary focus in developing an asset allocation range for the plan is the assessment of the plan's investment objectives and the acceptable level of risk associated with achieving these objectives. To achieve these goals, the minimum and maximum allocation range for fixed and equity securities are as follows:

|                  | <u>Minimum</u> | <u>Maximum</u> |
|------------------|----------------|----------------|
| Fixed            | 30%            | 100%           |
| Equity           | 0              | 70             |
| Cash equivalents | 0              | 10             |

The assumptions used in the measurement of pension benefit obligation and net periodic benefit cost are as follows:

|                                    | <u>2003</u> | <u>2004</u> |
|------------------------------------|-------------|-------------|
| <b>Pension benefit obligation:</b> |             |             |
| Discount rate                      | 6.00%       | 6.00%       |
| Rate of compensation increase      | 4.5         | 4.5         |

**BOARD OF TRADE OF THE CITY OF CHICAGO, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**

|                                | <u>2002</u> | <u>2003</u> | <u>2004</u> |
|--------------------------------|-------------|-------------|-------------|
| Net periodic benefit cost:     |             |             |             |
| Discount rate                  | 7.25%       | 6.50%       | 6.00%       |
| Expected return on plan assets | 9.00        | 8.50        | 8.50        |
| Rate of compensation increase  | 5.00        | 4.25        | 4.50        |

In selecting the expected long-term rate of return on assets, the CBOT considered the average rate of earnings expected on the classes of funds invested or to be invested to provide for the benefits of the plan. This included considering the targeted asset allocation of the trust for the year and the expected returns likely to be earned over the next 20 years. Long-term historical returns of each asset class are considered during the development of the assumptions used for the expected return rate of each class.

The CBOT has a retiree benefit plan which covers all eligible employees, as defined. Employees retiring from CBOT on or after age 55, who have at least ten years of service, or after age 65 with five years of service, are entitled to postretirement medical and life insurance benefits. The CBOT funds benefit costs on a pay as you go basis. The measurement date of plan obligations is December 31.

The following provides a reconciliation of postretirement obligation, plan assets, funded status and net periodic benefit cost of the plan as of, and for the years ended, December 31 (in thousands):

|   | <u>2003</u>      | <u>2004</u>       |
|---|------------------|-------------------|
| <b>Change in benefit obligation:</b>                                  |                  |                   |
| Benefit obligation—beginning of year                                  | \$ 7,676         | \$ 9,222          |
| Service cost  | 310              | 536               |
| Interest cost   | 544              | 683               |
| Actuarial loss  | 1,174            | 2,689             |
| Benefits paid   | (482)            | (333)             |
| <b>Benefit obligation—end of year</b>                                 | <b>\$ 9,222</b>  | <b>\$ 12,797</b>  |
| <b>Change in plan assets:</b>   |                  |                   |
| Fair value of plan assets—beginning of year                           | \$ —             | \$ —              |
| Company contributions   | 482              | 333               |
| Benefits paid   | (482)            | (333)             |
| <b>Fair value of plan assets—end of year</b>                          | <b>\$ —</b>      | <b>\$ —</b>       |
| <b>Funded status:</b>   |                  |                   |
| Funded status of the plan at December 31                              | \$(9,222)        | \$(12,797)        |
| Unrecognized net loss   | 2,593            | 5,071             |
| Unrecognized transition obligation                                    | 1,111            | 981               |
| <b>Accrued benefit cost (included in other long-term liabilities)</b> | <b>\$(5,518)</b> | <b>\$ (6,745)</b> |

The components of net periodic benefit cost are as follows:

|                                  | <u>2002</u>  | <u>2003</u>    | <u>2004</u>    |
|----------------------------------|--------------|----------------|----------------|
| Service cost                     | \$229        | \$ 310         | \$ 536         |
| Interest cost                    | 489          | 544            | 683            |
| <b>Net amortization:</b>         |              |                |                |
| Transition liability             | 130          | 130            | 130            |
| Unrecognized net loss            | 16           | 98             | 211            |
| <b>Net periodic benefit cost</b> | <b>\$864</b> | <b>\$1,082</b> | <b>\$1,560</b> |



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**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**

The assumptions used in the measurement of the postretirement obligation and the net periodic benefit cost are as follows:

|                                   | 2003        | 2004        |
|-----------------------------------|-------------|-------------|
| <b>Postretirement obligation:</b> |             |             |
| Discount rate                     | 6.00%       | 6.00%       |
| Rate of compensation increase     | 4.50        | 4.50        |
|                                   | <u>2002</u> | <u>2003</u> |
| <b>Net periodic benefit cost:</b> |             |             |
| Discount rate                     | 7.25%       | 6.50%       |
| Rate of compensation increase     | 5.00        | 4.25        |
|                                   | <u>2004</u> | <u>4.50</u> |

The assumed health care cost trend rate used in measuring the accumulated postretirement benefit obligation was 10% in 2003 and 2004 (decreasing by 1% per year until a long-term rate of 5% is reached). If the health care cost trend rate assumptions were increased by 1% for each year, the accumulated postretirement benefit obligation as of December 31, 2004 would be increased by 9%. The effect of this change on the sum of the service costs and interest cost would be an increase of 12%. If the health care cost trend rate assumptions were decreased by 1% for each year, the accumulated postretirement benefit obligation as of December 31, 2004 would be decreased by 8%. The effect of this change on the sum of the service costs and interest cost would be a decrease of 10%.

The CBOT also maintains a qualified savings plan pursuant to Section 401(k) of the Internal Revenue Code. The plan is a defined contribution plan offered to eligible employees of the CBOT, who meet certain length of service requirements and elect to participate in the plan. The CBOT makes matching contributions to eligible employees based on a formula specified by the plan. The cost of these matching contributions amounted to approximately \$1,185,000, \$1,343,000 and \$1,376,000 for the years ended December 31, 2002, 2003 and 2004, respectively. The CBOT also sponsors a nonqualified supplemental pension plan for former officers of the CBOT who elected to participate in the plan. The liability for this nonqualified plan, which amounted to \$2.1 million at December 31, 2003 and December 31, 2004, is funded by life insurance policies on the lives of the participating employees. The CBOT has established a trust for the purpose of administering the nonqualified plan. The CBOT also has a health plan which provides benefits (hospital, surgical, major medical and short-term disability) for full-time salaried employees of the CBOT. The plan is funded by the CBOT as claims are paid. Employees may contribute specified amounts to extend coverage to eligible dependents. At December 31, 2004, the CBOT had an accrual for unprocessed health plan expenses of \$210,000.

**7. COMMITMENTS**

Certain office space, data processing and office equipment are leased. Rental expense for the years ended December 31, 2002, 2003 and 2004 was \$2,919,000, \$6,360,000 and \$9,944,000, respectively. The future minimum rental payments under non-cancelable leases in excess of one year that were in effect as of December 31, 2004 in the aggregate and for the next five years are as follows (in thousands):

|              |                   |
|--------------|-------------------|
| 2005         | \$ 6,160          |
| 2006         | 3,290             |
| 2007         | 859               |
| 2008         | 2                 |
| 2009         | —                 |
|              | <u>          </u> |
| <b>Total</b> | <b>\$10,311</b>   |

**BOARD OF TRADE OF THE CITY OF CHICAGO, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**

Building revenues relate primarily to the leasing of office and commercial space, generally for periods ranging from one to five years. Certain of these leases contain escalation clauses. Future minimum rentals under non-cancelable leases in effect as of December 31, 2004 in the aggregate and for the next five years are as follows (in thousands):

|            |          |
|------------|----------|
| 2005       | \$17,215 |
| 2006       | 14,373   |
| 2007       | 11,299   |
| 2008       | 8,103    |
| 2009       | 6,005    |
| Thereafter | 28,659   |
|            | <hr/>    |
| Total      | \$85,654 |
|            | <hr/>    |

The CBOT has an agreement to license certain index and trademark rights, including the Dow Jones Industrial Average, the Dow Jones Transportation Average, the Dow Jones Utilities Average and the Dow Jones Global Indices. The license is a non-transferable and exclusive worldwide license to use these indices as the basis for standardized exchange-traded futures contracts and options on futures contracts. The agreement, which expires December 31, 2007 unless terminated by either party, requires the CBOT to pay Dow Jones annual royalties, based upon the trading volumes, with a minimum annual royalty requirement of \$2.0 million. These annual royalty charges, which totaled \$2.0 million, \$2.9 million and \$4.1 million in 2002, 2003 and 2004, respectively, are recorded as contracted license fees expense in the year to which the payment relates.

In May of 2003, the CBOT signed a managed services agreement with LIFFE pursuant to which LIFFE will provide the CBOT services related to the operation and support of the e-cbot system, which agreement was amended and restated in August 2004. The agreement began on November 24, 2003 and expires on November 24, 2008. The minimum costs due under this agreement are \$12.4 million, \$12.9 million, \$13.4 million and \$13.2 million in 2005, 2006, 2007 and 2008, respectively.

In April of 2003, the CBOT signed a Clearing Services Agreement (the "Agreement") with the CME under which the CME provides clearing and related services for all CBOT products. The initial term of the Agreement is four years, with optional three year renewals. On March 1, 2004, the initial term was extended by one year to January 10, 2009. The CBOT is responsible for costs associated with the establishment and maintenance of all telecommunications equipment and services required under the Agreement. As part of the Agreement, the CBOT collects a clearing fee on each side of a trade made on a CBOT platform. A portion of this fee is payable to the CME for their clearing services provided. This fee varies based on transaction volume and is guaranteed to the CME to be at least \$4.5 million per quarter.

In December 2003, the CBOT agreed to become a partner in a joint venture to develop leveraged supply contracts based on agricultural commodities. The CBOT holds a 30% interest in the joint venture and has agreed to make capital contributions up to a maximum of \$300,000. As of December 31, 2004, the CBOT has made such contributions totaling approximately \$100,000.

#### **8. FOREIGN CURRENCY FORWARD CONTRACTS**

In connection with its arrangements with the Eurex Group, the CBOT previously utilized foreign currency forward contracts that were identified as cash flow hedges. These cash flow hedges were intended to offset the effect of exchange rate fluctuations on forecasted purchases of variable monthly services denominated in euros. These contracts designated as cash flow hedges had notional amounts approximating \$3.4 million (3.1 million

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euros) at December 31, 2003. Gains and losses on these instruments were deferred in other comprehensive income (“OCI”) until the underlying transaction was recognized in earnings. A gain before income taxes of approximately \$0.1 million was deferred in OCI at December 31, 2003, and was reclassified into general and administrative expense as the underlying transactions were recognized. There were no gains or losses recorded on these cash flow hedges related to hedge ineffectiveness.

The CBOT currently utilizes foreign currency forward contracts that are identified as fair value hedges. These are intended to offset the effect of exchange rate fluctuations on firm commitments for purchases of fixed annual and quarterly services denominated in pounds sterling associated with the CBOT’s arrangements with LIFFE. These contracts designated as fair value hedges had notional amounts approximating \$7.7 million (4.4 million pounds sterling) at December 31, 2003 and \$51.9 million (30.1 million pounds sterling) at December 31, 2004. Gains and losses on these hedge instruments, as well as the gains and losses on the underlying hedged item, are recognized currently in general and administrative expense. There were no gains or losses recorded on these fair value hedges related to hedge ineffectiveness.

The CBOT also utilizes foreign currency forward contracts that are intended to offset the effect of exchange rate fluctuations on recorded debt that is denominated in pounds sterling. These contracts, which are not designated as hedges under FASB Statement No. 133, had notional amounts approximating \$17.5 million (10.1 million pounds sterling) at December 31, 2004. Gains and losses on these instruments, as well as the gains and losses on revaluing the recorded debt, are recognized currently in general and administrative expense.

**9. SEVERANCE AND RELATED COSTS**

The severance and related costs incurred during 2002 of \$4.0 million are primarily the result of the general release and separation agreement with the CBOT’s former president and chief executive officer, entered into in November 2002, in which the CBOT terminated an employment agreement and agreed to make payments through 2004 of approximately \$3.4 million. Other severance and related costs incurred during 2002 of \$0.6 million related to ongoing staff reductions. The severance and related costs incurred during 2003 and 2004 of \$1.3 million and \$0.6 million, respectively, are related to ongoing staff reductions.

The following table summarizes severance and related costs, the amounts paid and the accrual balances for the years ended December 31 (in thousands):

|  | 2002     | 2003     | 2004     |
|--|----------|----------|----------|
| Accrued employee termination liability—beginning of year | \$ 7,743 | \$ 6,136 | \$ 2,575 |
| Employee termination costs                               | 4,033    | 1,290    | 572      |
| Cash payments  | (5,640)  | (4,851)  | (2,744)  |
| Accrued employee termination liability—end of year       | \$ 6,136 | \$ 2,575 | \$ 403   |

Amounts recognized in the Consolidated Statements of Financial Condition consist of (in thousands):

|  | 2002    | 2003    | 2004  |
|--|---------|---------|-------|
| Accrued employee termination (current liability) | \$4,461 | \$2,575 | \$403 |
| Other liabilities (long-term liability)          | 1,675   | —       | —     |
| Total accrued employee termination liability     | \$6,136 | \$2,575 | \$403 |

**10. LITIGATION**

The CBOT has been named as a defendant in various lawsuits.

In August 2002, the CBOT entered into a settlement agreement with eSpeed, Inc. and Electronic Trading Systems Inc., to settle a patent rights lawsuit brought by eSpeed, Inc. in the United States District Court for the

**BOARD OF TRADE OF THE CITY OF CHICAGO, INC. AND SUBSIDIARIES**  
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Northern District of Texas, Dallas Division, alleging that the CBOT, the CME and their suppliers had infringed upon the patents of eSpeed, Inc. In accordance with the patent rights settlement agreement, the CBOT is obligated to pay \$15.0 million over a five-year period, which consisted of payments of \$5.0 million made in September 2002, \$2.0 million made in September 2003, and \$2.0 million made in September 2004, with three subsequent annual payments of \$2.0 million. The effect of the patent rights settlement agreement was recorded in the third quarter of 2002 and, net of amounts previously accrued, was approximately \$10.7 million of expense (\$6.3 million after tax). This amount is net of a discount of \$ 1.3 million arising from the determination of the present value of the foregoing annual payments using a 4.7% discount rate.

In October 2003, a lawsuit was filed in the U.S. District Court of the District of Columbia by Eurex U.S. against the CBOT and the CME alleging that the CBOT and CME have engaged in anticompetitive behavior. On December 12, 2003, the CBOT filed in the U.S. District Court for the District of Columbia a motion to dismiss the amended complaint and a motion to transfer the action to the U.S. District Court for the Northern District of Illinois. The grounds for dismissal included Eurex's failure to state a cause of action under U.S. antitrust laws and Eurex's inability to demonstrate any harm to competition resulting from the CBOT stating its views on Eurex's pending application to become a U.S. regulated exchange. On September 2, 2004, the United States District Court for the District of Columbia granted the motion to transfer the case to the United States District Court for the Northern District of Illinois. The District Court denied the motion to dismiss as moot in light of its ruling on the transfer motion.

In February 2004, the CBOT entered into a settlement agreement to settle a lawsuit brought by certain Associate Members, GIMs, IDEMs and COMs in the Circuit Court of Cook County, Illinois over the proposed allocation of equity in a restructuring of the CBOT. Under the terms of the settlement agreement, the CBOT is obligated to pay \$3.5 million in attorney fees and expenses upon entry of a final judgment order by the Circuit Court of Cook County, Illinois County Department, Chancery Division. In addition, upon an affirmative vote by CBOT members in favor of a restructuring, the CBOT is obligated to pay an additional \$4.0 million in attorney fees, provided that such a vote occurs within 5 years from the final judgment order and that a restructuring is completed within 3 years from the date of the first vote by CBOT members regarding a restructuring.

On May 18, 2004, the Circuit Court of Cook County, Illinois entered an order granting preliminary approval of the settlement agreement. On September 10, 2004, the court conducted a hearing on the fairness of the settlement agreement. On September 20, 2004, the court entered a final order, approving the settlement agreement as fair, adequate and reasonable and in the best interest of all CBOT members.

On October 20, 2004, the statutory period for appeals of the Circuit Court's final order expired and the order became final and non-appealable. Upon expiration of the statutory period for filing a notice of appeal, counsel for the plaintiff class representatives were paid the initial payment of attorneys' fees in the amount of \$3.5 million plus interest at the Prime Rate minus one percent.

On May 7, 2004 the CBOT, the CME, the CBOE and OneChicago, LLC were sued in the U.S. District Court for the Northern District of Illinois for alleged infringement of United States patent 5,963,923 entitled "System and Method for Trading Having Principal Market Maker." The CBOT filed an answer to the complaint on June 28, 2004. The complaint against OneChicago was dismissed voluntarily without prejudice on August 26, 2004. The complaint against CBOE was dismissed voluntarily without prejudice on September 1, 2004. The complaint against CBOT and CME was dismissed voluntarily without prejudice on December 8, 2004.

CBOT management believes that the ultimate outcome of these proceedings, individually and in the aggregate, will not have a material adverse effect on the CBOT's financial position, results of operations or cash flows.

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**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**

**11. DEPOSITS OF U.S. TREASURY SECURITIES**

The rules and regulations of the CBOT require certain minimum financial requirements for delivery of physical commodities, maintenance of capital requirements and deposits on pending arbitration matters. To satisfy these requirements, member firms have deposited U.S. Treasury securities with the CBOT. These deposits are not considered assets of the CBOT, nor does any interest earned on these deposits accrue to the CBOT; accordingly, they are not reflected in the accompanying financial statements. The aggregate market value of these securities on deposit was \$16.3 million and \$6.1 million as of December 31, 2003 and 2004, respectively.

**12. OPERATING SEGMENTS**

Management has identified two reportable operating segments: exchange trading and real estate operations. The exchange trading segment primarily consists of revenue and expenses from both traditional open-auction trading activities and electronic trading platform activities, as well as from the sale of related market data to vendors. The real estate operations segment consists of revenue and expenses from renting and managing the real estate owned by the CBOT. The CBOT allocates certain business activity to each operating segment based on trading volume and other factors.

The CBOT evaluates segment performance based on revenues and income from operations. Intercompany transactions between segments have been eliminated. The accounting principles used for segment reporting are the same as those used for consolidated financial reporting. A summary by operating segment follows for the years ended December 31, 2002, 2003 and 2004 (in thousands):

|                               | Year Ended December 31, 2002 |                        |                    | Totals            |
|-------------------------------|------------------------------|------------------------|--------------------|-------------------|
|                               | Exchange Trading             | Real Estate Operations | Eliminations       |                   |
| <b>Revenues:</b>              |                              |                        |                    |                   |
| Exchange fees                 | \$ 204,963                   | \$ —                   | \$ —               | \$ 204,963        |
| Market data                   | 58,258                       |                        |                    | 58,258            |
| Building                      |                              | 25,239                 |                    | 25,239            |
| CBOT space rent               |                              | 17,177                 | (17,177)           |                   |
| Services                      | 16,554                       |                        |                    | 16,554            |
| Other                         | 3,259                        |                        |                    | 3,259             |
| <b>Total revenues</b>         | <b>\$ 283,034</b>            | <b>\$ 42,416</b>       | <b>\$ (17,177)</b> | <b>\$ 308,273</b> |
| Depreciation and amortization | \$ 22,934                    | \$ 14,504              | \$ —               | \$ 37,438         |
| Income (loss) from operations | \$ 68,206                    | \$ (9,173)             | \$ —               | \$ 59,033         |
| <b>Total assets</b>           | <b>\$ 148,705</b>            | <b>\$ 205,492</b>      | <b>\$ —</b>        | <b>\$ 354,197</b> |
| Capital expenditures          | \$ 20,563                    | \$ 2,112               | \$ —               | \$ 22,675         |

**BOARD OF TRADE OF THE CITY OF CHICAGO, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**

|                                      | Year Ended December 31, 2003 |                              |                    |                   |
|--------------------------------------|------------------------------|------------------------------|--------------------|-------------------|
|                                      | Exchange<br>Trading          | Real<br>Estate<br>Operations | Eliminations       | Totals            |
| <b>Revenues:</b>                     |                              |                              |                    |                   |
| Exchange fees                        | \$ 285,815                   | \$ —                         | \$ —               | \$ 285,815        |
| Clearing fees                        | 1,158                        |                              |                    | 1,158             |
| Market data                          | 55,850                       |                              |                    | 55,850            |
| Building                             |                              | 20,061                       |                    | 20,061            |
| CBOT space rent                      |                              | 25,539                       | (25,539)           |                   |
| Services                             | 16,059                       |                              |                    | 16,059            |
| Other                                | 2,359                        |                              |                    | 2,359             |
| <b>Total revenues</b>                | <b>\$ 361,241</b>            | <b>\$ 45,600</b>             | <b>\$ (25,539)</b> | <b>\$ 381,302</b> |
| Depreciation and amortization        | \$ 18,773                    | \$ 14,096                    | \$ —               | \$ 32,869         |
| <b>Income (loss) from operations</b> | <b>\$ 118,631</b>            | <b>\$ (1,817)</b>            | <b>\$ —</b>        | <b>\$ 116,814</b> |
| <b>Total assets</b>                  | <b>\$ 283,311</b>            | <b>\$ 200,670</b>            | <b>\$ —</b>        | <b>\$ 483,981</b> |
| <b>Capital expenditures</b>          | <b>\$ 42,459</b>             | <b>\$ 3,603</b>              | <b>\$ —</b>        | <b>\$ 46,062</b>  |
| <b>Year Ended December 31, 2004</b>  |                              |                              |                    |                   |
|                                      | Exchange<br>Trading          | Real<br>Estate<br>Operations | Eliminations       | Totals            |
| <b>Revenues:</b>                     |                              |                              |                    |                   |
| Exchange fees                        | \$ 204,004                   | \$ —                         | \$ —               | \$ 204,004        |
| Clearing fees                        | 73,556                       |                              |                    | 73,556            |
| Market data                          | 64,234                       |                              |                    | 64,234            |
| Building                             |                              | 22,428                       |                    | 22,428            |
| CBOT space rent                      |                              | 25,850                       | (25,850)           |                   |
| Services                             | 12,828                       |                              |                    | 12,828            |
| Other                                | 3,143                        |                              |                    | 3,143             |
| <b>Total revenues</b>                | <b>\$ 357,765</b>            | <b>\$ 48,278</b>             | <b>\$ (25,850)</b> | <b>\$ 380,193</b> |
| Depreciation and amortization        | \$ 32,055                    | \$ 13,956                    | \$ —               | \$ 46,011         |
| <b>Income from operations</b>        | <b>\$ 72,678</b>             | <b>\$ 1,545</b>              | <b>\$ —</b>        | <b>\$ 74,223</b>  |
| <b>Total assets</b>                  | <b>\$ 274,791</b>            | <b>\$ 185,625</b>            | <b>\$ —</b>        | <b>\$ 460,416</b> |
| <b>Capital expenditures</b>          | <b>\$ 40,508</b>             | <b>\$ 10,746</b>             | <b>\$ —</b>        | <b>\$ 51,254</b>  |

**13. FAIR VALUE OF FINANCIAL INSTRUMENTS**

Cash equivalents, accounts receivable and other current assets are carried at amounts which approximate fair value due to their short-term nature. Similarly, liabilities including accounts payable and accrued liabilities, the current portion of long-term debt, funds held for deposit and membership transfers and other liabilities are carried at amounts approximating fair value. Based on a comparison of the terms of the CBOT's existing long-term debt and the terms currently available for similar borrowings, management estimates the fair value of the long-term debt approximates the carrying value.

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**BOARD OF TRADE OF THE CITY OF CHICAGO, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF FINANCIAL CONDITION**  
**(Unaudited, in thousands)**

|  | December 31,<br>2004 | March 31,<br>2005 |
|--|----------------------|-------------------|
| <b>ASSETS</b>  |                      |                   |
| <b>CURRENT ASSETS:</b>   |                      |                   |
| Cash and cash equivalents:   |                      |                   |
| Unrestricted   | \$ 91,165            | \$ 101,455        |
| Held under deposit and membership transfers  | 14,262               | 16,439            |
| Total cash and cash equivalents  | 105,427              | 117,894           |
| Restricted cash  | 7,661                | 4,025             |
| Accounts receivable—net of allowance of \$4,352 and \$4,582 in 2004 and 2005, respectively | 34,556               | 47,775            |
| Income tax receivable  | 1,557                | —                 |
| Deferred income taxes  | 2,219                | 2,591             |
| Prepaid expenses   | 20,542               | 24,388            |
| Total current assets   | 171,962              | 196,673           |
| <b>PROPERTY AND EQUIPMENT:</b>   |                      |                   |
| Land   | 34,234               | 34,234            |
| Buildings and equipment  | 320,295              | 322,363           |
| Furnishings and fixtures   | 188,316              | 189,825           |
| Computer software and systems  | 72,662               | 81,492            |
| Construction in progress   | 13,702               | 6,196             |
| Total property and equipment   | 629,209              | 634,110           |
| Less accumulated depreciation and amortization   | 360,038              | 373,708           |
| Property and equipment—net   | 269,171              | 260,402           |
| <b>OTHER ASSETS—net</b>  | 19,283               | 19,162            |
| <b>TOTAL ASSETS</b>  | <b>\$ 460,416</b>    | <b>\$ 476,237</b> |
| <b>LIABILITIES AND MEMBERS' EQUITY</b>   |                      |                   |
| <b>CURRENT LIABILITIES:</b>  |                      |                   |
| Accounts payable   | \$ 20,545            | \$ 12,837         |
| Accrued clearing services  | 11,591               | 13,516            |
| Accrued real estate taxes  | 7,623                | 5,994             |
| Accrued payroll costs  | 6,031                | 2,882             |
| Accrued exchange fee rebates   | 2,301                | 1,587             |
| Accrued employee termination   | 403                  | 322               |
| Accrued liabilities  | 9,524                | 9,056             |
| Funds held for deposit and membership transfers  | 14,262               | 16,439            |
| Current portion of long-term debt  | 20,359               | 20,229            |
| Income tax payable   | —                    | 12,012            |
| Other current liabilities  | 249                  | 4,733             |
| Total current liabilities  | 92,888               | 99,607            |
| <b>LONG-TERM LIABILITIES:</b>  |                      |                   |
| Deferred income tax liabilities  | 28,484               | 27,225            |
| Long-term debt   | 31,074               | 20,231            |
| Other liabilities  | 14,379               | 14,671            |
| Total long-term liabilities  | 73,937               | 62,127            |
| Total liabilities  | 166,825              | 161,734           |
| <b>MEMBERS' EQUITY</b>   | 293,591              | 314,503           |
| <b>TOTAL LIABILITIES AND MEMBERS' EQUITY</b>   | <b>\$ 460,416</b>    | <b>\$ 476,237</b> |

See notes to consolidated financial statements.

**BOARD OF TRADE OF THE CITY OF CHICAGO, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF INCOME**  
**(Unaudited, in thousands)**

|   | Three Months Ended<br>March 31, |                  |
|---|---------------------------------|------------------|
|   | 2004                            | 2005             |
| <b>REVENUES:</b>  |                                 |                  |
| Exchange fees   | \$ 54,351                       | \$ 66,518        |
| Clearing fees   | 16,589                          | 21,277           |
| Market data   | 15,979                          | 18,522           |
| Building  | 5,398                           | 5,608            |
| Services  | 3,056                           | 3,591            |
| Dues  | 4,658                           | —                |
| Other   | 854                             | 941              |
|   | <u>100,885</u>                  | <u>116,457</u>   |
| <b>EXPENSES:</b>  |                                 |                  |
| Salaries and benefits   | 17,915                          | 18,633           |
| Clearing services   | 12,210                          | 16,516           |
| Depreciation and amortization   | 11,292                          | 13,814           |
| Professional services   | 6,673                           | 4,592            |
| General and administrative expenses   | 5,465                           | 4,922            |
| Building operating costs  | 6,355                           | 6,638            |
| Information technology services   | 8,181                           | 10,677           |
| Contracted license fees   | 1,443                           | 1,625            |
| Programs  | 2,786                           | 2,016            |
| Interest  | 1,324                           | 922              |
| Severance and related costs   | 360                             | 114              |
|   | <u>74,004</u>                   | <u>80,469</u>    |
| <b>INCOME FROM OPERATIONS</b>   | <b>26,881</b>                   | <b>35,988</b>    |
| <b>INCOME TAXES:</b>  |                                 |                  |
| Current   | 10,785                          | 16,577           |
| Deferred  | 193                             | (1,632)          |
|   | <u>10,978</u>                   | <u>14,945</u>    |
| <b>INCOME BEFORE EQUITY IN UNCONSOLIDATED SUBSIDIARY AND MINORITY INTEREST IN CONSOLIDATED SUBSIDIARY</b> | <b>15,903</b>                   | <b>21,043</b>    |
| <b>EQUITY IN LOSS OF UNCONSOLIDATED SUBSIDIARY—NET OF TAX OF \$93 AND \$170, RESPECTIVELY</b>             | <b>(139)</b>                    | <b>(255)</b>     |
| <b>MINORITY INTEREST IN LOSS OF CONSOLIDATED SUBSIDIARY</b>   | <b>254</b>                      | <b>—</b>         |
|   | <u>16,018</u>                   | <u>20,788</u>    |
| <b>Net income</b>   | <b>\$ 16,018</b>                | <b>\$ 20,788</b> |

See notes to consolidated financial statements.



**BOARD OF TRADE OF THE CITY OF CHICAGO, INC. AND SUBSIDIARIES**  
**CONSOLIDATED STATEMENTS OF CASH FLOWS**  
**(Unaudited, in thousands)**

|  | Three Months Ended<br>March 31, |            |
|--|---------------------------------|------------|
|  | 2004                            | 2005       |
| <b>CASH FLOWS FROM OPERATING ACTIVITIES:</b>                                     |                                 |            |
| Net income   | \$ 16,018                       | \$ 20,788  |
| Adjustments to reconcile net income to net cash flows from operating activities: |                                 |            |
| Depreciation and amortization  | 11,292                          | 13,814     |
| Change in allowance for doubtful accounts  | 22                              | 230        |
| (Gain) loss on foreign currency transaction                                      | 919                             | (260)      |
| Deferred income taxes (benefit)  | 193                             | (1,632)    |
| Minority interest in loss of subsidiary  | (254)                           | —          |
| Equity in loss of unconsolidated subsidiary                                      | 232                             | 425        |
| Changes in assets and liabilities:   |                                 |            |
| Restricted cash  | (5,158)                         | 3,636      |
| Accounts receivable  | (911)                           | (13,449)   |
| Income tax receivable / payable  | 10,781                          | 13,569     |
| Prepaid expenses   | (6,278)                         | (3,846)    |
| Other assets   | 258                             | (410)      |
| Accounts payable   | (16,329)                        | (7,708)    |
| Accrued clearing services  | 8,386                           | 1,925      |
| Accrued real estate taxes  | (1,741)                         | (1,629)    |
| Accrued payroll costs  | (2,625)                         | (3,149)    |
| Accrued exchange fee rebates   | (2,878)                         | (714)      |
| Accrued employee termination   | (1,040)                         | (81)       |
| Accrued liabilities  | (4,825)                         | (468)      |
| Funds held for deposit and membership transfers                                  | 3,720                           | 2,177      |
| Other current liabilities  | 13,613                          | 4,484      |
| Other long-term liabilities  | 220                             | 292        |
| Net cash flows from operating activities   | 23,615                          | 27,994     |
| <b>CASH FLOWS FROM INVESTING ACTIVITIES:</b>                                     |                                 |            |
| Acquisition of property and equipment  | (4,700)                         | (4,932)    |
| Distribution to partners   | (60,300)                        | —          |
| Investment in joint ventures   | (73)                            | (6)        |
| Net cash flows used in investing activities                                      | (65,073)                        | (4,938)    |
| <b>CASH FLOWS FROM FINANCING ACTIVITIES:</b>                                     |                                 |            |
| Repayments of borrowings   | (10,713)                        | (10,713)   |
| Capital contributions from members   | 89                              | 124        |
| Net cash flows used in financing activities                                      | (10,624)                        | (10,589)   |
| NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS                             | (52,082)                        | 12,467     |
| CASH AND CASH EQUIVALENTS—BEGINNING OF PERIOD                                    | 142,666                         | 105,427    |
| CASH AND CASH EQUIVALENTS—END OF PERIOD  | \$ 90,584                       | \$ 117,894 |
| <b>CASH PAID FOR:</b>  |                                 |            |
| Interest   | \$ 1,532                        | \$ 1,089   |
| Income taxes (net of refunds)  | \$ —                            | \$ 2,837   |

See notes to consolidated financial statements.

**BOARD OF TRADE OF THE CITY OF CHICAGO, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS**  
**Three Months Ended March 31, 2004 and 2005**

**1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**Basis of Presentation**—The accompanying unaudited consolidated financial statements have been prepared pursuant to rules and regulations of the Securities and Exchange Commission and, therefore, do not include all information and footnote disclosures normally included in audited financial statements. However, in the opinion of management, all adjustments necessary to present fairly the results of operations, financial position and cash flows have been made. Results for interim periods are not necessarily indicative of the results that may be expected for the entire year. These interim financial statements should be read in conjunction with the audited financial statements and related notes as of and for the three years ended December 31, 2004. The consolidated financial statements include the accounts of the Board of Trade of the City of Chicago, Inc. and its wholly owned subsidiaries, including Electronic Chicago Board of Trade, Inc. (“Electronic CBOT”) which held a controlling general partner interest in Ceres Trading Limited Partnership (“Ceres”) (collectively, the “CBOT”). Ceres was dissolved on December 31, 2003 and was liquidated during 2004. The CBOT holds an approximate 9% interest in a joint venture called OneChicago, LLC (“OneChicago”). The CBOT accounts for its interest in OneChicago under the equity method. The investment has a carrying value of zero as the losses recognized exceed the total amount invested. All significant inter-company balances and transactions have been eliminated in consolidation.

**Business and Proposed Restructuring Transactions**—The CBOT operates a marketplace for the trading of commodity and financial futures contracts, as well as options on futures contracts. Products traded on the exchange include financial derivatives, global listed agricultural futures and options contracts (e.g., wheat, corn and soybeans), and global listed financial futures and options contracts (e.g., U.S. Treasury bonds and notes). Products are traded in traditional open-auction venues on trading floors where members trade among themselves for their own accounts and for the accounts of their customers. Products are also traded electronically on e-cbot powered by LIFFE CONNECT® (“e-cbot”), a system that was developed and implemented in the fourth quarter of 2003. The CBOT also provides a full range of clearing services for every contract traded through its exchange through a clearing agreement with the Chicago Mercantile Exchange (“CME”) called the CME/CBOT Common Clearing Link. The CBOT also engages in market surveillance and financial supervision activities designed to ensure market integrity and provide financial safeguards for users of the markets. In addition, the CBOT markets and distributes real-time and historical market data generated for trading activity in its markets to users of its products and related cash and derivative markets. The CBOT also owns and operates three office buildings in the city of Chicago.

Over the last several years, the CBOT has conducted an ongoing and extensive evaluation process with respect to the structure of its organization and its competitiveness in the futures industry. As a result of this evaluation process, the CBOT has determined that it should restructure its organization in order to enhance its competitiveness.

The CBOT has developed, and proposed for approval by its Full Members and Associate Members, a series of transactions designed to restructure the CBOT. These “restructuring transactions” are designed to:

- “de-mutualize” the CBOT by creating a stock, for-profit holding company, referred to as “CBOT Holdings,” and distributing shares of common stock of CBOT Holdings to its members, while maintaining the CBOT as a non-stock, for-profit subsidiary of CBOT Holdings, referred to as the “CBOT Subsidiary”;
- modernize the CBOT’s corporate governance structure by, among other things, adopting new mechanisms for initiating and voting on stockholder and member proposals, providing for a modest reduction in the size of its board and modifying the nomination and election process for directors as well as the terms of office and qualifications of directors; and

**BOARD OF TRADE OF THE CITY OF CHICAGO, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**

- create a framework to facilitate access to public markets for equity securities of CBOT Holdings, capital-raising transactions and other securities issuances following a subsequent approval by the stockholders of CBOT Holdings.

Prior to the completion of the restructuring transactions, CBOT Holdings had not begun doing business as a separate entity and, therefore did not have its own set of financial statements. As a result, these financial statements and notes are those of the CBOT Subsidiary, which operated the exchange prior to the restructuring. The CBOT Subsidiary will continue to operate the exchange after the restructuring as a subsidiary of CBOT Holdings. It is anticipated that in future filings the business of the CBOT Subsidiary will be the primary business of CBOT Holdings. See Note 7—"Subsequent Event" for further information on the restructuring transactions.

**Use of Estimates**—The preparation of the consolidated financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts in the financial statements, such as estimates for bad debts, exchange fee rebates, real estate taxes and assumptions used for the calculation of pension and other postretirement benefit plan costs. Actual amounts could differ from those estimates.

**Prior Year Reclassifications**—Certain reclassifications have been made of prior year amounts to conform to current year presentations.

## 2. DEBT

Long-term debt at December 31, 2004 and March 31, 2005 consisted of the following (in thousands):

|  | December 31,<br>2004 | March 31,<br>2005 |
|--|----------------------|-------------------|
| Private placement senior notes, due in annual installments through 2007, at an annual interest rate of 6.81% | \$ 32,144            | \$ 21,430         |
| LIFFE financing agreement  | 19,289               | 19,030            |
|  | 51,433               | 40,460            |
| Less current portion   | 20,359               | 20,229            |
| <b>Total</b>   | <b>\$ 31,074</b>     | <b>\$ 20,231</b>  |

In the first quarter of 2005, an annual principal repayment of \$10.7 million was made on the senior notes. No additional payments or borrowings were made. LIFFE debt is denominated in pounds sterling.

## 3. BENEFIT PLANS

Substantially all employees of the CBOT are covered by a noncontributory, defined benefit pension plan. The benefits of this plan are based primarily on the years of service and the employees' average compensation levels. The CBOT's funding policy is to contribute annually the maximum amount that can be deducted for federal income tax purposes. The plan assets are primarily invested in marketable debt and equity securities. The measurement date of plan assets and obligations is December 31.

**BOARD OF TRADE OF THE CITY OF CHICAGO, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**

The components of net periodic benefit cost are as follows:

|                                 | Three Months<br>Ended March 31, |               |
|---------------------------------|---------------------------------|---------------|
|                                 | 2004                            | 2005          |
| Service cost                    | \$ 590                          | \$ 579        |
| Interest cost                   | 509                             | 499           |
| Expected return on plan assets  | (562)                           | (551)         |
| Net amortization:               |                                 |               |
| Unrecognized prior service cost | 1                               | 1             |
| Unrecognized net loss           | 212                             | 207           |
| Net periodic benefit cost       | <u>\$ 750</u>                   | <u>\$ 735</u> |

The CBOT has a retiree benefit plan which covers all eligible employees, as defined. Employees retiring from CBOT on or after age 55, who have at least ten years of service, or after age 65 with five years of service, are entitled to postretirement medical and life insurance benefits. The CBOT funds benefit costs on a pay as you go basis. The measurement date of plan obligations is December 31.

The components of net periodic benefit cost are as follows:

|                           | Three Months Ended<br>March 31, |               |
|---------------------------|---------------------------------|---------------|
|                           | 2004                            | 2005          |
| Service cost              | \$ 65                           | \$ 132        |
| Interest cost             | 84                              | 169           |
| Net amortization:         |                                 |               |
| Transition liability      | 16                              | 32            |
| Unrecognized net loss     | 26                              | 52            |
| Net periodic benefit cost | <u>\$ 191</u>                   | <u>\$ 385</u> |

The CBOT contributed \$0.8 million to its pension plan during the three months ended March 31, 2005 and expects to contribute an additional \$2.5 million to the plan by December 31, 2005.

#### **4. FOREIGN CURRENCY FORWARD CONTRACTS**

The CBOT currently utilizes foreign currency forward contracts that are designated as fair value hedges. These are intended to offset the effect of exchange rate fluctuations on firm commitments for purchases of fixed annual and quarterly services denominated in pounds sterling. These contracts had notional amounts approximating \$46.1 million (26.9 million pounds sterling) at March 31, 2005. Gains and losses on these hedge instruments, as well as the gains and losses on the underlying hedged item, are recognized currently in general and administrative expense. There were no gains or losses recorded on these fair value hedges related to hedge ineffectiveness.

The CBOT also utilizes foreign currency forward contracts that are intended to offset the effect of exchange rate fluctuations on recorded debt that is denominated in pounds sterling. These contracts, which are not designated as hedges under FASB Statement No. 133, had notional amounts approximating \$17.5 million (10.1 million pounds sterling) at March 31, 2005. Gains and losses on these instruments, as well as the gains and losses on revaluing the recorded debt, are recognized currently in general and administrative expense.

**BOARD OF TRADE OF THE CITY OF CHICAGO, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**

**5. LITIGATION**

The CBOT has been named as a defendant in various lawsuits.

In October 2003, a lawsuit was filed in the U.S. District Court of the District of Columbia by Eurex U.S. against the CBOT and the CME alleging that the CBOT and CME have engaged in anti-competitive behavior. On December 12, 2003, the CBOT filed in the U.S. District Court for the District of Columbia a motion to dismiss the amended complaint and a motion to transfer the action to the U.S. District Court for the Northern District of Illinois. The grounds for dismissal included Eurex's failure to state a cause of action under U.S. antitrust laws and Eurex's inability to demonstrate any harm to competition resulting from the CBOT stating its views on Eurex's pending application to become a U.S. regulated exchange. On September 2, 2004, the United States District Court for the District of Columbia granted the motion to transfer the case to the United States District Court for the Northern District of Illinois. The District Court denied the motion to dismiss as moot in light of its ruling on the transfer motion. An amended complaint was filed by Eurex in the Northern District of Illinois in late March 2005.

In February 2004, the CBOT entered into a settlement agreement to settle a lawsuit brought by certain Associate Members, GIMs, IDEMs and COMs in the Circuit Court of Cook County, Illinois over the proposed allocation of equity in a restructuring of the CBOT. Under the terms of the settlement agreement, the CBOT is obligated to pay \$3.5 million in attorney fees and expenses upon entry of a final judgment order by the Circuit Court of Cook County, Illinois County Department, Chancery Division. In addition, upon an affirmative vote by CBOT members in favor of a restructuring, the CBOT is obligated to pay an additional \$4.0 million in attorney fees, provided that such a vote occurs within 5 years from the final judgment order and that a restructuring is completed within 3 years from the date of the first vote by CBOT members regarding a restructuring.

On May 18, 2004, the Circuit Court of Cook County, Illinois entered an order granting preliminary approval of the settlement agreement. On September 10, 2004, the court conducted a hearing on the fairness of the settlement agreement. On September 20, 2004, the court entered a final order, approving the settlement agreement as fair, adequate and reasonable and in the best interest of all CBOT members.

On October 20, 2004, the statutory period for appeals of the Circuit Court's final order expired and the order became final and non-appealable. Upon expiration of the statutory period for filing a notice of appeal, counsel for the plaintiff class representatives were paid the initial payment of attorneys' fees in the amount of \$3.5 million plus interest at the Prime Rate minus one percent.

On April 14, 2005, the CBOT members voted in favor of a restructuring. Counsel for the plaintiff class representatives were paid the additional payment of attorneys' fees in the amount of \$4.0 million plus interest at the Prime Rate minus one percent. This payment will be recognized as an expense in the second quarter of 2005.

CBOT management believes that the ultimate outcome of these proceedings, individually and in the aggregate, will not have a material adverse effect on the CBOT's financial position, results of operations or cash flows.

**6. OPERATING SEGMENTS**

Management has identified two reportable operating segments: exchange trading and real estate operations. The exchange trading segment primarily consists of revenue and expenses from both traditional open-auction trading activities and electronic trading platform activities, as well as from the sale of related market data to vendors. The real estate operations segment consists of revenue and expenses from renting and managing the real estate owned by the CBOT. The CBOT allocates certain business activity to each operating segment based on trading volume and other factors.

The CBOT evaluates segment performance based on revenues and income from operations. Intercompany transactions between segments have been eliminated. The accounting principles used for segment reporting are

**BOARD OF TRADE OF THE CITY OF CHICAGO, INC. AND SUBSIDIARIES**  
**NOTES TO CONSOLIDATED FINANCIAL STATEMENTS—(Continued)**

the same as those used for consolidated financial reporting. A summary by operating segment follows for the three months ended March 31, 2004 and 2005 (in thousands):

|  | Three Months Ended March 31, 2004 |                           |                   |                   |
|--|-----------------------------------|---------------------------|-------------------|-------------------|
|  | Exchange<br>Trading               | Real Estate<br>Operations | Eliminations      | Totals            |
| <b>Revenues:</b>                         |                                   |                           |                   |                   |
| Exchange fees                            | \$ 54,351                         |                           |                   | \$ 54,351         |
| Clearing fees                            | 16,589                            |                           |                   | 16,589            |
| Market data                              | 15,979                            |                           |                   | 15,979            |
| Building                                 |                                   | 5,398                     |                   | 5,398             |
| CBOT space rent                          |                                   | 6,462                     | (6,462)           |                   |
| Services                                 | 3,056                             |                           |                   | 3,056             |
| Members' dues                            | 4,658                             |                           |                   | 4,658             |
| Other                                    | 854                               |                           |                   | 854               |
| <b>Total revenues</b>                    | <b>\$ 95,487</b>                  | <b>\$ 11,860</b>          | <b>\$ (6,462)</b> | <b>\$ 100,885</b> |
| Depreciation and amortization            | \$ 7,833                          | \$ 3,459                  | \$ —              | \$ 11,292         |
| Income from operations                   | \$ 26,875                         | \$ 6                      | \$ —              | \$ —              |
| Total assets                             | \$ 239,753                        | \$ 186,664                | \$ —              | \$ 426,417        |
| Capital expenditures                     | \$ 4,662                          | \$ 38                     | \$ —              | \$ 4,700          |
| <b>Three Months Ended March 31, 2005</b> |                                   |                           |                   |                   |
|  | Exchange<br>Trading               | Real Estate<br>Operations | Eliminations      | Totals            |
| <b>Revenues:</b>                         |                                   |                           |                   |                   |
| Exchange fees                            | \$ 66,518                         |                           |                   | \$ 66,518         |
| Clearing fees                            | 21,277                            |                           |                   | 21,277            |
| Market data                              | 18,522                            |                           |                   | 18,522            |
| Building                                 |                                   | 5,608                     |                   | 5,608             |
| CBOT space rent                          |                                   | 6,547                     | (6,547)           |                   |
| Services                                 | 3,591                             |                           |                   | 3,591             |
| Other                                    | 941                               |                           |                   | 941               |
| <b>Total revenues</b>                    | <b>\$ 110,849</b>                 | <b>\$ 12,155</b>          | <b>\$ (6,547)</b> | <b>\$ 116,457</b> |
| Depreciation and amortization            | \$ 10,192                         | \$ 3,622                  | \$ —              | \$ 13,814         |
| Income from operations                   | \$ 35,892                         | \$ 96                     | \$ —              | \$ 35,988         |
| Total assets                             | \$ 293,131                        | \$ 183,106                | \$ —              | \$ 476,237        |
| Capital expenditures                     | \$ 4,190                          | \$ 742                    | \$ —              | \$ 4,932          |

**7. SUBSEQUENT EVENT**

On April 22, 2005, we completed a series of restructuring transactions that converted our organization from a nonstock, not-for-profit company with members into a stock, for-profit holding company with stockholders and a nonstock for-profit derivatives exchange subsidiary with members. As a result of the restructuring transactions, our members became stockholders of CBOT Holdings and members of the CBOT subsidiary. Accordingly, members of the CBOT were distributed a total of 49,359,836 shares of restricted Class A common stock in CBOT Holdings.



**PART II**  
**INFORMATION NOT REQUIRED IN PROSPECTUS**

**Item 13. Other Expenses of Issuance and Distribution**

The following table sets forth the costs and expenses, other than other underwriting discounts and commissions, payable by us in connection with the sale of the Class A common stock being registered. All amounts, other than the SEC registration fee and the NASD filing fee, are estimates.

|  |             |
|--|-------------|
| SEC registration fee                           | \$17,655    |
| NASD filing fee                                | \$15,500    |
| Stock exchange listing fee                     | *           |
| Printing and engraving expenses                | *           |
| Legal fees and expenses                        | *           |
| Accounting fees and expenses                   | *           |
| Blue sky fees and expenses                     | \$ 5,000    |
| Transfer agent and registrar fees and expenses | *           |
| Miscellaneous fees and expenses                | *           |
| <b>Total</b>                                   | <b>\$ *</b> |

\* To be filed by amendment.

**Item 14. Indemnification of Directors and Officers**

Section 145 of Delaware General Corporation Law authorizes a court to award or a corporation's board of directors to grant indemnity to directors and officers in terms sufficiently broad to permit such indemnification under some circumstances for liabilities arising under the Securities Act and to provide for the reimbursement of expenses incurred.

As permitted by Delaware corporation law, our certificate of incorporation provides that we will indemnify our directors, officers, committee members and employees and may indemnify our agents to the fullest extent permitted by law. Our bylaws also permit us to secure insurance on behalf of any officer, director, committee member, employee or other agent for any liability arising out of his or her actions in that capacity, regardless of whether our bylaws would permit indemnification.

As permitted by Delaware corporation law, our certificate of incorporation provides that our directors will not be personally liable to CBOT Holdings or its stockholders for monetary damages for breach of fiduciary duty as a director, except for liability:

- for any breach of the director's duty of loyalty to CBOT Holdings or its stockholders;
- for any act or omission not in good faith or which involved intentional misconduct or a knowing violation of law;
- for unlawful payments of dividends or unlawful stock repurchases or redemptions as provided by Delaware corporation law; or
- for any transaction from which the director derived an improper personal benefit.

The inclusion of this provision in our certificate of incorporation does not eliminate the directors' fiduciary duty, and in appropriate circumstances equitable remedies such as injunctive or other forms of non-monetary relief will remain available under Delaware law.

**Item 15. Recent Sales of Unregistered Securities**

None.



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### **Item 16. Exhibits and Financial Statement Schedules**

#### (a) Exhibits

| <u>Exhibit Number</u> | <u>Description</u>  |
|-----------------------|---|
| 1.1                   | Form of Underwriting Agreement **   |
| 3.1                   | Amended and Restated Certificate of Incorporation of CBOT Holdings, Inc. (incorporated by reference to Appendix E of CBOT Holdings, Inc.'s Proxy Statement and Prospectus included within Amendment No. 8 to the Registration Statement on Form S-4 (Registration No. 333-72184) of the Registrant)   |
| 3.2                   | Amended and Restated Bylaws of CBOT Holdings, Inc. (incorporated by reference to Appendix F of CBOT Holdings Inc.'s Proxy Statement and Prospectus included within Amendment No. 8 to the Registration Statement on Form S-4 (Registration No. 333-72184) of the Registrant)  |
| 4.1                   | Form of Common Stock certificate for CBOT Holdings, Inc. (incorporated by reference to Exhibit 4.3 to Amendment No. 9 of CBOT Holdings, Inc.'s Registration Statement on Form S-4 (Registration No. 333-72184) of the Registrant)   |
| 5.1                   | Opinion of Jenner & Block LLP as to legality of the securities being registered.**  |
| 10.1                  | Settlement Agreement, dated February 6, 2004, by and between the Plaintiff Class Representatives and Board of Trade of the City of Chicago, Inc. (incorporated by reference to Exhibit 4.10 to Amendment No. 7 to the Registration Statement on Form S-4 (Registration No. 333-72184) of the Registrant)  |
| 10.2                  | First Amendment to Settlement Agreement dated February 6, 2004, dated April 20, 2004, by and between the Plaintiff Class Representatives and Board of Trade of the City of Chicago, Inc. (incorporated by reference to Exhibit 4.12 to Amendment No. 8 to the Registration Statement on Form S-4 (Registration No. 333-72184) of the Registrant)  |
| 10.3                  | Second Amendment to Settlement Agreement dated February 6, 2004, dated July 1, 2004, by and between the Plaintiff Class Representatives and Board of Trade of the City of Chicago, Inc. (incorporated by reference to Exhibit 4.13 to Amendment No. 8 to the Registration Statement on Form S-4 (Registration No. 333-72184) of the Registrant)   |
| 10.4                  | Note Purchase Agreement, dated March 1, 1997, among Board of Trade of the City of Chicago and each of the purchasers listed on Schedule A attached thereto. (incorporated by reference to Exhibit 10.8 to Amendment No. 1 to the Registration Statement on Form S-4 (Registration No. 333-54370) of the Board of Trade of the City of Chicago, Inc.)  |
| 10.5                  | License Agreement, dated June 5, 1997, between Dow Jones & Company, Inc. and Board of Trade of the City of Chicago (certain confidential portions have been omitted and filed separately with the SEC pursuant to a request for confidential treatment). (incorporated by reference to Exhibit 10.13 to the Registration Statement on Form S-4 (Registration No. 333-72184) of the Registrant)                          |
| 10.6                  | Amendment to License Agreement, dated September 9, 1997, between Dow Jones & Company, Inc. and Board of Trade of the City of Chicago. (incorporated by reference to Exhibit 10.14 to Amendment No. 2 to the Registration Statement on Form S-4 (Registration No. 333-54370) of the Board of Trade of the City of Chicago, Inc.)   |
| 10.7                  | Second Amendment to License Agreement, dated February 18, 1998, between Dow Jones & Company, Inc. and Board of Trade of the City of Chicago. (certain confidential portions have been omitted and filed separately with the SEC pursuant to a request for confidential treatment) (incorporated by reference to Exhibit 10.15 to the Registration Statement on Form S-4 (Registration No. 333-72184) of the Registrant) |

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| <u>Exhibit<br/>Number</u> | <u>Description</u>   |
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| 10.8                      | Third Amendment to License Agreement, dated May, 1998, between Dow Jones & Company, Inc. and Board of Trade of the City of Chicago. (incorporated by reference to Exhibit 10.16 to Amendment No. 2 to the Registration Statement on Form S-4 (Registration No. 333-54370) of the Board of Trade of the City of Chicago, Inc.)  |
| 10.9                      | Fourth Amendment to License Agreement, dated December 19, 2001, between Dow Jones & Company, Inc. and Board of Trade of the City of Chicago (certain confidential portions have been omitted and filed separately with the SEC pursuant to a request for confidential treatment). (incorporated by reference to Exhibit 10.28 to Amendment No. 2 to the Registration Statement on Form S-4 (Registration No. 333-72184) of the Registrant)                       |
| 10.10                     | Fifth Amendment to License Agreement, dated October 29, 2003, between Dow Jones & Company, Inc. and Board of Trade of the City of Chicago, Inc. (certain confidential portions have been omitted and filed separately with the SEC pursuant to a request for confidential treatment). (incorporated by reference to Exhibit 10.8 to Amendment No. 7 to the Registration Statement on Form S-4 (Registration No. 333-72184) of the Registrant)                    |
| 10.11                     | Treasury Index Agreement, dated March 29, 2004, between Dow Jones & Company and Board of Trade of the City of Chicago, Inc. (certain confidential portions have been omitted and filed separately with the SEC pursuant to a request for confidential treatment). (incorporated by reference to Exhibit 10.9 to Amendment No. 7 to the Registration Statement on Form S-4 (Registration No. 333-72184) of the Registrant)  |
| 10.12                     | ISDA Master Agreement and related foreign exchange forward contracts, dated September 27, 2000, between Bank of America, N.A. and Board of Trade of the City of Chicago, Inc. (as successor to Ceres Trading Limited Partnership). (incorporated by reference to Exhibit 10.23 to Amendment No. 2 to the Registration Statement on Form S-4 (Registration No. 333-54370) of the Board of Trade of the City of Chicago, Inc.)                                     |
| 10.13                     | Credit Agreement, dated January 15, 2002, between Board of Trade of the City of Chicago, Inc. and LaSalle Bank National Association. (incorporated by reference to Exhibit 10.29 to Amendment No. 2 to the Registration Statement on Form S-4 (Registration No. 333-72184) of the Registrant)  |
| 10.14                     | First Amendment to Line of Credit Agreement, dated January 15, 2003, between Board of Trade of the City Of Chicago, Inc. and LaSalle Bank National Association. (incorporated by reference to Exhibit 10.42 to Amendment No. 6 to the Registration Statement on Form S-4 (Registration No. 333-72184) of the Registrant)   |
| 10.15                     | Settlement Agreement, dated August 23, 2002, among Board of Trade of the City of Chicago, Inc., Chicago Mercantile Exchange Inc., eSpeed, Inc. and Electronic Trading Systems Corporation. (incorporated by reference to Exhibit 10.13 to Amendment No. 9 to the Registration Statement on Form S-4 (Registration No. 333-72184) of the Registrant)  |
| 10.16                     | Amended and Restated Software License Agreement, dated August 3, 2004, between LIFFE Administration and Management and Board of Trade of the City of Chicago, Inc. (incorporated by reference to Exhibit 10.14.1 to Amendment No. 9 to the Registration Statement on Form S-4 (Registration No. 333-72184) of the Registrant)  |
| 10.17                     | Amended and Restated Managed Services Agreement, dated August 3, 2004, between Liffe Administration and Management and Board of Trade of the City of Chicago, Inc. (certain confidential portions have been omitted and filed separately with the SEC pursuant to request for confidential treatment). (incorporated by reference to Exhibit 10.17 to Amendment No. 10 to the Registration Statement on Form S-4 (Registration No. 333-72184) of the Registrant) |

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| 10.19                     | Amendment to Clearing Services Agreement, dated March 1, 2004, between Chicago Mercantile Exchange Inc. and Board of Trade of the city of Chicago, Inc. (certain confidential portions have been omitted and filed separately with the SEC pursuant to request for confidential treatment). (incorporated by reference to Exhibit 10.19 to Amendment No. 10 to the Registration Statement on Form S-4 (Registration No. 333-72184) of the Registrant) |
| 10.20                     | Executive Employment Agreement, dated May 18, 1999, between Board of Trade of the City of Chicago and Carol A. Burke. (incorporated by reference to Exhibit 10.6 to the Registration Statement on Form S-4 (Registration No. 333-54370) of the Board of Trade of the City of Chicago, Inc.)   |
| 10.21                     | Amendment to Executive Employment Agreement, dated February 28, 2001, between Board of Trade of the City of Chicago and Carol A. Burke. (incorporated by reference to Exhibit 10.7 to the Registration Statement on Form S-4 (Registration No. 333-54370) of the Board of Trade of the City of Chicago, Inc.)   |
| 10.22                     | Letters relating to the employment of Bernard W. Dan, dated May 11, 2001 and May 15, 2001, from Board of Trade of the City of Chicago, Inc. to Bernard W. Dan. (incorporated by reference to Exhibit 10.38 to Amendment No. 3 to the Registration Statement on Form S-4 (Registration No. 333-72184) of the Registrant)   |
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| 10.24                     | Extension Notice relating to the employment of Bernard W. Dan, dated May 4, 2005, from Board of Trade of the City of Chicago, Inc. to Bernard W. Dan.   |
| 10.25                     | Letters relating to the employment of William M. Farrow III, dated May 11, 2001 and May 15, 2001, from Board of Trade of the City of Chicago, Inc. to William M. Farrow III. (incorporated by reference to Exhibit 10.39 to Amendment No. 3 to the Registration Statement on Form S-4 (Registration No. 333-72184) of the Registrant)   |
| 10.26                     | CBOT Holdings, Inc. 2005 Long-Term Equity Incentive Plan.   |
| 21                        | Subsidiaries of CBOT Holdings.  |
| 23.1                      | Consent of Deloitte & Touche LLP.   |
| 23.2                      | Consent of Jenner & Block LLP (included in Exhibit 5.1).**  |
| 24.1                      | Powers of Attorney (included in signature page).  |

\* Previously filed.

\*\* To be filed with a subsequent amendment to this registration statement.

**Item 17. Undertakings**

The undersigned registrant hereby undertakes to provide to the underwriters at the closing specified in the underwriting agreement, certificates in such denominations and registered in such names as required by the underwriters to permit prompt delivery to each purchaser.

Insofar as indemnification for liabilities arising under the Securities Act may be permitted to directors, officers and controlling persons of the registrant pursuant to the foregoing provisions, or otherwise, the registrant has been advised that in the opinion of the Securities and Exchange Commission such indemnification is against public policy as expressed in the Securities Act and is, therefore, unenforceable. In the event that a claim for indemnification against such liabilities (other than the payment by the registrant of expenses incurred or paid by a director, officer or controlling person of the registrant in the successful defense of any action, suit or proceeding) is asserted by such director, officer or controlling person in connection with the securities being registered, the registrant will, unless in the opinion of its counsel the matter has been settled by controlling precedent, submit to a court of appropriate jurisdiction the question whether such indemnification by it is against public policy as expressed in the Securities Act and will be governed by the final adjudication of such issue.

The undersigned registrant hereby undertakes that:

(1) For purposes of determining any liability under the Securities Act of 1933, the information omitted from the form of prospectus filed as part of this registration statement in reliance upon Rule 430A and contained in a form of prospectus filed by the registrant pursuant to Rule 424(b)(1) or (4) or 497(h) under the Securities Act shall be deemed to be part of this registration statement as of the time it was declared effective.

(2) For the purpose of determining any liability under the Securities Act of 1933, each post-effective amendment that contains a form of prospectus shall be deemed to be a new registration statement relating to the securities offered therein, and the offering of such securities at the time shall be deemed to be the initial bona fide offering thereof.



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| <u>Signature</u>            | <u>Title</u> |
|-----------------------------|--------------|
| /s/ JAMES E. CASHMAN        | Director     |
| <b>James E. Cashman</b>     |              |
| /s/ MARK E. CERMAK          | Director     |
| <b>Mark E. Cermak</b>       |              |
| /s/ JACKIE CLEGG            | Director     |
| <b>Jackie Clegg</b>         |              |
| /s/ BRENT M. COAN           | Director     |
| <b>Brent M. Coan</b>        |              |
| /s/ JAMES A. DONALDSON      | Director     |
| <b>James A. Donaldson</b>   |              |
| /s/ LARRY G. GERDES         | Director     |
| <b>Larry G. Gerdes</b>      |              |
| /s/ JAMES P. MCMILLIN       | Director     |
| <b>James P. McMillin</b>    |              |
| /s/ NICKOLAS J. NEUBAUER    | Director     |
| <b>Nickolas J. Neubauer</b> |              |
| /s/ C.C. ODOM, II           | Director     |
| <b>C.C. Odom, II</b>        |              |
| /s/ M.B. OGLESBY, JR.       | Director     |
| <b>M.B. Oglesby, Jr.</b>    |              |
| /s/ FRANK S. SERRINO        | Director     |
| <b>Frank S. Serrino</b>     |              |
| /s/ MICHAEL D. WALTER       | Director     |
| <b>Michael D. Walter</b>    |              |
| /s/ CHARLES M. WOLIN        | Director     |
| <b>Charles M. Wolin</b>     |              |

**EXHIBIT INDEX**

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| 24.1                      | Powers of Attorney (included in signature page).  |

\* Previously filed.

\*\* To be filed with a subsequent amendment to this registration statement.



Charles P. Carey  
Chairman of the Board

May 4, 2005

Mr. Bernard W. Dan  
Chicago Board of Trade  
141 W. Jackson Blvd  
Suite 600-A  
Chicago, Illinois 60604

**RE: Employment Agreement dated September 1, 2003 between CBOT and Bernard Dan – Extension Notice**

Dear Mr. Dan:

Pursuant to paragraph 4(a) of the Employment Agreement dated September 1, 2003 between the Board of Trade of the City of Chicago, Inc (CBOT) and Bernard Dan, please consider this as notice from the CBOT to extend the term of the Agreement from December 31, 2006 to and including December 31, 2008. As provided in paragraph 4(a), your Base Salary for each of the two additional years (i.e., 2007 and 2008) shall be \$1,200,000.00 per year and the your minimum Performance Bonus for each of the two additional years shall be \$500,000.00 per year. This extension is made with the parties' understanding that, subject to their subsequent agreement, the minimum guaranty aspect of the Bonus may be replaced or modified by a long term incentive compensation component to the Employment Agreement.

Please indicate your acceptance of this two year extension by affixing your signature on the line provided below. After you have signed this notice, kindly return it to me. I have enclosed a duplicate original for your records.

BOARD OF TRADE OF THE CITY OF CHICAGO, INC.

By: /s/ Charles P. Carey

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Charles P. Carey, Chairman

Accepted:

/s/ Bernard W. Dan

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Bernard W. Dan, CEO & President

141 W. Jackson Blvd.  
Chicago, Illinois 60604 -2994  
312 435-3601  
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Email: ccar72@cbot.com

CBOT HOLDINGS, INC.  
2005 LONG-TERM EQUITY INCENTIVE PLAN

1. Purpose

This plan shall be known as the CBOT Holdings, Inc. 2005 Long-Term Equity Incentive Plan (the "Plan"). The purpose of this Plan shall be to promote the long-term growth and profitability of CBOT Holdings, Inc. ("CBOT Holdings") and its Subsidiaries, including Board of Trade of the City of Chicago, Inc. ("CBOT"), by (i) providing certain directors, officers and key employees of, and certain other key individuals who perform services for, CBOT Holdings and its Subsidiaries with incentives to maximize stockholder value and otherwise contribute to the success of CBOT Holdings and its Subsidiaries and (ii) enabling CBOT Holdings and its Subsidiaries to attract, retain and reward the best available persons for positions of substantial responsibility. Grants of restricted stock, incentive or nonqualified stock options, stock appreciation rights ("SARs"), performance awards, either alone or in tandem with, or any combination of, the foregoing, may be made under this Plan.

2. Definitions

(a) "Award Agreement" has the meaning set forth in Section 11 of this Plan.

(b) "Board of Directors" and "Board" mean the board of directors of CBOT Holdings, as constituted from time to time.

(c) "Cause" means the occurrence of one of the following events:

(i) conviction of a felony or any crime or offence lesser than a felony involving the property of CBOT Holdings or a Subsidiary; or

(ii) conduct that has caused demonstrable and serious injury to CBOT Holdings or a Subsidiary, monetary or otherwise; or

(iii) willful refusal to perform or substantial disregard of duties properly assigned, as determined by CBOT Holdings or a Subsidiary; or

(iv) breach of duty of loyalty to CBOT Holdings or a Subsidiary or other act of fraud or dishonesty with respect to CBOT Holdings or a Subsidiary.

(d) "Change in Control" means, except as may otherwise be provided in an Award Agreement, the occurrence of one of the following events:

(i) the consummation of a merger or consolidation of CBOT Holdings with or into another entity or any other corporate reorganization, if more than 50% of the combined voting power of the continuing or surviving entity's securities outstanding immediately after such merger, consolidation or other reorganization is owned by persons who were not stockholders of CBOT Holdings immediately prior to such merger, consolidation or other reorganization;

(ii) the sale, transfer or other disposition of all or substantially all of CBOT Holdings' assets;

(iii) a change in the composition of the Board, as a result of which fewer than one-half of the incumbent directors are directors who either (i) had been directors of CBOT Holdings on the date 24 months prior to the date of the event that may constitute a Change in Control (the "original directors") or (ii) were elected, or nominated for election, to the Board with the affirmative votes of at least a majority of the aggregate of the original directors who were still in office at the time of the election or nomination and the directors whose election or nomination was previously so approved; or

(iv) any transaction as a result of which any person is the "beneficial owner" (as defined in Rule 13d-3 under the Exchange Act), directly or indirectly, of securities of CBOT Holdings representing at least 20% of the total voting power represented by CBOT Holdings' then outstanding voting securities. For purposes of this Paragraph (iv), the term "person" shall have the same meanings as when used in Sections 13(d) and 14(d) of the Exchange Act but shall exclude:

(A) a trustee or other fiduciary holding securities under an employee benefit plan of CBOT Holdings or a Subsidiary;

(B) a corporation owned directly or indirectly by the stockholders of CBOT Holdings in substantially the same proportions as their ownership of the common stock of CBOT Holdings.

(e) "Code" means the Internal Revenue Code of 1986, as amended.

(f) "Committee" means the Compensation Committee of the Board.

(g) "Common Stock" means the Class A common stock, par value \$0.0001 per share, of CBOT Holdings, and any other shares into which such stock may be changed by reason of a recapitalization, reorganization, merger, consolidation or any other change in the corporate structure or capital stock of CBOT Holdings.

(h) "Competition" is deemed to occur if a person whose employment with CBOT Holdings or its Subsidiaries has terminated obtains a position as a full-time or part-time employee of, as a member of the board of directors of, or as a consultant or advisor with or to, or acquires an ownership interest in excess of 5% of, a corporation, partnership, firm or other entity that engages in any of the businesses of CBOT Holdings or any Subsidiary with which the person was involved in a management role at any time during his or her last five years of employment with or other service for CBOT Holdings or any Subsidiary.

(i) "Disability" means a disability that would entitle an eligible participant to payment of monthly disability payments under any disability plan of CBOT Holdings or any Subsidiary or as otherwise determined by the Committee.

(j) "Exchange Act" means the Securities Exchange Act of 1934, as amended.

(k) "Exempt Person" means any employee benefit plan of CBOT Holdings or a trustee or other administrator or fiduciary holding securities under an employee benefit plan of CBOT Holdings.

(l) "exercise price" has the meaning set forth in Section 7(a) of this Plan.

(m) "Fair Market Value" of a share of Common Stock means, as of the date in question, the officially-quoted closing selling price of the stock (or if no selling price is quoted, the bid price) on the principal securities exchange on which the Common Stock is then listed for trading (including for this purpose the Nasdaq National Market) (the "Market") for the immediately preceding trading day or, if the Common Stock is not then listed or quoted in the Market, the Fair Market Value shall be the fair value of the Common Stock determined in good faith by the Board.

(n) "Grantees" has the meaning set forth in Section 5 of this Plan.

(o) "Incentive Stock Option" means an option conforming to the requirements of Section 422 of the Code and any successor thereto.

(p) "Non-Employee Director" has the meaning given to such term in Rule 16b-3 under the Exchange Act.

(q) "Nonqualified Stock Option" means any stock option other than an Incentive Stock Option.

(r) "optionees" has the meaning set forth in Section 5 of this Plan.

(s) "Other CBOT Securities" mean securities of CBOT Holdings other than Common Stock, which may include, without limitation, unbundled stock units or components thereof, debentures, preferred stock, warrants and securities convertible into or exchangeable for Common Stock or other property.

(t) "Performance Cycle" has the meaning set forth in Section 9 of this Plan.

(u) "Retirement" means, with respect to any employee, retirement as defined under any pension plan or retirement program of CBOT Holdings or any Subsidiary applicable to such employee or termination of one's employment on retirement with the approval of the Committee.

(v) "Shares" has the meaning set forth in Section 4 of this Plan.

(w) "Subsidiary" means a corporation or other entity of which outstanding shares or ownership interests representing 50% or more of the combined voting power of such corporation or other entity entitled to elect the management thereof, or such lesser percentage as may be approved by the Committee, are owned directly or indirectly by CBOT Holdings.

### 3. Administration.

This Plan shall be administered by the Committee; provided that the Board may, in its discretion, at any time and from time to time, resolve to administer this Plan, in which case the term "Committee" shall be deemed to mean the Board for all purposes herein. Subject to the provisions of this Plan, the Committee shall be authorized to (i) select persons to participate in this Plan, (ii) determine the form and substance of grants made under this Plan to each participant, and the conditions and restrictions, if any, subject to which such grants will be made, (iii) modify the terms of grants made under this Plan, (iv) interpret this Plan and grants made thereunder, (v) make any adjustments necessary or desirable in connection with grants made under this Plan to eligible participants located outside the United States and (vi) adopt, amend, or rescind such rules and regulations, and make such other determinations, for carrying out this Plan as it may deem appropriate. Decisions of the Committee on all matters relating to this Plan shall be in the Committee's sole discretion and shall be conclusive and binding on all parties. The validity, construction, and effect of this Plan and any rules and regulations relating to this Plan shall be determined in accordance with applicable federal and state laws and rules and regulations promulgated pursuant thereto. No member of the Committee and no officer of CBOT Holdings shall be liable for any action taken or omitted to be taken by such member, by any other member of the Committee or by any officer of CBOT Holdings in connection with the performance of duties under this Plan, except for such person's own willful misconduct or as expressly provided by statute.

The expenses of this Plan shall be borne by CBOT Holdings. The Plan shall not be required to establish any special or separate fund or make any other segregation of assets to assume the payment of any award under this Plan, and rights to the payment of such awards shall be no greater than the rights of CBOT Holdings' general creditors.

### 4. Shares Available for this Plan.

Subject to adjustments as provided in Section 15 of this Plan, an aggregate of 1,200,000 shares of Common Stock (the "Shares") may be issued pursuant to this Plan. Such Shares may be in whole or in part authorized and unissued, or shares which are held by CBOT Holdings as treasury shares. If any grant under this Plan expires or terminates unexercised, becomes unexercisable or is forfeited as to any Shares, such unpurchased or forfeited Shares shall thereafter be available for further grants under this Plan unless, in the case of options granted under this Plan, related SARs are exercised.

In no event shall the number of shares subject to options, SARs, restricted stock, restricted stock units, or performance awards granted to any one participant in any one year exceed in the aggregate 120,000 Shares. In no event shall the maximum amount payable under any performance awards denominated other than in Shares granted to any one participant in any one year exceed in the aggregate an amount equal to the Fair Market Value on the first day of that year of 120,000 Shares.

Without limiting the generality of the foregoing provisions of this Section 4 or the generality of the provisions of Section 3, 6 or 17 of this Plan or any other section in this Plan, the Committee may, at any time or from time to time, and on such terms and conditions (that are

consistent with and not in contravention of the other provisions of this Plan) as the Committee may, in its sole discretion, determine, enter into agreements (or take other actions with respect to the options) for new options containing terms (including exercise prices) more (or less) favorable than the outstanding options.

#### 5. Participation.

Participation in this Plan shall be limited to those directors (including Non-Employee Directors), officers (including non-employee officers) and key employees of, and other key individuals performing services for, CBOT Holdings and its Subsidiaries selected by the Committee (including participants located outside the United States). Nothing in this Plan or in any grant thereunder shall confer any right on a participant to continue in the employ of or the performance of services for CBOT Holdings or any Subsidiary, or shall interfere in any way with the right of CBOT Holdings to terminate the employment or performance of a participant at any time. By accepting any award under this Plan, each participant and each person claiming under or through him or her shall be conclusively deemed to have indicated his or her acceptance and ratification of, and consent to, any action taken under this Plan by CBOT Holdings, the Board or the Committee.

Restricted stock awards, Incentive Stock Options or Nonqualified Stock Options, SARs, alone or in tandem with options, restricted stock awards, or any combination thereof, may be granted to such persons and for such number of Shares as the Committee shall determine (such individuals to whom grants are made being sometimes herein called "optionees" or "grantees" as the case may be). Determinations made by the Committee under this Plan need not be uniform and may be made selectively among eligible individuals under this Plan, whether or not such individuals are similarly situated. A grant of any type made hereunder in any one year to an eligible participant shall neither guarantee nor preclude a further grant of that or any other type to such participant in that year or subsequent years.

#### 6. Restricted Stock or Stock Units.

The Committee may at any time and from time to time grant Shares of restricted stock (or grant restricted stock units payable in Shares) under this Plan to such participants and in such amounts, and on such terms and conditions, as it determines. Each Award Agreement related to a grant of restricted stock shall specify the applicable restrictions on such Shares, the duration of such restrictions and the time or times at which such restrictions shall lapse with respect to all on a specified number of Shares that are part of the grant.

Unless otherwise determined by the Committee, certificates representing Shares of restricted stock granted under this Plan will be held in escrow by CBOT Holdings on the participant's behalf during any period of restriction thereon and will bear an appropriate legend specifying the applicable restrictions thereon, and the participant will be required to execute a blank stock power therefor. Except as otherwise provided by the Committee, in the case of restricted stock during such period of restriction the participant shall have all of the rights of a holder of Common Stock, including but not limited to the rights to receive dividends and to vote, and any other stock or securities received as a distribution with respect to such participant's restricted stock shall be subject to the same restrictions as then in effect for the restricted stock.

If a participant ceases to be a director, officer or employee of, or to perform other services for, CBOT Holdings or a Subsidiary due to Cause, all of the participant's restricted stock and restricted stock units which have not previously vested shall be forfeited immediately upon such cessation. To the extent provided in the award, if there is a Change in Control, all of the participant's restricted stock and restricted stock units shall become fully vested and unrestricted immediately prior to such Change in Control.

#### 7. Incentive and Nonqualified Options.

The Committee may from time to time grant to eligible participants Incentive Stock Options, Nonqualified Stock Options, or any combination thereof; provided that the Committee may grant Incentive Stock Options only to eligible employees of CBOT Holdings or its subsidiaries (as defined for this purpose in Section 424(f) of the Code). The options granted shall take such form as the Committee shall determine, subject to the following terms and conditions.

It is CBOT Holdings' intent that Nonqualified Stock Options granted under this Plan not be classified as Incentive Stock Options, that Incentive Stock Options be consistent with and contain or be deemed to contain all provisions required under Section 422 of the Code and any successor thereto, and that any ambiguities in construction be interpreted in order to effectuate such intent. If an Incentive Stock Option granted under this Plan does not qualify as such for any reason, then to the extent of such nonqualification, the stock option represented thereby shall be regarded as a Nonqualified Stock Option duly granted under this Plan, provided that such stock option otherwise meets the Plan's requirements for Nonqualified Stock Options.

(a) Price. The price per Share deliverable upon the exercise of each option ("exercise price") shall be established by the Committee, except that the exercise price may not be less than 100% of the Fair Market Value of a Share of Common Stock as of the date of grant of the option, and in the case of the grant of any Incentive Stock Option to an employee who, at the time of the grant, owns more than 10% of the total combined voting power of all classes of stock of CBOT Holdings, the exercise price may not be less than 110% of the Fair Market Value of a share of Common Stock as of the date of grant of the option, in each case unless otherwise permitted by Section 422 of the Code.

(b) Payment. Options may be exercised, in whole or in part, upon payment of the exercise price of the Shares to be acquired. Unless otherwise determined by the Committee, payment shall be made (i) in cash (including check, bank draft or money order), (ii) by delivery of outstanding shares of Common Stock with a Fair Market Value on the date of exercise equal to the aggregate exercise price payable with respect to the options' exercise, (iii) by simultaneous sale through a broker reasonably acceptable to the Committee of Shares acquired on exercise, as permitted under Regulation T of the Federal Reserve Board, (iv) by authorizing CBOT Holdings to withhold from issuance a number of Shares issuable upon exercise of the options which, when multiplied by the Fair Market Value of a share of Common Stock on the date of exercise is equal to the aggregate exercise price payable with respect to the options so exercised or (v) by any combination of the foregoing. Options may also be exercised upon payment of the exercise price of the Shares to be acquired by delivery of the optionee's promissory note, but only to the extent specifically approved by and in accordance with the policies of the Committee.



In the event a grantee elects to pay the exercise price payable with respect to an option pursuant to clause (ii) above, (A) only a whole number of share(s) of Common Stock (and not fractional shares of Common Stock) may be tendered in payment, (B) such grantee must present evidence acceptable to CBOT Holdings that he or she has owned any such shares of Common Stock tendered in payment of the exercise price (and that such tendered shares of Common Stock have not been subject to any substantial risk of forfeiture) for at least six months prior to the date of exercise, and (C) Common Stock must be delivered to CBOT Holdings. Delivery for this purpose may, at the election of the grantee, be made either by (A) physical delivery of the certificate(s) for all such shares of Common Stock tendered in payment of the price, accompanied by duly executed instruments of transfer in a form acceptable to CBOT Holdings, or (B) direction to the grantee's broker to transfer, by book entry, such shares of Common Stock from a brokerage account of the grantee to a brokerage account specified by CBOT Holdings. When payment of the exercise price is made by delivery of Common Stock, the difference, if any, between the aggregate exercise price payable with respect to the option being exercised and the Fair Market Value of the share(s) of Common Stock tendered in payment (plus any applicable taxes) shall be paid in cash. No grantee may tender shares of Common Stock having a Fair Market Value exceeding the aggregate exercise price payable with respect to the option being exercised (plus any applicable taxes).

In the event a grantee elects to pay the exercise price payable with respect to an option pursuant to clause (iv) above, (A) only a whole number of Share(s) (and not fractional Shares) may be withheld in payment, (B) such grantee must present evidence acceptable to CBOT Holdings that he or she has owned a number of shares of Common Stock at least equal to the number of Shares to be withheld in payment of the exercise price (and that such owned shares of Common Stock have not been subject to any substantial risk of forfeiture) for at least six months prior to the date of exercise, and (C) the grantee shall be deemed to have delivered such shares as payment of the exercise price. When payment of the exercise price is made by withholding of Shares, the difference, if any, between the aggregate exercise price payable with respect to the option being exercised and the Fair Market Value of the Share(s) withheld in payment (plus any applicable taxes) shall be paid in cash. No grantee may authorize the withholding of Shares having a Fair Market Value exceeding the aggregate exercise price payable with respect to the option being exercised (plus any applicable taxes). Any withheld Shares shall no longer be issuable under such option.

(c) Terms of Options. The term during which each option may be exercised shall be determined by the Committee, but, except as otherwise provided herein, in no event shall an option be exercisable in whole or in part, in the case of a Nonqualified Stock Option or an Incentive Stock Option (other than as described below), more than ten years from the date it is granted or, in the case of an Incentive Stock Option granted to an employee who at the time of the grant owns more than 10% of the total combined voting power of all classes of stock of CBOT Holdings, if required by the Code, more than five years from the date it is granted. All rights to purchase Shares pursuant to an option shall, unless sooner terminated, expire at the date designated by the Committee. The Committee shall determine the date on which each option shall become exercisable and may provide that an option shall become exercisable in installments. The Shares constituting each installment may be purchased in whole or in part at any time after such installment becomes exercisable, subject to such minimum exercise requirements as may be designated by the Committee. Unless otherwise provided herein or in

the terms of the related Award Agreement, an optionee may exercise an option only if he or she is, and has continuously since the date the option was granted, been a director, officer or employee of, or performed other services for, CBOT Holdings or a Subsidiary. Prior to the exercise of an option and delivery of the Shares represented thereby, the optionee shall have no rights as a stockholder with respect to any Shares covered by such outstanding option (including any dividend or voting rights).

(d) Limitations on Grants. If required by the Code, the aggregate Fair Market Value (determined as of the grant date) of Shares for which an Incentive Stock Option is exercisable for the first time during any calendar year under all equity incentive plans of CBOT Holdings (as defined in Section 422 of the Code) may not exceed \$100,000.

(e) Termination; Change in Control.

(i) If a participant ceases to be a director, officer or employee of, or to perform other services for, CBOT Holdings or a Subsidiary due to Cause, all of the participant's options shall be forfeited immediately upon such cessation, whether or not then exercisable.

(ii) To the extent provided in the award, if there is a Change in Control, all of the participant's options shall become fully vested and exercisable immediately prior to such Change in Control and shall remain so until the expiration date of the options.

(iii) The Committee may, in its discretion, determine the other conditions under which the vesting of a stock option will accelerate.

8. Stock Appreciation Rights.

The Committee shall have the authority to grant SARs under this Plan, either alone or to any optionee in tandem with options (either at the time of grant of the related option or thereafter by amendment to an outstanding option). SARs shall be subject to such terms and conditions as the Committee may specify.

No SAR may be exercised unless the Fair Market Value of a share of Common Stock of CBOT Holdings on the date of exercise exceeds the exercise price of the SAR or, in the case of SARs granted in tandem with options, any options to which the SARs correspond. Prior to the exercise of the SAR and delivery of the cash and/or Shares represented thereby, the participant shall have no rights as a stockholder with respect to Shares covered by such outstanding SAR (including any dividend or voting rights).

SARs granted in tandem with options shall be exercisable only when, to the extent and on the conditions that any related option is exercisable. The exercise of an option shall result in an immediate forfeiture of any related SAR to the extent the option is exercised, and the exercise of an SAR shall cause an immediate forfeiture of any related option to the extent the SAR is exercised.

Upon the exercise of an SAR, the participant shall be entitled to a distribution in an amount equal to the difference between the Fair Market Value of a share of Common Stock on the date of exercise and the exercise price of the SAR or, in the case of SARs granted in

tandem with options, any option to which the SAR is related, multiplied by the number of Shares as to which the SAR is exercised. The Committee shall decide whether such distribution shall be in cash, in Shares having a Fair Market Value equal to such amount, in Other CBOT Securities having a Fair Market Value equal to such amount or in a combination thereof.

All SARs will be exercised automatically on the last day prior to the expiration date of the SAR or, in the case of SARs granted in tandem with options, any related option, so long as the Fair Market Value of a share of Common Stock on that date exceeds the exercise price of the SAR or any related option, as applicable. An SAR granted in tandem with options shall expire at the same time as any related option expires and shall be transferable only when, and under the same conditions as, any related option is transferable.

If a participant ceases to be a director, officer or employee of, or to perform other services for, CBOT Holdings or a Subsidiary due to Cause, all of the participant's SARs shall be forfeited immediately upon such cessation, whether or not then exercisable. To the extent provided in the award, if there is a Change in Control, all of the participant's SARs shall become fully vested and exercisable immediately prior to such Change in Control and shall remain so until the expiration date of the SARs. The Committee may, in its discretion, determine the other conditions under which the vesting of an SAR will accelerate.

#### 9. Performance Awards.

Performance awards may be granted to participants at any time and from time to time as determined by the Committee. The Committee shall have complete discretion in determining the size and composition of performance awards so granted to a participant and the appropriate period over which performance is to be measured (a "performance cycle"). Performance awards may include (i) specific dollar-value target awards (ii) performance units, the value of each such unit being determined by the Committee at the time of issuance, and/or (iii) performance Shares, the value of each such Share being equal to the Fair Market Value of a share of Common Stock.

The value of each performance award may be fixed or it may be permitted to fluctuate based on a performance factor (e.g., return on equity) selected by the Committee.

The Committee shall establish performance goals and objectives for each performance cycle on the basis of such criteria and objectives as the Committee may select from time to time, including, without limitation, the performance of the participant, CBOT Holdings, one or more of its Subsidiaries or divisions or any combination of the foregoing, including but not limited to: earnings (e.g., earnings before interest and taxes, earnings before interest, taxes, depreciation and amortization, or earnings per share); contract volume, financial return ratios (e.g., return on investment, return on invested capital, return on equity, return on assets); increase in revenue, operating or net cash flows; cash flow return on investment; total shareholder return; market share; net operating income, operating income or net income; debt load reductions; expense management; economic value added; stock price; and strategic business objectives, consisting of one or more objectives based on meeting specific cost targets, business expansion goals and goals relating to acquisitions or divestitures. During any performance cycle, the Committee shall have the authority to adjust the performance goals and objectives of such cycle for such reasons as it deems equitable, subject to any limitations imposed by Section 162(m) of the Code.

The Committee shall determine the portion of each performance award that is earned by a participant on the basis of CBOT Holdings' performance over the performance cycle in relation to the performance goals for such cycle. The earned portion of a performance award may be paid out in Shares, cash, Other CBOT Securities, or any combination thereof, as the Committee may determine.

Except as otherwise determined by the Committee, a participant must be a director, officer or employee of, or otherwise perform services for, CBOT Holdings or its Subsidiaries at the end of the performance cycle in order to be entitled to payment of a performance award issued in respect of such cycle.

If a participant ceases to be a director, officer or employee of, or to perform other services for, CBOT Holdings or a Subsidiary due to Cause, all of the participant's performance awards shall be forfeited immediately upon such cessation. The Committee in its discretion may determine the extent to which a performance award may be deemed earned upon a Change in Control.

#### 10. Withholding Taxes.

(a) Participant Election. Unless otherwise determined by the Committee, a participant may elect to deliver shares of Common Stock (or have CBOT Holdings withhold shares acquired upon exercise of an option or SAR or deliverable upon grant or vesting of restricted stock, as the case may be) to satisfy, in whole or in part, the amount of CBOT Holdings is required to withhold for taxes in connection with the exercise of an option or SAR or the delivery of restricted stock upon grant or vesting, as the case may be. Such election must be made on or before the date the amount of tax to be withheld is determined. Once made, the election shall be irrevocable. The fair market value of the shares to be withheld or delivered will be the Fair Market Value as of the date the amount of tax to be withheld is determined. In the event a participant elects to deliver shares of Common Stock pursuant to this Section 10(a), such delivery must be made subject to the conditions and pursuant to the procedures set forth in Section 7(b) with respect to the delivery of Common Stock in payment of the exercise price of options.

(b) Requirement. CBOT Holdings may require, as a condition to any grant or exercise under this Plan or to the delivery of certificates for Shares issued hereunder, that the grantee make provision for the payment to CBOT Holdings, either pursuant to Section 10(a) or this Section 10(b), of any federal, state or local taxes of any kind required by law to be withheld with respect to any grant or any delivery of Shares. CBOT Holdings, to the extent permitted or required by law, shall have the right to deduct from any payment of any kind (including salary or bonus) otherwise due to a grantee, an amount equal to any federal, state or local taxes of any kind required by law to be withheld with respect to any grant or to the delivery of Shares under this Plan, or to retain or sell without notice a sufficient number of the Shares to be issued to such grantee to cover any such taxes, the payment of which has not otherwise been provided for in accordance with the terms of this Plan, provided that CBOT Holdings shall not sell any such Shares if such sale would be considered a sale by such grantee for purposes of Section 16 of the Exchange Act that is not exempt from matching thereunder.

11. Written Agreement; Vesting.

To the extent required by the Committee, each person to whom a grant is made under this Plan shall enter into a written agreement with CBOT Holdings that shall contain such provisions, including without limitation vesting requirements, consistent with the provisions of this Plan, as may be approved by the Committee ("Award Agreement"). Unless the Committee determines otherwise, no grant under this Plan may be exercised, and no restrictions relating thereto may lapse, within six months of the date such grant is made.

12. Transferability.

Unless the Committee determines otherwise, no grant of restricted stock option, SAR, or performance award under this Plan shall be transferable by a participant otherwise than by will or the laws of descent and distribution or pursuant to a qualified domestic relations order as defined by the Code. Unless the Committee determines otherwise, an option, SAR, or performance award may be exercised only by the optionee or grantee thereof or his guardian or legal representative; provided that Incentive Stock Options may be exercised by such guardian or legal representative only if permitted by the Code and any regulations promulgated thereunder.

13. Listing, Registration and Qualification.

If the Committee determines that the listing, registration or qualification upon any securities exchange or under any law of Shares subject to any option, SAR, performance award or restricted stock grant is necessary or desirable as a condition of, or in connection with, the granting of same or the issue or purchase of Shares thereunder, no such option or SAR may be exercised in whole or in part, no such performance award may be paid out and no Shares may be issued unless such listing, registration or qualification is effected free of any conditions not acceptable to the Committee.

It is the intent of CBOT Holdings that this Plan comply in all respects with Section 162(m) of the Code, that awards made hereunder comply in all respects with Rule 16b-3 under the Exchange Act, that any ambiguities or inconsistencies in construction of this Plan be interpreted to give effect to such intention and that if any provision of this Plan is found not to be in compliance with Section 162(m), such provision shall be deemed null and void to the extent required to permit this Plan to comply with Section 162(m), as the case may be.

14. Transfer of Employee.

The transfer of an employee from CBOT Holdings to a Subsidiary, from a Subsidiary to CBOT Holdings, or from one Subsidiary to another shall not be considered a termination of employment; nor shall it be considered a termination of employment if an employee is placed on military or sick leave or such other leave of absence which is considered by the Committee as continuing intact the employment relationship.

#### 15. Adjustments.

In the event of a reorganization, recapitalization, stock split, stock dividend, combination of shares, merger, consolidation, distribution of assets, or any other change in the corporate structure or shares of CBOT Holdings, the Committee shall make such adjustment as it deems appropriate in the number and kind of Shares or other property reserved for issuance under this Plan, in the number and kind of Shares of other property covered by grants previously made under this Plan, and in the exercise price of outstanding options and SARS. Any such adjustment shall be final, conclusive and binding for all purposes of this Plan. In the event of any merger, consolidation or other reorganization in which CBOT Holdings is not the surviving or continuing corporation or in which a Change in Control is to occur, all of CBOT Holdings' obligations regarding restricted stock options, SARS, and performance awards that were granted hereunder and that are outstanding on the date of such event shall, on such terms as may be approved by the Committee prior to such event, be assumed by the surviving or continuing corporation or canceled in exchange for property (including cash).

Without limitation of the foregoing, in connection with any transaction of the type specified by clause (iii) of the definition of a Change in Control, the Committee may, in its discretion, (i) cancel any or all outstanding options under this Plan in consideration for payment to the holders thereof of an amount equal to the portion of the consideration that would have been payable to such holders pursuant to such transaction if their options had been fully exercised immediately prior to such transaction, less the aggregate exercise price that would have been payable therefor, or (ii) if the amount that would have been payable to the option holders pursuant to such transaction if their options had been fully exercised immediately prior thereto would be less than the aggregate exercise price that would have been payable therefor, cancel any or all such options for no consideration or payment of any kind. Payment of any amount payable pursuant to the preceding sentence may be made in cash or, in the event that the consideration to be received in such transaction includes securities or other property, in cash and/or securities or other property in the Committee's discretion.

#### 16. Termination and Modification of this Plan.

The Board or the Committee, without approval of the stockholders, may modify or terminate this Plan, except that no modification shall become effective without prior approval of the stockholders of CBOT Holdings if stockholder approval would be required for continued compliance with the performance-based compensation exception of Section 162(m) of the Code or any applicable exchange standard listing.

#### 17. Amendment or Substitution of Awards under this Plan.

The terms of any outstanding award under this Plan may be amended from time to time by the Committee in its discretion in any manner that it deems appropriate (including, but not limited to, acceleration of the date of exercise of any award and/or payments thereunder or of the date of lapse of restrictions on Shares); provided that, (i) notwithstanding anything to the contrary contained herein, the Committee may not, at any time, lower the exercise price of any option that is outstanding pursuant to this Plan as of such time without first obtaining the affirmative vote of a majority of the shares of Common Stock then issued and outstanding and

(ii) except as otherwise provided in Section 15 of this Plan, no such amendment shall adversely affect in a material manner any right of a participant under the award without his or her written consent. The Committee may, in its discretion, permit holders of awards under this Plan to surrender outstanding awards in order to exercise or realize rights under other awards, or in exchange for the grant of new awards, or require holders of awards to surrender outstanding awards as a condition precedent to the grant of new awards under this Plan.

18. Commencement Date; Termination Date.

The date of commencement of this Plan shall be April 21, 2005 subject to approval by the CBOT as the sole stockholder of CBOT Holdings. Unless previously terminated upon the adoption of a resolution of the Board terminating this Plan, this Plan shall terminate at the close of business on April 21, 2015. No termination of this Plan shall materially and adversely affect any of the rights or obligations of any person, without his consent, under any grant of options or other incentives theretofore granted under this Plan.

19. Governing Law. The Plan shall be governed by the corporate laws of the State of Delaware, without giving effect to any choice of law provisions.

Subsidiaries of the Registrant

| <u>Name</u>                                 | <u>Jurisdiction of Organization</u> | <u>D/B/A</u>           |
|---|-------------------------------------|------------------------|
| Board of Trade of the City of Chicago, Inc. | Delaware                            | Chicago Board of Trade |



[Deloitte Logo]

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**CONSENT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM**

We consent to the use in this Registration Statement on Form S-1 of CBOT Holdings, Inc. of our report dated March 2, 2005 relating to the financial statements of the Board of Trade of the City of Chicago, Inc. and its subsidiaries appearing in the Prospectus, which is a part of this Registration Statement, and to the reference to us under the heading "Experts" in such Prospectus.

/s/ Deloitte & Touche LLP  
May 9, 2005

Member of  
Deloitte Touche Tohmatsu